

Financial Statements

2013

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Report to members

The Board presents its report to the members and the audited financial statements of Deloitte LLP (Deloitte), for the year ended 31 May 2013. The financial statements incorporate the consolidated (group) and separate financial statements of Deloitte LLP (parent) and entities controlled by the parent.

Executive Group

Deloitte's activities are managed by the Senior Partner and Chief Executive and the Executive Group, which is appointed by the Senior Partner and Chief Executive. In keeping with Deloitte's client service focus, all members of the Executive Group are also actively engaged with Deloitte's clients.

The current members of the Executive Group are: **David Sproul**, Senior Partner and Chief Executive, **Steve Almond**, International Markets, **David Barnes**, Public Policy, **Sharon Thorne**, Regional Markets, **Stephen Griggs**, Finance, **Emma Codd**, Talent, **Andy Hodge**, Tax, **Panos Kakoullis**, Audit, **Neville Kahn**, Corporate Finance, **Vince Niblett**, Senior Markets Group, **Richard Punt**, Clients and Markets, **Paul Robinson**, Consulting, **Nick Sandall**, Financial Services, **Stephen Ward**, Quality and Risk, **Vimi Grewal-Carr**, Delivery Models, **Simon Owen**, Innovation and New Business Models.

Senior Partner and Chief Executive

David Sproul, the Senior Partner and Chief Executive of Deloitte, has full executive authority for the management of the firm. The Senior Partner and Chief Executive is nominated by the Board and elected by the members to serve a four-year term of office. David Sproul began his first term as Senior Partner and Chief Executive on 1 June 2011.

The responsibilities of the Senior Partner and Chief Executive fall under five principal headings:

- the business of Deloitte, including the development and management of services at the highest level of quality and compliance with all regulations;
- the development of policies and strategic direction;
- financial performance;
- members, including the development and management of Deloitte's talent goals; and
- international, representing Deloitte's association with Deloitte Touche Tohmatsu Limited ("DTTL").

Board

The Board is responsible for the promotion and protection of member interests and for the oversight of the Executive Group. It determines Deloitte's long-term strategies and has specific oversight of risk and quality.

As with the Senior Partner and Chief Executive, the Chairman is nominated by the Board and elected by the members and serves a four-year term of office. David Cruickshank commenced his second term of office as Chairman on 1 June 2011. The separation of the roles of the Chairman and the Senior Partner and Chief Executive provides a strong measure of accountability for the Executive Group.

The current Board members are:

David Cruickshank, **Chairman**, David Sproul, **Senior Partner and Chief Executive**, David Barnes, Zahir Bokhari, John Cullinane, Nick Edwards, Stephen Griggs, Chris Loughran, Anna Marks, Vince Niblett, Nick Owen, Ellie Patsalos, Chris Powell, Reto Savoia, Ian Steele and Denis Woulfe. **Independent Non-Executives** are: Gerry Grimstone, Dame DeAnne Julius and Sir Michael Peat.

Principal activity

The principal activity of Deloitte is the provision of audit, tax, consulting and corporate finance services in the United Kingdom and the Channel Islands and, through its subsidiaries, in Switzerland. In addition, corporate finance services are provided in the Middle East by a joint venture with the local DTTL member firm.

Strategy

Deloitte's vision is to be the distinctive firm, standing out from the competition through the impact Deloitte has on the reputation and success of its clients, contributing to a sustainable and prosperous society. This vision will be achieved through actions which:

- build distinctive client relationships through a deep focus on industries and private markets;
- secure market leadership in more industries, regions, platforms and services;
- enable a global approach to building client relationships and service delivery;
- create a high performance environment in which the best people thrive;

- build Deloitte's brand to reinforce client and market positioning;
- continue to embed quality and integrity across all dimensions of Deloitte; and
- recognise Deloitte's wider role and responsibilities to act in the public interest.

Structure

Deloitte LLP is incorporated as a Limited Liability Partnership under the Limited Liability Partnerships Act 2000 and is wholly owned by its members. The principal subsidiary undertakings of Deloitte LLP are set out in note 26.

Designated members

The designated members (as defined in the Limited Liability Partnerships Act 2000) during the year were: Steve Almond, David Cruickshank, Stephen Griggs, Heather Hancock, Vince Niblett, Graham Richardson, Panos Kakoullis, Stephen Ward and David Sproul. All the designated members, except David Cruickshank and Graham Richardson, served as a member of the Executive Group.

Business performance

The results for the year to 31 May 2013 are very positive against the backdrop of a challenging and volatile market. Deloitte continued with its focus on quality, clients and people and has achieved a strong financial performance.

Our revenues were £2,515m, up 8% on last year. The profit for the financial year based on the group's equity accounts was £609m (2012: £604m). This has delivered an average profit to each member of £823,000 (2012: £838,000). The profit for the financial year distributable to members was £571m (2012: £569m), which reflects pensions and annuities payable during the year to retired members. The average profit earned by each member based on the distributable profit was £772,000 (2012: £789,000).

People

Staff costs, excluding the pension curtailment gain, of £1,029m were 6% higher, reflecting the increase in headcount during the year.

Assets and liabilities

Total assets were £974m (2012: £946m). Total members' interests before deducting provisions for current and retired members' annuities were £291m (2012: £200m). Provisions for current member annuities amounted to £516m (2012: £425m) and provisions for retired member annuities amounted to £535m (2012: £477m). Annuity payments to members commence when the member reaches the age of 60.

The provisions are unfunded, are dependent on the future generation of profits and are capped at 8% of applicable group profit in any financial year. Amounts provided in these accounts in respect of retired members include £300m (2012: £263m) which arises after 10 years, of which £100m (2012: £88m) is payable between 10 and 15 years and £200m (2012: £175m) is payable after 15 years.

Cash flow

Net cash inflow from operating activities for the year was £610m (2012: £473m).

The main treasury risks relate to interest, liquidity and currency.

The primary currency is Pounds Sterling but certain expenses and charges from overseas offices are denominated in other currencies. Some fees are rendered in other currencies and the foreign subsidiary undertakings have functional currencies different from that of the group. The volume and timing of currency inflows and outflows provide a natural hedge and Deloitte does not undertake formal hedging transactions. Complex financial instruments are not used and speculative activity is not undertaken.

The group manages liquidity risk by maintaining adequate banking facilities and borrowing facilities and by continually monitoring forecast and actual cash flows.

The group recognises that interest rates are liable to fluctuate and accepts this risk and does not consider it to be material to the group.

Finance and capital structure

At the balance sheet date, fixed capital amounted to £132m (2012: £130m), an average of £178,378 (2012: £180,305) per member. Profit distributable to members is determined by the firm's equity accounts which are based on accounting policies which differ from International Financial Reporting Standards (IFRS). The principal differences relate to the accounting treatment of annuities and pension schemes. The distributable profit for the year based on the equity accounts was £571m (2012: £569m), the balance of which, will, in accordance with the current distribution policy, be released to members in the 12 month period following the year end.

The balance of Deloitte's funding is provided by bank facilities. Deloitte continue to maintain a significant level of committed undrawn facilities, to enable us to respond rapidly to opportunities and to fund initiatives, without the need for specific financing.

Members' drawings and capital

All members are equity members and share in the profits and subscribe to the capital of Deloitte. Each member's capital subscription is linked to his or her share of profit and is repaid in full on ceasing to be a member. The rate of capital subscription is determined from time to time depending upon the financing requirements of the business.

Members draw a proportion of their profit share, in 12, monthly, on account instalments, during the year in which the profit is made, with the balance of profits, net of a tax retention, paid in instalments in the subsequent year. All payments are made subject to the cash requirements of the business. Tax retentions are paid to HM Revenue & Customs on behalf of members with any excess being released to members as appropriate.

Members' profit sharing

Members' profit shares are based upon a comprehensive evaluation of their individual contribution to the achievement of the group's strategic objectives.

Each member is assigned to an equity group, which is reviewed annually and which describes the attributes, skills and broad performance expected of the member.

Each equity group carries a wide band of profit sharing units so that relative contributions can be recognised.

Seven key criteria are used for assessing the performance and contribution of each member to the success of Deloitte. These are:

- **Quality**
Each member must be a role model for quality in his or her professional work;
- **Talent**
Each member's contribution to mentoring, leading, recruitment, engagement, development and training Deloitte's people is assessed;
- **Clients**
Each member is assessed on client portfolio managed and roles carried out;
- **Brand and Eminence**
Market-related activity of each member is assessed, including regulatory relations, thought leadership, innovation and brand protection roles;
- **Revenue Generation, Growth, Business Building**
Each member's contribution to business development building and relationship building is assessed;
- **Financial Success**
Each member's overall contribution to the financial success of Deloitte is assessed; and
- **Leadership and Management**
Each member's contribution to Deloitte's broad success through leadership and management roles is assessed.

All members are expected to be ambassadors for Deloitte externally and leaders by example to all of Deloitte's employees in everything they do. Certain attributes transcend all equity groups. These are:

- integrity;
- quality service to Deloitte's clients;
- the highest levels of technical excellence;
- development of people;
- compliance with Deloitte's policies and standards and external regulatory requirements; and
- high quality management of risk.

Members who provide audit services are expected to be responsive to their clients' service needs. However, Deloitte's policy is that they are not evaluated or remunerated on the selling of other services to their audit clients.

Member performance is evaluated by means of a formal appraisal process which reviews the contribution of each member across all designated competencies. The profit sharing process begins with the Board's approval of the profit sharing strategy, proposed by the Senior Partner and Chief Executive and concludes with the Board's review and if thought fit, approval of the recommended profit allocation and future equity group for each individual member. The conclusions of which are disclosed in full to all members. A committee of Board members is tasked with overseeing the management process to ensure consistent and equitable treatment.

Creditor payment policy

Deloitte's policy is to settle terms of payment with suppliers when agreeing the terms of each transaction, ensure suppliers are made aware of the terms of payment and abide by the terms of payment.

Trade creditors of the group at 31 May 2013 were equivalent to 17 days' (2012: 13 days') purchases, based on the average daily amount invoiced by suppliers during the year.

UK tax contributions

Deloitte makes a significant contribution to the UK Exchequer through the taxes payable by the members, the business and employees. In total this is estimated to be £344m in respect of the past year (2012: £354m).

The tax borne by the members of Deloitte LLP relates to the profits distributed to them in the following financial year. Income tax and national insurance payable by members on the current year distributable profit arising in the UK is estimated to be £241m (2012: £257m). This will result in an estimated average effective rate of tax for members of approximately 45% (2012: 48%).

A further £103m (2012: £97m) is estimated as payable in respect of employer national insurance, business rates and corporate tax.

In addition, Deloitte has collected business taxes on behalf of the UK Exchequer of £498m (2012: £453m) which includes; employee tax and national insurance of £223m (2012: £206m) and VAT of £275m (2012: 247m).

Political donations

Deloitte's policy is not to give cash contributions to any political party or other groups with a political agenda. However, Deloitte does seek to develop and maintain constructive and balanced relationships with political parties and may make available partner, staff and adviser resources and, technical and factual information, on occasion.

Disclosures, on such matters for companies, are covered by the Political Parties, Elections and Referendums Act. Although the scope of this Act does not cover Limited Liability Partnerships, Deloitte regards it as appropriate to disclose equivalent details. For the period ended 31 May 2013 Deloitte donated £1,559 to the Labour Party through the provision of staff and adviser resources.

Corporate social responsibility & business development

Details of the group's commitment to corporate social responsibility and business development can be found in the Deloitte Impact report. www.deloitte.co.uk/impact

Going concern

The financial position of the group, its cash flows and liquidity position are described above. In addition, note 24 of the financial statements provides details of the borrowing facilities and includes the group's objectives, policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and its exposures to credit risk and liquidity risk.

The group has considerable financial resources, including £434m (2012: £433m) of committed facilities, of which £319m was undrawn at 31 May 2013 (2012: £278m). The facilities comprise a five year revolving credit facility of £150m which expires in July 2018, a five year revolving credit facility of £150m which expires in December 2016, an overdraft facility of £100m which expires between December 2013 and July 2014 and an indefinite facility of £34m.

The group has a strong focus on working capital management. In addition, Deloitte has a broad client base across each of its service lines and industry offerings. The Board believes that the group is well placed to manage its business risks successfully.

The Board, following a review of its profit and cash flow plans, has concluded, at the time of approving the financial statements, that the parent partnership and the group have adequate resources to continue in operational existence for the foreseeable future.

Accordingly, they continue to adopt the going concern basis in preparing the report and financial statements.

Employees

Details of number of employees and related costs can be found in note 4 to the financial statements on pages 24 and 25.

Disabled employees

The group gives full consideration to applications for employment from disabled persons where the requirements of the job can be adequately fulfilled by a handicapped or disabled person.

Where existing employees become disabled, it is the group's policy wherever practical to provide continuing employment under normal terms and conditions and to provide training and career development and promotion wherever appropriate.

