

Trends in Global Trade
Management and SAP GTS
updates webinar

Trusted. Transformational. Together.

7 April 2022



Speakers



Dries Bertrand
Partner
Deloitte Belgium

+ 32 2 600 66 76
dbertrand@deloitte.com



Trond Rovang
Solution Expert
SAP



Wong Chian Voen
Director
Deloitte Singapore

+65 6531 5026
chiwong@deloitte.com



Mohit Daftary
Manager
Deloitte Singapore

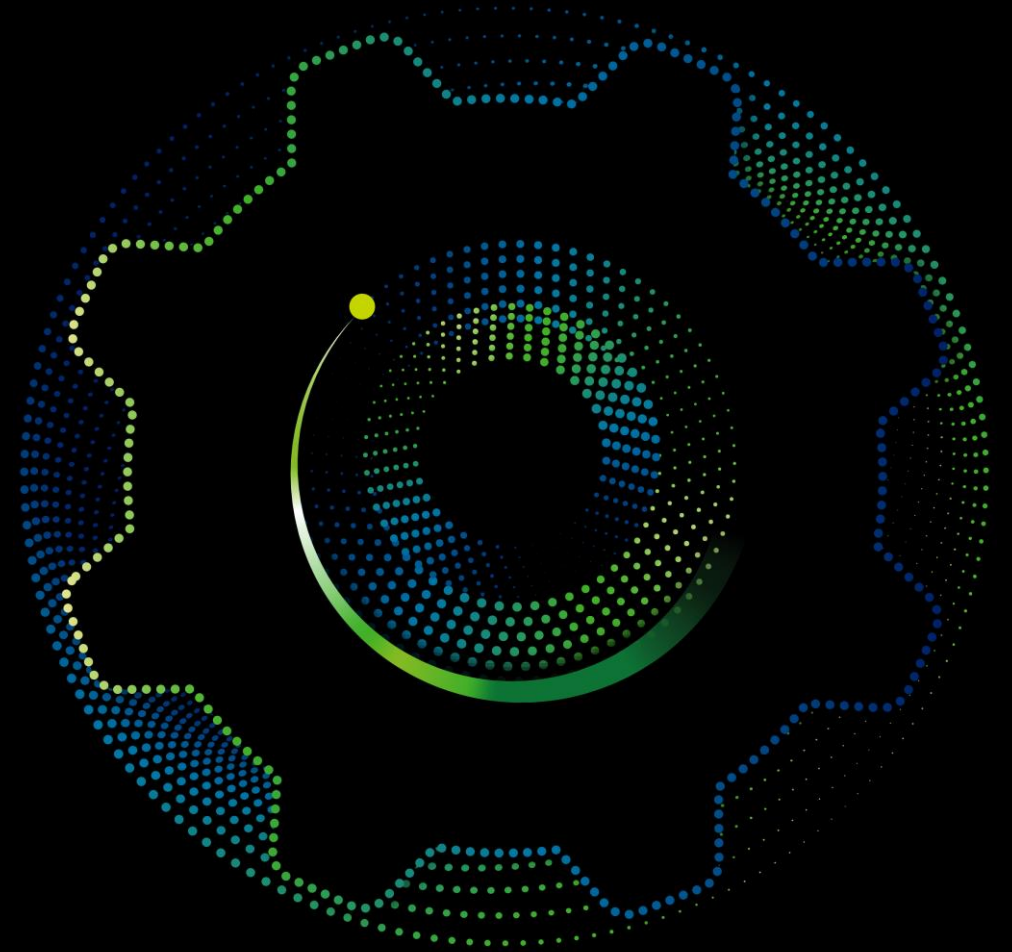
+65 6932 5584
mdaftary@deloitte.com

Agenda

1. Global Trade Advisory updates
2. Global Trade Services functionalities: Focus on Asia Pacific
3. SAP updates and outlook



Global Trade Advisory updates



Government drivers for automation

Governments are grappling with the issues of **integration, data sharing,** and **trust** within the **trade community**.

Leveraging **global initiatives** like the Organisation for Economic Co-operation and Development's (OECD) Global Blockchain Policy Centre and Going Digital programme, the World Trade Organization's (WTO) Global Blockchain Forum and the World Bank's Digital Development Practice to learn about **best practices**.

Collaborating with other **like-minded economies** to establish **digital trade rules**, foster **interoperability of standards and systems**, and support **business/digital economy collaborations** e.g., Singapore-Australia Digital Economy Agreement (DEA), Digital Economy Partnership Agreement (Singapore, New Zealand, Chile), United Kingdom-Singapore DEA, Korea-Singapore Digital Partnership Agreement.

Trailing “bite-sized” solutions with other governments on specific **trade regulation issues**, such as issuance, exchange and verification of trade documentation digitally across **two (or more) independent systems**, reducing cross-border transaction costs.

Working with **industry** to **identify** critical pain points and **build, pilot** and **test** solutions.

Changing environment: Issues impacting global trade departments



Global regulatory changes



Rapidly changing technology



Brand risk



Global transparency



Limited resources



Add more value

Changing environment: Issues impacting global trade departments in Asia Pacific

Customs issues

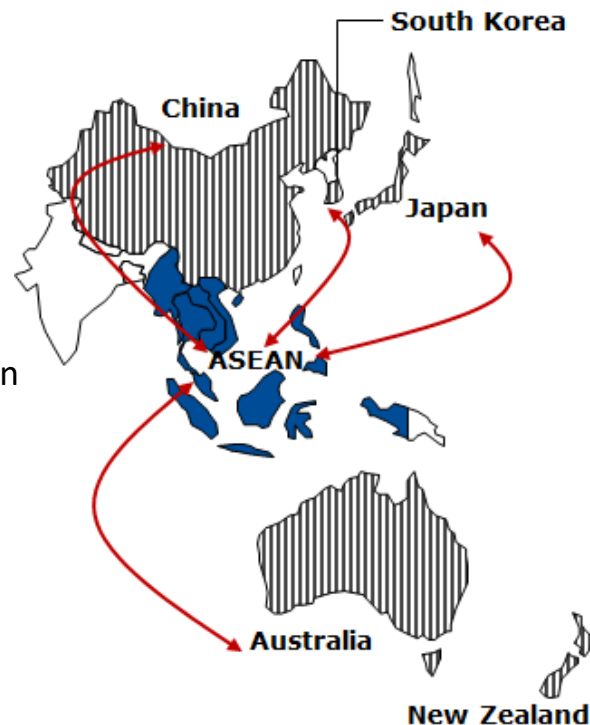
- Free Trade Zone (FTZ)/customs privileges
- Tariff classification
- Customs valuation/royalties
- Licensing
- Export controls
- Authorised Economic Operator

Association of Southeast Asian Nations (ASEAN) digital integration

- ASEAN Digital Integration Framework and its Action Plan
- ASEAN Agreement on E-Commerce
- ASEAN Single Window
- ASEAN Customs Transit System
- ASEAN-Wide Self-Certification

Sanctions and restrictions on Russia

- Singapore: (a) Export ban on military goods and certain dual-use items; (b) Financial restrictions.
- Japan: (a) Assets freeze; (b) Export restrictions.
- Australia: (a) Financial sanctions; (b) Export/import restrictions



Regional Comprehensive Economic Partnership (RCEP)

- 15 countries
- Largest regional trading bloc
- Share of world Gross Domestic Product: 30%
- Share of world trade: 28%
- Intra-RCEP trade: 50% of total RCEP trade (2019)
- Entry into force: 2022
- 0% preferential duty: about 90% of tariff lines; immediate duty-free or reduced over 10/20 years
- Rules of origin
 - Wholly obtained; or
 - Substantial transformation
 - Product specific; chemical reaction rule
 - Regional value content 40% or change in tariff heading
 - Fungible materials and goods: Inventory management method recognised by exporting Party's generally accepted accounting principles
- Proof of origin
 - Certificate of Origin; back-to-back
 - Origin declaration (Approved Exporter); back-to-back

Why trade automation?

Turning challenges into opportunities

Cash savings and liquidity

Make use of tariffs exclusions, tax exemptions, reliefs and refunds, generate trade preference savings, optimise customs clearance.

Global trade continuity

Limit business disruption, communication with third-party suppliers and customs authorities, customs procedures facilitation.

Operational excellence

Agile organisation, procedures, responsibility matrix, knowledge, operating model.

Trade controls requirements and measures

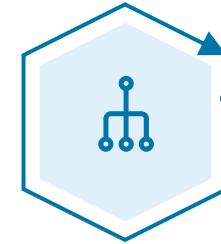
Border controls, licenses, additional measures, changes monitoring, regulatory compliance.

Use and exploration of trade data

Duties spent, third-party supplier costs, fines, data maintenance, data quality.



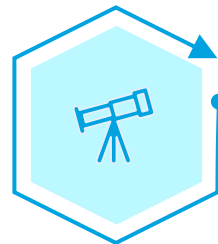
Reduced time-consuming activities



Standardized processes



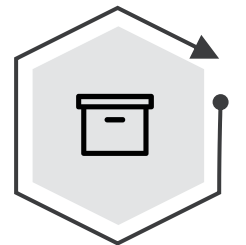
Compliance risks mitigation



Increased overall visibility and gained insights



Automated reports



Better audit trail

The age of with—Creating opportunity

A smart mix of humans with machines in the “Age of with”—analytics with data science, automation with intelligence. It’s how we help leading businesses—and some that will be—achieve stronger outcomes, faster.



