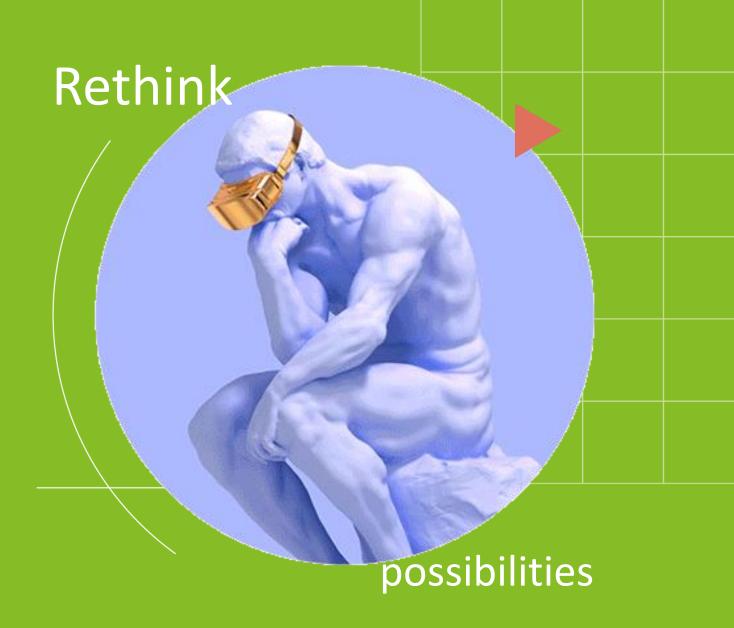
Gen Al Trends & Real World Use Cases

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DELOITTE FORUM

23 November 2023







Can you tell the difference between

Real K-Pop

Vs

Gen Al K-Pop?





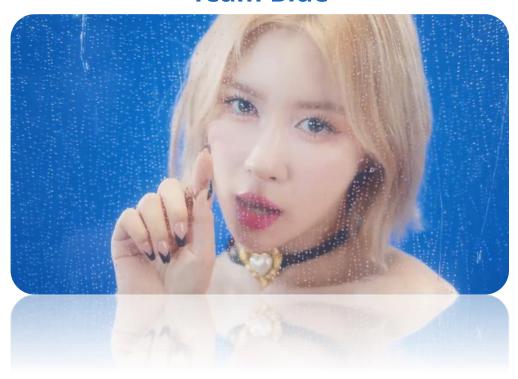
Let's Vote:

Can you tell the difference between K-Pop vs. Gen Al? Vote for the Team you think are the real K-Pop stars!

Team Pink



Team Blue



Team Pink aka Eternity is an A.I.-generated K-pop idol group consisting of 11 members

Eternity is created in 2021 by **South Korean deep learning tech company** Pulse9, started by generating **101 female faces using Deep Real AI**. Then they had **K-pop fans vote on their favorites** and had designers **animate members of the idol group** according to the winning characters.



Motion capture technology recording real-life K-pop performances are used to animate music videos

Faces are projected on actual girls, allowing the idols to appear real during live chats, videos, and online fan meets

The idols embark on solo projects and work as online influencers and brand models

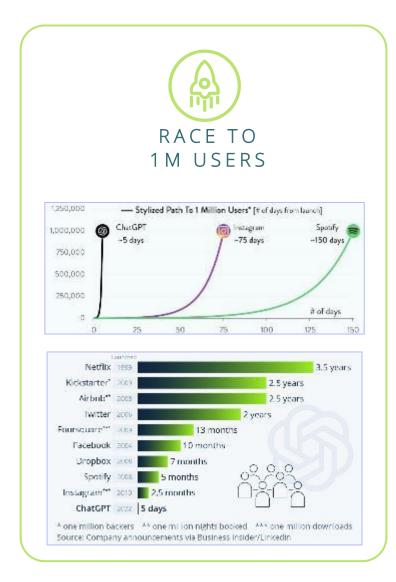
"The only thing we cannot do is sign an autograph"

