



Mergers & Acquisitions (M&A) Education Series: How to be successful in an M&A Transaction

1st session – M&A strategy

02 August 2017, Singapore | 05 September 2017, Kuala Lumpur

This session highlights the key risks and opportunities in engaging in M&A.

Topics include:

- Overview of deal structuring process
- M&A process; from strategy to integration
- Significance of deal structuring
- Understanding why deals create or destroy value
- Formulating and validating your M&A strategies
- Identifying and analyzing potential targets
- Targeting prospective investors/acquirers (sell-side)
- Regulatory Issues including:
 - Early consideration of Compliance Issues such as bribery
 - Employment Issues
 - Anti-Trust/Merger control
 - Exchange controls
 - Nominee/Anti-Dummy Laws
 - Environmental issues
 - Choosing the right investment vehicle
 - Choosing the right form of acquisition (share sale vs asset sales)
 - Financing the deal
 - Public company considerations

Failing to prepare is preparing to fail

Co-organisers:

Singapore:

**Baker
McKenzie
Wong & Leow.**

Kuala Lumpur:

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