What humans can accomplish **alone**



What humans can accomplish **together**



What humans can accomplish **with tools**

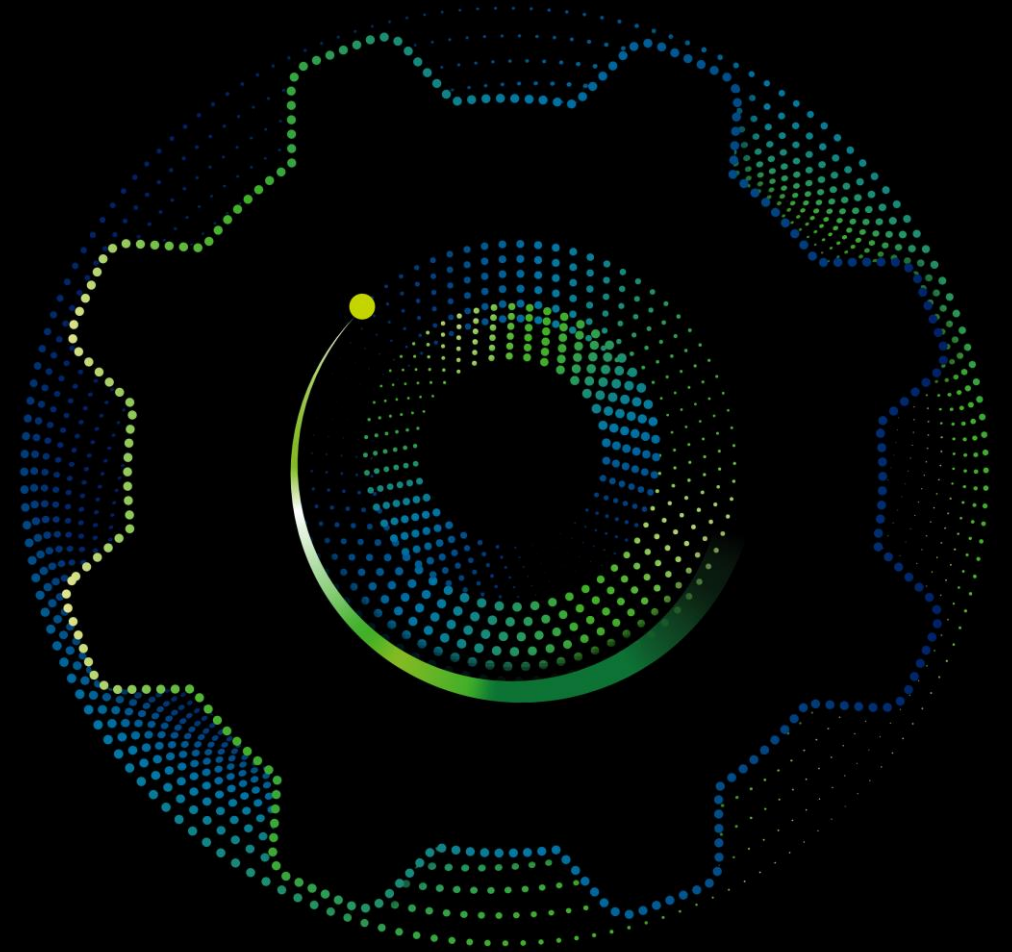


What humans can accomplish **with data science and technology**



What humans can accomplish **with intelligent machines**

Global Trade Services functionalities: Focus on Asia Pacific



Global Trade Services functionalities

Solution map

SAP will primarily invest in SAP Global Trade Services (GTS) future functionalities.

SAP GTS remains the primary global trade solution for SAP and has many more trade capabilities than S/4 International Trade including:

- Import and export license control
- Duty calculation for import processes
- Electronic filing with customs authorities, customs brokers and freight forwarders
- Management of special customs procedures (such as FTZ etc.)

SAP GTS

Centrally manage key global trade processes while supporting region or country specific requirements

- Special customs procedures
- Trade preference
- Restricted-party screening
- Export management
- Import management



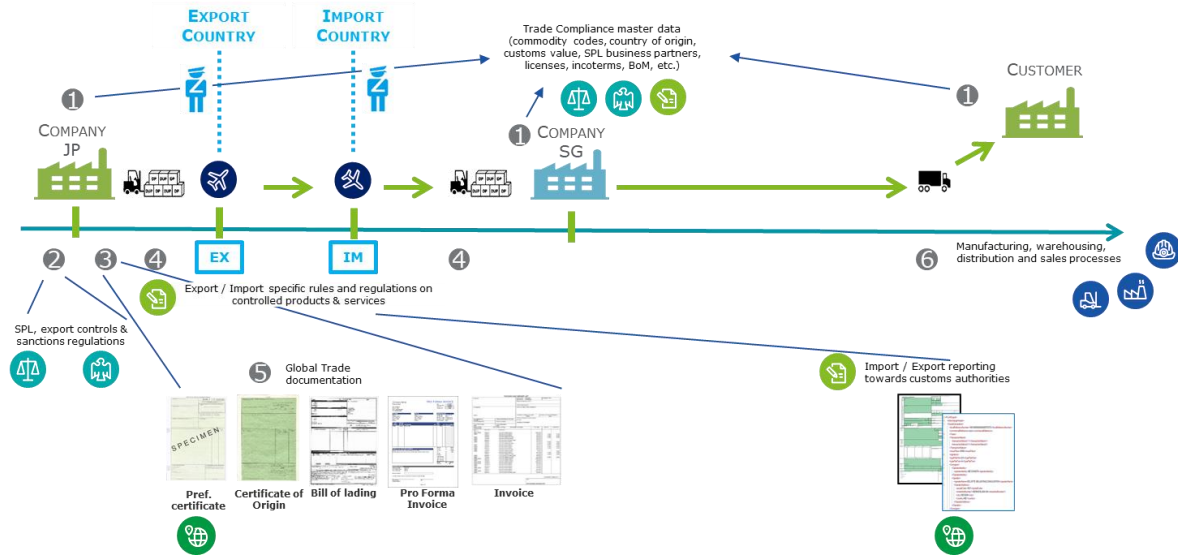
SAP S/4HANA for international trade

Start using foreign trade functionalities in SAP S/4HANA

- Embargo
- Export control
- Intrastat
- Classification
- SAP GTS integration

Global Trade Services functionalities

High-level functionality overview



Compliance management

- Embargo countries
- Sanctioned party lists
- Import control and license management

Customs management

- Product classification tariff number
- Customs import declaration
- Valuation for import (duty framework)
- Customs supporting documents

Trade preference management

- Long term vendor declaration request
- Dunning of long-term vendor declarations
- Long term vendor declaration maintenance and aggregation

- Special customs procedures
- Determination of preferential origin on product level/batch level (IBPP) based on Free Trade Agreement (FTA) with country of destination.

- Embargo countries
- Sanctioned party lists
- Export control and license management

- Product classification commodity codes
- Customs export declaration
- Valuation for export (duty framework)
- Customs supporting documents

- Long term vendor declaration issuance

Global Trade Services functionalities

Use cases—compliance management

Managing Sanctioned Party List (SPL)/embargo screening and export controls

Max is using SAP GTS as a system to manage the export control licenses of his company as well as the screening of business partners

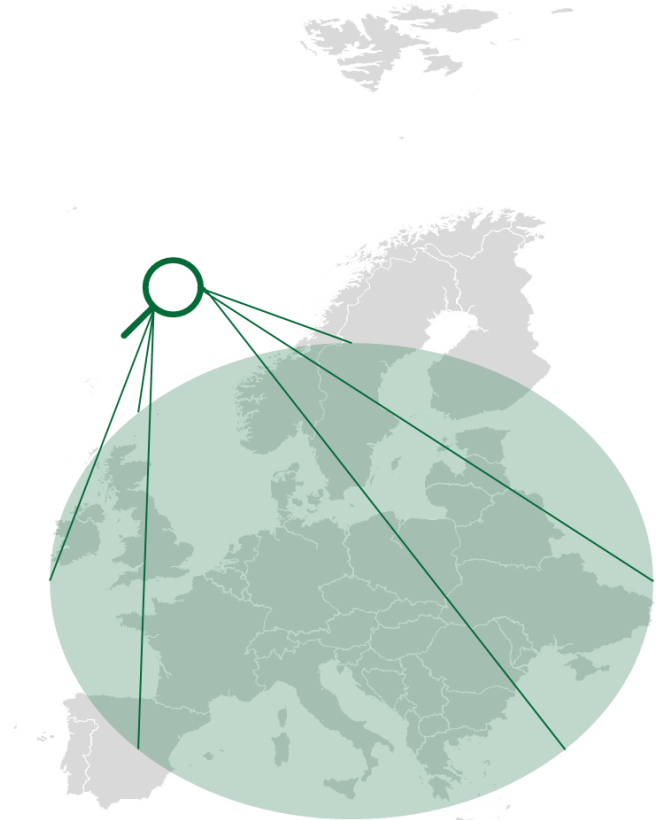
SAP GTS allows to maintain the licenses obtained from the authorities as master data within the system:

- It is possible to automate the process of license assignment (depending on the legal requirements of each individual license).
- Shipments will not be blocked and/or delayed due to the lack of the required licenses.
- Reports are available to keep track of used licenses and for which products/transactions that have been used.

SAP GTS also allows to screen business partners against SPL lists and transactions against embargoed countries.

Efficiencies via automated SPL and embargo screening

Compliance through global coverage of screening of sanctioned parties and embargo



Global Trade Services functionalities

Use cases—Customs management

Standardise customs export declaration filing/instructions

Anna is using SAP GTS to instruct customs brokers to declare customs export shipments

1. SAP GTS customs export declaration is created based on
 - Information from the packing list and pro-forma invoice.
 - Information from GTS master data such as customs classification codes, customs offices and customs descriptions.
2. Instruction sheets are printed and sent to the customs broker.
3. The customs broker declares the export on behalf of the company.

SAP GTS allows to generate automatically export declarations in the system

- Reducing the manual input, leveraging information from other systems and enriching them with customs specific data.
- Managing the risk of errors.
- Decreasing the time spent on their creation.

Alternatively, self-filing (without using an intermediate broker) can be implemented.

Efficiencies via the creation of automated customs declarations/broker instructions

Visibility of customs transactional data in one centralized data-base



Global Trade Services functionalities

Use cases—Trade preference management

Determine preferential status of goods to be eligible for duty reduction

Sean would like to identify which goods are eligible for preferential treatment

In SAP GTS it is possible to automate the preference determination of products based on

- Bill of materials and products components
- FTA rules of origin
- Country of Departure
- Country of Destination

It is also possible to request and maintain proofs of origin from your suppliers and issue proofs of origin to your customers.

