

Deloitte.
Legal



Experience the future of law, today
Legal support for your business

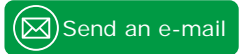


Our Team



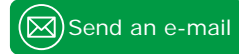
Anna Kostyra
Managing partner
Deloitte Legal in CIS
+7 (495) 787 06 00 (ext. 1481)
+7 (921) 935 35 67
akostyra@deloitte.ru

- Intellectual property and IT
- Life Sciences and Health Care
- Technology, Media & Telecommunications
- Litigation
- Financial law; FSI
- Art & Finance



Ekaterina Portman
Director
+7 (495) 787 06 00 (ext. 1517)
+7 (916) 083 49 49
eportman@deloitte.ru

- Compliance
- Legal Management Consulting (LMS)
- Automotive
- Consumer products
- Labour law and HR



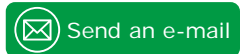
Yuriy Khalimovskiy
Director
+7 (812) 703 71 06 (ext. 4534)
+7 (921) 922 62 27
yukhalimovskiy@deloitte.ru

- Real estate, investments, and infrastructure
- Process automation
- Compliance



Nikita Korobeinikov
Counsel
+7 (812) 703 71 06 (ext. 4596)
+7 (960) 240 17 28
nkorobeinikov@deloitte.ru

- Corporate Law; M&A
- Venture capital investment
- Private clients



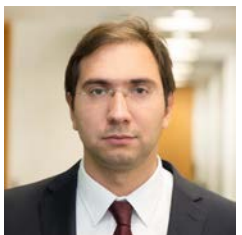
Artemiy Ivanyushin
Senior lawyer
+7 (812) 703 71 06 (ext. 1361)
+7 (921) 762 92 10
arivanyushin@deloitte.ru

- Intellectual property; IT
- Life Sciences and Health Care
- Technology, Media & Telecommunications
- Consumer products



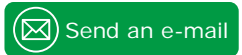
Anastasia Matveeva
Senior lawyer
+7 (812) 703 71 06 (ext. 8318)
+7 (911) 022 46 42
amatveeva@deloitte.ru

- Corporate Law; M&A
- Legal due diligence
- Real estate, investments, and infrastructure
- Automotive
- Legal Management Consulting



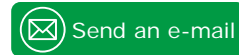
Ildar Zverev
Senior lawyer
+7 (495) 787 06 00 (ext. 1634)
+7 (916) 591 11 87
ilzverev@deloitte.ru

- Corporate law; M&A
- Legal due diligence
- Venture capital investment



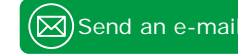
Ekaterina Bespalova
Senior lawyer
+7 (495) 787 06 00 (ext. 8305)
+7 (911) 105 80 28
ekbespalova@deloitte.ru

- Real estate, investments, and infrastructure
- Process automation
- Legal Management Consulting



Alfia Mukhamatyanova
Senior lawyer
+7 (495) 787 06 00 (ext. 2985)
+7 (916) 902 73 38
amukhamatyanova@deloitte.ru

- Corporate legal services
- Labour law and HR
- Financial law; FSI



Deloitte CIS Legal Team



Why Deloitte CIS?

- Corporate support throughout business life cycle
- Corporate law; M&A
- Legal due diligence
- Real estate, investments, and infrastructure
- Intellectual property and IT
- Process automation (Legal Tech)
- Legal Management Consulting
- Labour law and HR management
- Compliance
- Personal data (GDPR)
- Venture capital investment
- Legal services for automotive industry
- Legal services for Life Sciences and Health Care industry
- Legal services to Tech, Telecom, Entertainment, and Media companies
- Legal services for consumer industry
- Legal services to private clients (Deloitte Private)
- Financial law consulting and legal services to FSI's
- Dispute Resolution
- Legal services in the sphere of Art & Finance

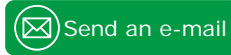


Our Team



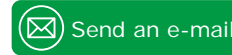
Mikhail Stetsenko
Senior lawyer
+7 (812) 703 71 06
+7 (921) 791 79 61
mstetsenko@deloitte.ru

- Intellectual property; IT
- Litigation



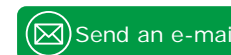
Elina Koskina
Senior lawyer
+7 (495) 787 06 00 (ext. 5223)
+7 (916) 369 45 44
ekoskina@deloitte.ru

- Private clients
- Art & Culture



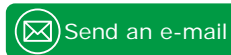
Alina Davletshina
Senior lawyer
+7 (495) 787 06 00 (ext. 1783)
+7 (981) 108 27 86
adavletshina@deloitte.ru

- Intellectual property; IT
- Technology, Media & Telecommunications
- Consumer products
- Art & Culture



Daria Zagrebina
Senior lawyer
+7 (495) 787 06 00 (ext. 1827)
+7 (915) 154 90 48
dzagrebina@deloitte.ru

- Life Sciences and Health Care



Deloitte CIS Legal Team

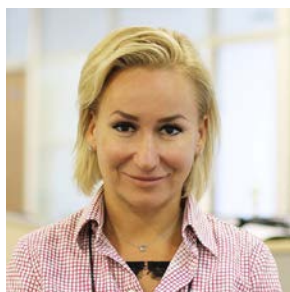


Why Deloitte CIS?

