

Information and Communications Technology Sector (ICT)

Market Data 2013



Contents

1

STAKEHOLDERS OF THE STUDY

Stakeholders of the study and data sources used for sizing sub-categories

2

SCOPE OF THE STUDY

Sub-categories and relevant products and services included in the study

3

TOTAL SECTOR SIZE

Total market size of the Turkish ICT Sector in 2013

4

SIZES OF SUB-SECTOR CATEGORIES

- Information Technologies→ 1-Hardware 2-Software 3-Services
- Communications Technologies -> 1-Hardware 2-Electronic Communications

5

OTHER INDUSTRIAL DATA AND EXPECTATIONS FROM 2014

Export amounts and destinations, incentive types in the sector and total received incentive amount, growth factors and frequently encountered problems in the sector



Stakeholders of the study

Project Partner	Türkiye Telekomünikasyon Mecilisi	TOBB Telecommunications Council
Project Consultant	Deloitte.	Deloitte Consulting
	BTK BİLGİ TEKNOLOJİLERİ VE İLETİŞİM KURUMU	Information and Communication Technologies Authority
Project Data Partners	Türkiye Cumhuriyeti Bilim, Sanayl ve Teknoloji Bakanlığı	Ministry of Science, Industry and Technology General Directorate of Technoparks
	OPR CONTEXT	OPR & Context
	SaSaD	SASAD-Defence and Aerospace Industry Manufacturers Association
Database Partner	MINDSTATION	Mindstation