Proofs of origin traceability (audit trail) and self-certification

Automation of the preference determination—compliance and efficiencies



Global Trade Services functionalities

Experience Asia Pacific

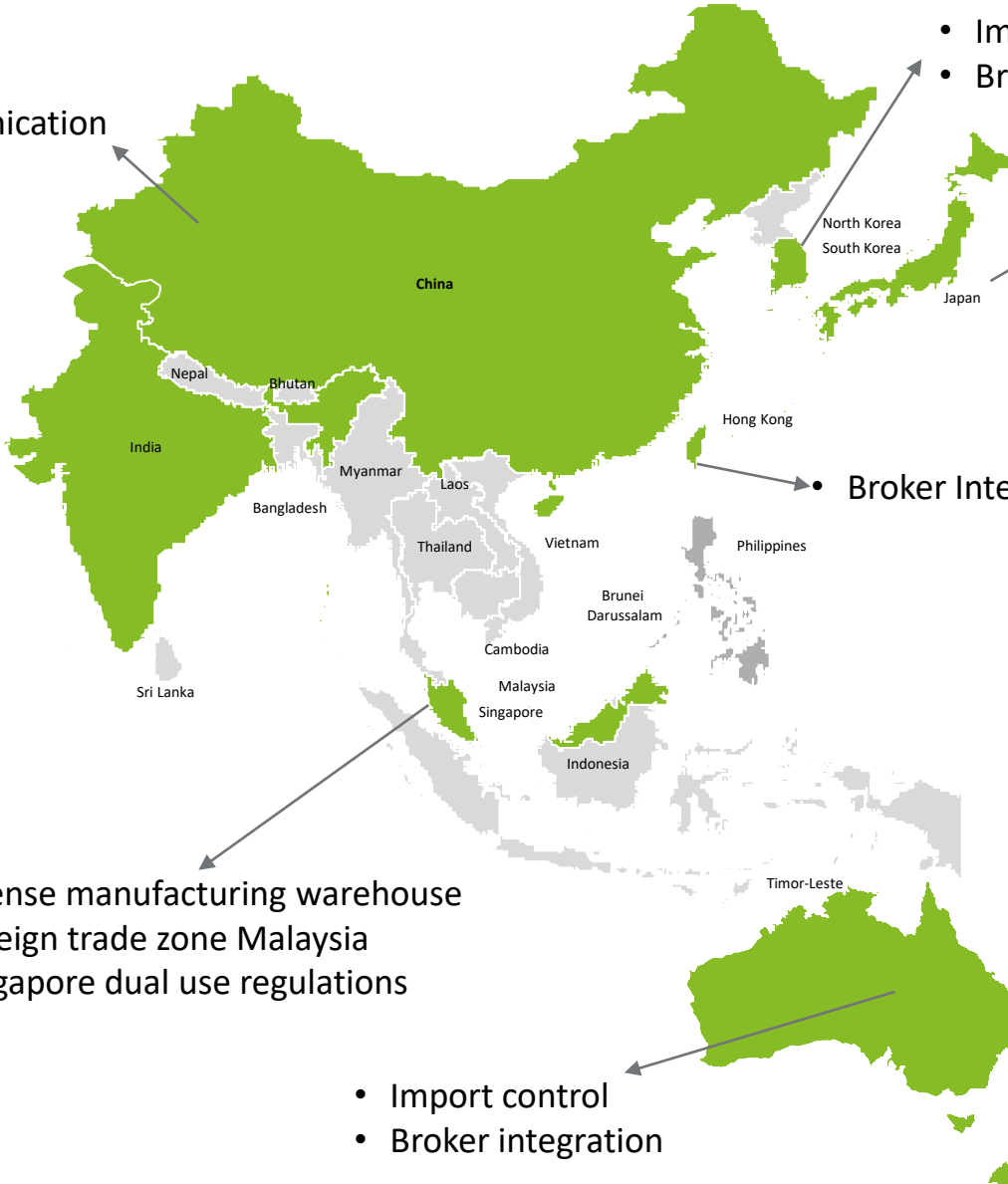
 **Life Sciences & Healthcare**

 **Telecommunications**

 **Manufacturing**

 **Retail**

- Customs communication
- Import control



- Import control
- Broker integration

- METI “Catch-All” control
- Brokering license

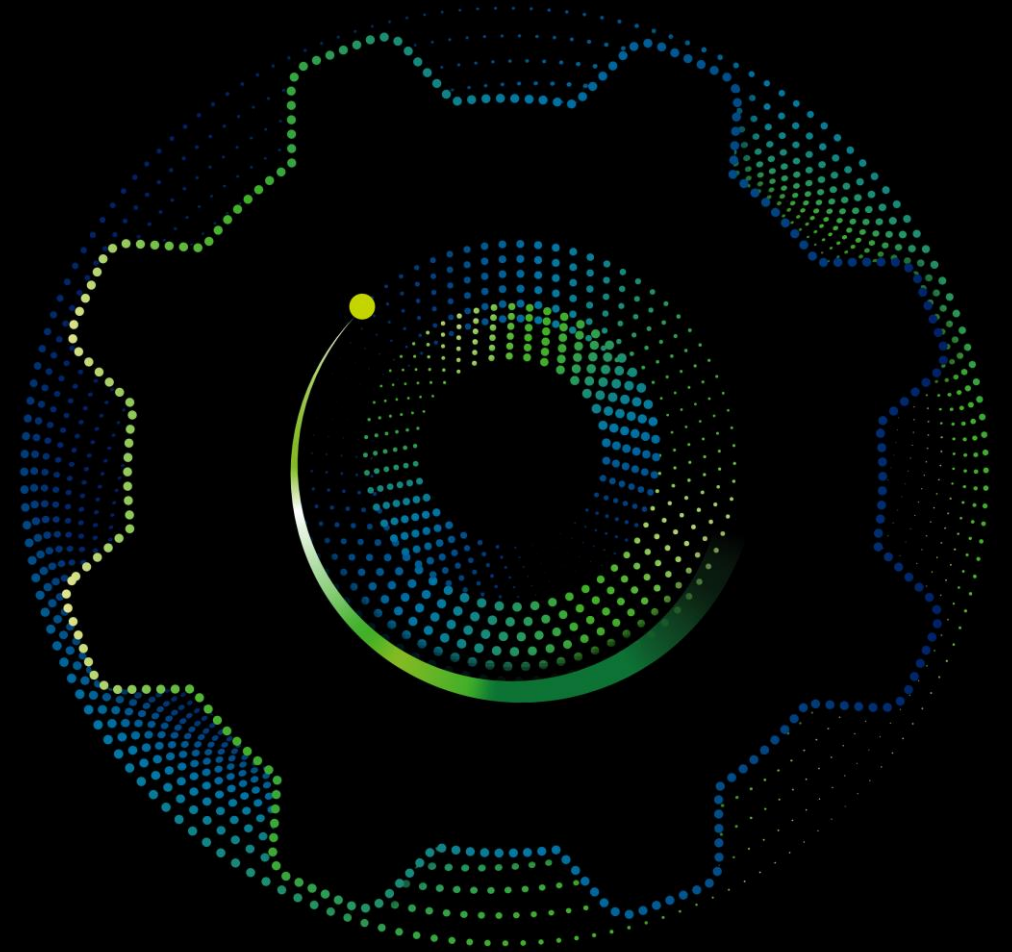
- Broker Integration

- License manufacturing warehouse
- Foreign trade zone Malaysia
- Singapore dual use regulations

- Import control
- Broker integration

- Import control
- Customs communication

SAP updates and outlook



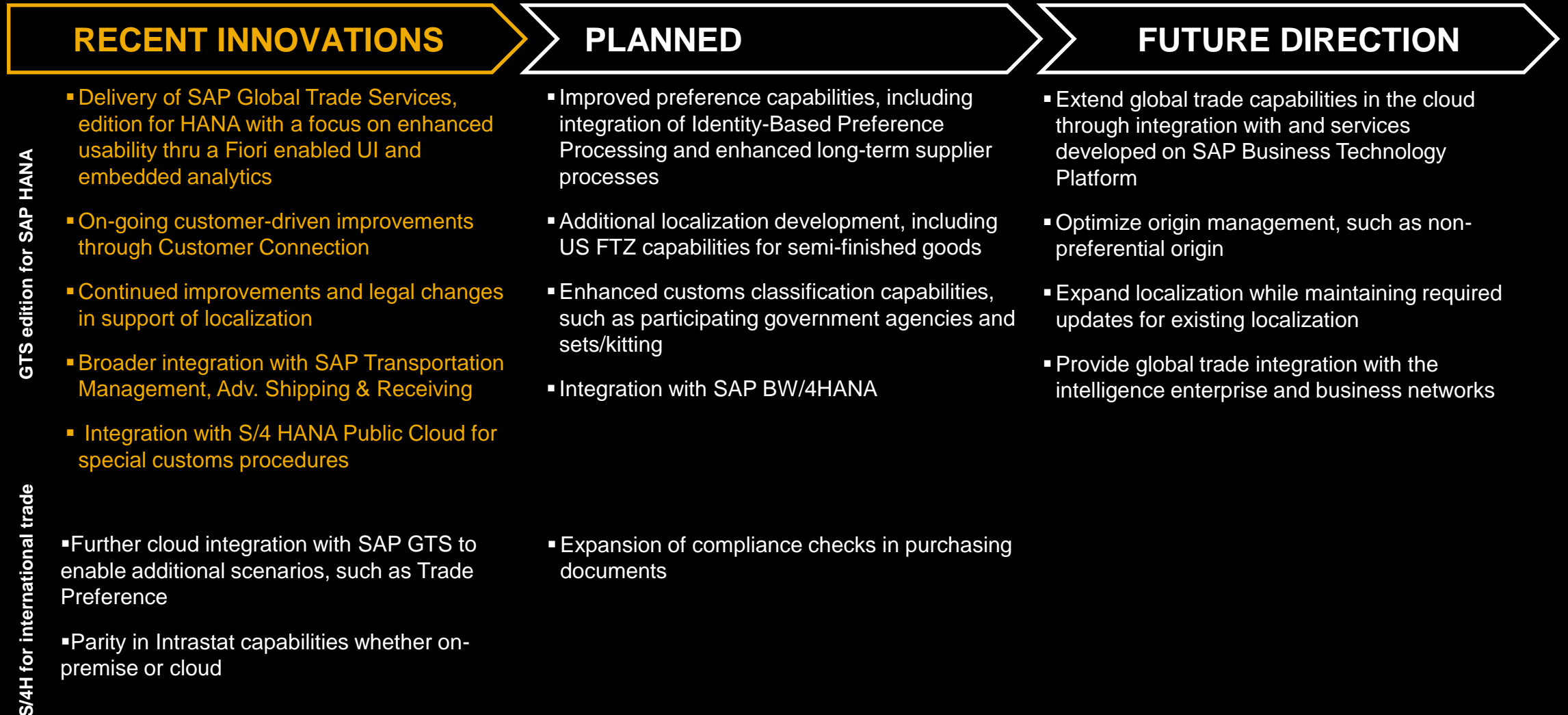
Update and Roadmap

SAP Global Trade Services

Trond Rovang,
SAP S/4HANA International Trade Management/SAP Global Trade Services