Principal risks and uncertainties

Enterprise risks

The widespread scrutiny that professional services' firms are facing continues to intensify in the light of findings from a range of regulatory and governmental reviews and inquiries and a challenging media environment. The Financial Reporting Council's recent amendments to the Corporate Governance code on audit tendering, together with Competition Commission and EU proposals to reform the audit market, have brought into sharp focus the need for professional services' firms to maintain a relentless focus on quality across an appropriately proportioned audit and advisory client portfolio in order to preserve the trust and confidence of all stakeholders.

Furthermore, firms will need to plan and manage their activity in accordance with prevailing and expected trends in economic activity whilst responding to an increasingly complex business environment, for example, the cyber threat to data security.

In this context, consideration of existing, changing and emerging risks is fundamental to Deloitte's success.

Deloitte's Executive Group's assessment of the potential risks to the achievement of Deloitte's strategy and to maintaining its reputation, is set out in an Enterprise Risk Framework (ERF). In reaching its assessment the Executive Group considers the interests of the economy and capital markets, the public interest, Deloitte's clients, regulators, members and employees, other key stakeholders, its infrastructure, resources and operating environment.

Each enterprise risk is owned by a member of the Executive Group. Every six months the Managing Partner Quality & Risk challenges the Executive Group's assessment of the risk profile and a full assessment of each enterprise risk is made by each Risk Owner and then discussed by the Executive Group and Audit & Risk Committee. A full annual refresh of the Enterprise Risk Framework (ERF) is undertaken by the Executive Group for approval by the Audit & Risk Committee and Board.

The ERF is supplemented by an Assurance Framework which sets out, for each risk, mitigating, monitoring and assurance activities.

Report to members

At 31 May 2013 the enterprise risks which the Executive Group, Audit & Risk Committee and the Board considered would have the most potential significant impact on Deloitte's reputation, if they materialised and, related key mitigations were:

Risk	Mitigation
<p>Client service quality: the risk that there is a cultural move across Deloitte that reduces the current focus on quality and risk; Deloitte fails to comply with regulatory, legal, ethical or professional requirements on a systemic basis, or of major litigation arising from failure or negligence in the acceptance, contracting for, or performance of client work; Deloitte fails to continue to enhance quality, particularly audit quality.</p>	<p>Deloitte-wide Quality & Risk community led and staffed by dedicated experts. Established quality policies, processes and procedures on specific regulatory, legal, ethical and professional requirements.</p> <p>Established whistle-blowing and ethics helpline process and reporting channels, underpinned by the Deloitte Code, incorporating ethical principles and DTTL shared values.</p> <p>Training programmes that are a combination of core, compulsory training and tailored elements.</p> <p>Practice and portfolio reviews.</p> <p>Annual self-certification of compliance by all partners and staff.</p> <p>Audit Professional Standards Review.</p>
<p>Regulatory change: the risk that Deloitte fails to engage effectively with regulatory stakeholders such that the business model is impacted by changes in regulations, particularly audit regulation and the tax environment.</p>	<p>Public Policy oversight of Deloitte's engagement with regulatory bodies and other relevant stakeholders.</p> <p>An established group to monitor and respond to consultations on regulatory changes.</p> <p>A stakeholder engagement programme.</p> <p>Proactive and constructive discussions and liaison with government and regulatory bodies.</p>
<p>Public interest: the risk that Deloitte fails to have regard to the public interest and support the capital markets.</p>	<p>Inclusion on the Board of three Independent Non-Executives (INEs).</p> <p>A Public Interest Oversight Committee to enhance the public interest aspects of Deloitte's decision making.</p> <p>Regular dialogue with investors, regulators, government representatives, audit committees, boards and corporate management.</p> <p>Stakeholder engagement programme to build insights to engage with key stakeholders, internally and externally.</p> <p>Clear linkage between Deloitte's public policy position and ethical code and behaviours.</p>

Principal risks and uncertainties (continued)

Risk	Mitigation
<p>Data security: the risk of loss of client or Deloitte data.</p>	<p>Deloitte Business Security Group and defined data security responsibilities.</p> <p>Defined security strategy including information security policies, processes and guidelines.</p> <p>IT technical solutions covering encryption, patching, event monitoring and incident management.</p> <p>Sustaining best practice logical and systems management controls.</p> <p>Physical security controls covering premises access.</p> <p>Strong personnel security and vetting controls.</p> <p>Deloitte security training and awareness programme.</p> <p>ISO 27001 certification and audit.</p>
<p>Talent: the risk that Deloitte fails to align the talent strategy with the changing shape of its business; Deloitte fails to recruit, develop and progress a diverse and mobile workforce.</p>	<p>Robust HR policies including Equal Opportunities: Respect, Inclusion and Diversity.</p> <p>A range of initiatives, including Mobility and Wellbeing programmes, to attract, recruit, develop and retain the best talent.</p> <p>Established performance management and career planning processes.</p> <p>Tailored training and development programmes, including professional education programmes.</p> <p>Rigorous performance management and reward processes that recognises quality, ethics and performance.</p> <p>A diversity agenda to sustain diversity of thinking across Deloitte and to enhance its talent brand.</p>
<p>Funding: the risk that Deloitte is unable to respond quickly or with agility to sudden changes in our market environment, including the risk that Deloitte fails to maintain sufficient sources of finance to fund normal operations and to respond to crystallisation of risks.</p>	<p>Annual budgeting and forecasting of cash flows.</p> <p>Regular monitoring of cash flows.</p> <p>Review of current counterparties and tenure of facilities.</p> <p>Committed bank facilities delivering appropriate headroom.</p>
<p>Client portfolio: the risk that Deloitte fails to capture a distinctive client portfolio, that is relevantly proportioned between audit and advisory and by industry.</p>	<p>Portfolio management programme, including structured client conversations.</p> <p>Annual portfolio risk review.</p>
<p>Overseas interests: the risk that Deloitte fails to understand and protect itself from the impact of strategic, political, reputational, service delivery or financial events impacting its overseas interests.</p>	<p>Strong UK representation or participation in leadership and governance bodies.</p> <p>Secondment of UK partners to key leadership roles.</p> <p>On-going review of funding requests and profitability.</p> <p>Mandatory Member Firm compliance with the DTTL Policies Manual.</p>

Statement of members' responsibilities in respect of the financial statements

The members are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

The Limited Liability Partnerships (Accounts and Audit) Regulations 2008, require the members to prepare financial statements for each year. Under that law, the members have elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union. The financial statements are also required by law to be prepared in accordance with the Companies Act 2006, as applicable to limited liability partnerships.

International Accounting Standard 1, requires that financial statements present fairly for each financial year, Deloitte's financial position, financial performance and cash flows. This requires the faithful representation of the effects of transactions and other events and conditions, in accordance with the definitions and recognition criteria for assets, liabilities, income and expenses set out in the International Accounting Standards Board's 'Framework for the Preparation and Presentation of Financial Statements'. In virtually all circumstances, a fair presentation will be achieved by compliance with all applicable International Financial Reporting Standards (IFRSs). However, members are also required to:

- properly select and apply accounting policies;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information; and
- provide additional disclosures when compliance with the specific requirements in IFRSs is insufficient to enable users to understand the impact of particular transactions, other events and conditions, on Deloitte's financial position and financial performance.

The members are responsible for keeping adequate accounting records which disclose with reasonable accuracy, at any time, the financial position of Deloitte and to enable them to ensure that the financial statements comply with the Companies Act 2006, as applicable to limited liability partnerships. They are also responsible for safeguarding the assets of Deloitte and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The members are responsible for the maintenance and integrity of the corporate and financial information included on Deloitte's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

These responsibilities are exercised by the Board on behalf of the members.

Auditor

Grant Thornton UK LLP will be proposed for reappointment.

Approved by the Board and signed on behalf of the Board



David Sproul

Senior Partner and Chief Executive
7 August 2013



Stephen Griggs

Managing Partner, Finance
7 August 2013

Report of the independent auditor to the members of Deloitte LLP

We have audited the financial statements of Deloitte LLP for the year ended 31 May 2013 which comprise the consolidated income statement, consolidated statement of comprehensive income, consolidated and parent LLP balance sheets, consolidated and parent LLP statements of changes in equity, consolidated and parent LLP cash flow statements and the related notes 1 to 26. The financial reporting framework which has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

This report is made solely to the members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, as applied to limited liability partnerships by the Limited Liability Partnership (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008. Our audit work has been undertaken so that we might state to the members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the partnership and the members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of members and auditor

As explained more fully in the statement of members' responsibilities set out on page 8, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent limited liability partnership's affairs as at 31 May 2013 and of the group's profit for the year then ended;
- have been properly prepared in accordance with IFRSs as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006 as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 as applied to limited liability partnerships requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent limited liability partnership, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.



Simon Bevan
Senior Statutory Auditor for and on behalf of
Grant Thornton UK LLP
Statutory Auditor
Chartered Accountants

London
7 August 2013

Consolidated income statement

Year ended 31 May 2013

		2013	2012
	Note	£m	£m
Revenue	3	2,515	2,329
Expenses and disbursements on client assignments	3	<u>(452)</u>	<u>(379)</u>
Net revenue		2,063	1,950
Operating expenses			
Staff costs	4	(1,000)	(969)
Depreciation and amortisation		(47)	(40)
Other operating expenses		(378)	(301)
Share of results of joint venture	19	<u>4</u>	<u>(3)</u>
Operating profit	5	642	637
Finance income	6	37	44
Finance cost	6	<u>(69)</u>	<u>(121)</u>
Profit before tax		610	560
Tax expensed in corporate subsidiaries	7	<u>(1)</u>	<u>–</u>
Profit for the financial year before provision for annuities and remuneration for current members		609	560
Provision for annuities and remuneration for current members	8	<u>(170)</u>	<u>(154)</u>
Profit for the financial year		<u>439</u>	<u>406</u>
Attributable to:			
Members as owners of parent entity	17	445	407
Non-controlling interest		<u>(6)</u>	<u>(1)</u>
		<u>439</u>	<u>406</u>
Reconciliation with profit distributable to members			
Profit for the financial year based on the firm's equity accounts		609	604
Retired member annuities and other adjustments		<u>(38)</u>	<u>(35)</u>
Profit for the financial year distributable to members		571	569
Profit allocated during the financial year		(37)	(37)
Adjustments for IFRSs not adopted in the firm's equity accounts		<u>(95)</u>	<u>(126)</u>
Profit for the financial year		<u>439</u>	<u>406</u>

The profit distributable to members is determined in accordance with accounting policies which differ from IFRSs. The principal differences relate to the accounting treatment of annuities and pension schemes.

Consolidated statement of comprehensive income

Year ended 31 May 2013

	2013	2012
	£m	£m
Profit for the financial year	439	406
Other comprehensive income and expense		
Actuarial gains/(losses) on defined benefit pension schemes	26	(141)
Other comprehensive income/(expense) for the year, net of tax	26	(141)
Total comprehensive income for the financial year	465	265
Attributable to:		
Members as owners of parent entity	471	266
Non-controlling interest	(6)	(1)
	465	265

Balance sheets

As at 31 May 2013

		Group 2013	Group 2012	LLP 2013	LLP 2012
	Note	£m	£m	£m	£m
Assets					
Non-current assets					
Property, plant and equipment	9	190	194	117	129
Intangible assets	10	41	36	5	7
Interest in joint venture	19	4	1	5	5
Investments and associates	11	2	2	46	46
		<u>237</u>	<u>233</u>	<u>173</u>	<u>187</u>
Current assets					
Client and other receivables	12	723	686	669	627
Cash and cash equivalents		14	27	1	6
		<u>737</u>	<u>713</u>	<u>670</u>	<u>633</u>
Total assets		<u>974</u>	<u>946</u>	<u>843</u>	<u>820</u>
Liabilities					
Current liabilities					
Trade and other payables	13	378	294	500	362
Borrowings	14	115	155	121	155
Provisions	15	32	36	32	36
Members' capital	17	7	7	7	7
		<u>532</u>	<u>492</u>	<u>660</u>	<u>560</u>
Non-current liabilities					
Retirement benefit obligation	23	218	297	126	196
Deferred taxation	16	1	1	–	–
Provisions	15	1,050	893	1,045	892
Members' capital	17	125	123	125	123
		<u>1,394</u>	<u>1,314</u>	<u>1,296</u>	<u>1,211</u>
Equity					
Members' other reserves	17	(944)	(858)	(1,113)	(951)
Non-controlling interests	17	(8)	(2)	–	–
		<u>(952)</u>	<u>(860)</u>	<u>(1,113)</u>	<u>(951)</u>
Total liabilities and equity		<u>974</u>	<u>946</u>	<u>843</u>	<u>820</u>

Balance sheets

As at 31 May 2013

		Group 2013	Group 2012	LLP 2013	LLP 2012
Members' interests					
	Note	£m	£m	£m	£m
The following balances relating to members are included in the consolidated balance sheet:					
Members' capital	17	132	130	132	130
Amounts due to members	17	52	26	169	80
Members' other reserves – current members	17	(944)	(858)	(1,113)	(951)
Members' interests for current members		(760)	(702)	(812)	(741)
Provision for annuities dependent upon future generation of profits					
Provision for current member annuities	15	516	425	516	425
Provision for retired member annuities	15	535	477	535	477
Total members' interests before annuities payable from future profits		291	200	239	161