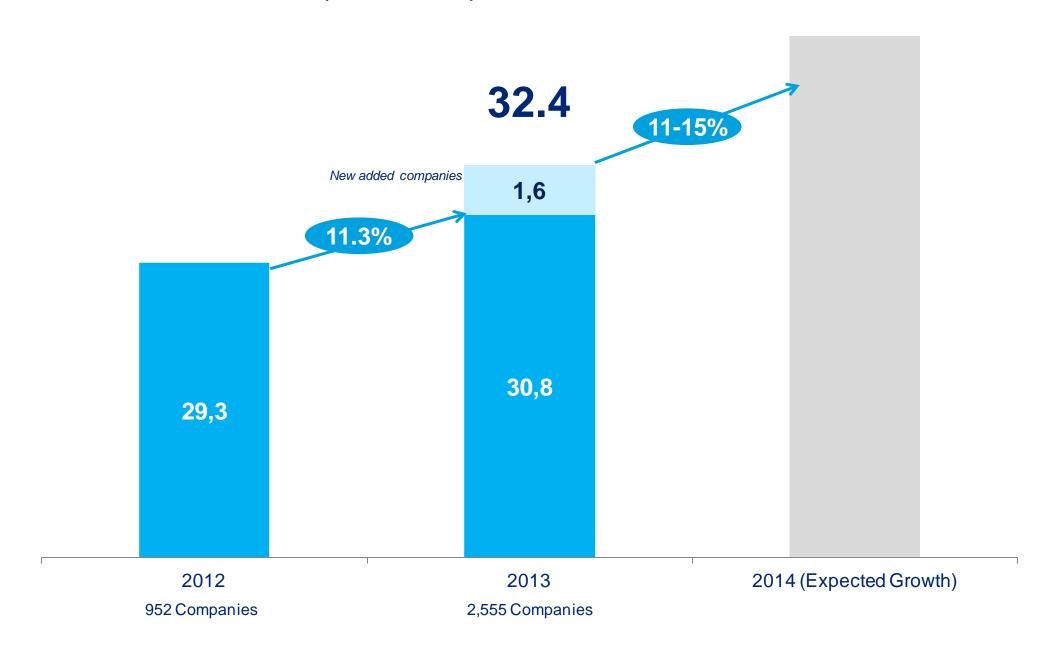
Scope of the study

Sub-categories of the sector

Scope · Computers (PC, Tablet, e-reader and others) Servers Storage units • Peripheral units (Printers, screens, etc.) **HARDWARE** • Local network equipment · Operating systems and Security software • Business applications databases Information **SOFTWARE** • System management software · Mobil applications and gaming Desktop applications software Consulting → System, network and security, applications and databases, process and disaster services consultancy **SERVICES** ICT Improvement and Integration → Customer tailored software design, integration and implementation Sector Outsourcing → Helpdesk, desktop, operation and management systems, outsourcing in business processes, data center Support and Training → Maintenance of software and hardware, training, etc. Network and telecommunications hardware and related services **HARDWARE** • Fixed and mobile phones **Communications Technologies ELECTRONIC** Fixed communication services COMMUNICATIONS Mobile communication services

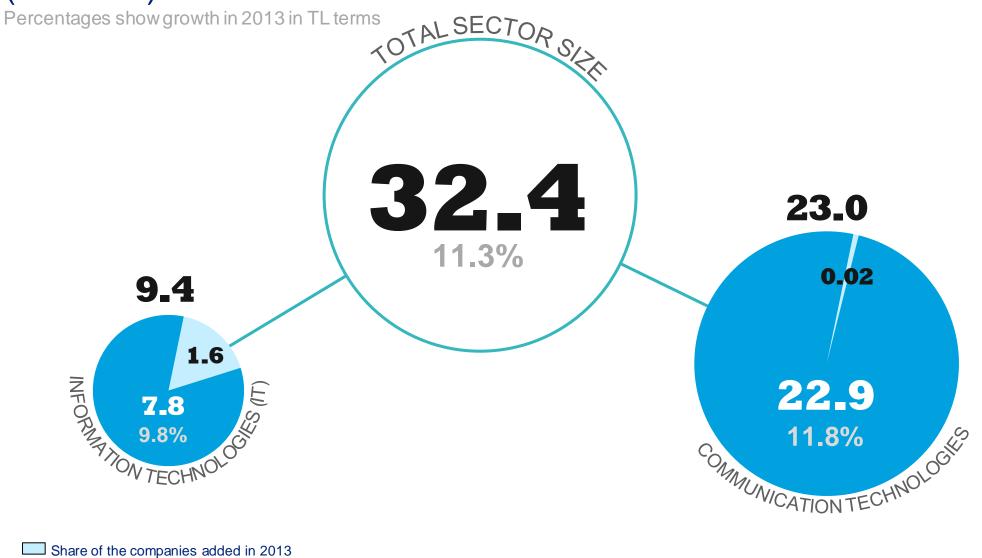


Total sector size (USD bn)





Information and Communication Technologies breakdown (USD bn)

