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Turnaround & Restructuring Services

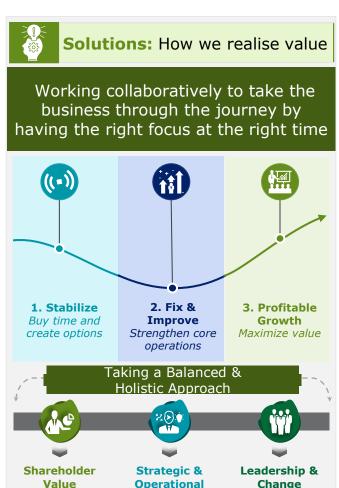


Who we are

By connecting global insight and deep industry knowledge, we provide specialist services to help stakeholders navigate challenging times, stabilize their position and unlock or preserve value.



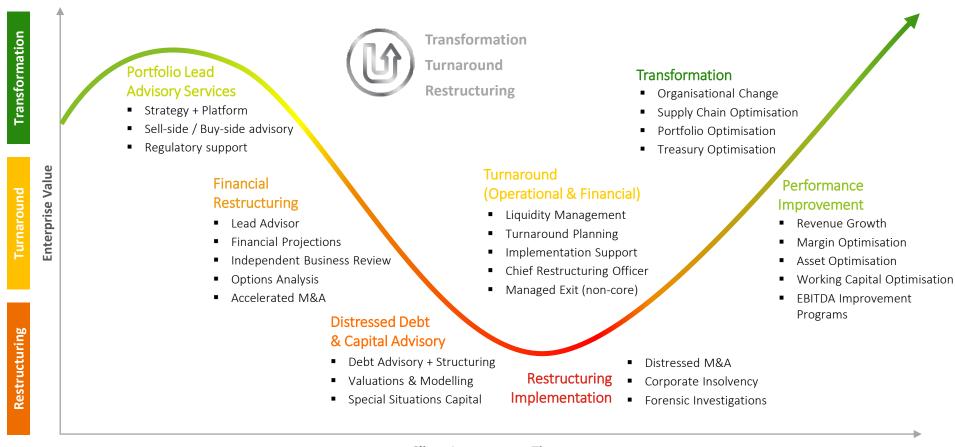




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What we do

We work with businesses to improve value outcomes across the spectrum ranging from companies seeking to turnaround short-term under-performance to those in deep financial distress requiring crisis management. We are actively helping businesses in Southeast Asia to turnaround, restructure, transform and grow their businesses.



Client Journey over Time

Turnaround & Performance Improvement

When companies are facing financial, operational and/or industry challenges, CFOs & CEOs and their Boards need to act decisively to ensure that stakeholder value is protected. Our dedicated Turnaround & Performance Improvement team is able to offer support with a distinct range of services individually tailored to each situation.

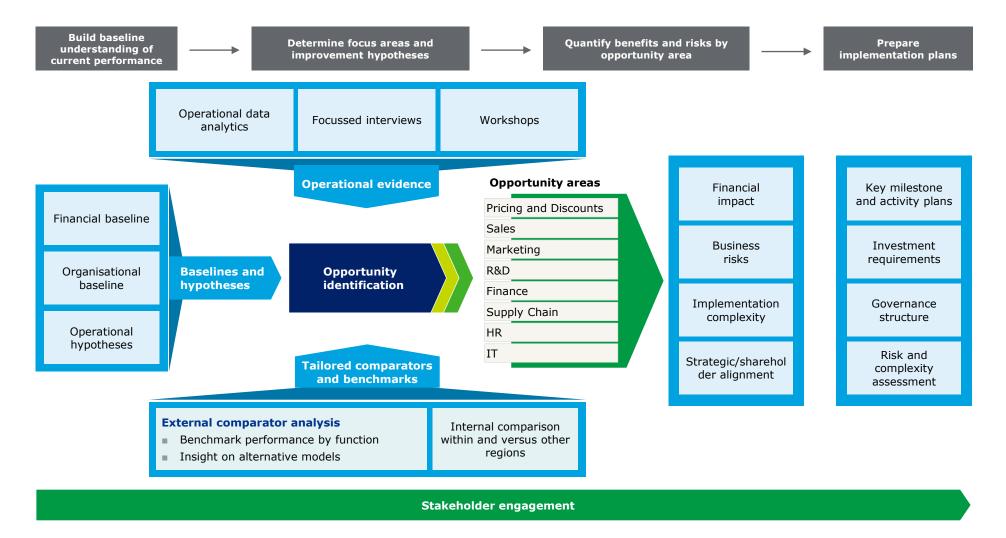


Our team provides advice and support to Executive Management and Boards to diagnose specific issues affecting the business and 'size the prize'.

- Prepare a financial and operational turnaround plan with clear objectives and actions.
- Implement performance improvement actions, which include both revenue enhancement and cost reduction.
- Support the CFO to ensure the finance function acts as a valued 'business partner' to help operational management make informed decisions.
- Optimize liquidity through effective cash flow forecasting and management.
- Assess strategic options and support the sale or wind down of non-core assets.
- Enhance governance framework and controls to instill accountability and transparency.

Turnaround & Performance Improvement – Generic Approach

We combine analytical rigour and a gated approach to (i) create transparency, (ii) respectfully challenge ways of thinking and (iii) drive decision making that rapidly unlocks value



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お問い合わせ先

何かございましたら、お気軽に連絡ください。



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主な実績・担当セクター

- 大手ファンド向けBDD、消費者アンケート等に基づく事業拡大方向性の検討。
- 総合商社におけるクロスボーダー案件、BDD・PMI責任者として本社及び現地メンバーを巻き込んだ大規模プロジェクトの推進。
- 金融系モビリティ企業の統合、プロジェクトマネジメント及び統合新会社の業務設計の推進。

執筆、講演

- M&A戦略及びPMIセミナー (外部講演実績 多数)
- タイビジネス雑誌ArayZへの寄稿:ストーリーで学ぶM&Aの基礎

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