The financial statements on pages 10 to 50 were approved by the Board on 7 August 2013

Signed on behalf of the Board,



David Sproul
Senior Partner and Chief Executive



Stephen Griggs
Managing Partner, Finance

Statements of changes in equity

Year ended 31 May 2013

	Group 2013	Group 2012	LLP 2013	LLP 2012
	£m	£m	£m	£m
Members' other reserves at the start of the year	(858)	(605)	(951)	(676)
Profit for the year attributable to members	445	407	382	381
Actuarial gains/(losses) on defined benefit pension schemes	26	(141)	13	(137)
Total comprehensive income	471	266	395	244
Profit allocated to members during the year	(532)	(495)	(532)	(495)
Other transactions with members	(25)	(24)	(25)	(24)
Members' other reserves at the end of the year	(944)	(858)	(1,113)	(951)

Cash flow statements

Year ended 31 May 2013

	Group 2013	Group 2012	LLP 2013	LLP 2012
	£m	£m	£m	£m
Profit for the financial year	439	406	382	381
Adjustments for:				
Tax on profits	1	–	–	–
Depreciation and amortisation	47	40	24	30
Joint venture (profit)/loss	(4)	3	–	–
Loss on disposal of property, plant and equipment	3	1	2	–
Finance income	(37)	(44)	(34)	(41)
Finance expense	69	121	66	117
Increase in provisions	153	74	149	75
Retirement benefit obligations	(53)	(59)	(57)	(58)
Operating cash inflows before movements in working capital	618	542	532	504
Increase in receivables	(33)	(73)	(42)	(54)
Increase in payables	48	25	49	7
Cash generated by operations	633	494	539	457
Corporate taxes paid	(23)	(21)	–	–
Net cash inflow from operating activities	610	473	539	457
Investing activities				
Proceeds on disposal of property, plant and equipment	4	5	4	5
Acquisition of businesses	(6)	–	–	–
Purchase of property, plant and equipment	(45)	(40)	(16)	(15)
Net cash used in investing activities	(47)	(35)	(12)	(10)
Financing activities				
Payments to and on behalf of members	(506)	(503)	(468)	(515)
Retirement benefits paid to former members	(28)	(28)	(28)	(28)
Repayment of capital to former members	(9)	(9)	(9)	(9)
Members' capital introduced	11	11	11	11
Interest paid	(4)	(2)	(4)	(2)
Net cash used in financing activities	(536)	(531)	(498)	(543)
Net increase/(decrease) in cash and cash equivalents	27	(93)	29	(96)
Cash and cash equivalents at beginning of year	(128)	(35)	(149)	(53)
Cash and cash equivalents at end of year	(101)	(128)	(120)	(149)
Cash and cash equivalents comprise:				
Cash at bank	14	27	1	6
Bank overdraft and bank loans	(115)	(155)	(121)	(155)
	(101)	(128)	(120)	(149)

Notes to the financial statements

Year ended 31 May 2013

1. Accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied throughout the current and preceding financial year.

Basis of accounting

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union (EU) that are effective for the year ended 31 May 2013. They have been prepared under the historical cost convention except for the revaluation of certain financial assets.

As permitted by Section 408 of the Companies Act 2006, as applied to LLPs, no separate income statement is presented for the parent LLP.

There have been no adjustments to existing International Financial Reporting Standards and interpretations that are effective for the first time in the current financial year.

Future developments

Certain new standards, amendments and interpretations of existing standards have been published that, once they have been endorsed by the European Union, will be mandatory for the group's accounting period beginning on 1 June 2014 or for later periods. The group has not yet adopted the pronouncements and does not currently believe that the adoption of these standards, amendments or interpretations would have a material effect on the consolidated results or financial position of the group unless stated otherwise.

Amendments to IAS 1 'Presentation of Items of Other Comprehensive Income' are effective for accounting periods beginning on or after 1 July 2012. The revised standard requires items presented in other comprehensive income to be grouped on the basis of whether or not they are potentially recycled to profit or loss.

IAS 19 'Employee Benefits' (revised) is effective for accounting periods beginning on or after 1 January 2013. The revised standard makes significant changes to the recognition and measurement of defined benefit pension expenses and termination benefits and, to the disclosures for all employee benefits.

The most significant changes are that actuarial gains and losses will be recognised immediately in other comprehensive income, the net pension asset or liability will be recognised in the statement of financial position, interest cost and expected return on assets, will be replaced with a single net interest amount calculated using a single discount rate.

Amendments to IAS 32 'Offsetting Financial Assets and Liabilities' and amendments to IFRS 7 'Disclosures – Offsetting Financial Assets and Financial Liabilities' are effective for annual periods beginning on or after 1 January 2014. The amendments add guidance on the meaning of 'a legally enforceable right to set off', on simultaneous settlement and require disclosures facilitating comparisons between, those entities reporting under IFRSs and, those reporting under US GAAP.

IFRS 9 'Financial Instruments' is effective for accounting periods beginning on or after 1 January 2015 with early adoption permissible. The standard contains new requirements for accounting for financial assets and liabilities replacing the corresponding requirements in IAS 39 'Financial Instruments: Recognition and Measurement.'

The IASB has published a group of five new accounting standards on consolidation and joint arrangements and IFRS 13 'Fair Value Measurement'. These standards become effective for accounting periods beginning on or after 1 January 2014, except for IFRS13 which became effective on 1 January 2013:

IFRS 10 'Consolidated Financial Statements', replaces SIC 12 'Consolidation – Special Purpose Entities' and the consolidation elements of the existing IAS 27 'Consolidated and Separate Financial Statements'. The new standard adopts a single definition of control: a reporting entity controls another entity when the reporting entity has the power to direct the activities of that other entity to generate returns for the reporting entity.

IFRS 11 'Joint Arrangements' which supersedes IAS 31 'Interest in Joint Ventures' distinguishes between joint operations and joint ventures. Joint operations are accounted for by the investor recognising its assets and liabilities including any share of assets held and liabilities incurred jointly and its share of revenues and costs. Joint ventures are accounted for in the investor's consolidated accounts using the equity method. Details of the group's joint venture arrangements are set out in note 19.

1. Accounting policies (continued)

IFRS 12 'Disclosures of Interests in Other Entities' requires enhanced disclosures for entities reporting under IFRS 10 and IFRS 11 replacing those in IAS 28 and IAS 27. Entities are required to disclose information that helps financial statement readers evaluate the nature, risks and financial effects associated with an entity's interests in subsidiaries, in associates and joint arrangements and in unconsolidated structured entities.

IAS 27 'Separate Financial Statements' comprises those parts of the existing IAS 27 that dealt with separate financial statements.

IAS 28 'Investments in Associates and Joint Ventures' (revised) covers joint ventures as well as associates; both must be accounted for using the equity method. The mechanics of the equity method are unchanged.

IFRS 13 'Fair Value Measurement' is effective for accounting periods beginning on or after 1 January 2013. The standard aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs.

A number of other new amendments and interpretations have been endorsed by the EU as part of adopted IFRSs, but are not yet effective.

None of these changes are expected to have a material impact on the group's financial statements. The group will continue to monitor the impact of the changes.

Consolidation

The consolidated financial statements incorporate the financial statements of Deloitte LLP and entities controlled by Deloitte (its subsidiaries) made up to 31 May each year. The joint venture Ingeus UK Limited has a year end of 31 December so the unaudited management accounts, as at 31 May 2013, are used to determine the amounts to be included in the group accounts.

Control is achieved where Deloitte has the power to govern the financial and operating policies of an investee entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by the group.

All intra-group transactions, balances, income and expenses are eliminated on consolidation.

Going concern

The Board has, at the time of approving the financial statements, a reasonable expectation that Deloitte has adequate resources to continue in operational existence for the foreseeable future. Thus it continues to adopt the going concern basis of accounting in preparing the financial statements. Further detail is contained in the Report to members on page 4.

Business combinations

The acquisition of subsidiaries is accounted for using the acquisition method. The cost of the acquisition is measured as the aggregate of the fair values, at the date of exchange, of assets given and liabilities incurred, or assumed by the group in exchange for control of the acquiree. The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under IFRS 3 'Business Combinations' are recognised at their fair value at the acquisition date. Goodwill is recognised where the cost of the business combination exceeds the total of these fair values. Where the excess is positive, goodwill is treated as an intangible asset, subject to an annual impairment review. Where the fair value of the acquiree's identifiable net assets exceeds the fair value of the consideration transferred, the excess is recognised immediately in the income statement as a bargain purchase gain.

Non-controlling interests are recognised as the non-controlling shareholder's proportion of the identifiable assets and liabilities.

Acquisition-related costs are recognised in the income statement as incurred.

Joint ventures

Joint ventures are those entities over which the group exercises joint control through a contractual arrangement. The results, assets and liabilities of joint ventures are incorporated in the financial statements of the group using the equity method of accounting, except where the investment is classified as held for sale, in which case it is accounted for in accordance with IFRS 5 'Non-current Assets Held for Sale and Discontinued Operations'.

Notes to the financial statements

Year ended 31 May 2013

1. Accounting policies (continued)

Investments in joint ventures are initially carried in the consolidated balance sheet at cost (including any goodwill and intangible assets arising on acquisition) and are adjusted by post-acquisition changes in the group's share of the net assets of the joint ventures less any impairment in the value of individual investments. Losses in excess of the group's interest in joint ventures are recognised only to the extent that the group has incurred legal or constructive obligations or made payments on behalf of the joint venture.

Investments in joint ventures in the Deloitte LLP balance sheet are shown at cost less provision for impairment.

Associates

Associates are those entities over which the group has significant influence, but neither control nor joint control over the financial and operating policies. Associates are accounted for using the equity method and are initially recognised at cost. The financial statements include the group's share of the total comprehensive income and equity movements of associates, from the date when significant influence commences until the date that significant influence ceases.

Revenue

Revenue represents amounts chargeable to clients for professional services provided during the year including recoverable expenses on client assignments but excluding Value Added Tax.

Services provided to clients, which at the balance sheet date have not been billed to clients, are recognised as revenue.

Revenue is recognised by reference to the stage of completion of the contract determined by the value of the services provided at the balance sheet date as a proportion of the total value of the engagement. Revenue is only recognised where the group has a contractual right to receive consideration for work undertaken, the amount can be reliably measured and it is probable that future economic benefits will flow.

Generally no revenue is recognised on contingent engagements until the contingent event crystallises. Provision is made against unbilled amounts on those engagements where the right to receive payment is contingent on factors outside the control of the group.

Unbilled revenue is included in client and other receivables. Where individual on-account billings exceed revenue on client assignments, the excess is classified as progress billings for client work within trade and other payables.

Leases

Leases are classified as finance leases, whenever the terms of the lease substantially transfer all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Rentals payable under operating leases are charged to the income statement on a straight-line basis over the term of the relevant lease.

Benefits received and receivable as an incentive to enter into an operating lease are recognised as a liability on the balance sheet and are also spread on a straight-line basis over the lease term.

Foreign currencies

Transactions denominated in foreign currencies are recorded at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated to the relevant functional currency at the rates ruling at that date. These translation differences are recognised in the income statement.

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which it operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each group entity are expressed in Pounds Sterling, which is the functional currency of Deloitte and the presentation currency for the consolidated financial statements.

The assets and liabilities of the group's foreign operations are translated at exchange rates prevailing on the balance sheet date. Income and expense items are translated at the average exchange rates for the year, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the date of transactions are used. Exchange differences arising on the retranslation of foreign operations are recognised in other comprehensive income and accumulated in equity.

Taxation

The taxation payable on profits of the limited liability partnership is the personal liability of the members and is not dealt with in these financial statements.

A retention from profit distributions is made to fund the taxation payments on behalf of members. The tax expense represents the sum of the current and deferred tax relating to the corporate subsidiaries.

1. Accounting policies (continued)

The current tax expense is based on taxable profits of these companies. Taxable profit excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax in the subsidiaries is generally recognised, using the liability method, in respect of temporary differences at the balance sheet date between the carrying amounts of assets and liabilities for financial reporting purposes and the corresponding tax bases. Deferred tax is measured at the tax rates enacted or substantively enacted at the balance sheet date and which are expected to apply in the periods in which the temporary differences reverse. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

Property, plant and equipment

Property, plant and equipment is stated at cost less accumulated depreciation and any impairment loss. The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying amount of the asset and is recognised in the income statement.

Depreciation is provided to write off the cost less the estimated residual value of property, plant and equipment by equal instalments over the estimated useful economic lives as follows:

Leasehold improvements:	Period of lease
Fixtures and fittings:	5-10 years
Computer equipment:	3-5 years
Motor vehicles:	4 years

The residual value, if not insignificant, is reassessed annually in addition to useful lives.

Intangible assets

Internally generated intangible assets are recognised only if all of the following conditions are met:

- an asset is created that can be identified;
- it is probable that the asset created will generate future economic benefits; and
- the development cost of the asset can be measured reliably.