- Corporate support throughout business life cycle
- Corporate law; M&A
- Legal due diligence
- Real estate, investments, and infrastructure
- Intellectual property and IT
- Process automation (Legal Tech)
- Legal Management Consulting
- Labour law and HR management
- Compliance
- Personal data (GDPR)
- Venture capital investment
- Legal services for automotive industry
- Legal services for Life Sciences and Health Care industry
- Legal services to Tech, Telecom, Entertainment, and Media companies
- Legal services for consumer industry
- Legal services to private clients (Deloitte Private)
- Financial law consulting and legal services to FSIs
- Dispute Resolution
- Legal services in the sphere of Art & Finance



Why Deloitte CIS?



Anna Kostyra
Managing partner
Deloitte Legal in CIS

+7 (495) 787 06 00
(ext. 1481)
+7 (921) 935 35 67
akostyra@deloitte.ru

 Send an e-mail

Anna has been servicing clients from mining, manufacturing, pharmaceutical, high tech, retail and other industries for over 18 years. She has strong expertise in building effective business models and expert practices from scratch. As the leader of Deloitte Legal, she focuses on delivering sophisticated business solutions that bring together efforts of Deloitte legal, tax and consulting practices

Comprehensive solutions

Deloitte Legal will consider all related legal, tax, regulatory, financial and technology issues to offer sustainable and comprehensive solution.

Effectiveness

Our team is aimed at provision of effective solutions, which allow to override legal risks.

Strong legal competence

We set up centers of competence that bring together legal professionals with proven expertise in a particular field of law.

In-depth industry knowledge

Our solutions are based on analysis of applicable laws and judicial practice complemented with industry-specific best practices implemented globally, in specified jurisdiction and by nearest peers.

Risk anticipation

We prevent legal risks by keeping our clients updated on the risks faced by their peers, develop risk mitigation solutions, and advise on improving your business performance.



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)





Financial law consulting and legal services to FSIs



Dispute Resolution

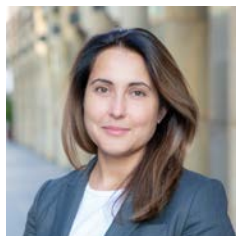
Legal services in the sphere of Art & Finance




Corporate support throughout business life cycle

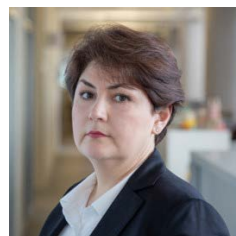
-  Structuring investor presence in Russia, depending on the projects and locations
-  Registration of commercial and non-profit entities, branch/representative offices of foreign entities, and construction sites; assistance with corporate restructuring/reorganization
-  Assistance with obtaining licenses, permits, and regulatory approvals, opening of bank accounts
-  Corporate secretarial services; changes to constituent documents, management bodies, and structure of authorised capital; registration of securities, acquisition of equity stakes, formalisation of property contributions and dividend payments

-  Advising on and support of business activities:
 - Drafting contracts with vendors, contractors, and distributors (for outsourcing, lease, supply, servicing, and other arrangements)
 - Drafting of internal policies; localisation of global policies
 - Employment law matters
 - Advising on regulatory compliance
-  Business wind-up planning and liquidation procedure assistance




Ekaterina Portman
Director
+7 (495) 787 06 00 (ext. 1517)
+7 (916) 083 49 49
eportman@deloitte.ru

 Send an e-mail



Alfia Mukhamatyanova
Senior lawyer
+7 (495) 787 06 00 (ext. 2985)
+7 (916) 902 73 38
amukhamatyanova@deloitte.ru

 Send an e-mail

Deloitte CIS Legal Team



Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Corporate law; M&A



Support of joint ventures (JV) set up under the Russian and foreign laws:

- Legal structuring: choice of legal form of JV, sources of JV's property formation and terms of business activity of JV
- Drafting and negotiating JV documents: term sheets, shareholders' agreement, option agreements, articles of association, joint venture agreement etc.
- Supporting deal closing, including notarization, corporate and registration procedures, fulfillment of post completion obligations



Structuring M&A under the Russian and foreign laws:

- Designing suitable structures for the transaction
- Drafting and negotiating transaction documents: term sheet, share/equity sale and purchase agreement, shareholders' agreement, option agreement, articles of association
- Supporting deal closing, including notarization, corporate and registration procedures, fulfillment of post completion obligations



Venture investment support



Supporting the establishment of joint ventures and/or M&A transactions in terms of compliance with the economic concentration control requirements (obtaining pre-approvals from and filing further deal notifications with anti-trust authorities)



Supporting multijurisdictional M&A/JV deals:

- Analysis of risks across jurisdictions, including foreign investment- and antimonopoly-related law requirements
- Developing jurisdiction-specific deal structuring recommendations, including IP assignment, transfer of real estate, etc.



Restructuring holding structures in Russia and foreign jurisdictions:

- Designing optimal group structure and preparing a step-by-step restructuring plan
- Restructuring process support



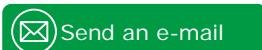
Corporate law advisory



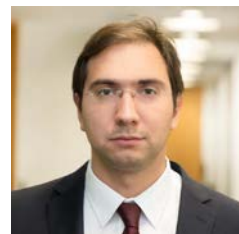
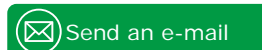
Legal due diligence



Nikita Korobeinikov
Counsel
+7 (812) 703 71 06 (ext. 4596)
+7 (960) 240 17 28
nkorobeinikov@deloitte.ru



Anastasia Matveeva
Senior lawyer
+7 (812) 703 71 06 (ext. 8318)
+7 (911) 022 46 42
amatveeva@deloitte.ru



Ildar Zverev
Senior lawyer
+7 (495) 787 06 00 (ext. 1634)
+7 (916) 591 11 87
ilzverev@deloitte.ru



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Legal due diligence



Vendor/sell-side and buy-side due diligence:

- Verification of the current owner's title
- Corporate governance analysis
- Review of title to project's key assets
- Regulatory compliance analysis
- Analysis of change-of-control risks
- Analysis of early call risks
- Review of employment contracts for the "golden parachute" clauses
- Identification of material litigations
- Analysis of deals or corporate arrangements for antimonopoly compliance
- Sectoral regulatory audit (review of compliance with the licensing, industrial and/or environmental safety requirements, advertising and trade law requirements, etc.)