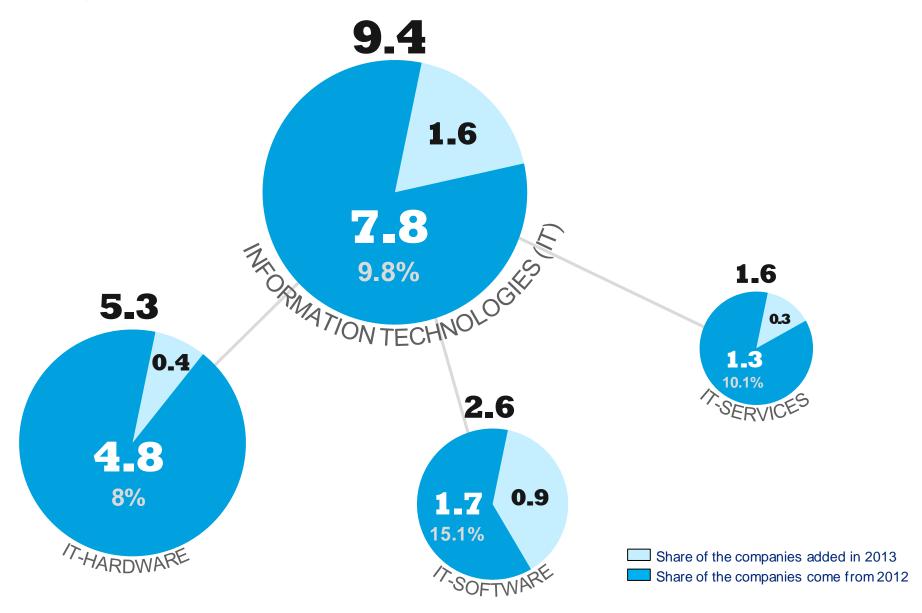


Share of the companies come from 2012



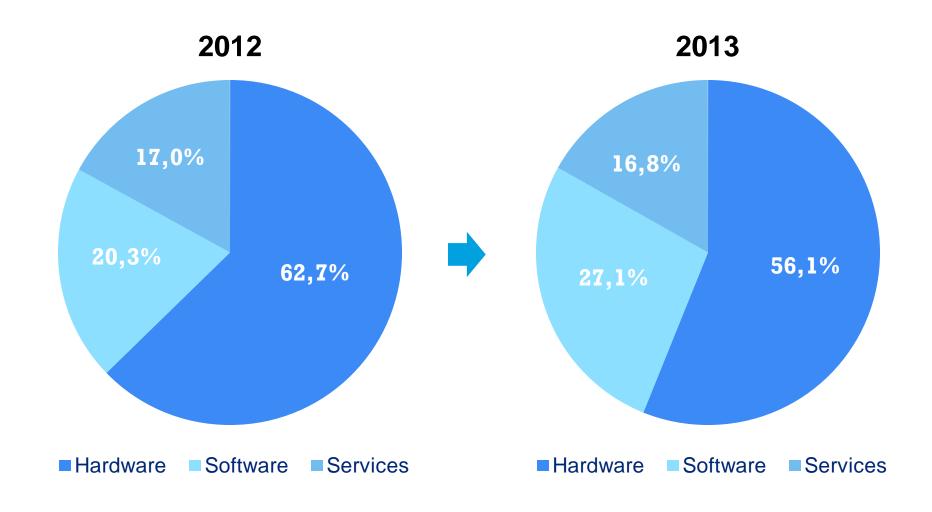
Categories of IT Sector (USD bn)

Percentages show growth in 2013 in TL terms





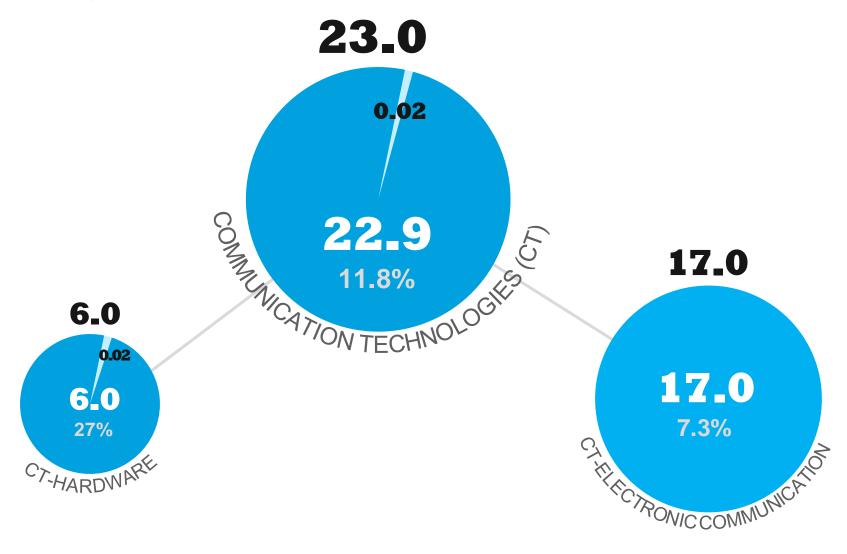
Breakdown of Information Technologies categories