The direct cost of staff in the development of computer systems for the group has been capitalised as an internally generated intangible asset and is being amortised on a straight-line basis over a period of 10 years. Where no internally generated intangible asset can be recognised, development expenditure is recognised as an expense in the period in which it is incurred.

Purchased intangible assets have been recognised as part of the fair value determination arising from business combinations referred to above. Customer relationships, brands and order books are stated at cost less accumulated amortisation. Purchased intangible assets are being amortised on a straight-line basis over a period of between five and 10 years, this being the estimated economic life.

Impairment of tangible and intangible assets

At each balance sheet date, the group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

The recoverable amount is the higher of fair value less costs to sell and value in use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount.

An impairment loss is recognised as an expense immediately.

Any impairment loss in respect of goodwill is not reversed. In the case of other assets an impairment loss is reversed where there are changes in the estimated recoverable amount.

Financial assets

Financial assets are initially recognised at fair value plus transaction costs. Financial assets include cash and cash equivalents, investments, client receivables, amounts due from other member firms of DTTL including long-term loans and amounts due from members. All financial assets, other than cash and cash equivalents, are classified as loans and receivables and have fixed or determinable payments that are not quoted in an active market.

Notes to the financial statements

Year ended 31 May 2013

1. Accounting policies (continued)

Loans and receivables are subsequently measured at amortised cost using the effective interest rate method, less any impairment. Provision for impairment represents an allowance for doubtful debts that is estimated, based upon current observations and historical trends. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

Cash and cash equivalents comprise cash in hand, on demand deposits and other short-term highly liquid investments.

Financial liabilities

The group determines the classification of its financial liabilities at initial recognition. Financial liabilities include trade payables, amounts due to other member firms of DTTL and member capital. Financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost, using the effective interest rate method. Interest cost is recognised by applying the effective interest rate, except for short-term payables when the recognition of interest would be immaterial.

Financial guarantees

Financial guarantees are measured initially at their fair values and are subsequently measured at the higher of:

- the amount of the obligation under the contract, as determined in accordance with IAS 37 'Provisions, Contingent Liabilities and Contingent Assets'; or
- the amount initially recognised less, where appropriate, cumulative amortisation.

Provisions

Provisions are recognised when the group has a present legal or constructive obligation, as a result of a past event and, it is probable that the group will be required to settle that obligation. Provisions are measured at the best estimate of the expenditure required to settle the obligation, at the balance sheet date, and are discounted to present value where the effect is material. The increase during the period in the discounted amount, arising from the passage of time and the effect of any change in the discount rate, is charged to the income statement as a finance cost.

Retirement benefit obligations

The group operates both defined benefit and defined contribution schemes. The defined benefit scheme was closed to future service accrual with effect from 31 January 2013. The release of the future salary accrual had been accounted for as a curtailment gain and is recognised within operating profit in the income statement. The net deficit or surplus for the defined benefit schemes is calculated in accordance with IAS 19 'Employee Benefits', based on the present value of the defined benefit obligations at the balance sheet date less the fair value of the schemes' assets. The cost of providing benefits is determined using the projected unit credit method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognised in full in the period in which they occur. They are recognised outside the income statement and presented in other comprehensive income.

Where the actuarial valuations of the schemes demonstrate that the schemes are in surplus, the recognisable asset is limited to that from which the group can benefit in the future.

Past service cost is recognised immediately in the income statement to the extent that the benefits are already vested. Otherwise, the past service cost is amortised on a straight-line basis over the average period until the benefits become vested. The group's payments to the defined contribution pension schemes are charged to the income statement as they fall due.

Members' remuneration

Remuneration to certain members which arises from a contractual obligation has been charged to the income statement in the year. These contractual obligations comprise salaries paid in overseas subsidiaries and fixed non-discretionary profit share arrangements.

Investments

Fixed asset investments in subsidiaries and investments in joint ventures are shown at cost less provision for impairment.

Members' interests

Members subscribe capital in proportion to their equity interest in Deloitte. Members' capital may only be withdrawn when a member retires from Deloitte. Member capital has been classified as a liability.

1. Accounting policies (continued)

Members' non-current liabilities represent provisions for the annuities of current and retired members and members' capital. The provision relates to annuities payable under the member Pension Plan, which commence when the member reaches the age of 60. The annuities are unfunded and are dependent upon the future generation of profits.

Drawings by members on account of profits have been classified as amounts due from members within current assets.

2. Critical accounting judgements and key sources of estimation

The preparation of financial statements requires the Board to make estimates and assumptions that affect the reported amount of revenue, expenses, assets and liabilities and the disclosure of contingent assets and liabilities. Estimates and judgements are continually evaluated, based on historical experience and expectations of future events, that are considered reasonable in the circumstances. Actual results may differ from those estimated.

The Board considers that the following estimates and judgements are likely to have the most significant effects on the amounts recognised in the financial statements:

Retirement benefit obligation

The pension liability in respect of the defined benefit schemes has been independently valued based on information provided by the group in terms of the pensionable salary and contributions to the schemes. The liabilities disclosed for the defined benefit schemes are sensitive to movements in the related actuarial assumptions, in particular those relating to discount rate and mortality. Further details of the estimates and assumptions are set out in note 23. The group will continue to review these assumptions against the group's experience and market data and adjustments will be made in future periods where appropriate.

Provision for member annuities

The provision for annuities for both retired and current members has been valued based on information provided by the group of future levels of pension annuity, current member retirement rates and mortality. This data is based on the current profile of retired and current members. The liabilities disclosed for the member annuities are sensitive to movements in the related actuarial assumptions, in particular those relating to discount rate and mortality. Further details of the estimates and assumptions are set out in note 15.

The group will continue to review these assumptions against the group's experience and market data and, adjustments will be made in future periods where appropriate.

Consolidation of group entities

The group continues to account for the 60% interest in Deloitte CIS Holdings Limited, as an associate. Deloitte CIS Limited does not exert control over Deloitte CIS Holdings Limited as explained in note 11.

3. Operating segments

The group has five reportable operating segments: Audit, Tax, Consulting, Corporate Finance and Switzerland.

The Audit segment provides audit, internal audit, regulatory, risk and control and accounting and financial reporting services. The Tax segment provides business tax, employer and personal tax services. The Consulting segment provides strategy, operations, human capital, enterprise application and technology integration services as well as actuarial and insurance solutions. The Corporate Finance segment provides transaction support, reorganisation services, forensic and dispute services, real estate consultancy and advisory services. The Switzerland segment provides audit, tax, consulting and corporate finance services in Switzerland.

The reportable segments reflect the group's principal management and internal reporting structures, and are strategic business units which offer different services and operate in different jurisdictions.

The group evaluates the performance of the segments on the basis of net revenue and profit or loss from operations before unallocated costs, finance income, finance cost and tax expense. Net revenue is revenue less expenses and disbursements incurred on client assignments. Unallocated items include any costs which cannot be allocated to an operating segment on a meaningful basis.

Performance assessment of the segments includes a review of certain assets such as client receivables, net of payments on account and deferred income and amounts to be billed to clients and prepayments. All other assets, including non-current assets, balances with members, cash, provisions and retirement benefit balances, are controlled centrally and are not allocated across operating segments. There is no internal reporting of liabilities by operating segment, thus no segmental disclosures are provided.

Inter-segment revenue is not material as revenue is shared proportionately by those operating segments delivering services to clients.

Notes to the financial statements

Year ended 31 May 2013

3. Operating segments (continued)

	<i>Audit</i>	<i>Tax</i>	<i>Consulting</i>	<i>Corporate Finance</i>	<i>Switzerland</i>	<i>Total</i>
	<i>2013</i>	<i>2013</i>	<i>2013</i>	<i>2013</i>	<i>2013</i>	<i>2013</i>
	£m	£m	£m	£m	£m	£m
Revenue	<u>742</u>	<u>563</u>	<u>596</u>	<u>405</u>	<u>209</u>	<u>2,515</u>
Expenses and disbursements on client assignments	<u>(157)</u>	<u>(92)</u>	<u>(117)</u>	<u>(52)</u>	<u>(34)</u>	<u>(452)</u>
Net revenue	585	471	479	353	175	2,063
Profit per operating segment	198	184	145	113	29	669
Unallocated						(31)
Share of results of joint venture						4
Finance income						37
Finance cost						<u>(69)</u>
Profit before tax						610
Tax						<u>(1)</u>
Profit for the year						<u>609</u>
Operating segment assets	175	176	125	127	55	658
Unallocated						<u>316</u>
Total assets						<u>974</u>

3. Operating segments (continued)

	<i>Audit</i>	<i>Tax</i>	<i>Consulting</i>	<i>Corporate Finance</i>	<i>Switzerland</i>	<i>Total</i>
	<i>2012</i>	<i>2012</i>	<i>2012</i>	<i>2012</i>	<i>2012</i>	<i>2012</i>
	£m	£m	£m	£m	£m	£m
Revenue	663	529	524	402	211	2,329
Expenses and disbursements on client assignments	(113)	(83)	(88)	(59)	(36)	(379)
Net revenue	550	446	436	343	175	1,950
Profit per operating segment	200	183	135	115	20	653
Unallocated						(13)
Share of results of joint venture						(3)
Finance income						44
Finance cost						(121)
Profit before tax						560
Tax						–
Profit for the year						560
Operating segment assets	160	180	102	121	52	615
Unallocated						331
Total assets						946
					<i>2013</i>	<i>2012</i>
					£m	£m
Revenue per income statement					2,515	2,329
Expenses and disbursements on client assignments					(452)	(379)
Net revenue					2,063	1,950

Included within the group's UK Audit, Tax, Consulting and Corporate Finance segments is revenue of £43m (2012: £33m) which relates to engagements based in Switzerland.

Segment net revenue and profit without the allocation of central costs, other income, finance income and costs and tax expense, are the measures that are reported to the Senior Partner and Chief Executive for assessment of segment performance and resource allocation. For the purposes of internal reporting liabilities are not allocated to operating segments.

Included in group revenue is net revenue of approximately £78m (2012: £65m) which arose from supplying professional services, across all operating segments, to the group's largest client, which is a non-audit client.

Notes to the financial statements

Year ended 31 May 2013

3. Operating segments (continued)

The group's revenue and information about its segment assets (non-current assets excluding financial instruments and interest in joint venture) by geographical location is detailed below. Both revenue and non-current assets are based on those arising in legal entities situated in each country.

	<i>Revenue</i>		<i>Net revenue</i>		<i>Non-current assets</i>	
	<i>2013</i>	<i>2012</i>	<i>2013</i>	<i>2012</i>	<i>2013</i>	<i>2012</i>
	£m	£m	£m	£m	£m	£m
UK	2,281	2,099	1,863	1,756	184	209
Switzerland	209	211	175	175	16	20
Other Countries	25	19	25	19	1	1
	2,515	2,329	2,063	1,950	201	230

To reflect our focus on client relationships, the group is managed using a matrix structure which incorporates both operating segments and industry. Revenue by industry is:

	<i>Revenue</i>		<i>Net revenue</i>	
	<i>2013</i>	<i>2012</i>	<i>2013</i>	<i>2012</i>
	£m	£m	£m	£m
Financial Services	802	760	649	628
Consumer Business	383	318	309	263
Technology, Media and Communications	287	261	232	215
Manufacturing	211	217	171	179
Energy and Resources	205	190	165	156
Public Sector	166	164	166	164
Business and Professional Services	115	108	93	89
Real Estate	107	97	87	80
Healthcare and Life Science	105	98	85	81
Infrastructure and Capital Programmes	100	87	80	72
Other	34	29	26	23
	2,515	2,329	2,063	1,950

4. Staff costs and member remuneration

The average number of members and employees during the year were:

	<i>2013</i>	<i>2012</i>
	No.	No.
Members	740	721
Employees	13,789	12,983
	14,529	13,704

4. Staff costs and member remuneration (continued)

The average number of members and employees, on a full time equivalent basis, by operating segment were as follows:

	2013	2012
	No.	No.
Fee earners:		
Audit	4,364	4,066
Tax	2,424	2,318
Consulting	2,814	2,520
Corporate Finance	1,749	1,742
Switzerland	937	908
	<u>12,288</u>	<u>11,554</u>
Central leadership and support	2,241	2,150
	<u>14,529</u>	<u>13,704</u>

Staff costs incurred during the year in respect of the employees were:

	2013	2012
	£m	£m
Salaries	859	823
Social security costs	94	87
Pension costs (note 23):		
Defined contribution	58	38
Defined benefit – service costs	18	21
Defined benefit – curtailment gain	(29)	–
	<u>1,000</u>	<u>969</u>

Profits are shared amongst the members after the end of the year in accordance with agreed profit sharing arrangements. The average profit per member is calculated by dividing the profit for the financial year distributable to members of £571m (2012: £569m) by the average number of members.

	2013	2012
	£'000	£'000
Average profit per member	<u>772</u>	<u>789</u>

The share of profit that has been allocated since the year end to the Senior Partner and Chief Executive, David Sproul, who was the member with the largest entitlement to profits in 2013, was £2.7m (2012: £2.8m).

