

Cross-Border Offerings Services Competing for capital in the global arena



Companies wishing to compete in the global arena and achieve their growth objectives need timely and efficient access to funds. The globalisation of today's capital markets yields unprecedented opportunities to raise capital when and where needed. Accessing these markets, however, can be complicated and time consuming, and may involve a high degree of risk.

Companies offering securities must navigate the complexity of financial and regulatory requirements inherent in local and cross-border transactions. These requirements can be burdensome and can place significant strain on a company's financial reporting function during the offering process and thereafter.

The GIOS professionals specialise in assisting clients in their capital-raising activities, including initial public offerings, high-yield debt offerings and secondary offerings. These professionals are knowledgeable about the regulatory requirements in Singapore and the key markets around the globe. They are also adept at assisting clients in addressing the complexities of cross-border listings, as well as assessing and fulfilling their post-offering reporting requirements.

The GIOS professionals take a flexible approach based on your specific needs. The service offerings encompass the entire spectrum of the offering process, including:

- Local and cross-border capital markets assistance services—providing support throughout the offering process, helping companies:
 - Plan and manage the offering process
 - Prepare financial statements, including pro forma and other financial information requirements associated with the offering
 - Respond to the information requests of underwriters, legal counsel, and auditors
 - Resolve potential comfort letter issues
 - Liaise with legal counsel and the underwriters
 - Help ensure compliance with relevant regulations by reviewing offering documents
 - Understand the current views of regulators and respond to comments raised by them during the process
- Post-offering support services—assisting companies identify their new ongoing reporting obligations and develop an approach to ensure compliance with these requirements