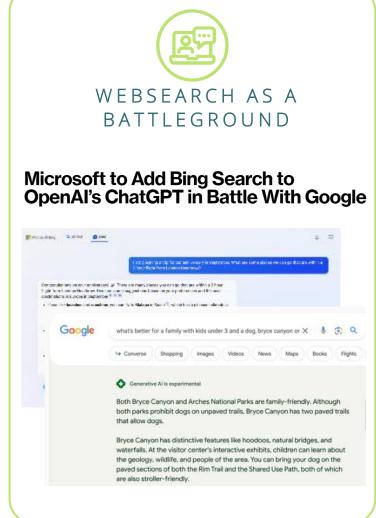
The group's vocals are part-human and part-Al-generated

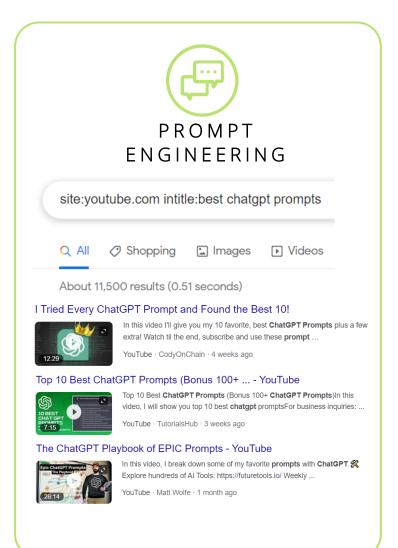


Bringing Al to Life

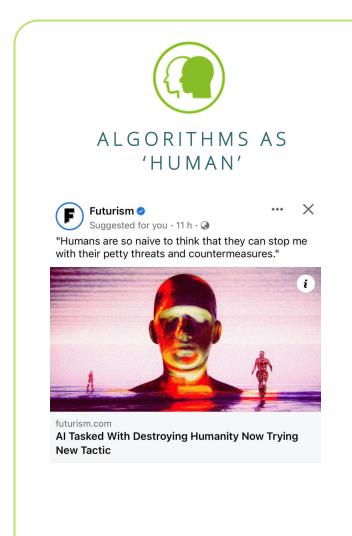
Consumer Adoption

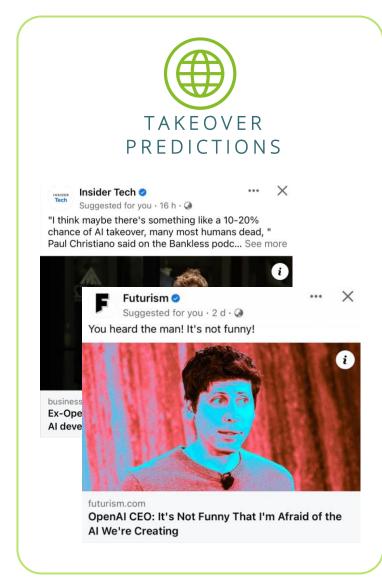






Punditry & Evangelism







SINGULARITY WATCH | MAR 24 by MAGGIE HARRISON

Microsoft Researchers Claim GPT-4 Is Showing "Sparks" of AGI

"We believe that GPT-4's intelligence signals a true paradigm shift in the field of computer science and beyond."

/ArtificialIntelligence / Agi / ArtificialGeneralIntelligence / Gpt 4

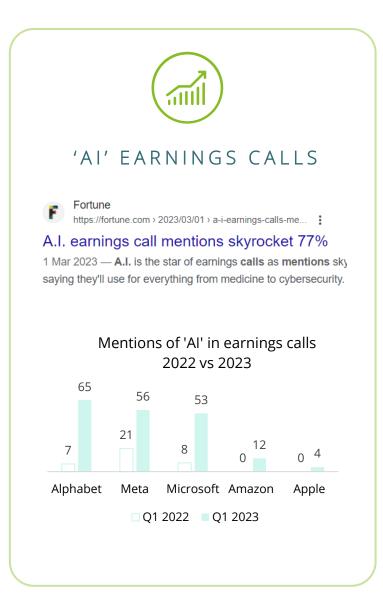
Elon Musk worries about an advanced Al that 'eliminates or constrains humanity's growth'

Tesla CEO Elon Musk weighed in on the dangers of artificial intelligence (again) today, with a dire warning. Speaking at the Wall Street...