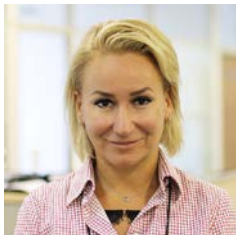
Vendor integrity checks: verifying CEO powers (on the basis of provided documents), review of vendor liquidation/bankruptcy status, pending/past litigations (through open data sources)



Analysis of land development potential: identifying permitted land use and construction limits, existing encumbrances and restrictions, permits, and assessment of land use risks

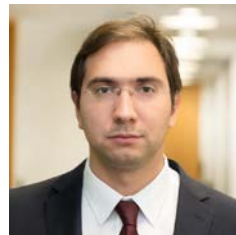


Development of risk elimination recommendations and implementation guidance



Anna Kostyra
Managing partner
Deloitte Legal in CIS
+7 (495) 787 06 00 (ext. 1481)
+7 (921) 935 35 67
akostyra@deloitte.ru

Send an e-mail



Ildar Zverev
Senior lawyer
+7 (495) 787 06 00 (ext. 1634)
+7 (916) 591 11 87
ilzverev@deloitte.ru

Send an e-mail



Nikita Korobeinikov
Counsel
+7 (812) 703 71 06 (ext. 4596)
+7 (960) 240 17 28
nkorobeinikov@deloitte.ru

Send an e-mail



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

[Legal due diligence](#)

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Real estate, investments, and infrastructure



Infrastructure and investment projects support:

- Concession and public-private partnership agreements
- Special investment contracts (SPICs)
- Integrated land and territory development
- Special economic zones and advanced development territories arrangements
- Investment agreements



Legal support of (re)development



Assistance with sourcing of government incentives



Integrated legal support of land, real estate, and construction arrangements:

- Contracts
- Litigation
- Due diligence of property titles
- Public utilities, environmental, industrial safety, and public health issues



Automated support during industrial facilities audits.

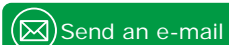


Territories of advanced social and economic development and other territories with special economic status



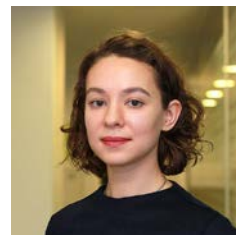
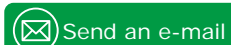
Yuri Khalimovskiy

Director
+7 (812) 703 71 06 (ext. 4534)
+7 (921) 922 62 27
yukhalimovskiy@deloitte.ru



Anastasia Matveeva

Senior lawyer
+7 (812) 703 71 06 (ext. 8318)
+7 (911) 022 46 42
amatveeva@deloitte.ru



Ekaterina Bespalova

Senior lawyer
+7 (495) 787 06 00 (ext. 8305)
+7 (911) 105 80 28
ekbespalova@deloitte.ru



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)









Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Intellectual property and IT

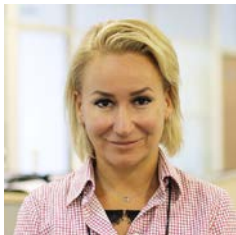
-  Trademark and brand protection and management solutions
-  Protection of intangibles held by industrial companies
-  Comprehensive protection of know-hows and valuable information
-  Protection of software, database and website rights (SaaS, full-scope IP protection)
-  Legal support of franchising arrangements and licensing
-  Automated IP management tool (online plus 1C)
-  Monitoring of trademark misuse
-  Legal structuring of technology transfers

-  Management of legal risks associated with open-source based software development
-  Diagnosing data processing and protection processes and businesses and ensuring their regulatory compliance
-  Legal structuring of technology projects and data transactions
-  Legal support of the development and commercialisation of new technologies, ensuring their compliance with the legal and ethical norms
-  Other IT and IP management services, including asset stocktaking.
-  Analysis of legal risks concerning software development with open source use (analysis of license limitations)




Taking stock of your intellectual property and intangible assets: the Deloitte approach

All-round IP protection solutions, from development to implementation. Full-cycle support of IP asset management, including commercialisation and infringement monitoring




Anna Kostyra
 Managing partner
 Deloitte Legal in CIS
 +7 (495) 787 06 00 (ext. 1481)
 +7 (921) 935 35 67
akostyra@deloitte.ru

 Send an e-mail




Artemiy Ivanyushin
 Senior lawyer
 +7 (812) 703 71 06 (ext. 1361)
 +7 (921) 762 92 10
arivanyushin@deloitte.ru

 Send an e-mail



Mikhail Stetsenko
 Senior lawyer
 +7 (812) 703 71 06
 +7 (921) 791 79 61
mstetsenko@deloitte.ru

 Send an e-mail



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Process automation (Legal Tech)



Corporate services robotisation:

- Corporate secretarial services (automated solutions to ensure compliance with corporate governance procedures)
- Services to corporate groups (including disclosures for antimonopoly purposes)
- Handling mandatory disclosures (for PAOs and security issuers)



Automated asset management:

- Real estate
- Equipment and other movables
- Intangibles



Support of business operations:

- Contract drafting automation solutions tailored to the client's specific needs, situations and industry specifics
- Automated complaint and claim management
- Automated monitoring of federal and municipal supervisory audits



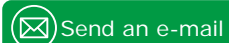
The Deloitte approach

Deloitte Legal HUB is a dynamic interactive platform, based on a set of module solutions and tailored to the client's needs. It enables transparent and manageable collaboration of the legal function with its internal customers and ensures continuous feedback.