5. Operating profit

Operating profit has been arrived at after charging:

	2013	2012
	£m	£m
Operating lease rentals		
– land and buildings	59	60
– other	5	2
Depreciation of property, plant and equipment	43	37
Amortisation of intangible assets	4	3
Net foreign exchange (gain)/loss	(1)	1
	<u>(1)</u>	<u>1</u>

Notes to the financial statements

Year ended 31 May 2013

5. Operating profit (continued)

Audit fees and expenses for the group accounts for the year ended 31 May 2013 were £0.3m (2012: £0.3m) and fees for other services were £0.1m (2012: £0.1m) which related to the audit of subsidiary financial statements. In addition, the auditor received £25,000 (2012: £25,000) for the audit of the group pension schemes. Non-audit services were provided in relation to the provision of an Assurance Statement on the Carbon Credit review, with fees of £22,000 (2012: £24,000) and other assurance services of £nil (2012: £25,000). The auditor and its associates did not provide any other non-audit services during either year.

6. Finance income and cost

	2013 £m	2012 £m
Finance income		
Expected return on pension scheme assets (note 23)	37	44
	37	44
Finance cost		
Interest payable on bank loans and overdrafts	4	2
Other interest payable and unwinding of discount on provisions	28	78
Interest on pension scheme obligations (note 23)	37	41
	69	121

7. Tax expensed in corporate subsidiaries

The taxation charge which arises in the corporate entities included within these financial statements comprises:

	2013 £m	2012 £m
Current tax	26	24
Compensating payments due from members	(25)	(24)
Tax expense in corporate subsidiaries	1	–

The tax expense at the standard rate can be reconciled to the actual tax expense as follows:

	2013 £m	2012 £m
Profit on ordinary activities of corporate entities before tax	1	1
UK Corporation Tax:		
Expenses not deductible for tax purposes	1	1
Tax credit relating to research and development	–	(1)
Tax expense in corporate subsidiaries	1	–

UK Corporation Tax is calculated at 23.83% (2012: 25.68%) of the estimated assessable profit for the year.

Taxation for other jurisdictions is calculated at the rates prevailing in the respective jurisdictions.

The UK tax charge in respect of the corporate entities includes an additional amount as a result of UK transfer pricing legislation. The cost of this is offset by compensating payments made by the members of Deloitte to the subsidiaries, which are dealt with via members' interests.

The tax paid in relation to members is accounted for within members interests (note 17).

Factors that may affect future tax charges

The Finance Act 2012 included legislation to reduce the main rate of corporation tax from 24% to 23% from 1 April 2013. A further reduction to the main rate has been proposed to reduce the rate by 3% to 20% by 1 April 2015. These further reductions in the tax rate have not been substantively enacted at the balance sheet date and, therefore, are not reflected in these financial statements.

8. Provision for annuities and remuneration for current members

	2013	2012
	£m	£m
Annuity provision for current members	133	117
Remuneration for current members paid under a contractual arrangement	37	37
	<u>170</u>	<u>154</u>

9. Property, plant and equipment

Group

	<i>Leasehold improvements</i>	<i>Computer equipment</i>	<i>Fixtures and fittings</i>	<i>Motor vehicles</i>	<i>Total</i>
	£m	£m	£m	£m	£m
Cost					
At 1 June 2011	203	102	53	28	386
Additions	11	20	3	6	40
Disposals	–	(5)	–	(8)	(13)
	<u>214</u>	<u>117</u>	<u>56</u>	<u>26</u>	<u>413</u>
At 1 June 2012	214	117	56	26	413
Additions	13	20	6	6	45
Disposals	(2)	(5)	–	(8)	(15)
	<u>225</u>	<u>132</u>	<u>62</u>	<u>24</u>	<u>443</u>
At 31 May 2013	225	132	62	24	443
Depreciation					
At 1 June 2011	79	67	33	10	189
Charge for the year	14	17	3	3	37
Disposals	–	(4)	–	(3)	(7)
	<u>93</u>	<u>80</u>	<u>36</u>	<u>10</u>	<u>219</u>
At 1 June 2012	93	80	36	10	219
Charge for the year	16	20	4	3	43
Disposals	(1)	(4)	–	(4)	(9)
	<u>108</u>	<u>96</u>	<u>40</u>	<u>9</u>	<u>253</u>
At 31 May 2013	108	96	40	9	253
Net book amount					
At 31 May 2013	<u>117</u>	<u>36</u>	<u>22</u>	<u>15</u>	<u>190</u>
At 31 May 2012	<u>121</u>	<u>37</u>	<u>20</u>	<u>16</u>	<u>194</u>

Capital commitments contracted but not provided for as at 31 May 2013 amounted to £16m (2012: £12m).

Notes to the financial statements

Year ended 31 May 2013

9. Property, plant and equipment (continued)

LLP

	<i>Leasehold improvements</i>	<i>Computer equipment</i>	<i>Fixtures and fittings</i>	<i>Motor vehicles</i>	<i>Total</i>
	£m	£m	£m	£m	£m
Cost					
At 1 June 2011	150	80	45	28	303
Additions	9	–	–	6	15
Disposals	–	(5)	–	(8)	(13)
At 1 June 2012	159	75	45	26	305
Additions	10	–	–	6	16
Disposals	–	(4)	–	(8)	(12)
At 31 May 2013	169	71	45	24	309
Depreciation					
At 1 June 2011	58	59	29	11	157
Charge for the year	11	10	3	3	27
Disposals	–	(4)	–	(4)	(8)
At 1 June 2012	69	65	32	10	176
Charge for the year	12	5	2	3	22
Disposals	–	(2)	–	(4)	(6)
At 31 May 2013	81	68	34	9	192
Net book amount					
At 31 May 2013	88	3	11	15	117
At 31 May 2012	90	10	13	16	129

Capital commitments contracted but not provided for as at 31 May 2013 amounted to £15m (2012: £12m).

10. Intangible assets

Group

	<i>Goodwill</i>	<i>IT Software</i>	<i>Customer relationships, order books, brands and contracts</i>	<i>Total</i>
	£m	£m	£m	£m
Cost				
At 1 June 2011 and 1 June 2012	20	19	13	52
Acquisition (note 18)	8	–	2	10
Disposals	–	(2)	–	(2)
At 31 May 2013	<u>28</u>	<u>17</u>	<u>15</u>	<u>60</u>
Amortisation				
At 1 June 2011	–	11	2	13
Charge for the year	–	1	2	3
At 1 June 2012	–	12	4	16
Charge for the year	–	1	3	4
Disposals	–	(1)	–	(1)
At 31 May 2013	<u>–</u>	<u>12</u>	<u>7</u>	<u>19</u>
Net book amount				
At 31 May 2013	<u>28</u>	<u>5</u>	<u>8</u>	<u>41</u>
At 31 May 2012	<u>20</u>	<u>7</u>	<u>9</u>	<u>36</u>

LLP

	<i>IT Software</i>	<i>Customer relationships, order books, brands and contracts</i>	<i>Total</i>
	£m	£m	£m
Cost			
At 1 June 2011, 1 June 2012 and 31 May 2013	<u>17</u>	<u>4</u>	<u>21</u>
Amortisation			
At 1 June 2011	10	1	11
Charge for the year	1	2	3
At 1 June 2012	11	3	14
Charge for the year	1	1	2
At 31 May 2013	<u>12</u>	<u>4</u>	<u>16</u>
Net book amount			
At 31 May 2013	<u>5</u>	<u>–</u>	<u>5</u>
At 31 May 2012	<u>6</u>	<u>1</u>	<u>7</u>

Notes to the financial statements

Year ended 31 May 2013

10. Intangible assets (continued)

Goodwill was generated on the acquisitions of ReportSource (£3m), MC Schweiz (£17m) in the year ended 31 May 2010 and Monitor Company Europe Limited in the year ended 31 May 2013. ReportSource and Monitor Company Europe are considered single cash generating units.

From 1 June 2011, the activities of MC Schweiz were merged, under Swiss rules, with the activities of Deloitte Consulting AG and the combined activities are considered a separate, single cash-generating unit. The recoverable amounts of the cash-generating units, except for Monitor Company Europe which will be assessed at 31 May 2014, have been determined using a 'value in use' basis, being the present value of future cash flows based on the performance in the year, financial plans for the next year approved by senior management and, projected cash flows for the next five years.

The financial plans for the next year, approved by senior management, forecast growth of 8%, however, growth rates beyond this period have been based on Swiss overall growth forecasts of 2%. The discount rate applied against the anticipated future cash flows, is based on a pre-tax weighted average cost of capital of, between 8% and 9% which has been assessed based on pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the cash generating units. A reasonable change in the key assumptions does not have a significant impact on the value in use compared to the carrying value. The key assumptions are those regarding the growth and discount rates. No goodwill impairment arises.

11. Investments and associates

Group

	<i>Investments</i>
	£m
Valuation/cost	
At 1 June 2012 and 31 May 2013	3
Provision	
At 1 June 2012 and 31 May 2013	1
Carrying amount	
At 31 May 2013	<u>2</u>
At 31 May 2012	<u>2</u>

Investments of £2m (2012: £2m) represent the investment in the captive insurance company Nautilus Indemnity Holdings Ltd (18.1%) and Deloitte CIS Holdings Limited of £38,000 (\$60,000) (2012: £38,000 (\$60,000)) accounted for as an associate.

On 5 November 2012 the Group acquired one B and one C share with par values of \$0.01 each representing a 16.6% holding in DCSH Limited, a company Incorporated in the United Kingdom. Due to the voting rights attached to the shareholding DCSH Limited has been accounted for as an "available for sale asset".

11. Investments and associates (continued)

	<i>Investments in group undertakings</i>	<i>Investments</i>	<i>Total</i>
	£m	£m	£m
Valuation/cost			
At 1 June 2012 and 31 May 2013	48	3	51
Provision			
At 1 June 2012 and 31 May 2013	4	1	5
Carrying amount			
At 31 May 2013	<u>44</u>	<u>2</u>	<u>46</u>
At 31 May 2012	<u>44</u>	<u>2</u>	<u>46</u>

A list of investments held by Deloitte LLP is set out in note 26.

Associate

Deloitte LLP hold 100% of the ordinary 'A' share capital of Deloitte CIS Holdings Limited, a company incorporated in Guernsey. Deloitte LLP provides support to the CIS group to facilitate growth and increased market share in the Commonwealth of Independent States (CIS).

Deloitte CIS Limited receives market rate interest on the loan advance. As any variability of return will be for the benefit of the partners within the Deloitte CIS Holdings Limited group, Deloitte CIS Limited does not exert control over Deloitte CIS Holdings Limited and so Deloitte CIS Holdings Limited has not been accounted for as a subsidiary.

Deloitte LLP, via Deloitte CIS Limited, owns voting rights of 60% in Deloitte CIS Holdings Limited and, therefore, is deemed to exert significant influence. As a consequence, Deloitte CIS Holdings Limited has been accounted for as an associate. As the group is not entitled to a share of the profit or loss for the year and prior year, there have been no disclosures for an associate other than those set out below. There is no change in the carrying value of the investment in the associate. Deloitte LLP's interest, which is denominated in US Dollars, in Deloitte CIS Holdings Limited, and therefore the CIS group is restricted to:

Share capital \$100,000 – Deloitte LLP share \$60,000.

Notes to the financial statements

Year ended 31 May 2013

12. Client and other receivables

	<i>Group</i> 2013 £m	<i>Group</i> 2012 £m	<i>LLP</i> 2013 £m	<i>LLP</i> 2012 £m
Client receivables	400	384	267	267
Amounts due from other member firms of the DTTL organisation	26	24	7	11
Trade receivables	426	408	274	278
Amounts to be billed to clients	261	233	198	156
Amounts due from group undertakings	–	–	193	177
Other receivables	12	10	1	1
Prepayments and accrued income	24	35	3	15
	723	686	669	627

Client receivables are shown after impairment provisions for bad and doubtful debts of £10m (2012: £7m), movements on which are as follows:

	<i>Group</i> 2013 £m	<i>Group</i> 2012 £m	<i>LLP</i> 2013 £m	<i>LLP</i> 2012 £m
As at the start of the year	7	11	1	8
New and additional provisions	9	12	5	5
Recoveries	(4)	(13)	(2)	(10)
Write-offs	(2)	(3)	(1)	(2)
As at the end of the year	10	7	3	1

The maximum exposure to credit risk for trade receivables is £436m (2012: £415m). The maximum exposure to credit risk for amounts due from members and other receivables is equal to the carrying amount.

Trade receivables are presumed to be impaired at any point where recoverability of the debt is considered doubtful. Reasons for impairment could include the client being unable to pay, or a dispute over either the services provided, or the fees incurred. Full provision is made for all debts which are considered to be impaired. Of the £10m (2012: £7m) provision £8m (2012: £6m) relates to receivables which are considered to be individually impaired as they are over nine months past due.

The group has a policy of providing for all debts to the extent that they are not considered recoverable. The provision is also determined by reference to past default experience. In determining the recoverability of the client receivable, the group considers any change in the credit quality of the client receivable.

A detailed review of the creditworthiness of each and every client is completed before an engagement commences and the concentration of credit risk is limited due to the client base being large and unrelated.

