

## Mergers & Acquisitions (M&A) Education Series: How to be successful in an M&A Transaction

2nd session – Valuation and financial modelling

05 May 2016, Singapore | 25 May 2016, Kuala Lumpur

This session provides insights into valuation of businesses for M&A purposes. Topics include:

### 1. Valuation

- Financial review and analysis
- Basic building blocks for business valuation
- Valuation methods for M&A
- Quantifying synergies and merger cost
- Special topics – control premium, marketability discount, minority stake discount and surplus assets.
- Acquisition accounting

### 2. Financial modelling

- Inputs & assumption
- Modelling offer value calculation
- Modelling option proceed calculation
- Modelling goodwill calculation
- Modelling pro forma financial position
- Modelling sources and uses of fund calculation
- Modelling pro forma income statement
- Dilution analysis
- Modelling sensitivity for accretion / dilution analysis

Price is what you paid; value is what you get