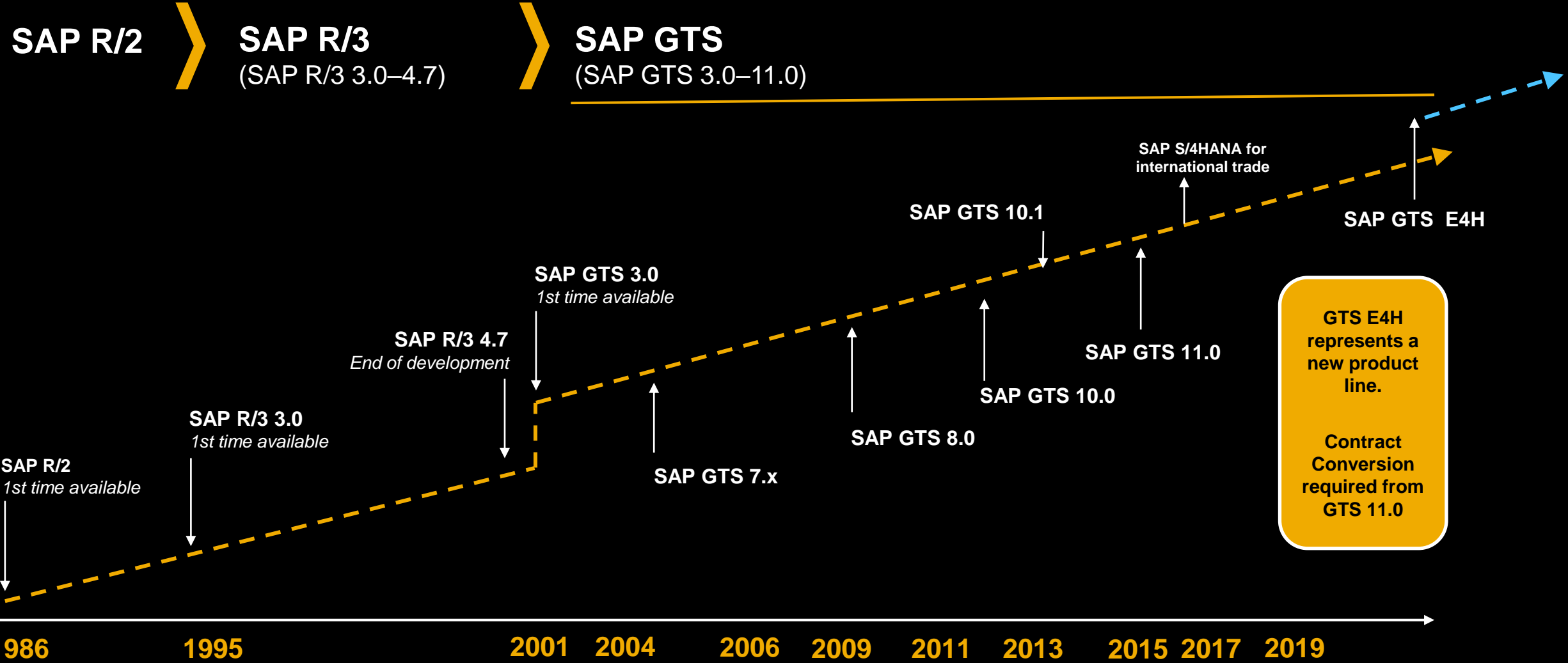
Manage International Trade | Roadmap Highlights

Key innovations



International trade and SAP solutions

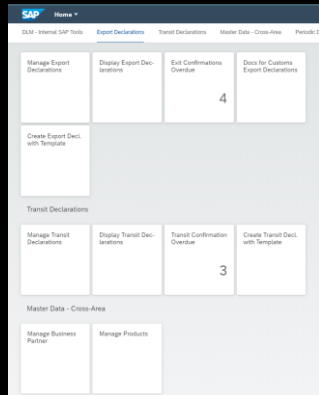
Organic development for over 30 years in the foreign trade business



SAP Global Trade Services, edition for SAP HANA

What's New in SAP GTS, Edition for SAP HANA

Faster processing through SAP HANA database; **HANA-specific redesign** of data structures

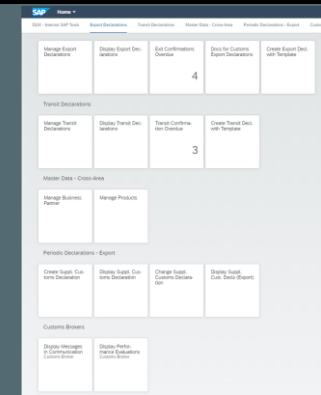


System access through SAP Fiori Launchpad, retrievable via web browser

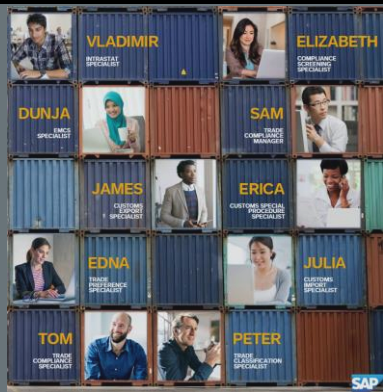


Enterprise Search to search for specific objects

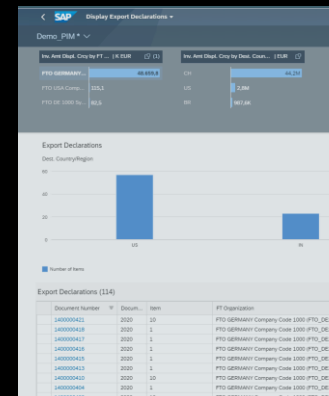
Improved usability by grouping apps in a tile optic



Redesign of key user roles with the ability for user-specific configuration



Embedded analytic functions for selected transactions



SAP Global Trade Services, edition for SAP HANA

Feature Highlights in SAP GTS, Edition for SAP HANA



Trade Compliance and Screening



- **3 new designed Fiori apps** with enhanced usability to increase efficiency and transparency for the users:
 - Manage Blocked Partners
 - Manage Blocked Documents
 - Display Documents
- New concept of processing status in all trade compliance areas
- Embedded analytic functions for audit or reporting purposes

Customs Management



- **6 new designed Fiori apps** with enhanced usability to increase efficiency and transparency for the users:
 - Manage and Display Export Declarations, Exit Confirmation Overdue
 - Manage and Display Transit Declarations, Transit Confirmation Overdue
- New concept of processing status, progress and proposal
- Embedded analytic functions for audit or reporting purposes
- Enterprise search to search with a reference number in export declarations

Trade Preference Management



- Simplification of the entire long-term supplier declaration (LTSD) process
- **6 new designed Fiori apps:**
 - Request LTSD
 - Manage LTSD – Inbound
 - Preference Properties for Suppliers
 - Manage LTSD – Outbound
 - Manage Re-Issue Reason
 - Preference Properties for Customers
- Introduction of document types (Document of Origin) to manage origin documents through the entire LTSD process

Intrastat

- Reuse of address data and VAT registration numbers of business partners in providers of information
- Transfer of data from feeder systems directly into Intrastat declarations
- Navigation to application documents in the feeder systems SAP S/4HANA and SAP ERP
- Reporting of services in Intrastat declarations for Italy
- Creation of Intrastat declarations with information from third parties (e.g. Italy)

Master Data and Classification

- New authorization concept for one unique maintenance user interface
- Improved content management by introduction of new numbering scheme content

**WHAT'S
NEW!**

SAP Global Trade Services, edition for SAP HANA

Simplifications in SAP GTS, Edition for SAP HANA

This is an extract from: [Simplification List for SAP Global Trade Services, edition for SAP HANA](#)

Trade Compliance and Screening



- TREX is no longer available.
- The screening of HR business partners and applicants is no longer supported in SAP Global Trade Services, edition for SAP HANA.

Customs Management



- The dashboards for customs management that served as an entry page in NetWeaver Business Client (NWBC) are no longer delivered. The technology they were based on was deprecated. No substitution of the dashboards is provided. Within this context, the functionality of pinning export declarations to the pinboards also no longer exists. This functionality was triggered by clicking on the pin icon to the left-hand side of the country flag when changing an export declaration.
- The Tax Transaction Engine for the calculation of the import turnover tax is no longer available.

Trade Preference Management



- The management of long-term supplier's declarations has been completely reworked. The old data model is deprecated, and the corresponding reports and transactions were deleted and replaced by new reports and Fiori applications.
- The exchange of LTSDs via the SAP middleware SAP XI is no longer supported, as this was based on the old LTSD data model.
- The Pan-Euro-Med Cumulation Zone is no longer considered when issuing customer-based long-term supplier's declarations.

Intrastat



- The functionality for excluding regions from Intrastat is available in SAP GTS, but not in SAP GTS, edition for SAP HANA.
- The functionality for default values for import worklist is available in SAP GTS, but not in SAP GTS, edition for SAP HANA.
- Worklists for Intrastat declarations are available in SAP GTS, but not in SAP GTS edition for SAP HANA.

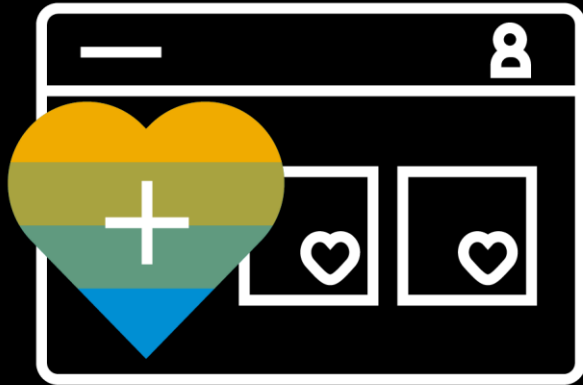
«The Fine Print»

General Information

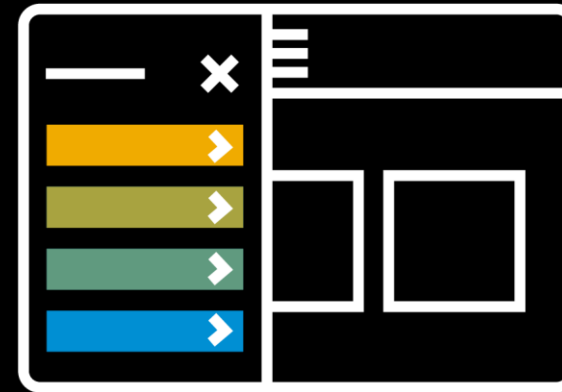
- The SAP Easy Access Menu is no longer supported for SAP GTS, edition for SAP HANA and is no longer available, and was replaced by SAP Fiori Launchpad.
- The Web Dynpro application is no longer available in SAP GTS, edition for HANA. Classification Help is no longer supported. Therefore the following transactions are no longer available
- Electronic Data Exchange XI of Long-Term Vendor Declarations Processing is no longer possible in SAP GTS, edition for HANA.
- The Application Area Risk Management was closed, and the functions below it were reorganized. Compliance Management and Preference Management became an independent application area.
- Case management is no longer supported in SAP Global Trade Services, edition for SAP HANA.

SAP Global Trade Services, edition for SAP HANA

Why Move to Edition for SAP HANA?



User Experience



Functional Improvements

SAP Global Trade Services, edition for SAP HANA

Why Move to Edition for SAP HANA?