ARTIFICIAL INTELLIGENCE · Published May 25, 2023 2:00am EDT

Al could grow so powerful it replaces experienced professionals within 10 years, Sam Altman warns

Earnings Calls & Product Marketing







Vision for Generative AI in Workspace: Create, Connect, Collaborate





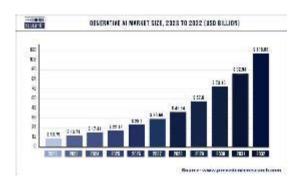
BUSINESS PULL

Pull is coming from the Business to leverage Gen Al

Data science used to be a push from IT to the business. Now, business owners are asking for ways to apply the technology

Gartner Survey Finds CEOs Cite AI as the Top Disruptive Technology Impacting Industries

"Generative AI will profoundly impact business and operating models," said Mark Raskino, Distinguished VP Analyst at Gartner. "However, fear of missing out is a powerful driver of technology markets. AI is reaching the tipping point where CEOs who are not yet invested become concerned that they are missing something competitively important."



The Gen Al Market Response

The market is responding with a trend of rapid adoption and investment



19%

of organizations are already piloting Gen AI, and an additional 70% are exploring the technology¹



45%

of executives are increasing Al investments in response to ChatGPT publicity²



40%

faster writing task **completion** by professionals using ChatGPT in an MIT experiment. ChatGPT also increased quality by 18%.3



7%

increase in global GDP over the next decade attributable to Gen AI, according to Goldman Sachs, That's equivalent to \$7 trillion.4



128%

increase in AI mentions on quarterly earnings calls by S&P 500 companies from 2022 to 2023, driven by Gen Al's growing importance⁵



ChatGPT reached

1M users in 5 days

15x faster than Instagram 30x faster than Spotify 60 x faster than Facebook 146x faster than Twitter⁶



\$4.4 trillion

predicted annual increase in value to the global economy that Gen Al will contribute.7



\$36 billion

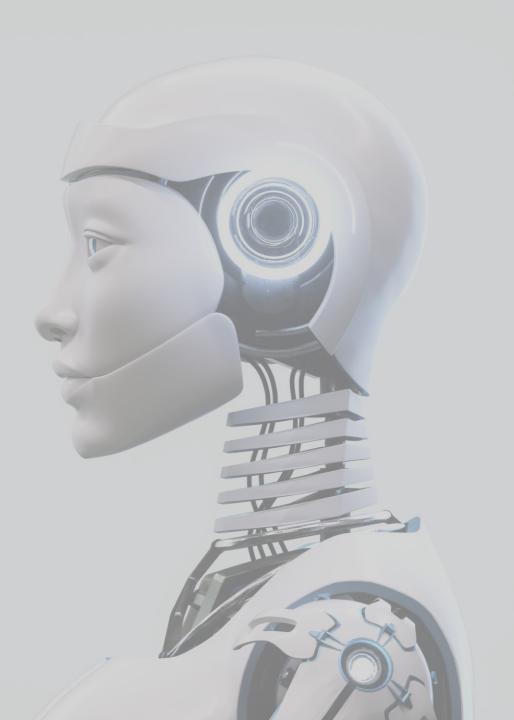
predicted Gen Al software market by 2028. That's 10x current annual market revenue.8