Clients are required to settle invoices on invoice presentation or on such other date as is agreed in the engagement terms for that client. Although terms vary, invoices are considered past due after 30 days have elapsed following the invoice date. No collateral is held for client receivables. Amounts due from other member firms of DTTL are generally payable on presentation.

Intra-group transactions are non-interest bearing and are not included as past due as they do not have fixed repayment terms but are immediately repayable on demand. Deloitte LLP has considered the credit risk in relation to these balances and considers it to be acceptable given that the working capital of the subsidiaries is considered adequate to meet their financing requirements.

12. Client and other receivables (continued)

Included within 'Amounts due from group undertakings' is a subordinated loan of £2m (2012: £2m) due from Deloitte Total Reward and Benefits Limited. Deloitte LLP has subordinated its right of repayment in favour of any other creditor of Deloitte Total Reward and Benefits Limited. The loan is subject to five years notice of repayment and bears interest at 1% over Barclays Bank PLC base rate.

An analysis of the age of trade receivables that are not impaired but are past due at the year end is presented below:

	<i>Group</i> 2013	<i>Group</i> 2012	<i>LLP</i> 2013	<i>LLP</i> 2012
	£m	£m	£m	£m
1 – 3 months	130	112	88	86
3 – 6 months	23	26	7	10
6 – 9 months	4	5	4	5
	157	143	99	101
At 31 May				
Non-impaired trade receivables that are not past due:				
Less than 1 month	269	265	175	177
	426	408	274	278

13. Trade and other payables

	<i>Group</i> 2013	<i>Group</i> 2012	<i>LLP</i> 2013	<i>LLP</i> 2012
	£m	£m	£m	£m
Progress billings for client work	35	26	35	26
Trade payables	27	7	2	–
Amounts due to other member firms of the DTTL organisation	25	26	17	19
Amounts due to group undertakings	–	–	192	185
Amounts due to members	52	26	169	80
Corporation tax	16	13	–	–
Social security and other taxes	66	63	31	30
Other payables	10	4	4	6
Accruals and deferred income	147	129	50	16
	378	294	500	362

14. Borrowings

	<i>Group</i> 2013	<i>Group</i> 2012	<i>LLP</i> 2013	<i>LLP</i> 2012
	£m	£m	£m	£m
Unsecured borrowing at amortised cost:				
Bank overdraft	15	–	21	–
Bank loans	100	155	100	155
	115	155	121	155

At 31 May 2013 the group had two (2012: three) short-term unsecured bank loans, drawn under the committed facilities, all repayable within one month. All loans were repaid by 7 June 2013.

Notes to the financial statements

Year ended 31 May 2013

15. Provisions

Group

	<i>Surplus property</i>	<i>Retired member annuities</i>	<i>Current member annuities</i>	<i>Professional liability claims</i>	<i>Total</i>
	£m	£m	£m	£m	£m
At 1 June 2012	19	477	425	8	929
Additional provision in the year	10	17	102	6	135
Transfer	–	42	(42)	–	–
Utilisation of provision	(6)	(28)	–	(5)	(39)
Released	(2)	–	–	–	(2)
Unwinding of discount	1	20	19	–	40
Adjustment for change in discount rate	–	7	12	–	19
Net movement in provision	3	58	91	1	153
At 31 May 2013	22	535	516	9	1,082
Income statement charge	9	44	133	6	192

LLP

	<i>Surplus property</i>	<i>Retired member annuities</i>	<i>Current member annuities</i>	<i>Professional liability claims</i>	<i>Total</i>
	£m	£m	£m	£m	£m
At 1 June 2012	19	477	425	7	928
Additional provision in the year	5	17	102	6	130
Transfer	–	42	(42)	–	–
Utilisation of provision	(6)	(28)	–	(4)	(38)
Released	(2)	–	–	–	(2)
Unwinding of discount	1	20	19	–	40
Adjustment for change in discount rate	–	7	12	–	19
Net movement in provision	(2)	58	91	2	149
At 31 May 2013	17	535	516	9	1,077
Income statement charge	4	44	133	6	187

	<i>Group 2013</i>	<i>Group 2012</i>	<i>LLP 2013</i>	<i>LLP 2012</i>
	£m	£m	£m	£m
Included in current liabilities	32	36	32	36
Included in non-current liabilities	1,050	893	1,045	892
	1,082	929	1,077	928

15. Provisions (continued)

Surplus property

The surplus property provision is provided to cover the expected losses on sub-let and vacant properties where expected revenues are less than cost. The provision has been estimated using current costs and has been discounted to present value. Property provisions of £6m (2012: £10m) will be utilised within 12 months and the balance is expected mainly to be utilised within the next five years.

Retired and current member annuities

The annuities payable to retired and current members are unfunded and are conditional upon the future generation of profits. Payments made under the member Pension Plan are capped in each year at 8% of the applicable group profit.

The provision for retired and current members' annuities is the present value of the future obligation of the group to provide retirement annuities to members.

The principal actuarial assumptions which have been used in calculating the liabilities, after the application of mortality rates, are as follows:

	2013	2012
	%	%
Discount rate	4.3	4.4
Price inflation	3.4	2.9

The discount rate of 4.3% (2012: 4.4%) is based on the yield on the over 15 years AA-rated Corporate Bond Index.

The assumed discount rate, inflation rate and partner profit share increases, all have a significant effect on the provisions. The following table shows the sensitivity of the value of the member annuities to changes in these assumptions.

Assumption	Change in assumption	Impact on annuity provision	
		(Decrease)/Increase £m	%
Discount rate	Increase by 0.25%	(49)	(5)
Inflation rate	Increase by 0.25%	47	4
Member profit share increase	Increase by 0.25%	14	3

The mortality assumptions applied are consistent with those used for the employee defined benefit scheme and are set out in note 23.

The assumed life expectations on retirement at age 60 are:

	2013	2012
Retiring today:		
Males	29	29
Females	32	32
Retiring in 20 years:		
Males	30	30
Females	34	34

Professional liability claims

The provision for professional liability claims represents the group's estimate of the potential liability arising from claims that have been notified to the group. No separate disclosure is made of the cost of claims covered by insurance, as to do so could seriously prejudice the position of the group.

Notes to the financial statements

Year ended 31 May 2013

16. Deferred taxation

Deferred taxation provided in the financial statements is set out below:

	<i>Accelerated capital allowances</i>
	£m
At 1 June 2012	1
Charge to income	–
At 31 May 2013	<u>1</u>

No deferred tax asset has been recognised in respect of temporary differences of £5m (2012: £5m).

17. Members' interests

Group

	<i>Members' capital</i>	<i>Amounts due to/ (from) members</i>	<i>Provision for current member annuities</i>	<i>Members' equity – other reserves</i>	<i>Total</i>
	£m	£m	£m	£m	£m
Members' interests at 1 June 2011	128	34	350	(605)	(93)
Profit for the financial year	–	–	–	407	407
Allocated profits	–	495	–	(495)	–
Pension Schemes actuarial loss	–	–	–	(141)	(141)
Movement in provision	–	–	75	–	75
Drawings and distributions	–	(503)	–	–	(503)
Compensating payment due to subsidiary undertakings	–	–	–	(24)	(24)
Capital:					
Introduced	11	–	–	–	11
Repaid	(9)	–	–	–	(9)
Members' interests at 1 June 2012	130	26	425	(858)	(277)
Profit for the financial year	–	–	–	445	445
Allocated profits	–	532	–	(532)	–
Pension Schemes actuarial gain	–	–	–	26	26
Movement in provision	–	–	91	–	91
Drawings and distributions	–	(506)	–	–	(506)
Compensating payment due to subsidiary undertakings	–	–	–	(25)	(25)
Capital:					
Introduced	11	–	–	–	11
Repaid	(9)	–	–	–	(9)
Members' interests at 31 May 2013	132	52	516	(944)	(244)

Non-controlling interests amount to £(8)m (2012: £(2)m).

The negative members' interests of £244m arises, as a result of the members' distributable profit being determined by the firm's equity accounts, which are based on different accounting policies to the group accounts, which are prepared under IFRSs. The most significant difference is the provision of retired member annuities of £535m. The liability is conditional on the future generation of profits and is payable over a number of years with £100m payable between 10 and 15 years and £200m payable after 15 years.

Deloitte's profits are allocated according to members' units. The unit allocation is completed after the year end and, accordingly, there was no automatic allocation of profits among the members at 31 May 2013. As a result, the balance of profit available for division among the members as at 31 May 2013 is included in other reserves.

17. Members' interests (continued)

LLP

	<i>Members' capital</i>	<i>Amounts due to members</i>	<i>Provision for current member annuities</i>	<i>Members' equity – other reserves</i>	<i>Total</i>
	£m	£m	£m	£m	£m
Members' interests at 1 June 2011	128	76	350	(676)	(122)
Profit for the financial year	–	–	–	381	381
Allocated profits	–	495	–	(495)	–
Pension Scheme actuarial loss	–	–	–	(137)	(137)
Movement in provision	–	–	75	–	75
Drawings and distributions	–	(491)	–	–	(491)
Compensating payment due to subsidiary undertakings	–	–	–	(24)	(24)
Capital:					
Introduced	11	–	–	–	11
Repaid	(9)	–	–	–	(9)
Members' interests at 1 June 2012	130	80	425	(951)	(316)
Profit for the financial year	–	–	–	382	382
Allocated profits	–	532	–	(532)	–
Pension Scheme actuarial gain	–	–	–	13	13
Movement in provision	–	–	91	–	91
Drawings and distributions	–	(443)	–	–	(443)
Compensating payment due to subsidiary undertakings	–	–	–	(25)	(25)
Capital:					
Introduced	11	–	–	–	11
Repaid	(9)	–	–	–	(9)
Members' interests at 31 May 2013	132	169	516	(1,113)	(296)

Members' other reserves rank after unsecured creditors and loans and, other debts due to members rank pari passu with unsecured creditors in the event of a winding up.

Member capital of £7m (2012: £7m) has been included as a current liability and £125m (2012: £123m) has been included as a non current liability. Member capital in total is £132m (2012: £130m).

Members' capital contributions are determined by the Board having regard to the working capital requirements of the business. Individual members' capital contributions are set by reference to the profit sharing unit allocation, determined each year.

Notes to the financial statements

Year ended 31 May 2013

18. Acquisitions of subsidiary

On 11 January 2013, the group acquired effective control and beneficial rights to the business undertaken by Monitor Company UK Limited, Monitor Company Europe and Monitor Company GmbH.

On 7 May 2013, the group acquired 100% of the issued share capital of Monitor Company UK Limited, obtaining control of Monitor Company UK Limited and its 100% owned subsidiary Monitor Company Europe. The Monitor group provides strategic business advice and similar consultancy services. The primary reason for the transaction was to maximise the opportunities in strategic business consultancy combining the experience and expertise of both businesses.

The amounts recognised in respect of the identifiable assets acquired and liabilities assumed are as set out in the table below.

	<i>Book Value</i>	<i>Fair value</i> <i>Adjustment</i>	<i>Fair Value</i>
	£m	£m	£m
Net assets acquired:			
Intangible assets	–	2	2
Client and other receivables	3	–	3
Cash and cash equivalents	3	–	3
Trade and other payables	(7)	–	(7)
	<u>(1)</u>	<u>2</u>	<u>1</u>
Goodwill			<u>8</u>
Total cash consideration			<u>9</u>
Cash outflow arising from acquisition:			
Cash consideration			(9)
Cash and cash equivalents			<u>3</u>
			<u>(6)</u>

The Goodwill arising on acquisition represents the significant value attributable to the experience and expertise of the staff within Monitor and the non-contractual relationships.

The acquired group contributed £5m to revenue and broke even in the period between the date of acquisition and the balance sheet date.

If the acquisition of Monitor Company GmbH, Monitor Company UK Limited and its subsidiary had been completed on the 1 June 2012, the contribution to group revenues for the period would have been £18m with no effect to group profit.

A fair value adjustment for intangible assets of £2m has been recognised for the current value of anticipated income streams resulting from order book and the brand relating to the Monitor business.

19. Joint venture

On 21 March 2011 the group acquired a 50% interest in Ingeus UK Limited for a consideration of £5m. Ingeus UK Limited is a joint venture between Deloitte LLP and Ingeus Limited and provides services under the Government 'Work Programme' servicing a number of contracts under the welfare-to-work initiative.

	<i>Ingeus UK Limited</i>	
	2013	2012
	£m	£m
Aggregate amounts relating to the joint venture:		
Non-current assets	15	11
Current assets	20	16
Non-current liabilities	(4)	(10)
Current liabilities	(23)	(15)
Net assets	8	2
Group's share of net assets of the joint venture	4	1
Aggregate amounts relating to the joint venture:		
Revenue	146	106
Operating expenses	(136)	(112)
Dividend paid	(2)	–
Profit/(loss)	8	(6)
Group's share of the profit/(loss) of the joint venture	4	(3)

The issued share capital of Ingeus UK Limited comprises: two Ordinary A shares of £1 each and two Ordinary B shares of £1 each. Deloitte LLP owns two Ordinary A shares.