SAP Fiori Launchpad



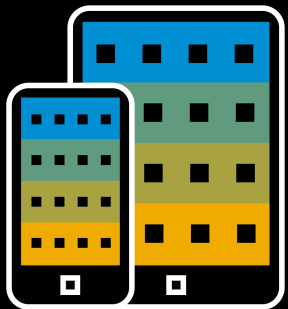
Redesign –
Key User Roles



Context-Sensitive
User Assistance



15 New
Native Fiori Apps



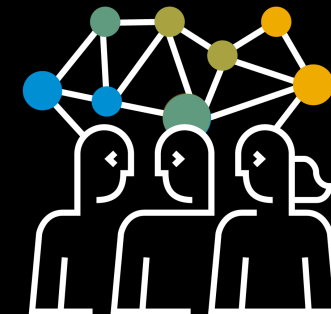
Responsive



Enterprise Search



Embedded
Analytics



New ways of
Collaboration

SAP Global Trade Services, edition for SAP HANA

SAP Fiori Launchpad—The New Coherent SAP User Experience





Cancel

More ▾



Exit

Compliance Management

Sanctioned Party List Screening

Legal Control - Import

Legal Control - Export

Classification / Master Data

Customs Management

Export

Import

Monitoring for Inventory-Managed Customs Procedures

Control of Goods Movements Subject to Excise Duty

Classification

Master Data

Risk Management

Preference Processing

Preference Processing - Master Data

Restitution

Restitution - Master Data

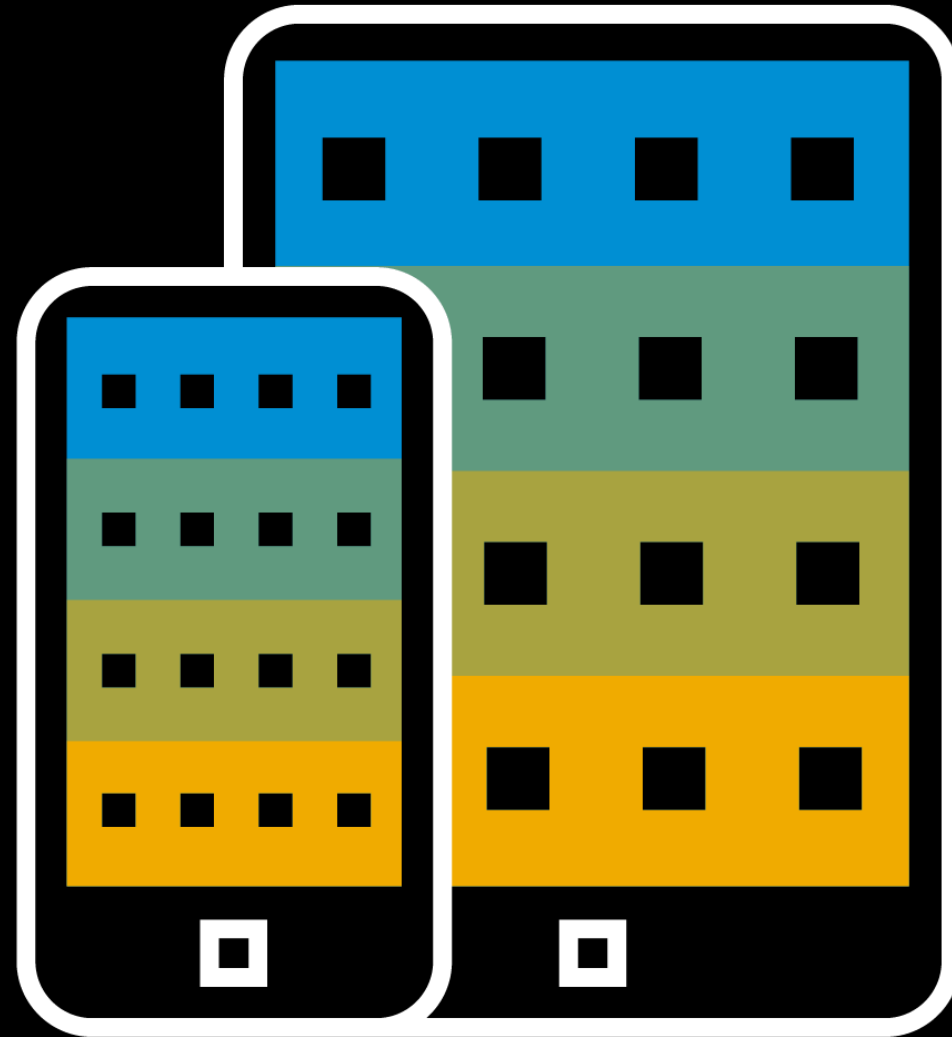
Letter of Credit Processing

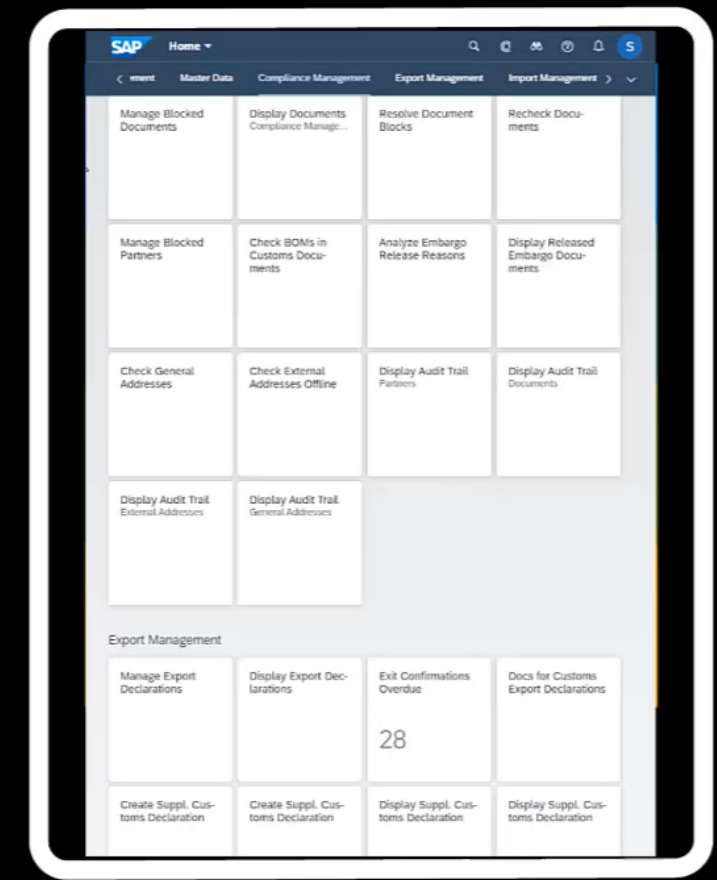
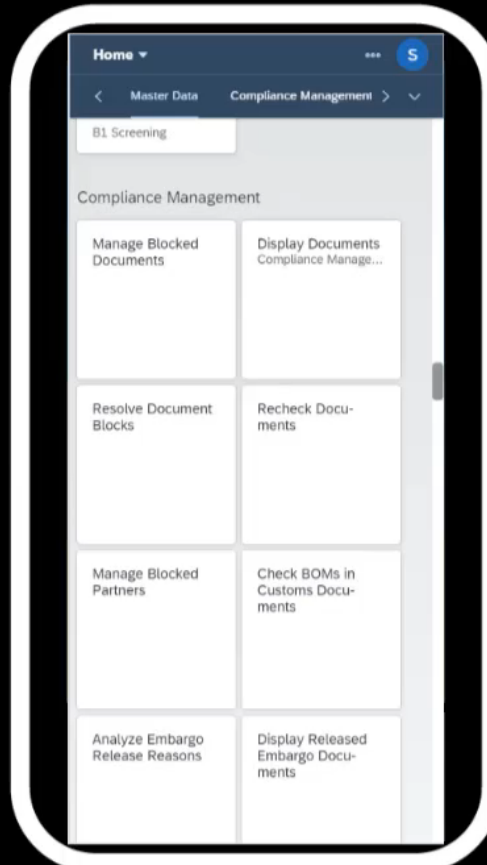
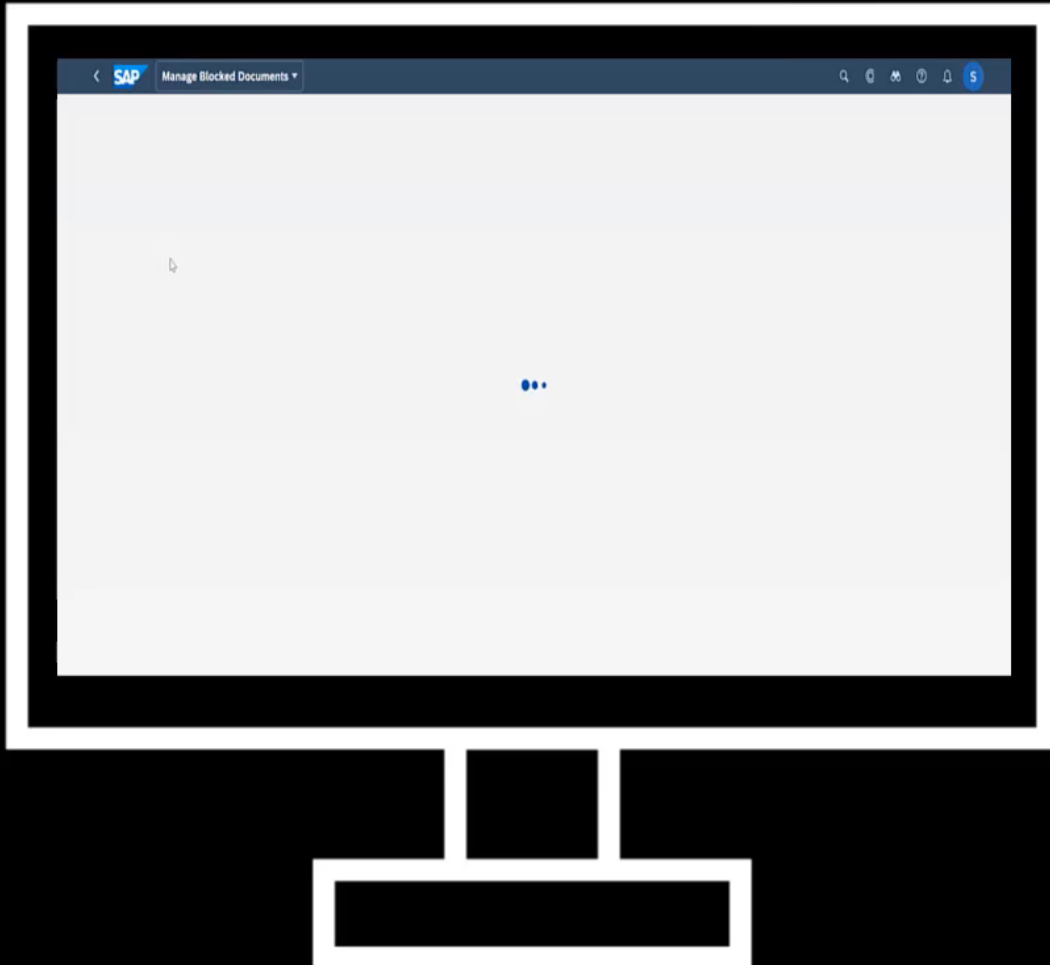
Electronic Compliance Reporting



SAP Global Trade Services, edition for SAP HANA

Responsive HTML5 – Any Device





SAP Global Trade Services, edition for SAP HANA

Redesign – Key User Roles





Inbound

Master Data

Display Products	Manage Products	Display Products Re-Export	Display Bills of Material	Classify Products	Reclassify Products Manually	Manage Business Partner
Display Existing Licenses	Manage Licenses	Display Sanctioned Parties	Manage Sanctioned Party List Master	Display Preference Data Products	Display Procurement Indicators Products	Manage Simplified Procedures Authorizations
Manage Transit Authorizations	Manage Transit Securities	Manage Import Securities	Display Imports for Securities	Manage Storage Authorizations	Manage Customs Warehouse Auths	Manage OP Authorizations