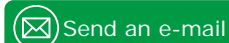
Yuriy Khalimovskiy

Director
+7 (812) 703 71 06 (ext. 4534)
+7 (921) 922 62 27
yukhalimovskiy@deloitte.ru



Ekaterina Bespalova

Senior lawyer
+7 (495) 787 06 00 (ext. 8305)
+7 (911) 105 80 28
ekbespalova@deloitte.ru



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Legal Management Consulting (LMC)



Legal function audit

- Analysis of the legal function
- Identification of the areas in need of improvement



Developing a target operating model

- Legal operating model diagnostic
- Deep dive review – people, processes, and technology
- Implementation support
- Developing KPIs for lawyers



Creating a shared services centre

- Legal department tasks analysis regarding the possibility of center of competence formation
- Mapping the competencies of the general and special services centres; developing the optimum structure
- Developing service level agreements (SLAs)



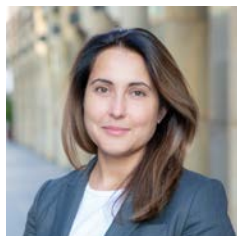
Implementation of IT solutions

- Identification of the areas requiring automation
- Development of business requirements (functional requirements)
- Mapping of commercially available IT products taking into account business requirements
- Implementation support

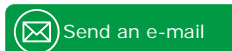


Employee training

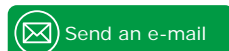
- Secondment of experienced project managers with legal background to support the in-house legal function and deliver training
- Conducting trainings for employees



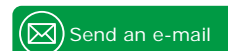
Ekaterina Portman
Director
+7 (495) 787 06 00 (ext. 1517)
+7 (916) 083 49 49
eportman@deloitte.ru



Anastasia Matveeva
Senior lawyer
+7 (812) 703 71 06 (ext. 8318)
+7 (911) 022 46 42
amatveeva@deloitte.ru



Ekaterina Bespalova
Senior lawyer
+7 (495) 787 06 00 (ext. 8305)
+7 (911) 105 80 28
ekbespalova@deloitte.ru



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Labour law and HR management



Labour law advisory services



Planning and supporting cross-border employment/assignments; immigration advisory services



Personnel recruitment, transfer, and dismissal support



HR audit (including M&A and due diligence support)



Compensation and benefits, short- and long-term incentives, and corporate pension solutions



Occupational health and safety advisory services



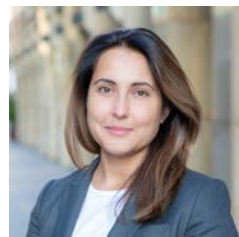
Development of local labour normative acts and policies



Labour dispute settlement (out-of-court and litigation)

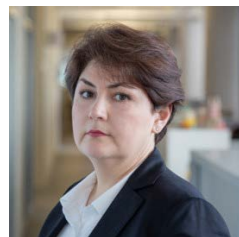
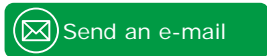


Support during labour inspection audits conducted by supervisory authorities; appealing their decisions



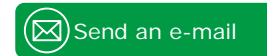
Ekaterina Portman

Director
+7 (495) 787 06 00 (ext. 1517)
+7 (916) 083 49 49
eportman@deloitte.ru



Alfia Mukhamatyanova

Senior lawyer
+7 (495) 787 06 00 (ext. 2985)
+7 (916) 902 73 38
amukhamatyanova@deloitte.ru



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

















Financial law consulting and legal services to FSIs

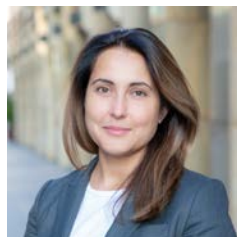
Dispute Resolution

Legal services in the sphere of Art & Finance




Compliance

-  Antimonopoly compliance
-  Anticorruption compliance
-  Sanctions/countersanctions compliance
-  Environmental and public health requirements
-  Labour legislation compliance
-  Data protection
-  Currency regulations
-  Corporate secretarial
-  Corporate governance, localisation/structuring
-  Holding structures analysis
-  Development of internal policies
-  Scoring tools
-  BPM (business process management)
-  Tailored compliance programmes (roll-out approach)
-  Compliance audit and certification of the client's internal Compliance function
-  KYC (client due diligence)
-  Tariff regulation in utilities and solid waste management




Ekaterina Portman
Director
+7 (495) 787 06 00 (ext. 1517)
+7 (916) 083 49 49
eportman@deloitte.ru

 Send an e-mail



Yuriy Khalimovskiy
Director
+7 (812) 703 71 06 (ext. 4534)
+7 (921) 922 62 27
yukhalimovskiy@deloitte.ru