A dividend of £2m was paid out to the Ordinary B shareholders on 31 May 2013.

There were no capital commitments at 31 May 2013 (2012: £nil).

20. Disposals

The group made no disposals in the year.

Notes to the financial statements

Year ended 31 May 2013

21. Operating lease commitments

There are a number of office facilities under operating leases. The periods of the leases vary and the lease payments are generally subject to periodic reviews. At 31 May 2013, the group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	<i>Land and buildings</i>	<i>Other</i>	<i>Land and buildings</i>	<i>Other</i>
	<i>2013</i>	<i>2013</i>	<i>2012</i>	<i>2012</i>
	£m	£m	£m	£m
Operating lease payments which fall due:				
Within one year	61	5	61	5
Within two to five years	206	5	214	4
In more than five years	391	–	415	–
	658	10	690	9

During the year operating lease rental payments of £59m (land and buildings) and £5m (other) were charged to income. Rental income received of £5m (2012: £7m) has been offset against amounts charged.

22. Contingent liabilities

Deloitte LLP has provided a joint and several guarantee in relation to a borrowing facility for Ingeus UK Limited of £20m (2012: £40m). At 31 May 2013, the contingent liability under this guarantee amounted to £nil (2012: £10m). Deloitte LLP has also provided a performance and liability guarantee up to £153m for certain contracts entered into by Ingeus UK Limited. At 31 May 2013, the contingent liability under this guarantee amounted to £153m (2012: £149m).

Ingeus UK Limited had no contingent liabilities at 31 May 2013 (2012: £nil).

The former general partnership of Deloitte & Touche has been the subject of an investigation by the Financial Reporting Council (FRC) into limited aspects of its conduct in 2001 and 2002 in relation to MG Rover Group, which proceeded to a Tribunal hearing in March 2013. Although preliminary findings have been announced these are subject both to finalisation by the Tribunal and, potentially, to further appeal by Deloitte. Given the uncertainty over the amount of any penalties and costs that may ultimately be payable (Deloitte has agreed to pay any penalties imposed on the general partnership) no provision for any financial effect of this event has been included in these financial statements.

23. Retirement benefit schemes

Defined contribution schemes

Closed arrangements

On 31 January 2013, the Money Purchase Section of the Deloitte UK Pension Scheme (MPS) closed. The assets of the MPS are held separately under Trust and are defined contribution benefits only.

In addition, a number of other arrangements operated by the group were also closed on the same date.

For employees within the UK (excluding Switzerland, the Channel Islands and Isle of Man), a salary sacrifice arrangement existed for each of the schemes, such that employer contributions were increased to include what would otherwise be the employees' contribution and the employer shared part of its National Insurance saving with employees, known as the SMART uplift. This was paid into the MPS and other schemes in addition to all other employer contributions. Employees were able to opt out of this arrangement.

The total cost charged as an expense of £29m (2012: £38m) represents employer contributions payable to the closed schemes.

Open arrangements

On 1 February 2013, a new defined contribution scheme, the Deloitte Pension Plan (DPP) was opened for employees in the UK, Jersey and Guernsey (except those who retained the personal pension policy arrangements). Employees within Switzerland and Isle of Man are not eligible to join the DPP.

23. Retirement benefit schemes (continued)

The total cost charged as an expense of £29m (2012: £nil) represents employer contributions payable to the DPP, with contributions of £8m, relating to the May payroll deduction, being paid to the DPP on 4 June 2013.

The DPP is a master trust arrangement and the assets are held separately, providing defined contribution benefits only.

For employees within the UK (excluding Switzerland, the Channel Islands and Isle of Man), a salary sacrifice arrangement exists for the DPP, such that employer contributions are increased to include what would otherwise be the employees' contribution and the employer shares part of its National Insurance saving with employees, known as the SMART uplift. This is paid into the DPP in addition to all other employer contributions. Employees were able to opt out of this arrangement.

The Group Personal Pension Plan used for employees within the Isle of Man and a number of Personal Pension policies for some employees within Jersey and Guernsey, remain open to future contributions on a defined contribution basis only.

Defined benefit schemes

In the UK the group provides some retirement benefits through the Final Salary Section (FSS) of the Deloitte UK Pension Scheme. The defined benefit sections of the scheme had closed to new members in 2001 and to future accrual for remaining active members on 31 January 2013. Under the scheme, employees are entitled to retirement benefits of up to two-thirds of their final salary, subject to HMRC limits, on attainment of retirement ages between 60 and 65 and depending upon their pensionable service. No other post-retirement benefits are provided. The FSS is a funded scheme.

The FSS assets are held separately under Trust to meet the long-term pension liabilities for past and present members.

The schemes' assets are stated at their bid value as at 31 May 2013, which represents fair value. The Pension Scheme liabilities have been updated by an independent qualified actuary from the most recent triennial actuarial valuation, 30 September 2011, to assess the liabilities as at 31 May 2013.

The liabilities of the FSS are measured by discounting the best estimate of future cash flows to be paid out by the scheme using the projected unit credit method. This amount is reflected in the deficit in the balance sheet.

A Recovery Plan was signed on 19 December 2012 setting out the additional contributions to be paid to fund the deficit in the FSS. These additional contributions will amount to £225m, payable from 1 October 2011 to 30 September 2021 and these additional contributions will be paid by Deloitte LLP.

In addition, the group provides a pension arrangement for its employees in Switzerland, which is accounted for as a defined benefit scheme in these accounts.

	2013	2012
	%	%
The principal actuarial assumptions at the balance sheet date are:		
Discount rate	4.3	4.4
Expected return on scheme assets	6.8	6.4
Inflation	3.4	2.9
Future salary increases	n/a	4.4
Future pension increases	3.2	2.7

Benefits are valued at the date from which they can be taken without actuarial reduction for early payment.

The valuation at 31 May 2013 assumes that mortality will be in line with 100% for males and 75% for females of SAPS light birth tables with CMI 2011 improvements with a long-term rate of improvement of 1% per annum.

Notes to the financial statements

Year ended 31 May 2013

23. Retirement benefit schemes (continued)

The assumed life expectations on retirement at age 65 are:

	2013	2012
Retiring today:		
Males	23	23
Females	25	25
Retiring in 20 years:		
Males	25	25
Females	26	26

2013 life expectancy rates reflect a scheme specific review of mortality rates undertaken by an independent actuary.

The amount recognised in the balance sheet arising from the obligations in respect of the defined benefit schemes is as follows:

	<i>Group</i> 2013	<i>Group</i> 2012	<i>LLP</i> 2013	<i>LLP</i> 2012
	£m	£m	£m	£m
Fair value of scheme assets	756	614	721	590
Present value of scheme obligations	(974)	(911)	(847)	(786)
Deficit in the scheme and liability recognised in the balance sheet	(218)	(297)	(126)	(196)

The amounts recognised in the consolidated income statement in respect of the defined benefit schemes are as follows:

	2013	2012
	£m	£m
Operating expenses:		
Current service cost	18	21
Curtailement gain	(29)	–
Finance income and cost:		
Interest cost	37	41
Expected return on scheme assets	(37)	(44)
	(11)	18

Actuarial gains and losses have been reported in the statement of comprehensive income.

The movements in the defined benefit schemes' assets were as follows:

	<i>Group</i> 2013	<i>Group</i> 2012	<i>LLP</i> 2013	<i>LLP</i> 2012
	£m	£m	£m	£m
Fair value of scheme assets at 1 June	614	595	590	573
Expected return on scheme assets	37	44	34	41
Actuarial gain/(loss) on scheme assets	83	(74)	84	(73)
Contributions from the sponsoring employers	44	78	34	68
Contributions from employees	5	5	–	–
Benefits paid	(29)	(28)	(21)	(19)
Exchange movement	2	(6)	–	–
Fair value of scheme assets at 31 May	756	614	721	590

23. Retirement benefit schemes (continued)

The actual return on scheme assets was as follows:

	2013	2012
	£m	£m
Expected return on scheme assets	37	44
Actuarial gains/(losses) on scheme assets	83	(74)
	<u>120</u>	<u>(30)</u>

The expected return on assets is determined using current and projected economic and market factors and after taking independent actuarial advice. The calculation incorporates the expected return on risk-free investments and the historical risk premium associated with other invested assets.

The analysis of the scheme assets at the balance sheet date was as follows:

	<i>Expected return</i>		<i>Fair value of assets</i>	
	2013	2012	2013	2012
	%	%	£m	£m
Equity instruments	8.0	7.6	391	320
Private equity	8.0	–	28	–
Absolute return funds	5.9	–	26	–
Corporate bonds	4.3	4.4	109	101
Property	8.0	–	53	–
Other	0.9	1.8	149	193
	<u>6.8</u>	<u>6.4</u>	<u>756</u>	<u>614</u>

The changes in defined benefit obligations were as follows:

	<i>Group</i>	<i>Group</i>	<i>LLP</i>	<i>LLP</i>
	2013	2012	2013	2012
	£m	£m	£m	£m
Present value of defined benefit obligations at 1 June	911	813	786	694
Current service cost	18	21	6	10
Curtailement gain	(29)	–	(29)	–
Interest cost	37	41	34	37
Contributions from employees	5	5	–	–
Actuarial losses on scheme liabilities	57	67	71	64
Benefits paid	(29)	(28)	(21)	(19)
Exchange movement	4	(8)	–	–
Present value of defined benefit obligation at 31 May	<u>974</u>	<u>911</u>	<u>847</u>	<u>786</u>

Notes to the financial statements

Year ended 31 May 2013

23. Retirement benefit schemes (continued)

The analysis of the actuarial gains and losses recognised in the statement of comprehensive income is as follows:

	2013 £m	2012 £m
Actuarial gains/(losses) on scheme assets	83	(74)
Actuarial losses on scheme liabilities	(57)	(67)
Total actuarial gain/(loss)	<u>26</u>	<u>(141)</u>
Cumulative amount of actuarial losses recognised in the statement of comprehensive income	<u>(252)</u>	<u>(278)</u>

There is no tax impact on the actuarial loss reflected in the statement of comprehensive income.

The five-year history of experience adjustments is as follows:

	2013 £m	2012 £m	2011 £m	2010 £m	2009 £m
Fair value of scheme assets	756	614	595	488	387
Present value of scheme obligations	(974)	(911)	(813)	(737)	(621)
Deficit in the schemes	<u>(218)</u>	<u>(297)</u>	<u>(218)</u>	<u>(249)</u>	<u>(234)</u>
Experience adjustments to scheme assets	83	(74)	40	54	(131)
Experience adjustments to scheme liabilities	10	(18)	(13)	(44)	(29)

The estimated amount of contributions expected to be paid to the schemes during the current financial year is £30m. This includes contributions for accrual and contributions towards eliminating the deficit.

The assumed discount rate, inflation rate, salary increases and mortality all have a significant effect on the valuation. The following table shows the sensitivity of the value of the defined benefit obligations to changes in these assumptions.

Assumption	Change in assumption	Impact on annuity provision	
		(Decrease)/Increase £m	%
Discount rate	Increase by 0.25%	(35)	(4)
Inflation rate	Increase by 0.25%	26	3
Salary increases	Increase by 0.25%	n/a	n/a
Mortality	Increase by 1 year	21	2

In 2010, Deloitte LLP made a special contribution of £70m to the Deloitte UK Pension Scheme ('Pension Scheme'). The Pension Scheme invested £70m in the Deloitte Scotland Limited Partnership (SLP). The Pension Scheme will invest in this asset for up to 15 years until 30 September 2025 at which point the Scheme's investment will be valued and redeemed. The redemption value of the investment will be the lower of £74.5m or the deficit in the Scheme at that time, with a minimum payment of £0.5m. The Pension Scheme will be entitled to an annual income from this investment, based on an annual rate of interest designed to reflect the pre- and post-retirement discount rates, used to determine the technical provisions of the Scheme in successive actuarial valuations. In 2013 the Pension Scheme received £4.9m (2012: £4.9m) of income from the investment.

Under IAS 19, the interest in SLP does not represent a plan asset for group reporting purposes and has, therefore, not been deducted in arriving at the pension scheme deficit presented in these financial statements. Also, distributions from SLP to the Scheme are reflected in these group accounts on a cash basis as contributions paid.

24. Financial instruments

Capital structure

The group is financed by member capital. In addition, the short-term working capital requirements of the group will be met by the bank facilities. The group's capital structure and treasury policies are regularly reviewed to ensure that they remain relevant to the business and its plans for growth. The group aims to minimise the level of short-term borrowing and this is achieved through the active management and targeting of receivables, client receivables and amounts due to be billed to clients. A number of entities within the group are regulated by the Financial Conduct Authority and, as such, are subject to certain regulatory capital requirements. These requirements were met throughout the financial year.

Financial instruments comprise unquoted investments, loans, short-term borrowings, cash, client, other receivables and trade and other payables, amounts due to and from other member firms of DTTL, members' capital and amounts due from members. Financial instruments give rise to liquidity, credit, interest rate and foreign currency risks. Information about these risks and how they are managed is set out below.