SAP Global Trade Services, edition for SAP HANA

Context-Sensitive User Assistance



Create Sales Order

Create Outbound Delivery

Change Outbound Delivery

Create Billing Document

Create Purchase Order

Display BOM Material

Goods Movement/Receipt



Create Production Order

Transfer Orders for Preference Calculation

Display Batch

Display Reservation

Explode BOM: Multilevel BOM

Simulate Preference Calculation

Change Production Order



Display Production Order

Display Billing Documents

Batch Information Cockpit

Create inbound Delivery

Outbound Delivery Monitor

GTS: Display and Transfer KMAT WL

Display Sales Order



Change Sales Order

Outbound Delivery

Change Inbound

SAP Global Trade Services, edition for SAP HANA

Enterprise Search



My Inbox
Outbox Items

☑️ 0

Order Management

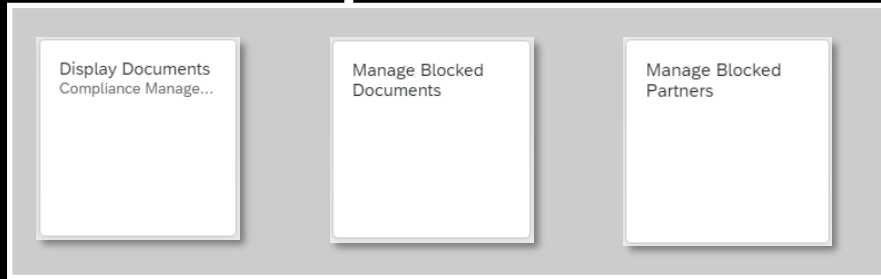
Create Sales Order	Create Outbound Delivery	Change Outbound Delivery	Create Billing Document	Create Purchase Order	Display BOM Material	Goods Movement/Receipt
Create Production Order	Transfer Orders for Preference Calculation	Display Batch	Display Reservation	Explode BOM: Multilevel BOM	Simulate Preference Calculation	Change Production Order

SAP Global Trade Services, edition for SAP HANA

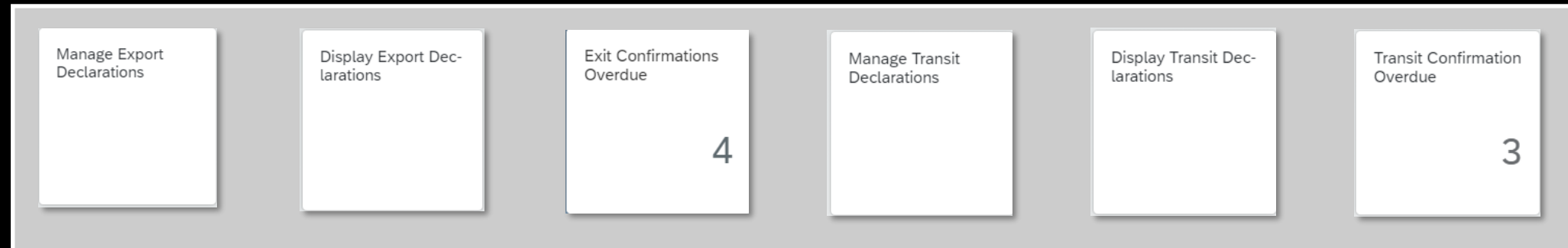
Native Fiori Apps



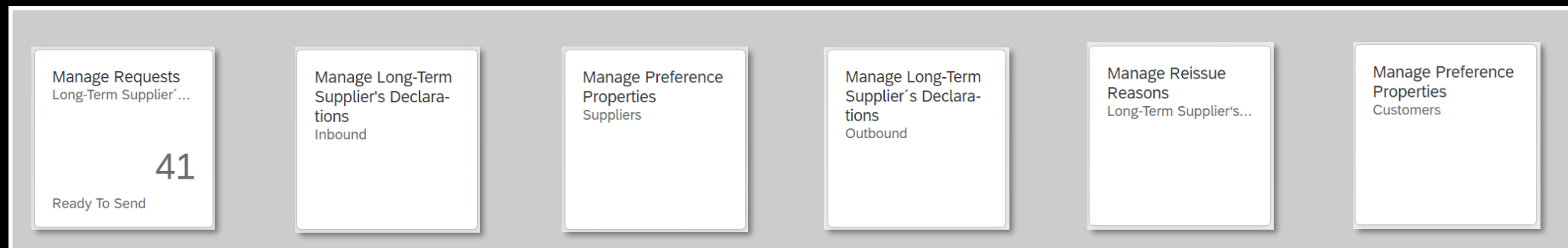
Trade Compliance & Screening



Customs Management

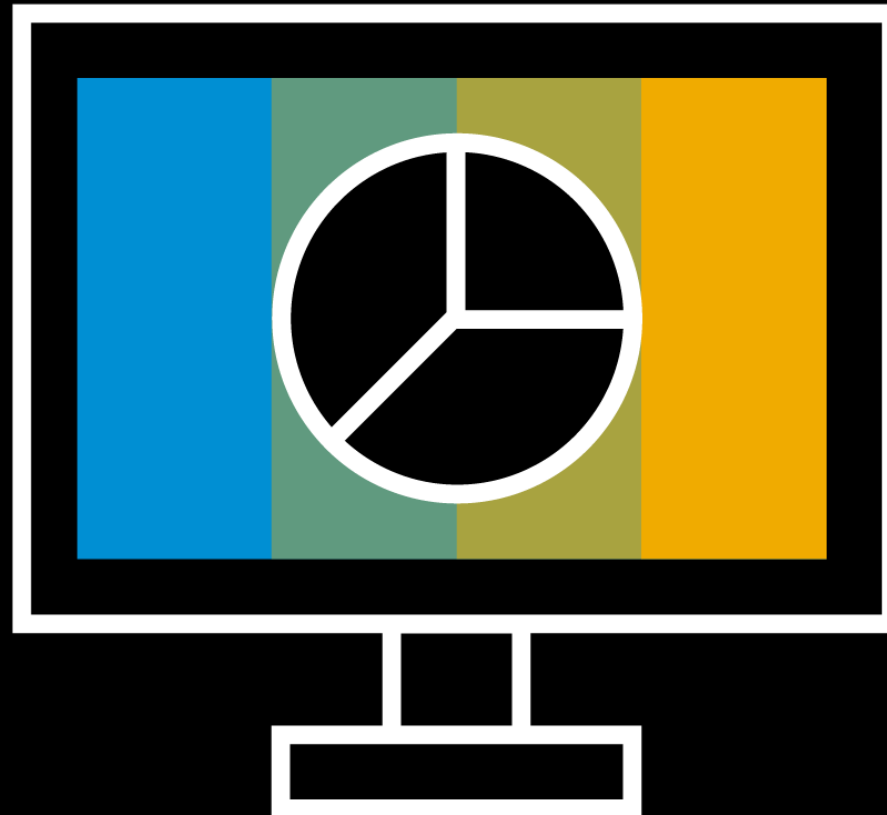


Trade Preference Management



SAP Global Trade Services, edition for SAP HANA

Embedded Analytics



Standard* ▾

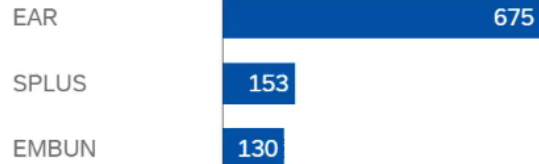


Number of Blocks by FT Organization

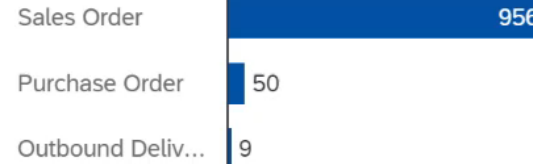


IDES US INC (FTO_US_001)	998
IDES China (FTO_CN_001)	8
Other	15

Number of Blocks by Legal Regulation



Number of Blocks by Business Doc. Cat.



Go Adapt Filters (2)



Items (1.021)

Recheck Document



<input type="checkbox"/>	Document Number	Docume...	Reference Number	Business Doc. Cat.	Legal Regula...	FT Organization	
<input type="checkbox"/>	200000742	2022	80287933	Outbound Delivery	SPLUS	IDES US INC (FTO_US_001)	U >
<input type="checkbox"/>	500000010	2021	4500418903	Purchase Order	ITAR	IDES AG - Deutschland (FTO_DE_001)	C >
<input type="checkbox"/>	1100000030	2021	180000664	Inbound Delivery	ITAR	IDES US INC (FTO_US_001)	U >
<input type="checkbox"/>	1100000030	2021	180000664	Inbound Delivery	USHTS	IDES US INC (FTO_US_001)	U >
<input type="checkbox"/>	1100000030	2021	180000664	Inbound Delivery	USPAL	IDES US INC (FTO_US_001)	U >
<input type="checkbox"/>	1	2020	195202	Sales Order	EAR	IDES US INC (FTO_US_001)	U >
<input type="checkbox"/>	1	2020	195202	Sales Order	SPLUS	IDES US INC (FTO_US_001)	U >
<input type="checkbox"/>	11	2020	19472	Sales Order	EAR	IDES US INC (FTO_US_001)	U >

SAP Global Trade Services, edition for SAP HANA

New Ways of Collaboration





Standard*



FT Organization:

Legal Unit:

Dest. Country/Region:

Go

Adapt Filters



Export Declarations (4.448)

