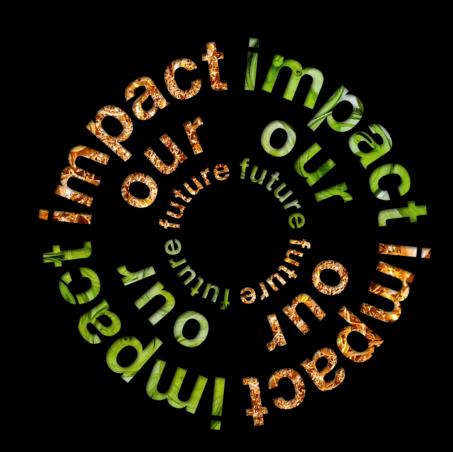
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Dbriefs

Why tax is essential to the climate and sustainability journey

Federal Tax | January 27, 2022

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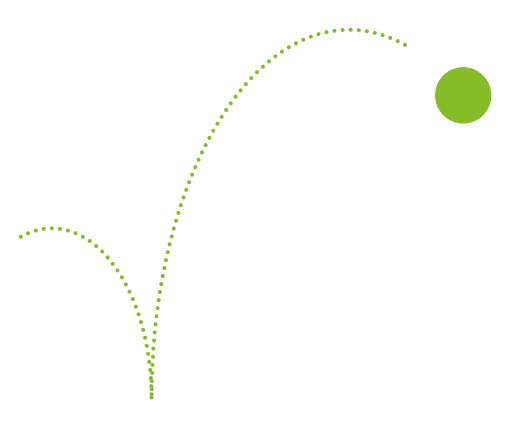


Agenda

- 1 Introduction and Deloitte's momentum
- 2 Climate and sustainability landscape
- 3 Task Force on Climate-related Financial Disclosures (TCFD)
- 4 Credits, incentives, and global legislative drivers
- 5 Tax governance and transparency
- 6 Closing



What are we talking about?



Fair Lending Policies

Sustainable Agriculture Socially Responsible Investing

ENVIRONMENTAL

Labor & Human Rights

Disclosure and Transparency

Diversity and Inclusion

Emerging Technologies

☐ Land Preservation

Pollution & Emissions

Materials Safety

Executive Compensation

Waste Reduction

Healthcare

Corporate Social Responsibility

Water Conservation

Alternative Fuels Credits **Electric Vehicles**

Supply

Political Contributions and Lobbying

Tax Governance and Transparency

Renewable Energy

Regulatory Requirements
Energy Efficiency

The evolving landscape

Stakeholder sentiment, investor pressure, and consumer activism in the past few years set the stage for a significant ramp-up in ESG initiatives, investments, and financing.



Sustainability initiatives evolve beyond target setting and low-hanging fruit



Financing
sustainability –
ESG-dedicated capital
builds, ready
for deployment



Disclosure – Will transparency shift from barrier to enabler of ESG capital flows?

Source: Mark Segal, "ESG Today year in review: 2021 sets the stage for ESG acceleration," ESG Today, December 30, 2021.

ESG strategy and transformation capabilities along the ESG journey

ESG services can be deployed at a companywide level or for specific topics and focus areas that need to be addressed

Align profits and ESG

Transform operations

Report on progress and improve



Understand needs and risks

Identify critical risks and opportunities through Climate and ESG assessments and analytics

Establish ESG as a part of corporate strategy and governance

Set ESG strategy ambitions, develop a plan to integrate ESG across your enterprise, and establish corporate governance

Develop ESG road map

Develop and implement a cohesive, enterprisewide approach to achieving your ESG transformation goals

Refine operations and processes

Activate your ESG transformation agenda across your value chain

Measure and improve

Track progress across
ESG metrics and identify
areas for continuous
improvement

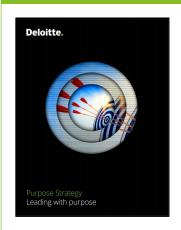


Tell your story

Clearly and effectively communicate your ESG progress to your stakeholders

Deloitte's ESG point of views

Purpose Strategy: Leading with purpose



"A company's purpose is the role it serves in society connected to long-term value, including the differentiated needs it addresses for all its stakeholders. While profit is a strong indication that a company is creating value in the world, it says little about whether that value is created in a way that is socially responsible...."