 Send an e-mail



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

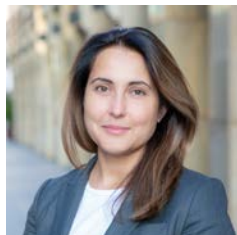
Dispute Resolution

Legal services in the sphere of Art & Finance

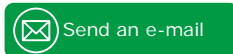


Compliance with Federal Law "On Personal Data" (152-FZ) and the EU General Data Protection Regulation (GDPR)

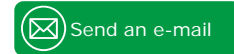
-  Comprehensive review of personal data processing
-  Conduct of interviews with employees to identify the actual state of personal data processing
-  Review of websites, online services and apps for compliance with personal data protection laws
-  Identification of processed personal data, subjects, locations, means and methods of processing and persons that have access to personal data
-  Check of compliance with 152-FZ and GDPR, development of risk maps and risk mitigation recommendations
-  Development of an action plan and road map to achieve personal data processing compliance with FZ-152 and GDPR
-  Bringing processes into line with 152-FZ requirements and GDPR standards
-  Review and development of local personal data processing acts and policies
-  Preparation of personal data processing notifications; legal support of correspondence with government agencies on matters related to personal data processing
-  Review of contracts relating to personal data processing (transfer)
-  Conduct of trainings, roundtable discussions and workshops to raise employee awareness on key PD processing and privacy principles



Ekaterina Portman
Director
+7 (495) 787 06 00 (ext. 1517)
+7 (916) 083 49 49
eportman@deloitte.ru



Alina Davletshina
Senior lawyer
+7 (495) 787 06 00 (ext. 1783)
Mob.: +7 (981) 108 27 86
adavletshina@deloitte.ru



Alexander Alexandrov
Lawyer
+7 (812) 703 71 06 (ext. 4531)
+7 (911) 948 84 08
aalexandrov@deloitte.ru



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Venture capital investment



Structuring and legal support of entry and exit mechanisms for different lifecycle stages



Assistance with raising venture capital (on behalf of investors or startupper):

- Legal structuring of transactions through an array of financial instruments, such as debt financing, equity investment, and convertible loans
- Preparation and negotiation of transaction documents: term sheets, share (equity) purchase and sale agreements, loan (convertible loan) agreements, shareholders' agreements, option agreements, articles of associations, etc.
- Supporting deal closing, including the notarisation, corporate, and registration procedures



Exit support (sale of equity to a strategic investor, MBO, LBO)

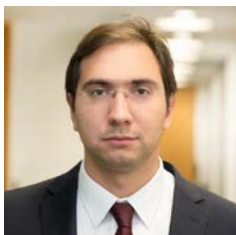


Legal support of venture fund (including corporate) establishment:

- Fund structuring: determining the organisational structure (OOO, investment partnership), funding models, obtaining the required permits
- Preparation of constituent and fund raising documents, support of establishment procedure



Legal due diligence of portfolio companies



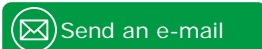
Ildar Zverev

Senior lawyer

+7 (495) 787 06 00 (ext. 1634)

+7 (916) 591 11 87

ilzverev@deloitte.ru



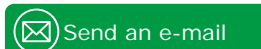
Nikita Korobeinikov

Counsel

+7 (812) 703 71 06 (ext. 4596)

+7 (960) 240 17 28

nkorobeinikov@deloitte.ru



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Legal services for automotive industry



Comprehensive localisation support:

- Advising on applicable laws
- Business structuring in compliance with the localisation requirements
- Stocktaking and optimisation of R&D and other IP to ensure successful commercialisation and compliance with the regulatory requirements in line with the National Automotive Industry Roadmap
- Monitoring of statutory changes and adjustment of business models



Assistance with obtaining approvals and execution of special investment contracts, including negotiations with the public authorities



Full-cycle support of automotive production site and warehouse construction projects



Compliance services (technical regulations, data privacy, environmental requirements, consumer protection, labour law)



Antimonopoly advisory services (anti-competitive agreements and activities, unfair competition practices, economic concentration, antimonopoly compliance); obtaining transaction and other approvals from the antitrust authorities



Combatting counterfeit and parallel import



Legal due diligence for greenfield and brownfield projects



Dealer network legal due diligence



Contract management automation services



Legal aspects of paperless processes (electronic document flow)



Drafting and analysis of dealer and other supply chain agreements



General and industry-specific legal advisory services



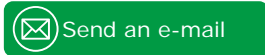
Ekaterina Portman

Director

+7 (495) 787 06 00 (ext. 1517)

+7 (916) 083 49 49

eportman@deloitte.ru



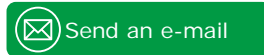
Anastasia Matveeva

Senior lawyer

+7 (812) 703 71 06 (ext. 8318)

+7 (911) 022 46 42

amatveeva@deloitte.ru



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)













Financial law consulting and legal services to FSIs

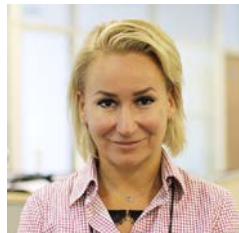
Dispute Resolution

Legal services in the sphere of Art & Finance




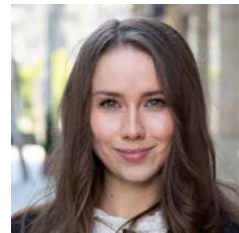
Legal services for Life Sciences and Health Care industry