Create

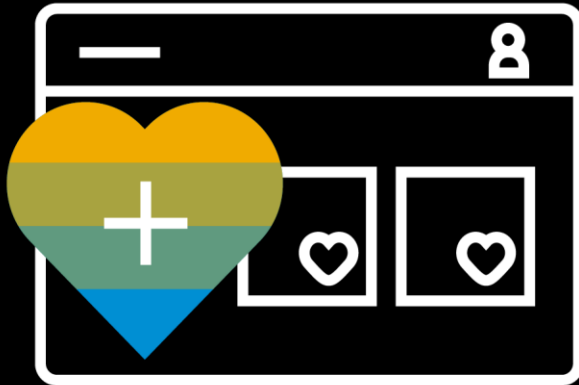
Show Details



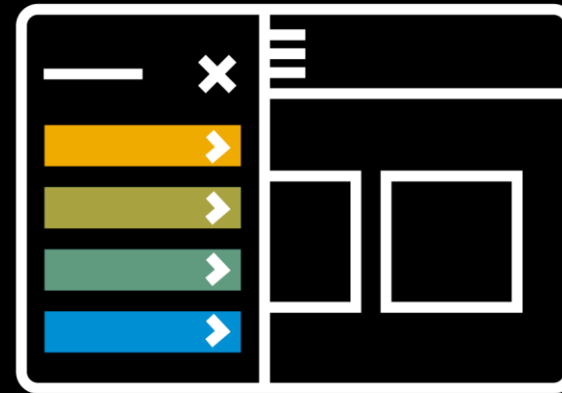
Document Number	Docum...	Processing Proposal	Processing Status	Registration Number	Legal Unit
<input type="radio"/> 1400000010	2022	Remediate Incompleteness	New		IDES US INC - Plant 1710 (VBS_US_001)
<input type="radio"/> 1400000020	2022	Remediate Incompleteness	New		IDES US INC - Plant 1710 (VBS_US_001)
<input type="radio"/> 1400000000	2021	Remediate Incompleteness	New		IDES US INC - Plant 1710 (VBS_US_001)
<input type="radio"/> 1400000010	2021	Remediate Incompleteness	New		IDES AG Deutschland - Werk 1200 Dresden (VBS_DE_004)
<input type="radio"/> 1400000022	2020	Remediate Incompleteness	New		IDES US INC - Plant 1710 (VBS_US_001)
<input type="radio"/> 1400000080	2020	Remediate Incompleteness	New		IDES US INC - Plant 1710 (VBS_US_001)
<input type="radio"/> 1400000100	2020	Remediate Incompleteness	New		IDES US INC - Plant 1710 (VBS_US_001)
<input type="radio"/> 1400000120	2020	Execute Message	New		IDES US INC - Plant 1710 (VBS_US_001)
<input type="radio"/> 1400000140	2020	Remediate Incompleteness	New		IDES US INC - Plant 1710 (VBS_US_001)
<input type="radio"/> 1400000010	2019	Remediate Incompleteness	New		IDES US INC - Plant 1710 (VBS_US_001)
<input type="radio"/> 1400000020	2019	Remediate Incompleteness	New		IDES US INC - Plant 1710 (VBS_US_001)

SAP Global Trade Services, edition for SAP HANA

Why Move to Edition for SAP HANA?



User Experience



Functional Improvements

SAP Global Trade Services, edition for SAP HANA

Process Improvements

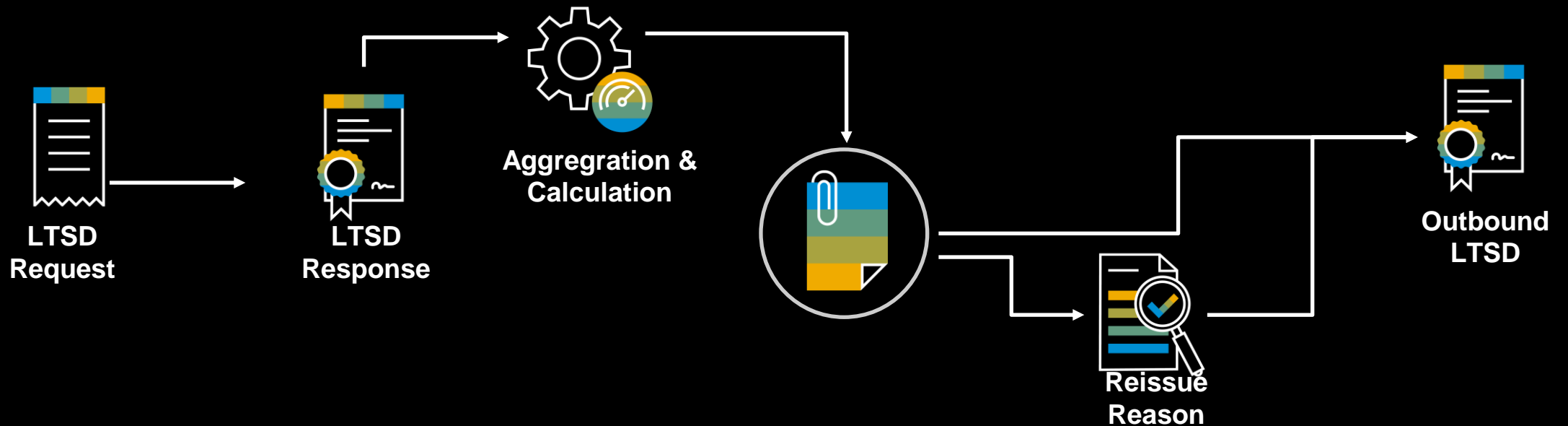
Improved Integration with Core Logistics in SAP



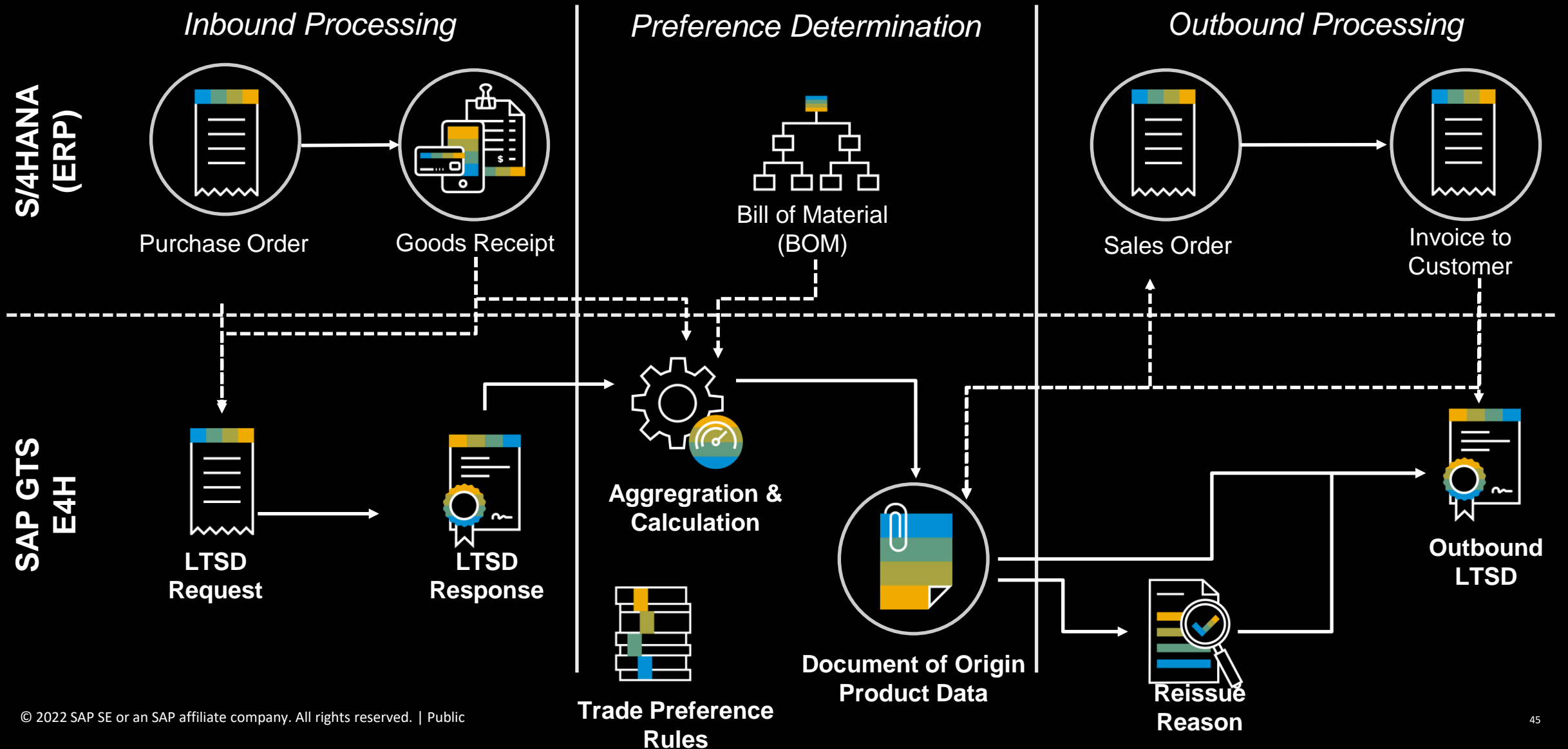
SAP Global Trade Services, edition for SAP HANA

Process Improvements

Simplification of the entire long-term supplier declaration (LTSD) process



Trade Preference Management – Process Integration



Manage International Trade | Roadmap Highlights

Key innovations

RECENT INNOVATIONS

- Delivery of SAP Global Trade Services, edition for HANA with a focus on enhanced usability thru a Fiori enabled UI and embedded analytics
- On-going customer-driven improvements through Customer Connection
- Continued improvements and legal changes in support of localization
- Broader integration with SAP Transportation Management, Adv. Shipping & Receiving
- Integration with S/4 HANA Public Cloud for special customs procedures

GTS edition for SAP HANA

- Further cloud integration with SAP GTS to enable additional scenarios, such as Trade Preference
- Parity in Intrastat capabilities whether on-premise or cloud

S/4H for international trade

PLANNED INNOVATIONS

- Improved preference capabilities, including integration of Identity-Based Preference Processing and enhanced long-term supplier processes
- Additional localization development, including US FTZ capabilities for semi-finished goods
- Enhanced customs classification capabilities, such as participating government agencies and sets/kitting
- Integration with SAP BW/4HANA

- Expansion of compliance checks in purchasing documents

FUTURE DIRECTION

- Extend global trade capabilities in the cloud through integration with and services developed on SAP Business Technology Platform
- Optimize origin management, such as non-preferential origin
- Expand localization while maintaining required updates for existing localization
- Provide global trade integration with the intelligence enterprise and business networks

Additional Localization and On-going Updates

Planned Innovation Details

Functional Details

- Additional US Foreign Trade Zone capabilities, such as support for semi-finished goods
- Brazil localization, with initial focus on export
- Union Custom Code changes for European Union
- On-going updates as localized country regulations change

Value Proposition

- Global trade organization can leverage a single global platform to support specific country or region requirements
- On-going updates made available via standard SAP processes
- Visibility to legal changes on a country-by-country basis allowing

Country/Region	Component	Legal Information	My Completion Status	SAP Solution Status	Last Changed (SAP Solution)	Planned Delivery Date	Last Changed (Planned Delivery Date)	Publication Date	Co
Germany (DE)	SLL-LEG	GTS: DE: German customs authorities introduce release ATLAS 9.0	New	Available	14.05.2020	31.01.2020	19.08.2019	19.08.2019	M
Germany (DE)	SLL-LEG	GTS: EU customs authorities release EMCS 3.4	New	Available	30.06.2020	30.06.2020	19.08.2019	19.08.2019	M
Germany (DE)	SLL-LEG	SAP GTS: DE: German customs authorities release Zelos for ATLAS	New	Planned		30.04.2023	04.08.2021	19.08.2019	M
Germany (DE)	SLL-LEG	GTS: DE: German customs authorities introduce release ATLAS 9.1 Import ("Einfuhr& SumA")	New	Planned		30.04.2022	02.08.2021	14.05.2020	M
Germany (DE)	SLL-LEG	GTS: DE: German customs authorities introduce release AES 3.0	New	Planned		30.06.2022	23.09.2021	14.05.2020	Hi
Germany (DE)	SLL-LEG	GTS: DE: German customs authorities introduce release ATLAS 9.1 Transit (NCTS)	New	Planned		31.12.2022	02.08.2021	02.08.2021	Hi
Germany (DE)	SLL-LEG	GTS: DE Germany Support for ATLAS AES 2.4	New	Available	06.07.2017	01.07.2017	16.02.2017	16.02.2017	M
Germany (DE)	SLL-LEG	GTS: DE Germany Support for ATLAS 8.8	New	Available	03.01.2018	31.01.2018	12.10.2017	17.07.2017	M
Germany (DE)	SLL-LEG	GTS: DE: EMCS Phase 2.3	New	Available	25.06.2018	31.05.2018	10.01.2018	12.10.2017	M