A new business paradigm to address climate change



"...tremendous new opportunities to create and capture value will likely materialize as well. The shift to renewable energy, the electrification of transport, changes to agricultural practices, and the transition to low-emission and higher-efficiency industrial processes are already powering a range of new business models."



Establishing science-based emissions reduction targets for insight, innovation, risk management, and competitiveness

"Companies are accelerating their climate change agendas because **companies are recognizing that such action offers myriad opportunities to realize tangible business benefits** such as cost savings, risk resilience, employee recruitment and retention, customer or customer attraction, and more."

Task Force on Climate-related Financial Disclosures (TCFD)

What is the TCFD Framework and why is it used?

What is the TCFD and the framework?

- A private sector-led, policy-neutral task force established by the Financial Stability Board.
- Provides guidance on voluntary, consistent, comparable, and reliable climate-related disclosures to provide decision-useful information to stakeholders.
- A framework for organizations to embed and report on the financial impacts of climate-related risks and opportunities.

The TCFD has four themes for disclosures:



Who is the TCFD framework for and who are the stakeholders?

- Can be implemented by all industries to communicate climate-related financial impacts.
- Additional focus is given to industries most constrained by reliance on:



Greenhouse gas emissions



Energy



Water



Biodiversity and land use

- An open, rather than prescriptive, framework
- Disclosures are at the discretion of the company based on relevance to their sector and organization
- 2,700+ organizations across all sectors have aligned with the TCFD

Source: Task Force on Climate-related Financial Disclosures

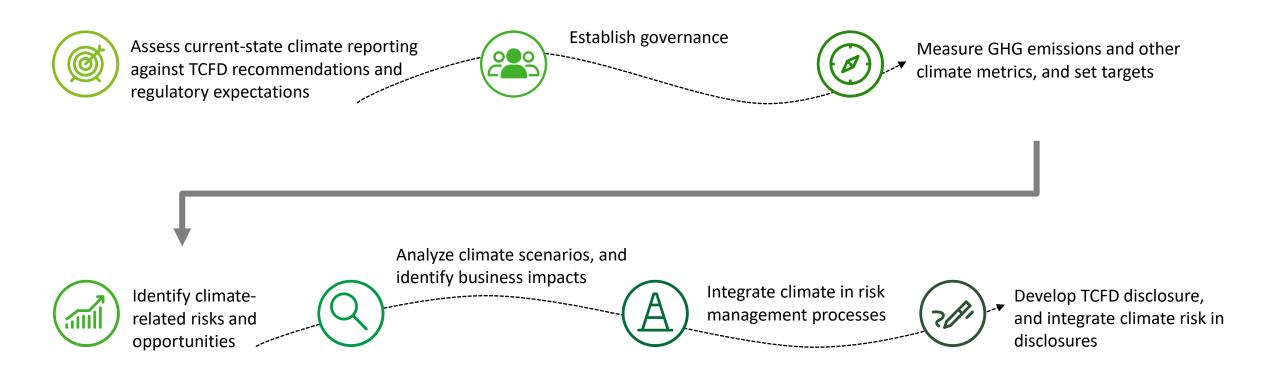
Why is TCFD framework relevant and used?

Preparing a TCFD-aligned disclosure is a **foundational and complementary step** to:

- Increase awareness and understanding of climate-related risks and opportunities within the company
- 2. Proactively address investors' demand for climate-related information
- 3. Strengthen sustainability leadership
- 4. Capture market opportunities; easier/better access to capital
- 5. Engage with stakeholders
- 6. Address potential regulatory requirements

TCFD

Key steps to addressing the recommendations of the TCFD framework



The role of tax in the ESG journey

Organizations are engaging in sustainability/ESG strategies focused in four key areas









Tax considerations

As organizations engage in the sustainability transformation, tax departments play a critical role in delivering value for the organization in the following key areas:

