

Serving metals
and mining industry
Quality of expertise



Why Deloitte?

- Global strength of approximately more than 210,000 professionals in 150+ countries
- Revenues for fiscal year 2014 were US\$ 34.2 billion
- In the past year Deloitte served more than 79 % of the Global Fortune 500



Our metals and mining group

The metals and mining team at Deloitte offers unrivalled depth, breadth and quality of expertise in international mining. With an established network of professionals in every country with significant mining activity, we assemble specialist teams from our range of disciplines to best support your needs and deliver exceptional service.

Our value-added approach

Deloitte provides the most powerful insights, both by quantity and quality, among all the advisory firms into the mining industry. Deloitte understands the risks and challenges of the mining industry. With our integrated, full-service capabilities, our network of industry specialists provides value to mining companies to help with evolving national and global challenges that come in various equations.

Benefits to you

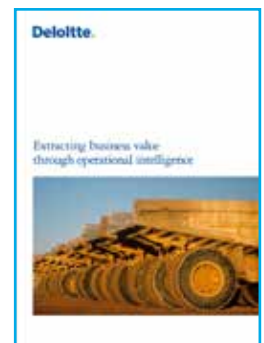
Whether the operations are in traditional mining centers or in more remote locations, Deloitte CIS has the specialists on the ground who understand the landscape and can help you determine what's below the surface. Our internationally coordinated team approach provides value-added services to our clients across the mining industry in the CIS.

Deloitte CIS aims to bring its clients mining specific strategic and business solutions to increase productivity, profitability and minimize loss.

Our market position

Deloitte member firms serve 64% (or 71 companies of the 111) Energy & Resources companies and also provides services to 10 of the 19 mining companies on the Fortune 500.

Examples of our research work



Our offerings

We offer real value to clients by combining our strong technical skills across many disciplines, our thorough knowledge of the industry and our global network. Without geographic barriers, our team is able to respond quickly to your needs.

Assurance and Advisory

- Accounting advice
- Financial statement audit (IFRS, US GAAP & RAS)
- Accounting system implementation and reorganization

Enterprise Risk Services

- Internal audit services
- Sarbanes-Oxley services
- Control assurance
- Internal control systems (ICS)
- Risk Management
- Corporate governance

Management Consulting Services

- Strategy elaboration and long-term planning
- Portfolio management
- Functional strategies
- Market researches
- Services' consumption efficiency
- Capital projects management
- Target operating model
- Enterprise cost reduction
- Benchmarking and operating efficiency assessment
- Production accounting
- Maintenance optimization
- Supply chain optimization

CFO services

- Finance function transformation
- Fast close

- Working capital optimization
- Enterprise performance management
- Treasury and cash management
- Shared services
- Planning and budgeting

Human Capital Services

- Compensation & benefits
- Human resources optimization
- Performance management
- Staff training

IT Consulting Services

- IT strategy
- Production systems landscape
- Information management and data warehouses
- ERP implementation and support

Tax Services

- Corporate taxation
- Special taxes in mining sector
- Indirect tax and customs
- International tax
- Transfer pricing
- Environmental taxes
- Compliance services
- Tax dispute resolution
- Mergers, acquisition and disposal taxation services
- Tax due diligence
- Tax planning, structuring, optimization and modeling
- Tax audits

Legal Services

- Corporate registration, structuring and reorganization
- Corporate liquidation and bankruptcy
- Due diligence
- Contract analysis
- Advice and preparation of supporting documents on labor matters
- Mergers, acquisitions and disposals

Corporate finance

- Corporate finance advisory services
- Corporate reorganization
- Due diligence
- Valuation services
- Transaction support
- Mergers, acquisitions and disposals
- Financial modeling
- Project financing
- Forensic investigations

IPO services

- Pre-IPO: IPO readiness assessment, IPO strategy development, IFRS compliance, legal restructuring, implementation of financial reporting procedure
- IPO process: IFRS reporting, prospectus preparation, long form report, working capital report and financial reporting procedures, report preparation
- Post-IPO: implementation of best practices for corporate governance, fast close implementation, information disclosure policy development

Our reputation

“As a company, we have been through many changes. Deloitte has been with us for four years already and I should say that it’s been a good relationship. The audit has been done in a very professional way.”

CFO, the world's leading steel company

“I think your strong points are your professionalism and your knowledge of the company’s specifics and our expectations.”

CEO, the world's leading steel company

“The relationship is not just a ‘customer-contractor’ one, but also trustworthy. Deloitte is our strategic partner and our objective is not only to perform work on time, but to develop an algorithm which can be adapted to the changes in the internal and external environment.”

CEO, the leading Russian precious metals mining company

“Politeness, the ability to work under stress and pressure – these are the personal qualities your people possess and we really appreciate that.”

Head of the Accounting Department, the leading Russian precious metals mining company

“Being complex and multi-staged, our production process requires good understanding from the auditors and your people demonstrate that at the project.”

CFO, the leading Russian precious metals mining company

Our clients



The client base includes:

Almalyk Mining-Metallurgical Complex

Artel Starateley "Amur"

Arcelor Mittal

ARMZ

ENRC

Ferrexpo

Intergeo

Kazakhmys

Kazatomprom

Kazgeology

Kazzinc

Krastsvetmet

Kinross Gold

Metalloinvest

Metinvest

Nordgold

Norilsk Nickel

Orken

Petropavlovsk

Polymetal

Polyus Gold

Sovrudnik

SUEK

Tigers Realm Coal Ltd.

*Audit clients are marked with bold

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