

Deloitte.



Networking in a Virtual World

Workbook

Your online presence

What online platforms do you have a presence on?

What do you think makes a great profile on social media platforms?

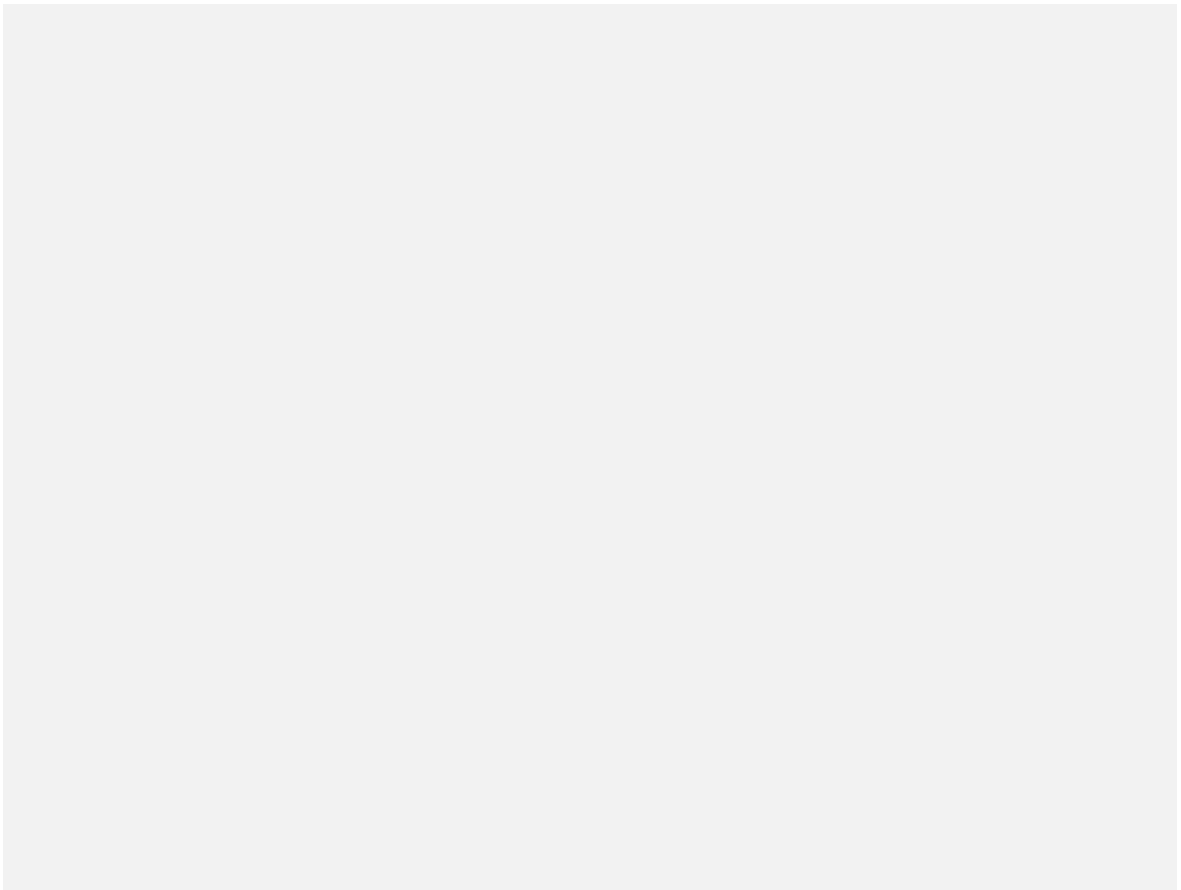
Your online presence

Which factors should you consider when it comes to your online social media activity?

Tick

A	Time of day you post
B	The images you share
C	Tone of posts
D	The language that you use in posts

Use the space below to make any additional notes



Conversation starters

What questions could you ask to make sure you make a good impression?