Global income tax and **Indirect tax Rewards and mobility Government grants, credits** Tax governance and and incentives value chain planning workforce implications transparency Developing credits and incentives Planning for sales and use tax, VAT, Tax planning related to business Readiness and implementation work Transforming your workforce to strategies to contribute to funding the property tax, fuel excise taxes, and transformation resulting in changes to improve governance, access global embrace climate and sustainability sustainability journey focused on: other taxes related to the business data, and deliver a robust tax in global tax footprint. initiatives. transformation: transparency response. Tax equity financing • Embedding climate metrics and M&A, joint ventures, and Advising on the impact of business investment planning Understanding the tax aspects of targets in executive incentive Alternative fuels transformation on the indirect tax Planning related to carbon all emerging ESG standards plans, aligning remuneration **Batteries** whether voluntary or policies and incentive packages profile. market participation Carbon capture Reverse audits – Analyze compulsory. and benefits with your ESG Transforming your supply Carbon "sinks" Agreeing on a strategy and plan sustainability expenditures to priorities. chain, including: Electric and autonomous vehicles identify areas of indirect tax with key stakeholders. Workforce engagement, Intellectual property **Energy efficiency** sustainable flex benefits, travel overpayments. Implementing the plan, including planning Food – agriculture and production policies, and alternative resourcing Excise tax – Identify planning and improvements to governance, Global supply chain planning Green technology solutions models that reduce your climate risk issues related to business and effectively extracting and Global trade advisory Pollution control analyzing data on global tax footprint. changes. Water • Property tax – Advise on property footprint. Reporting your tax narrative and tax implication of green initiatives. data with confidence according to any set plan.

US & global climate and sustainability landscape

Significant increase in new and emerging sustainability incentive policies and regulations globally

Types of Incentives for Sustainability

US Sustainability Incentives

- US IRC 45Q Carbon Credits
- US IRC 48 Investment Tax Credit
- Federal and State Energy Grants
- Alternative Fuel Credits and Exemptions
- Sales and Property Tax Exemptions
- Infrastructure Assistance and Utility Rate and Tax Reductions

Emerging Sustainability C&I Policy

North America

- US: President Biden signed into law the Infrastructure Investment and Jobs Act with several programs to support green infrastructure. BBB Act still on the table.
- Canada announced \$15B CAD towards green / decarbonization initiatives
- Mexico offers national incentives for M&E for renewable generation and green incentives in select states

LATAM

 Incentives for sustainability has been historically more limited with select policies at the national and/or state level, such as Colombia and Mexico

EMEA

- EU: EU recently announced plans to cut emissions by 55% by 2035.
- In 2020, the EU Multinational Framework Agreement established a €1.8T budget including with a priority on innovation, sustainability, investment/jobs and next generation funds
- Numerous European countries offer grants tax credits, deductions and tax exemptions for energy efficiency investments, such as reducing energy usage and energy efficient M&E.

APAC

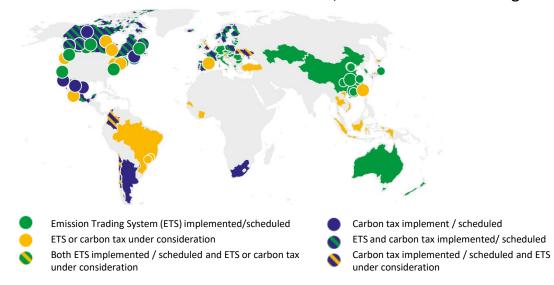
- APAC has begun to focus on market solutions to sustainability concerns
- China recently launched world's largest carbon credit market
- Australia announced \$1.9B AU for green technologies

Global Sustainability Incentives

- · Carbon Offset Credits (carbon taxes on the rise)
- European Union ("EU"), Regional and National Grants
- · EU Directive Energy Tax Reductions
- Tax credits and allowances/deductions
- R&D / Innovation incentives for sustainability
- VAT / Custom Duty incentives

Carbon Taxes & Offsets

At least 46 countries have carbon taxes and/or carbon offset trading



Source: The World Bank. "Carbon Pricing Dashboard." https://carbonpricingdashboard.worldbank.org/map_data

Domestic trends | Key proposed tax credit and incentive provisions

Extension of
Renewable Energy
Production/
Investment
Tax Credit



New Clean Energy
Production/
Investment
Tax Credits



Extension of
Carbon
Sequestration
Credit



Extension of
Advanced Energy
Project Credit



100% Direct Pay Election



Global trends | Environmental & energy taxes

Environmental and energy taxes are expected to become an increasingly important and prominent lever for governments, tax authorities, and legislators seeking to implement decarbonization plans.