-  Support of medicine and medical device registration
-  Assisting medical device and medicine producers with the development of internal policies; review of existing policies for compliance with the Russian laws
-  Legal support with the product importation, labelling, and packaging
-  Legal support of public-private partnerships and healthcare infrastructure projects
-  Legal support of companies during medicine development and production, pre-clinical studies, and clinical trials; control of medicine quality, efficiency and safety, and compliance with medicine sales requirements
-  Advising on and preparation of legal opinions on the companies' marketing activities
-  Advising on the use and commercialisation of mobile apps and other electronic products
-  Developing contractual arrangements with pharmacies, including marketing and bonus agreements
-  Advising on government procurement and pricing issues, structuring contractual arrangements among industry stakeholders
-  Legal support with regulatory audits, analysis of specifications from the regulatory practice perspective
-  Legal analysis of telemedicine projects risks; project structuring
-  Legal support with antimonopoly compliance, development of trade policies setting forth vendor selection criteria, procedures and terms
-  Protection of corporate intellectual property
-  Legal support of technology transfers (including the transfer of a registration dossier) within the process of production localization




Anna Kostyra
Managing partner
Deloitte Legal in CIS
+7 (495) 787 06 00 (ext. 1481)
+7 (921) 935 35 67
akostyra@deloitte.ru

 Send an e-mail



Daria Zagrebina
Senior lawyer
+7 (495) 787 06 00 (ext. 1827)
+7 (915) 154 90 48
dzagrebina@deloitte.ru

 Send an e-mail



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)







Financial law consulting and legal services to FSIs








Dispute Resolution

Legal services in the sphere of Art & Finance




Legal services to Technology, Media & Telecommunication companies

-  Full-scope IP protection services, including the identification and verification of rights to software, databases, websites, apps, domain names etc.
-  Structuring agreements with external authors/developers and work-for-hire arrangements
-  Management of legal risks associated with open-source based software development
-  Legal structuring and assessment of customer/vendor/user arrangements; drafting licence and user agreements etc.
-  Support for e-commerce, including cross-border structuring of web-based projects
-  Comprehensive protection of know-how and valuable information

-  Enabling legitimate employee/user/customer data processing in compliance with the national and GDPR requirements
-  Combatting unfair competition practices
-  Legal support of the development and commercialisation of new technologies, ensuring their compliance with the legal and ethical norms
-  Legal support of cryptocurrency/blockchain-related projects
-  Assistance with blocking access to online content
-  Automation of IP management
-  Legal analysis and qualification of relations for tax purposes including the sale of virtual objects and other objects that are not legally regulated




Artemiy Ivanyushin
Senior lawyer
+7 (812) 703 71 06 (ext. 1361)
+7 (921) 762 92 10
arivanyushin@deloitte.ru

 Send an e-mail



Alina Davletshina
Senior lawyer
+7 (495) 787 06 00 (ext. 1783)
+7 (981) 108 27 86
adavletshina@deloitte.ru

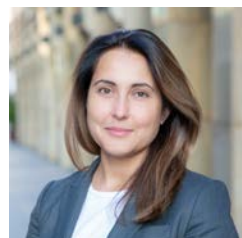
 Send an e-mail

-  Deloitte CIS Legal Team
- Why Deloitte CIS?
- Corporate support throughout business life cycle
- Corporate law; M&A
- Legal due diligence
- Real estate, investments, and infrastructure
- Intellectual property and IT
- Process automation (Legal Tech)
- Legal Management Consulting
- Labour law and HR management
- Compliance
- Personal data (GDPR)
- Venture capital investment
- Legal services for automotive industry
- Legal services for Life Sciences and Health Care industry
- Legal services to Tech, Telecom, Entertainment, and Media companies
- Legal services for consumer industry
- Legal services to private clients (Deloitte Private)
- Financial law consulting and legal services to FSIs
- Dispute Resolution
- Legal services in the sphere of Art & Finance




Legal services for consumer industry

-  Legal support to business: drafting standard agreements, shareholder agreements, and other documents regulating the shareholder-investor arrangements; support of transactions
-  Production localisation support: regulatory advisory services, support of technology transfer and IP protection with account of the licensee's national laws; full legal support of sourcing and implementing government investment incentives (SPICs, public-private partnerships, etc.)
-  Legal support of product labelling: drafting stakeholder agreements and local policies to ensure compliance with the Russian labelling laws and mitigate the legal risks of producers and importers of labelled products
-  Franchising: identification of franchising portfolio elements, contract drafting
-  Analysis of how well IP assets are protected to develop an enhanced protection strategy, create prerequisites for increasing the company's capitalisation through the fair-value accounting for intangible assets and applying the appropriate tax benefits
-  Comprehensive brand protection: identification of key brand elements and their protection strategy; trademark registration and other protective measures
-  Implementation and transformation of Customer Loyalty Programs
-  Brand protection in and out of court, including monitoring of potential trademark infringements
-  Countering unfair competition
-  Counteractions to parallel import and counterfeit product
-  Legal support of imports/exports; currency control advisory services
-  Advice on advertising, rewards programmes, drafting agreements for participation in contests, lottery draws, and other promotion activities
-  E-commerce assistance, including cross-border structuring of Internet projects
-  Developing nationally and GDPR-compliant employee/user/vendor data processing policies
-  Employment structuring advisory services, including for foreign employees; structuring and supporting international employment/assignments; immigration advisory services
-  Contract management automation services
-  Implementation and set-up of business-specific compliance processes




Ekaterina Portman
 Director
 +7 (495) 787 06 00 (ext. 1517)
 +7 (916) 083 49 49
eportman@deloitte.ru

 Send an e-mail




Artemiy Ivanyushin
 Senior lawyer
 +7 (812) 703 71 06 (ext. 1361)
 +7 (921) 762 92 10
arivanyushin@deloitte.ru