Analyze Customs Declarations with SAP BW/4HANA

Planned Innovation Details

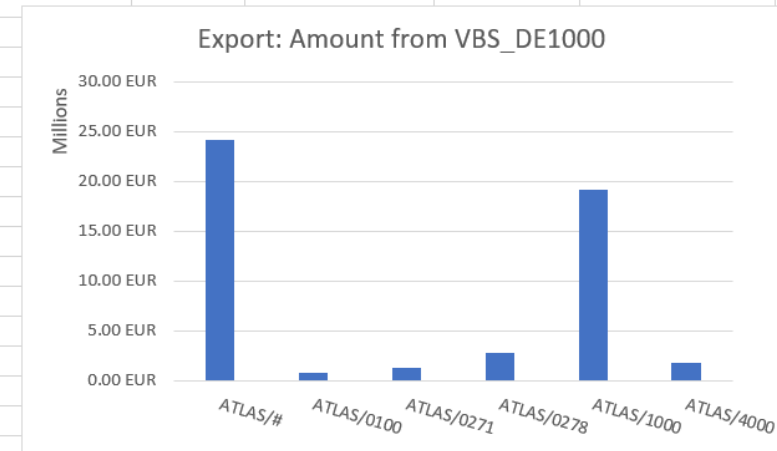
Functional Details

- Extract Customs Declarations and Transit Declarations to SAP BW/4HANA for analysis
- Transform and construct data for analysis in BW data model
- Provide overview of customs transactions in various perspectives with BW queries

Value Proposition

- Managers can have comprehensive and clear insight into import/export business
- Easy to visualize data with various BI client tools
- Leverage analytics power of SAP BW/4HANA to extend business insights

	A	B	C	D	E	F
1	Foreign Trade Org.	Legal Unit	Customs Procedure	Number of Items	Invoice Amt Inv Curr	Invoice Amt Cus Curr
2	FTO_CN_102	VBS_CN1020	CUSCN/#	212	241,000.00 CNY	\$ 35,397.60
3	FTO_DE1000	VBS_DE1000	ATLAS/#	34	24,154,310.00 EUR	24,154,310.00 EUR
4			ATLAS/0100	7	708,800.00 EUR	708,800.00 EUR
5			ATLAS/0271	1	1,327,900.00 EUR	1,327,900.00 EUR
6			ATLAS/0278	1	2,786,287.00 EUR	2,786,287.00 EUR
7			ATLAS/1000	127	19,095,370.72 EUR	19,095,370.72 EUR
8			ATLAS/4000	13	1,715,648.00 EUR	1,715,648.00 EUR
9			Result	183	49,788,315.72 EUR	49,788,315.72 EUR
10		VBS_DE1100	ATLAS/1000	8	800.00 EUR	800.00 EUR
11		Result		191	49,789,115.72 EUR	49,789,115.72 EUR
12	FTO_US3000	VBS_US3000	ACE/#	72	\$ 1,279,713.64	\$ 1,279,713.64
13		VBS_US3100	ACE/#	4	\$ 400.00	\$ 400.00
14		Result		76	\$ 1,280,113.64	\$ 1,280,113.64
15	Overall Result			479	*	*



https://help.sap.com/viewer/06e872f914a44d77b6c692b0273ca400/2.0.10/en-US/a8708d0d87e340c0a59499babb79aab0.html

SAP BW/4HANA Content Add-On 2.0 SP10 English

New Design Learn more

This document Advanced Search

Download PDF

Home / Global Trade Services (SAP HANA-Optimized) / Queries /

Table of Contents

- GTS: Exports per Product - /IMO/V_SLL10_Q0001**
- GTS: Exports per Country - /IMO/V_SLL10_Q0002
- GTS: Export Analysis - /IMO/V_SLL10_Q0003
- GTS: Exports per Customs Office - /IMO/V_SLL10_Q0004
- GTS: Analysis Potential for Preference in Export - /IMO/V_SLL10_Q0005
- GTS: Imports per Product - /IMO/V_SLL20_Q0001
- GTS: Imports per Country - /IMO/V_SLL20_Q0002
- GTS: Import Analysis - /IMO/V_SLL20_Q0003
- GTS: Imports per Customs Office - /IMO/V_SLL20_Q0004
- GTS: Transit Declaration Analysis -

[<Previous](#)

[Next>](#)

GTS: Exports per Product - /IMO/V_SLL10_Q0001

/IMO/V_SLL10_Q0001 (available as of SAP BW/4HANA Content Add-On 2.0 SP10)

Use

This query provides based on export declarations an overview per product about the Invoice Net Amount being exported.

This query is based on the Export Declaration (/IMO/V_SLL10) CompositeProvider.

Structure

Free Characteristics

Object Type	Name	Technical Name
Characteristic	Foreign Trade Organization	OSLL_FTORG
Characteristic	Inbound Special Customs Procedure Area	OSLL_ISCPA
Characteristic	Outbound Special Customs Procedure Area	OSLL_OSCPA
Characteristic	Source Procedure	OSLL_PRSRC

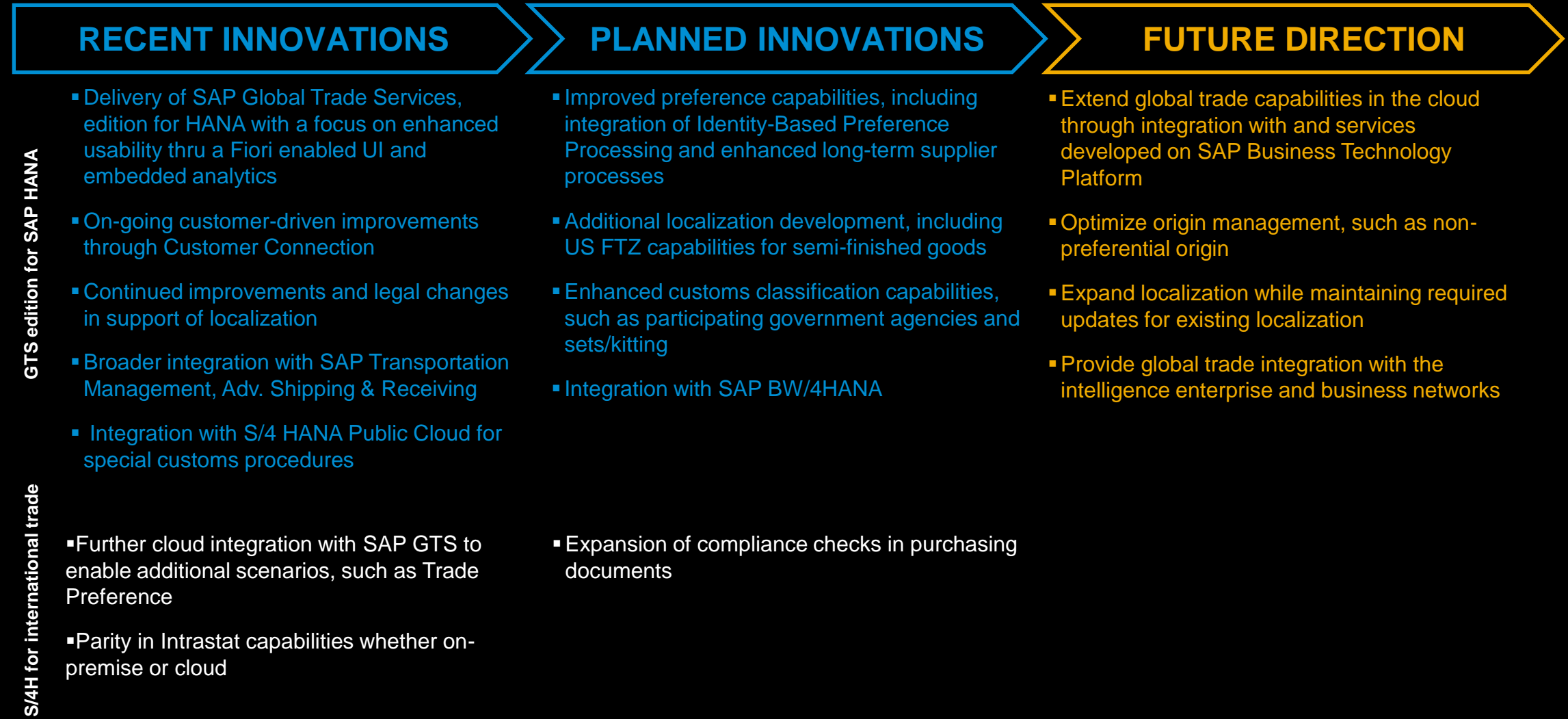


Aa

Was this topic helpful? Yes No

Manage International Trade | Roadmap Highlights

Key innovations



Extend Global Trade Capabilities in the Cloud

Future Innovation Details

Functional Details

- Enhance GTS integration across SAP's cloud solutions, including SAP Logistics Business Network
- Develop native cloud services on SAP Business Technology Platform (BTP) supporting key global trade processes
- Extend SAP Global Trade Services through BTP cloud services, including those developed by partners

Value Proposition

- Global trade organizations select only the cloud services needed for their specific business
- Add cloud services as business requirements expand or change
- Leverage network of companies to connect and exchange global trade data more quickly and efficiently
- Enhancements and updates available more quickly



Thank you.

Contact information:

Trond Rovang
trond.rovang@sap.com

Follow us



www.sap.com/contactsap

© 2022 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

See www.sap.com/trademark for additional trademark information and notices.



Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited (“DTTL”), its global network of member firms, and their related entities (collectively, the “Deloitte organization”). DTTL (also referred to as “Deloitte Global”) and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte provides industry-leading audit and assurance, tax and legal, consulting, financial advisory, and risk advisory services to nearly 90% of the Fortune Global 500® and thousands of private companies. Our professionals deliver measurable and lasting results that help reinforce public trust in capital markets, enable clients to transform and thrive, and lead the way toward a stronger economy, a more equitable society and a sustainable world. Building on its 175-plus year history, Deloitte spans more than 150 countries and territories. Learn how Deloitte’s more than 345,000 people worldwide make an impact that matters at www.deloitte.com.

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited (“DTTL”), its global network of member firms or their related entities (collectively, the “Deloitte organization”) is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication. DTTL and each of its member firms, and their related entities, are legally separate and independent entities.

© 2022. For information, contact Deloitte Global.