Categories of Communication Tech. Sector (USD bn)

Percentages show growth in 2013 in TL terms

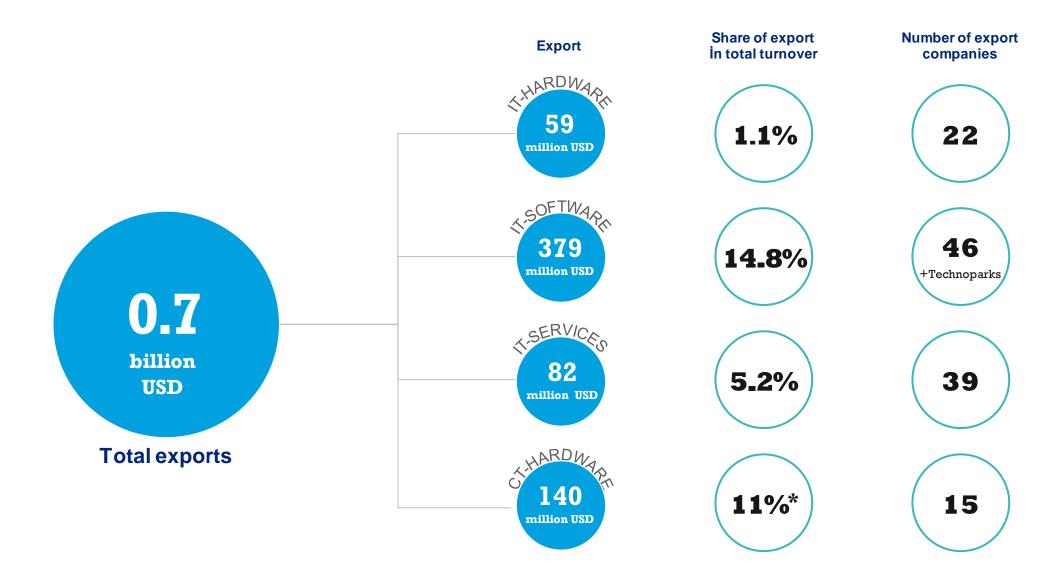




Share of the companies come from 2012

Exports

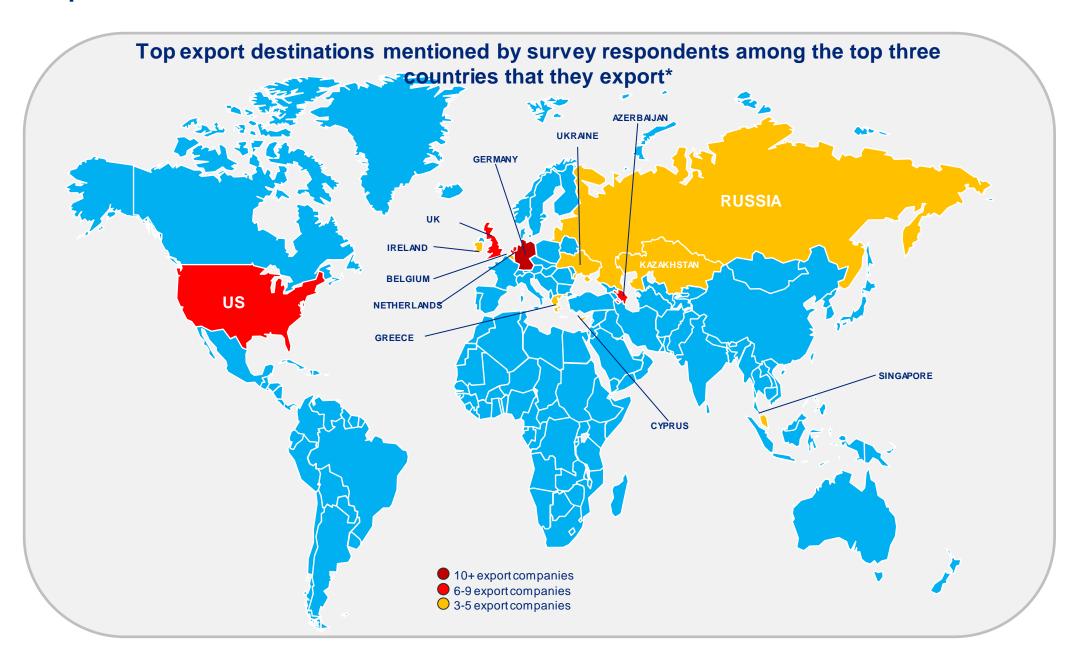




^{*}Mobile phones are excluded while calculating the percentage.