 Send an e-mail



Alina Davletshina
 Senior lawyer
 +7 (495) 787 06 00 (ext. 1783)
 +7 (981) 108 27 86
adavletshina@deloitte.ru

 Send an e-mail



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Legal services to private clients (Deloitte Private)



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Advising on wealth management, including corporate restructuring for family businesses:

- Developing various asset ownership structures
- Preparing a step-by-step restructuring plan
- Providing legal support throughout the restructuring process
- Preparing recommendations to protect personal assets and manage risks, including the risk of asset recovery proceedings



Support and coordination during the acquisition of personal and corporate assets (real estate, yachts, private aircraft, works of art, shares/stakes in foreign and Russian companies) and other projects



Advising on family law (including those involving foreign elements):

- Advising on Russian and foreign family law
- Determining the marital property regime, including in the case of a change of residence
- Drafting prenuptial agreements in compliance with Russian statutory requirements



Succession planning, including:

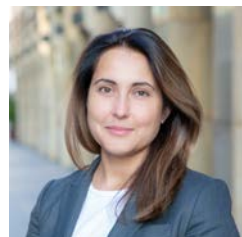
- Advising on Russian and foreign inheritance law
- Determining the applicable estate regulation regimes in Russia and abroad
- Estate inheritance planning, including those involving foreign elements (determining the applicable law(s) and asset structuring to avoid a conflict of regulatory regimes and ensure the choice of the optimal jurisdiction(s))
- Inheritance roadmap development
- Advising on setting up inheritance trusts/funds
- Structuring joint wills and inheritance agreements



Advising on currency regulations

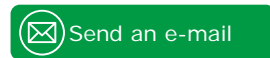


Representing the interests of private clients at all stages of court proceedings and settlements (from a pre-trial settlement to the execution of a court ruling)



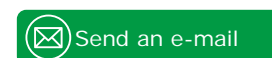
Ekaterina Portman

Director
+7 (495) 787 06 00 (ext. 1517)
+7 (916) 083 49 49
eportman@deloitte.ru



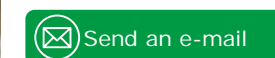
Elina Koskina

Senior lawyer
+7 (495) 787 06 00 (ext. 5223)
+7 (916) 369 45 44
ekoskina@deloitte.ru



Nikita Korobeinikov

Counsel
+7 (812) 703 71 06
+7 (960) 240 17 28
nkorobeinikov@deloitte.ru



Financial law consulting and legal services to FSIs



Advising on the establishment, functioning, and wind-up of financial and insurance companies, their branches, and representative offices, including representative offices of foreign financial institutions



Legal support of acquiring stakes in Russian FSI, obtaining licences, approvals, and permits from the Central Bank of Russia, FSI establishment and liquidation



Advising on financial law, currency control, transactions in securities and other financial instruments, the Russian payment system and requirements for its participants



Advising on e-commerce, WEB-trading and Internet-aggregators' activity, e-platforms and e-payments



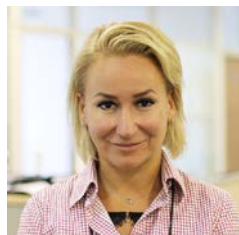
Advising on cash pooling and preparation of documents for intragroup finance transactions



Advising FSIs on the development and implementation of customer loyalty programmes



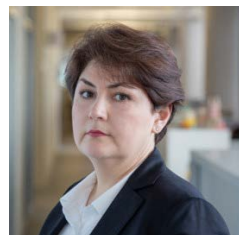
Advising on microfinancing, debt collection and restructuring activities



Anna Kostyra

Managing partner
Deloitte Legal in CIS
+7 (495) 787 06 00 (ext. 1481)
+7 (921) 935 35 67
akostyra@deloitte.ru

Send an e-mail



Alfia Mukhamatyanova

Senior lawyer
+7 (495) 787 06 00 (ext. 2985)
+7 (916) 902 73 38
amukhamatyanova@deloitte.ru

Send an e-mail



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

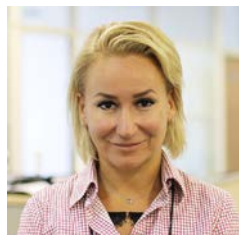
Dispute Resolution

Legal services in the sphere of Art & Finance



Dispute Resolution

- ✓ Legal support in various stages of a dispute: pre-judicial dispute settlement, legal representation in state courts and arbitration courts, judgement enforcement support
- ✓ Commercial disputes: pre-contract and contractual disputes, including invalidation of the contract etc.
- ✓ Tax disputes: drafting objections to tax audit findings; participation in the review of tax audit and control materials; challenging tax inspectorates' resolutions with the Federal Tax authorities or court
- ✓ Antitrust and other regulatory disputes, including challenging audit findings, administrative sanctions, recovery of losses sustained from regulatory actions (omissions)
- ✓ Intellectual property disputes: protection of exclusive rights, settlement of third party claims; anti-parallel import remediation
- ✓ Corporate disputes: joint-venture disputes, challenging management decisions and CEO deals, disputes regarding shares in charter capital of companies etc.
- ✓ Enforcement of foreign court decisions and arbitrations in Russia and enforcement of Russian courts' and arbitration decisions in foreign jurisdictions
- ✓ Cross-border disputes and arbitration: handling cross-border transaction disputes in Russian and foreign courts, as well as in arbitration institutions
- ✓ Legal support with bankruptcy proceedings: drafting and filing applications for bankruptcy, creditor's claims, challenging court-appointed manager's actions (omissions) and debtors' deals, etc.
- ✓ Consumer disputes: legal representation of manufacturers (producers) and settlement of disputes with consumers
- ✓ Labour disputes: legal assistance with investigating into the employer's losses from employee actions and imposition of further disciplinary or financial sanctions, development of strategies to negotiate with conflicting employees, etc.