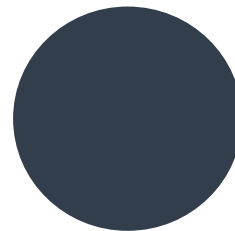
Conversation starters

What questions could you ask to get to know the person a little more?



- **Conversation Starters**

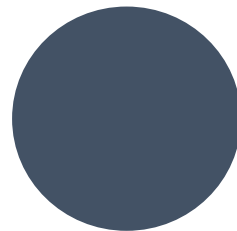
- Introduce yourself!
- Try breaking the ice by finding something you've all got in common
- Get to know the people you're talking with – ask questions about their personal journey so far
- Get to know their job role and the area of the business these work in
- Get to know their organisation, find out about the culture
- Be curious in your questioning.



Conversation Starters



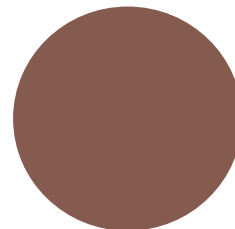
- **Get to know the people you're talking with**
- Here are some questions to get you started:
 - How long have you been with your company?
 - How long have you been in your current role?
 - What kind of projects are you working on right now?
 - What's your favourite part of the job?
 - Where do you see yourself in 5 years?
 - What's your work/life balance like?
 - Do you get to travel in your role?



Conversation Starters



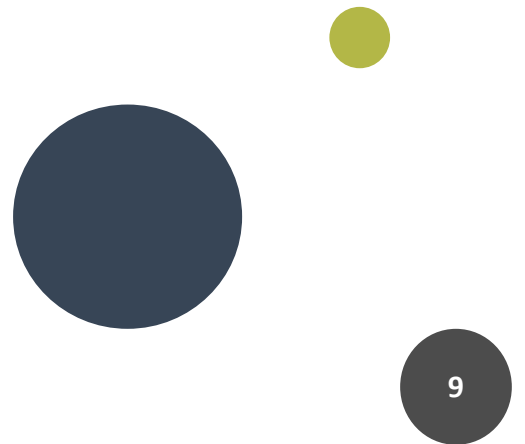
- **Get to know their area of the business**
- Here are some questions to get you started:
 - What do you think the most important skills are for success in your area of the business?
 - What changes have you seen in your area in the past few years?
 - Where do you see this area of the business going in the future?



Conversation Starters



- **Get to know their organisation**
- Here are some questions to get you started:
 - What's the culture like?
 - What makes your organisation stand out amongst the competition?
 - Where is your organisation headed in the next few years?
 - What are the biggest challenges facing your organisation?



Conversation Starters

Networking Tips

1. Be prepared
2. Do your research
3. Check your set up
4. Prepare your questions in advance
5. Dress as you would for an in-person event
6. Prepare your introduction
7. Prepare an elevator pitch
8. Arrive on time
9. Smile and make eye contact
10. Have your camera on
11. Mute yourself when your not speaking
12. Allow everyone the opportunity to speak
13. Be positive
14. Say thankyou
15. Share your contact details
16. Follow up

Further links

Main Careers Site:

https://www2.deloitte.com/uk/en/careers/careers.html?icid=top_careers

Grad Programmes:

https://www2.deloitte.com/uk/en/pages/careers/articles/graduate-opportunities.html?icid=top_graduate-opportunities

SVS Programmes:

https://www2.deloitte.com/uk/en/pages/careers/articles/summer-vacation-scheme.html?icid=top_summer-vacation-scheme

Apprentice Programmes:

https://www2.deloitte.com/uk/en/pages/careers/articles/brightstart-business-apprenticeship-scheme.html?icid=top_brightstart-business-apprenticeship-scheme

Frequently asked questions:

<https://www2.deloitte.com/uk/en/pages/careers/articles/student-graduate-faqs.html>

Dot the Bot (ask a question):

<https://meetandengage.com/deloittestudenthelpdesk>