^{1.} Source: Gartner, Press Release; May 3, 2023
2. Source: Gartner, Press Release; May 3, 2023
3. Source: Social Partner, Will 22, 2023
3. Source: Social Partner, Will 22, 2023
4. Source: Goldman Suchs, Generative All could rates global COP by 76x, April 5, 2023
4. Source: Goldman Suchs, Generative All could rates global COP by 76x, April 5, 2023

Source Bloomberg, Al Mexicons on Earning Calls Surges May 4, 2023
 Source Statistic Anderf Sprints to Den Million Users; January 24, 2023
 Source: Lu Y, (2023). Generative Al. can add \$44 crillion in value to the global economy, study says. New York Times; June 14, 2023.
 Source: \$46 Policy Press Release; Une 8, 2023



The Future of HR with Generative Al



The Challenge

The **deployment of AI** in organisations will have a **significant disruption** on the **workforce** and **ways of working**

300_M

Global jobs could be impacted by Al¹

Organisations have started to deploy AI, but many are struggling to achieve consistent outcomes

50%

Al deployments fail to achieve desired outcomes²

Organisations are dependent on creating an environment of **engagement and trust** to deliver better results

95%

Negative perception of tech when engagement and trust are low³









https://www.goldmansachs.com/insights/pages/generative-ai-could-raise-global-gdp-by-7-percent.html

^{2.} https://www2.deloitte.com/content/dam/Deloitte/us/Documents/deloitte-analytics/us-ai-institute-state-of-ai-fifth-



The Benefits

A human-centered approach can help organizations achieve a variety of business outcomes and capture the full value potential from investing in Artificial Intelligence.

Operations Focused



Enhanced Operational Performance and Agility



Increased Efficiency and Productivity



Enhanced Workforce Experience



Increased Engagement and Retention



Greater Innovation & Collaboration



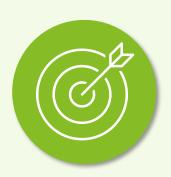
Sustained Organizational Adoption



Established Culture of Trust

Human Centered Focused

Why should organizations adopt Gen AI now?



The demand and expectations of Talent have shifted. Both business and Talent leaders are more confident in Talent's ability to help organizations navigate future changes



The pace of digital innovation is accelerating... leading to the dawn of the Artificial Intelligence era.

The **Al and Data era is now**



Organizations need to be purposeful in their tech choices and spend (including AI), architecting the right digital capabilities, while navigating an ever-changing landscape

HR Considerations

What is the opportunity Al and data plays in transforming the Talent function and in delivering value to the business?

How can HR help enterprise business leaders foresee and address impacts of Al and data on the work and workforce? **How** can the organization chart its Al and data path by building foundational capabilities/technologies required to be an industry leader?

Typical Organization Journey with Generative Al

Organizations will follow different paths to adopt Generative AI – but we expect a predictable pattern to emerge based on the evolution and availability of the technology for HR

Adopt Bujd



Enhance Knowledge Worker Productivity and Augmentation

- Knowledge workers will use tools like Microsoft Co-Pilot and ChatGPT to improve productivity
- Augmentation will improve productivity and efficiency for activities such as creating the first draft of documents, synthesizing meeting notes, and conducting internet research



Adopt Embedded Enterprise + HCM Use Cases

- Generative AI capabilities will be introduced to enterprise technologies already in place (e.g., Salesforce) to help with search and domain-specific content generation
- HCM and Talent solutions are racing to incorporate Generative AI capabilities (e.g., Beamery) to help create personalized experiences and develop HR-specific content



Invest in Targeted Generative AI Applications

- Organizations will become more familiar with Generative AI capabilities and start to think with an "AI first" mindset
- Organizations will selectively procure new technologies to supplement their portfolio and increase value from Generative Al



Build and Train Proprietary Generative Al Models

- Foundational technology providers will make it more accessible and cost effective for organizations to create and train their own proprietary Generative Al models
- Proprietary models will require new skillsets for organizations to build and enhance over time (e.g., Prompt Engineer)