Anna Kostyra
Managing partner
Deloitte Legal in CIS
+7 (495) 787 06 00 (ext. 1481)
+7 (921) 935 35 67
akostyra@deloitte.ru

Send an e-mail



Anton Zykov
Partner, Tax Dispute Resolution Leader,
Deloitte CIS
+7 495 787 06 00, (ext. 1778)
+7 (985) 281 9440
azykov@deloitte.ru

Send an e-mail



Mikhail Stetsenko
Senior lawyer
+7 (812) 703 71 06
+7 (921) 791 79 61
mstetsenko@deloitte.ru

Send an e-mail



Deloitte CIS Legal Team

Why Deloitte CIS?

Corporate support throughout business life cycle

Corporate law; M&A

Legal due diligence

Real estate, investments, and infrastructure

Intellectual property and IT

Process automation (Legal Tech)

Legal Management Consulting

Labour law and HR management

Compliance

Personal data (GDPR)

Venture capital investment

Legal services for automotive industry

Legal services for Life Sciences and Health Care industry

Legal services to Tech, Telecom, Entertainment, and Media companies

Legal services for consumer industry

Legal services to private clients (Deloitte Private)

Financial law consulting and legal services to FSIs

Dispute Resolution

Legal services in the sphere of Art & Finance



Legal services in the sphere of Art & Finance



Private Clients

- Structuring of art and antiques buying and selling
- Art and antiques inheritance advisory
- Structuring of cultural valuables gift agreements
- Development of philanthropy/charitable strategies
- Development of a business case for integrating art in a wealth management strategy
- Handling customs clearance and duties for artworks moved across borders



Art Dealers

- Drafting of agency contracts, including contracts with artists and clients
- Drafting of contracts to transport, safeguard and insure art and cultural valuables
- Due diligence of art purchases/sales/pledges
- Support in moving artworks through customs (document drafting, communication with customs officials)



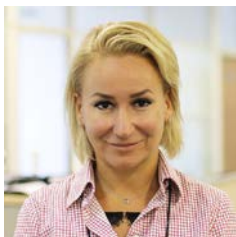
Museums, art galleries, exhibition centers

- Support with establishing museums, galleries and exhibition spaces
- Drafting of disposal/acquisition agreements and contracts with artists, art restorers and art dealers
- Patronage, donation, grant and investment raising advisory
- Comprehensive protection of museum/gallery/exhibition space brands
- Assistance with establishing entities to structure art ownership and sales.
- Analysis of applicable restrictions and limitations

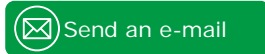


Artists

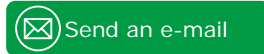
- Advisory on property and non-property rights of artists
- Management of legal risks arising for art pieces created by using/borrowing elements of other artists' work (plagiarism, citation, adaptations)
- Assistance with negotiations and dispute resolution
- Preparation of required individual statements for clients generating income from sales/use of artworks



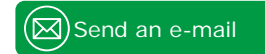
Anna Kostyra
Managing partner
Deloitte Legal in CIS
+7 (495) 787 06 00 (ext. 1481)
+7 (921) 935 35 67
akostyra@deloitte.ru



Ekaterina Portman
Director
+7 (495) 787 06 00 (ext. 1517)
+7 (916) 083 49 49
eportman@deloitte.ru



Alina Davletshina
Senior lawyer
+7 (495) 787 06 00 (ext. 1783)
+7 (981) 108 27 86
adavletshina@deloitte.ru



- 
- Deloitte CIS Legal Team
 - Why Deloitte CIS?
 - Corporate support throughout business life cycle
 - Corporate law; M&A
 - Legal due diligence
 - Real estate, investments, and infrastructure
 - Intellectual property and IT
 - Process automation (Legal Tech)
 - Legal Management Consulting
 - Labour law and HR management
 - Compliance
 - Personal data (GDPR)
 - Venture capital investment
 - Legal services for automotive industry
 - Legal services for Life Sciences and Health Care industry
 - Legal services to Tech, Telecom, Entertainment, and Media companies
 - Legal services for consumer industry
 - Legal services to private clients (Deloitte Private)
 - Financial law consulting and legal services to FSIs
 - Dispute Resolution
 - Legal services in the sphere of Art & Finance
- 



deloitte.ru

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee (“DTTL”), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as “Deloitte Global”) does not provide services to clients. Please see www.deloitte.com/about for a more detailed description of DTTL and its member firms.

Deloitte provides audit, consulting, financial advisory, risk management, tax and related services to public and private clients spanning multiple industries. Deloitte serves four out of five Fortune Global 500® companies through a globally connected network of member firms in more than 150 countries bringing world-class capabilities, insights, and high-quality service to address clients’ most complex business challenges. To learn more about how Deloitte’s approximately 286,000 professionals make an impact that matters, please connect with us on [Facebook](#), [LinkedIn](#), or [Twitter](#).

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited, its member firms, or their related entities (collectively, the “Deloitte Network”) is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser. No entity in the Deloitte Network shall be responsible for any loss whatsoever sustained by any person who relies on this communication.