Energy and emission taxes

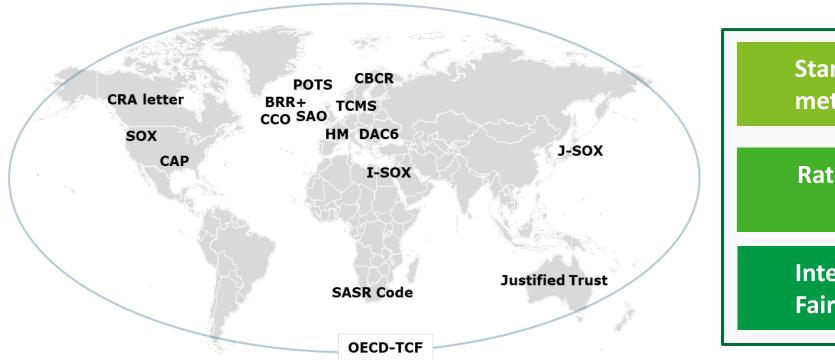






Tax governance and transparency

Stronger tax governance and transparency is becoming a global imperative



Standards: GRI207, WEF ESG metrics

Raters: MSCI, Sustainalytics, ISS, DJSI, RepRisk

Interest Groups: UN PRI, B Team, Fair Tax Mark, EITI

World map of tax governance and transparency regimes



Tax is emerging as the latest ESG indicator, with expansion of metrics to cover tax governance and transparency. This is leading to opportunities and risks to brand and reputation for tax that leaders are now examining in more detail.

Tax transparency

GRI207 and WEF

The are many "standards" emerging, but the past year saw the launch of two key measures that will likely have significant influence going forward: GRI207 and the WEF core tax metric.

GRI 207 – Taxation

1. Approach to tax

- Tax strategy publication
- Accountability
- · Regulatory compliance
- · Linking tax to broader sustainability reporting

2. Tax governance, control, and risk management

- Tax governance and control framework narrative
- Assurance provided

3. Tax stakeholders

- Tax authorities
- Tax policy advocacy
- Gaining stakeholder views

4. Country-by-country tax reporting

• All countries, all taxes

WEF – Core tax metric

Community and	Total tax paid	Adapted from
social vitality	The total global tax borne by the company, including corporate income taxes, non-creditable VAT and other sales taxes, employer-paid payroll taxes, and other taxes that constitute costs to the company, by category of taxes.	GRI-201-1

WEF – Expanded metrics

Community and social vitality	Additional tax remitted The total additional global tax collected by the company on behalf of other taxpayers, including VAT, and employee-related taxes that are remitted by the company on behalf of customers or employees, by category of taxes.	Adapted from GRI-201-1
Community and social vitality	Total tax paid by country for significant locations Total tax paid, and if reported, additional tax remitted by country for significant locations.	Adapted from GRI-201-1

Tax governance and transparency readiness

4 steps to approach communicating with clarity on tax



- Analyze relevant measures, regulations on transparency and governance
- Undertake maturity and gap analysis of tax governance and control framework
- Identify and evaluate external stakeholders
- Engage internal stakeholders
- Document existing communications across all channels (e.g., financials)
- Assess and align to broader ESG reporting and strategy
- Benchmark communications against relevant peers



Set a tailored strategy

- Analyze external stakeholders to prioritize messaging
- Map communications channels with messaging/stakeholders
- Collate existing payment data, identify data owners
- Collate matters of potential interest relating to taxes
- Consider assurance standard and approach
- Document and agree on strategy road map
- Identify resource needs to implement strategy
- Seek stakeholder approval/ resources for strategy



Mobilize efficiently

- Formalize and enhance tax policy, governance and control framework
- Develop baseline communication examples, including dummy data
- Establish and maintain reporting processes and systems to capture data (e.g., spreadsheet templates or automated system extraction)
- Gather and verify data
- Sample testing—review and challenge
- Develop narrative, align with other reporting
- Stress-test communications



Communicate confidently

- Objective review of intended external reporting, with recommendations
- External assurance against standard, where appropriate
- Final sign-off on communications
- Issue reporting through appropriate channels
- Ensure external scrutiny is identified and considered by a dedicated team
- Continue to monitor landscape and refine strategy

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