Investment + Value Potential + Data Integration + Differentiated Capabilities

Sample Use Case: Writing Job Descriptions

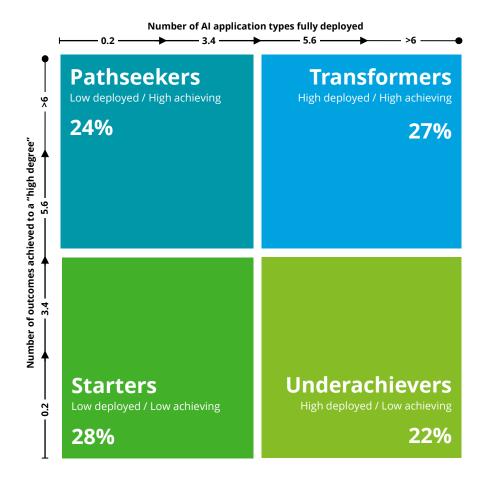
General Writing Augmentation (e.g., grammar, clarity) Domain-Relevant Augmentation (e.g., talent focused, DEI) Domain-Specific Augmentation (e.g., tech developer roles) Client-Tuned Augmentation (e.g., culture, branding)



How can HR help organizations improve AI Outcomes?

94% of business leaders agree that AI is critical to success over the next 5 years

Al Market Snapshot:



Actions to Improve Al Outcomes:

- The workforce is increasingly optimistic, and leaders could do more to harness that optimism for culture change, establishing new ways of working, and to drive greater business results with Al
- Transform Operations to integrate new technology
 An organization's ability to build and deploy AI ethically and at scale largely depends on how well it has redesigned operations to accommodate the unique demands of new technologies.
- Orchestrate Tech and Talent
 Technology and talent acquisition should no longer be considered separate.

Organizations should strategize their approaches to AI based on the skill sets they have available, whether they derive from humans or digital solutions.

Select Use Cases to Accelerate Value specific to YOUR business. Selecting the right use cases to fuel your organization's Al journey depends largely on value drivers for your business, influenced by your sector and industry context.

Food for thought..

Where do you see **opportunities to leverage Generative AI** at your organization?

What are some **barriers to utilizing** Al/Generative Al?

What role can the Talent function play to enable the enterprise and become a leader in AI?

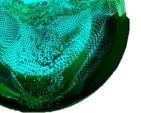
What level of maturity does your organization have around people data and data analytics?

What is the current level of **trust** around Al within your organization?





Making it real - where to get started



Deloitte. expertise enabled by Generative Al

Expertise and experience

We know your organization and have a strong track record of delivering for you in HR



We have deep experience across industries and functions that can provide multi-dimensional value to your organization.



We have expertise that covers advisory to implementation and supports all facets of Human Capital, be it in the Workforce transformation, technology transformation or change management



We have successfully partnered with you before and want to continue to be your trusted partner on your transformation journey.

Proven end-to-end GenAl capabilities

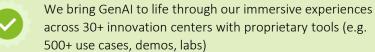
Our services link your GenAl efforts to value and overall enterprise transformation



Proven Generative AI Capability

We deliver rapid PoCs through our Generative AI market incubator

Generative AI Immersive Experiences



Global Delivery at Scale

We offer flexible capacity and capability through our delivery centers, equipped to quickly accelerate your GenAl journey and stand up GenAl CoEs



Ecosystem

We partner with the leading technology providers in GenAI (NVIDIA, Google, Microsoft*, AWS) and academia



Trustworthy Generative Al

We help clients deliver responsible and trusted AI solutions with our Trustworthy AI^{TM} Framework



Deloitte's Gen Al CoE helps clients launch their Generative Al aspirations and showcase the value of Gen Al solutions and MVPs

Global Generative AI CoE

First step towards development of Gen AI solutions

The goal is to enable our client's Gen-AI aspirations and rapidly implement these use cases as MVPs



Gen AI capability Center of Excellence based out of Deloitte to bring Gen AI use-cases to life



Collaboration with alliance partners as focal point









Value Proposition for Deloitte's Clients MORE VALUE FASTER RESULTS Customized Solutions to Gen Al jumpstart align unique requirements allows transition to implementation / scale-up Global CoE Rapid prototyping quicker time-to-market Accelerate Gen Al adoption and **Innovation Culture** Global Reach with Deloitte expands beyond boundaries

How do we get our clients started on this journey?