The carrying amounts of financial instruments are as follows:

	<i>Group</i> 2013	<i>Group</i> 2012	<i>LLP</i> 2013	<i>LLP</i> 2012
	£m	£m	£m	£m
Financial assets				
Unquoted investments	2	2	2	2
Client receivables	400	384	267	267
Amounts to be billed to clients	261	233	198	156
Amounts due from other member firms of the DTTL organisation	26	24	7	11
Other receivables	12	10	1	1
Cash and deposits	14	27	1	6
Loans and receivables	<u>715</u>	<u>680</u>	<u>476</u>	<u>443</u>
Financial liabilities				
Amounts due to other member firms of the DTTL organisation	(25)	(26)	(17)	(19)
Member capital	(132)	(130)	(132)	(130)
Bank overdraft	(15)	–	(21)	–
Bank loans	(100)	(155)	(100)	(155)
Amounts due to members	(52)	(26)	(169)	(80)
Progress billings for client work	(35)	(26)	(35)	(26)
Trade payables	(27)	(7)	(2)	–
Other payables	(10)	(4)	(4)	(6)
Liabilities at amortised cost	<u>(396)</u>	<u>(374)</u>	<u>(480)</u>	<u>(416)</u>
Total net financial instruments	<u>319</u>	<u>306</u>	<u>(4)</u>	<u>27</u>

Notes to the financial statements

Year ended 31 May 2013

24. Financial instruments (continued)

Liquidity risk

The ultimate responsibility for liquidity risk management lies with the Executive Group, which has developed an appropriate liquidity risk management framework for the management of the group's short-, medium- and long-term funding and liquidity management requirements. The group manages liquidity risk by maintaining adequate banking facilities and borrowing facilities and by continually monitoring forecast and actual cash flows.

Liquidity risk arises from the group's ongoing financial obligations, including settlement of financial liabilities such as trade and other payables. The group's financing requirements vary during the year, partly as a result of payments to and on behalf of members and, partly, as a result of other major payments such as leasehold improvements.

The group has total borrowing facilities of £434m with leading international banks. These facilities include a five year revolving credit facility of £150m which is due to expire in July 2018 and a five year revolving credit facility of £150m which is due to expire in December 2016. £100m is an overdraft facility which is due to expire between December 2013 and July 2014 and renewal of the facilities, based on forecast requirements, will be negotiated with expected renewal at satisfactory levels. In addition, the group has a £34m committed facility which is indefinite. At 31 May 2013 the group had available £319m (2012: £278m) of undrawn committed borrowing facilities in respect of which all precedent conditions had been met. These facilities are considered more than adequate to finance variations in working capital.

Cleared funds held at banks are monitored on a daily basis and surplus amounts are placed on short-term deposits or invested on the money market. It is the group's policy to invest surplus amounts for periods of up to three months. At the year end all surplus funds were held in either 'on demand' accounts or in the money market. Funds in the group's captive insurance company are placed on deposit for periods of up to three months.

Trade payables of £27m (2012: £7m) mature within one year. Member capital of £132m (2012: £130m) is repayable when the member retires. Under the Partnership Agreement members must give six months' notice ending on 31 May if they wish to retire. However, this can be shortened by mutual agreement. This element of members' capital, £7m (2012: £7m), will be repaid within 12 months and has been disclosed as a current liability. The earliest date for repayment of all other member capital £125m (2012: £123m) is 7 June 2014 and, therefore, this has been disclosed as a non-current liability. A member's capital is repaid within seven days of retirement. The amount of undiscounted cash outflows for financial liabilities is equal to their carrying amount as both trade payables and member capital are non-interest bearing.

Credit risk

Credit risk primarily refers to the risk that a client will default on its contractual obligations resulting in financial loss to the group and the group has adopted a policy of only dealing with creditworthy clients. Credit risk also arises from amounts to be billed to clients, amounts due from other member firms of DTTL, loans, cash and cash equivalents and guarantees.

Client receivables consist of a large number of clients, spread across diverse industries and geographical areas and covering a wide range in terms of credit quality. Ongoing credit evaluation is performed on the financial condition of client receivables and the group does not have any significant credit risk exposure to any single client or any group of clients having similar characteristics. Unbilled receivables are typically billed to clients within a month of arising and invoices are generally payable within 30 days or as per the agreed engagement terms.

All work carried out on behalf of other member firms of DTTL is subject to a DTTL member firm agreement, which specifies the exact terms and conditions of each engagement. Invoices are generally payable upon presentation. The credit risk arising from amounts owed by DTTL member firms is deemed to be low and is, therefore, accepted by the group. None of the amount receivable from DTTL member firms is considered to be impaired.

The credit risk on liquid funds is limited, because the leading banks used are those with high credit ratings (long-term A as a minimum) assigned by international credit rating agencies and cash deposits are placed only with the group's relationship banks.

24. Financial instruments (continued)

The carrying amount of financial assets recorded in the financial statements, net of any allowances for losses, represents the maximum exposure to credit risk. This amount is:

	<i>Group</i> 2013	<i>Group</i> 2012	<i>LLP</i> 2013	<i>LLP</i> 2012
	£m	£m	£m	£m
Financial assets	715	680	476	443
Guarantees	–	47	–	47
Total credit risk	715	727	476	490

Interest rate risk

Interest rate risk arises from cash and cash equivalents and interest-bearing investments and loans. Interest on cash and cash deposits of £14m (2012: £27m) is earned at a variable rate linked to LIBOR. Interest on short-term borrowings is paid at a variable rate linked to LIBOR. Investments include unquoted investments which are not interest-bearing. It is recognised that interest rates are liable to fluctuate and the group accepts this risk and does not consider it to be material to the group.

Foreign currency risk

The group is exposed to exchange rate fluctuations since it undertakes certain transactions denominated in foreign currencies. The group's income and expenditure is primarily in Pounds Sterling. However, some fees and costs are denominated in foreign currencies, as are the transactions of the Swiss subsidiaries and transactions with DTTL member firms.

During the year the group did not hedge or enter into forward or derivative transactions and is mainly exposed to Euro, US Dollar and Swiss Franc foreign currency risk. Balances in foreign currency bank accounts are held to facilitate cash management and, on occasion, to provide an economic hedge of future foreign currency expenditure. Other than foreign currency bank accounts, the group has no significant assets or liabilities denominated in currencies other than Pounds Sterling. It is recognised that exchange rates are liable to fluctuate and the group accepts this risk and does not consider it to be material to the group.

The following table is a summary of the group's net foreign currency-denominated monetary assets:

	<i>Group</i> 2013	<i>Group</i> 2012	<i>LLP</i> 2013	<i>LLP</i> 2012
	£m	£m	£m	£m
Euro	7	6	6	6
US Dollar	14	22	14	16
Swiss Franc	3	7	30	53
	24	35	50	75

All monetary financial assets and liabilities are receivable or payable within 1 year.

Notes to the financial statements

Year ended 31 May 2013

24. Financial instruments (continued)

Foreign currency sensitivity analysis

The following tables detail the group's sensitivity to a 10% increase and decrease in the Pounds Sterling amount against the relevant currencies. The sensitivity analysis includes only outstanding foreign currency-denominated monetary items and adjusts the translation at the year end for a 10% change in exchange rates. A positive number below indicates an increase in profit where Sterling strengthens 10% against the relevant currency. For a 10% weakening of Pounds Sterling against the relevant currency, there would be an equal and opposite impact on profit.

	<i>Euro currency impact</i>		<i>US Dollar currency impact</i>		<i>Swiss Franc currency impact</i>	
	<i>2013</i>	<i>2012</i>	<i>2013</i>	<i>2012</i>	<i>2013</i>	<i>2012</i>
	£m	£m	£m	£m	£m	£m
Profit or loss	1	1	1	2	–	1

Interest rate sensitivity analysis

The sensitivity analysis below has been determined based on the exposure to interest rates for non-derivative instruments at the balance sheet date. For floating rate liabilities, the analysis is prepared assuming the amount of the liability outstanding at the balance sheet date was outstanding for the whole year. A 0.5% increase or decrease is used when reporting interest rate risk internally to key management and represents management's assessment of the potential changes in interest rates.

If interest rates had been 0.5% higher/lower and all other variables were held constant, the group's profit for the year ended 31 May 2013 would decrease/increase by a negligible amount (2012: negligible amount).

Fair value

The estimated fair values of all financial instruments of the group are approximate to their book values as at 31 May 2013 and 31 May 2012 largely owing to their short-term maturity. All monetary financial assets and liabilities are receivable and repayable on demand or within one year.

25. Related party transactions

Transactions between Deloitte LLP and its subsidiaries, which are related parties, have been eliminated on consolidation. These transactions include management charges from the LLP and charges for the costs of shared services. All balances with subsidiary undertakings are non interest-bearing.

The following table provides the total amount of transactions entered into with subsidiary undertakings during the year and balances with subsidiary undertakings at the year end.

	<i>Services provided by the subsidiaries</i>	<i>Services purchased by the subsidiaries</i>	<i>Amounts owed by related parties</i>	<i>Amounts owed to related parties</i>
	£m	£m	£m	£m
2013				
Deloitte Limited	771	–	–	49
Deloitte MCS Limited	–	129	83	–
Other subsidiaries	–	17	110	143
	771	146	193	192
2012				
Deloitte Limited	729	–	–	45
Deloitte MCS Limited	–	127	73	–
Other subsidiaries	–	15	104	140
	729	142	177	185

Deloitte LLP received a dividend from its 100% owned subsidiary Peterborough Insurance PCC Limited of £0.3m (2012: £1m).

In addition to transactions entered into between the parent LLP and the subsidiaries, the LLP also manages the treasury functions of the group. As a result, cash is periodically transferred from the subsidiaries to the parent LLP.

Members of the Executive Group are recognised as the group's key management personnel and their remuneration is regarded as a related party transaction. The share of profit allocated to the members of the Executive Group during the year amounted to £22m (2012: £22m).

The group has entered into an arrangement with the Pension Scheme Trustee to address an element of the current scheme deficit. Full details of this arrangement are set out in note 23.

Related party transactions with Associate

Transactions with the Deloitte CIS Holdings Limited group include services provided by Deloitte LLP and its subsidiaries of £3m (2012: £4m), of which £1m (2012: £2m) is owed by the Deloitte CIS Holdings Limited group at the year end. Services of £4m (2012: £4m) were provided to Deloitte LLP and its subsidiaries, of which £1m (2012: £1m) is owed at the year end.

Related party transactions with Joint Venture

Transactions with Ingeus UK Limited include services provided by Deloitte LLP to Ingeus UK Limited of £1m (2012: £4m), of which £27,000 (2012: £72,000) is owed by Ingeus UK Limited at the year end. In addition, Deloitte LLP reimbursed costs of £10,000 (2012: £120,000) incurred by Ingeus UK Limited.

Notes to the financial statements

Year ended 31 May 2013

26. Subsidiary undertakings and associates

The financial statements consolidate the results and financial position of the group, including principal subsidiary undertakings listed below:

<i>Principal subsidiary undertakings</i>	<i>Holding</i>	<i>Proportion of voting rights and shares held</i>	<i>Country of incorporation/ registration</i>	<i>Nature of business</i>
Deloitte MCS Limited	Ordinary	100%	England and Wales	Consulting services
Deloitte PCS Limited	Ordinary	100%	England and Wales	Personal financial services
Deloitte Total Reward and Benefits Limited	Ordinary	100%	England and Wales	Investment advisory services
Deloitte & Touche Public Sector Internal Audit Limited	Ordinary	100%	England and Wales	Internal audit services
Deloitte Limited	Ordinary	100%	England and Wales	Service company and employment of staff
Deloitte & Touche Management AG	Ordinary	100%	Switzerland	Management company
Deloitte AG	Ordinary	100%	Switzerland	Professional services
Deloitte Consulting AG	Ordinary	100%	Switzerland	Consulting services
Deloitte Corporate Finance Limited	Ordinary	50%	United Arab Emirates	Financial advisory services
Deloitte CIS Limited	Ordinary	60%	England and Wales	Management company
Peterborough Insurance PCC Limited	Ordinary	100%	Guernsey	Captive insurance company
Monitor Company Europe	Ordinary	100%	England and Wales	Consulting services
Monitor Company GmbH	Ordinary	100%	Switzerland	Consulting services
Associate				
Deloitte CIS Holdings Limited	Ordinary	60%	Guernsey	Professional Services

Other group entities

The group has an interest in a partnership, Deloitte Scotland Limited Partnership, which is fully consolidated into these group accounts.

The group has taken advantage of the exemption conferred by Regulation 7 of the Partnerships (Accounts) Regulations 2008 and has, therefore, not appended the accounts of this qualifying partnership to these accounts. Separate accounts for the partnership are not required to be, and have not been, filed at Companies House.

Additional notes

Additional notes

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited (“DTTL”), a UK private company limited by guarantee, and its network of member firms, each of which is a legally separate and independent entity. Please see www.deloitte.co.uk/about for a detailed description of the legal structure of DTTL and its member firms.

Deloitte LLP is the United Kingdom member firm of DTTL.

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