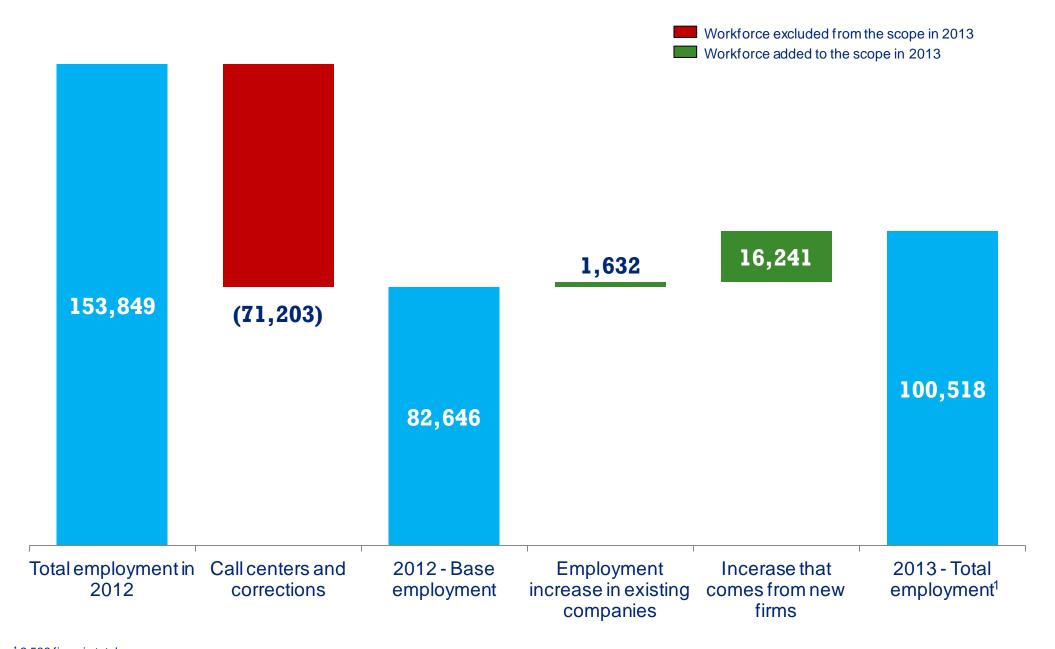


Export destinations





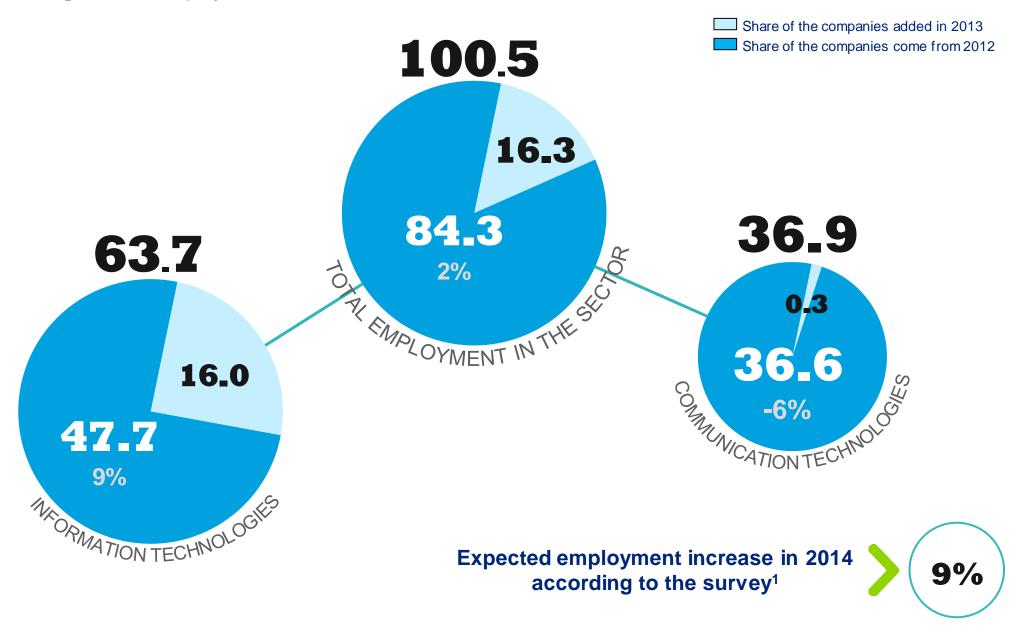
Employment in the sector



Employment (in thousands)



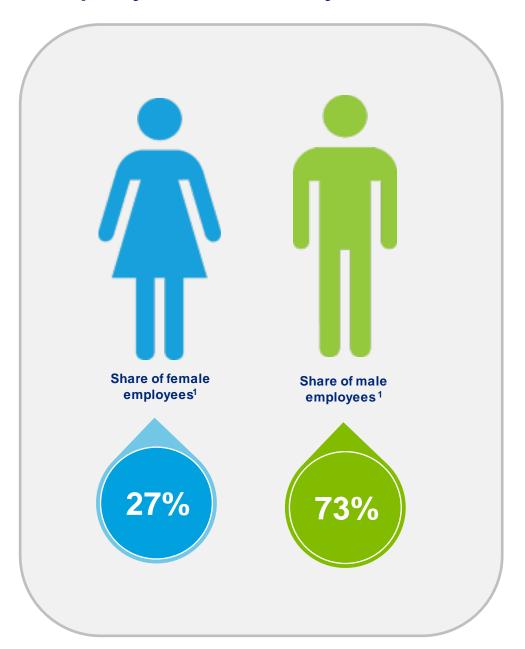
Percentages show employment increase in 2013