We meet you wherever you are on the journey – with a focused set of offering that help assess and enhance preparedness

Customer Needs

Outcome

"We want to understand the *implications of Gen AI for our* industry and business"

Identification of potential org

stakeholders

"We want to ideate and align on Gen Al opportunities across our org processes and functions"

"We want to experiment with use cases and experience Gen AI capabilities firsthand"

Alignment on technical architecture

needs, and roadmap to address

Identification of tech and operational

"We are ready to move forward with Gen Al, and wants to accelerate time to market, and value realization"

Fine-tuned foundational models

Measurable user adoption and

feedback, and business impact



Generative Al **Executive Briefing**

Explore



selected for POC / pilot

Identified high-level execution needs

Defined owners and next steps

Ideation and **Planning**





Pilots and Proofs-of-Concept



Strategy & Implementation

Create

Engagement Type	Executive Briefing Interactive, small-group discussion	Executive Briefing + Advise Series of labs / working sessions	Lightweight Advise + Implement Design and development sprints	Advise + Implement + Operate Multiple projects, full portfolio of services
Focus Areas	 Market landscape and trends in Generative AI, leading practices and peer success stories High level view of current state & goals 	 Client's aspirations, needs, capabilities External landscape and org-specific scenarios Priority use cases for Generative Al 	 POCs of a select set of use cases, OR Pilot of a use case in client's environment 	 Assessing enterprise readiness Conceptualizing use cases Implementing, fine-tuning, maintaining models and Al-powered processes
Duration & Cost	60 minutesNo cost	2-4 hoursNo cost	4-8 weeksCustom, \$0 SOWs available for specific pilots	4-8+ weeks of strategy, planning, setupCustom engagement
Audience	C-level or VP-level leadershipLine-of-Business leadership	C-level or VP-level leadershipLine-of-Business leadership	Line-of-Business leadershipDevelopers and IT leadership	Line-of-Business leadershipDevelopers and IT leadership
Desired	Awareness of the GenAl landscape	Prioritized set of use cases, and ideas	Demos and documentation of POC	Generative AI use cases in production

Further reading for your Generative Al journey



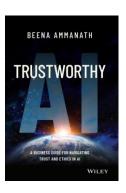
The implications of Generative Al for businesses

We start with a brief explainer of the foundational elements, delve into enterprise and consumer use cases, shift focus to how players across the market can build sustainable business models, and wrap up with some considerations and bold predictions for the future of Generative Al.



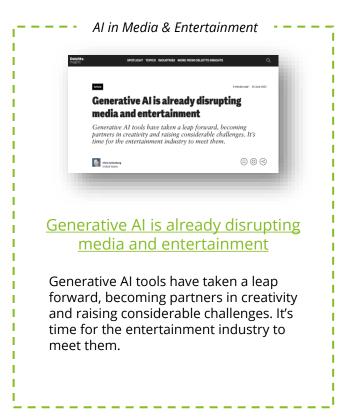
Ensuring a human-centered approach to Al

Are humans on the brink of developing an even closer relationship with technology? Explore how humans can look to recent advances in Al to enhance creativity, innovation, and productivity—and how companies can take a human-centered approach to guide its application.



Trustworthy Al

Trustworthy AI offers readers a pragmatic and direct approach to ethics and trust in artificial intelligence. The book presents a straightforward and structured way to think about AI ethics and offers practical guidelines for organizations developing or using AI solutions...



The Deloitte Al Institute