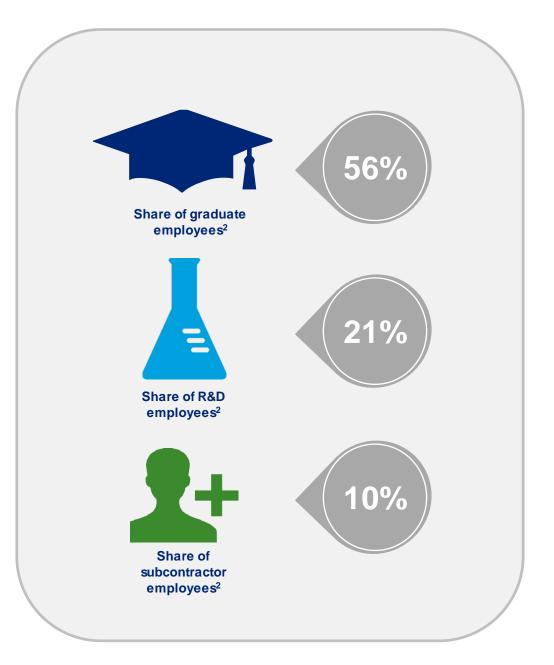


¹ Survey respondent 95 companies





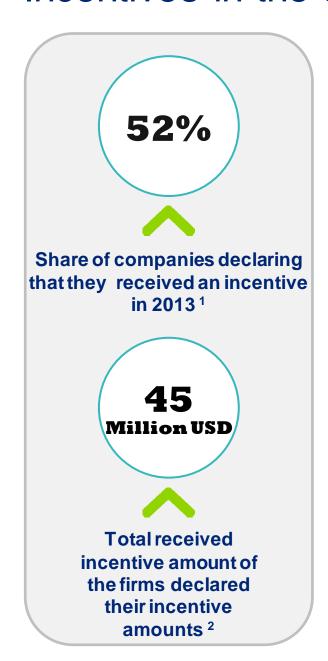


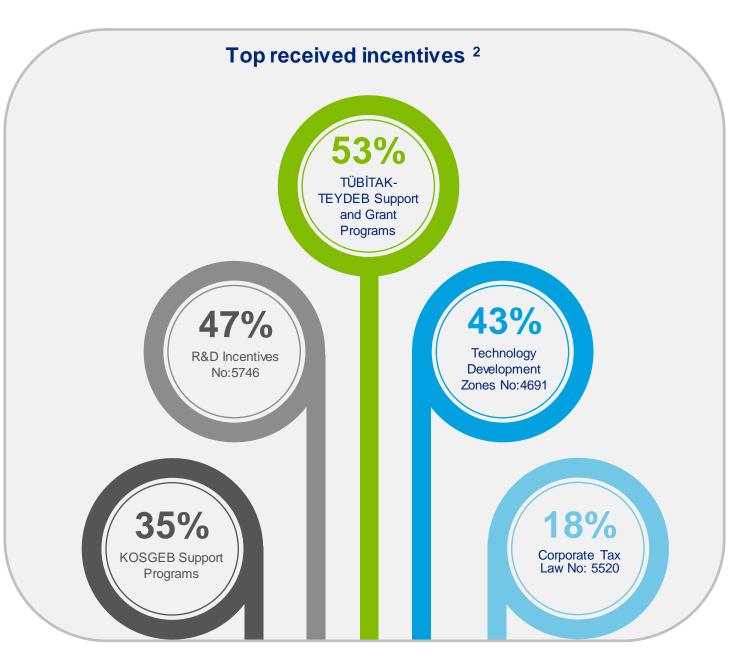


¹ Survey respondent 125 firms and BTK data ² Survey respondent 125 firms





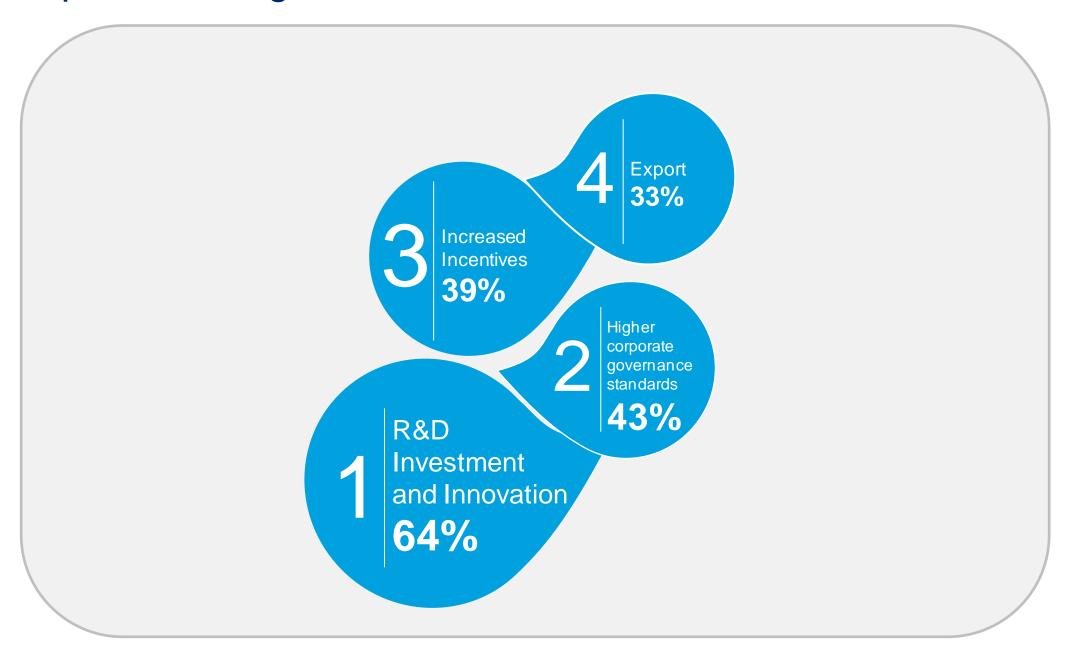




¹50 companies that answered relevant questions in the survey noting that they have received an incentive

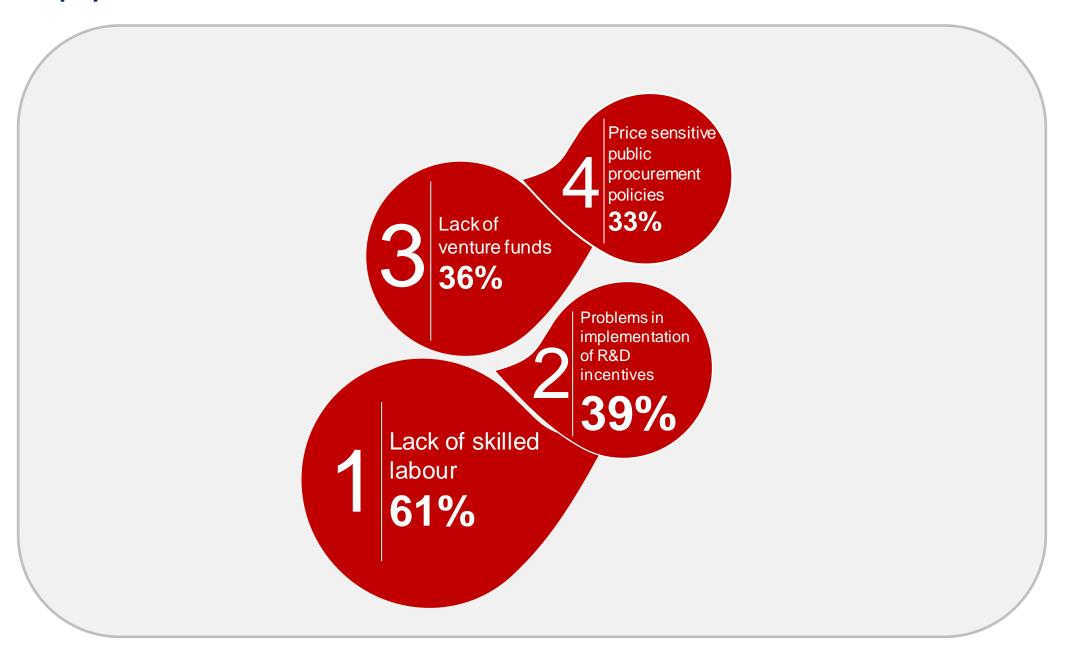


Top factors in growth of the sector





Top problems in the sector





2013 ICT market (USD bn)





THANK YOU

We would like to express our appreciation to
TOBB Telecommunications Council, Deloitte Consulting,
Information and Communications Technologies Authority,
Ministry of Science, Industry, and Technology General Directorate of Technoparks,
OPR, Context, SASAD, Mindstation,
TÜBİSAD member firms and sector companies
for their valuable contributions.

This report has been prepared for TÜBİSAD by Deloitte Consulting. Any data in this report can not be used -neither as comment nor partially- copied or shared with third parties without written consent of TÜBİSAD and Deloitte Consulting.