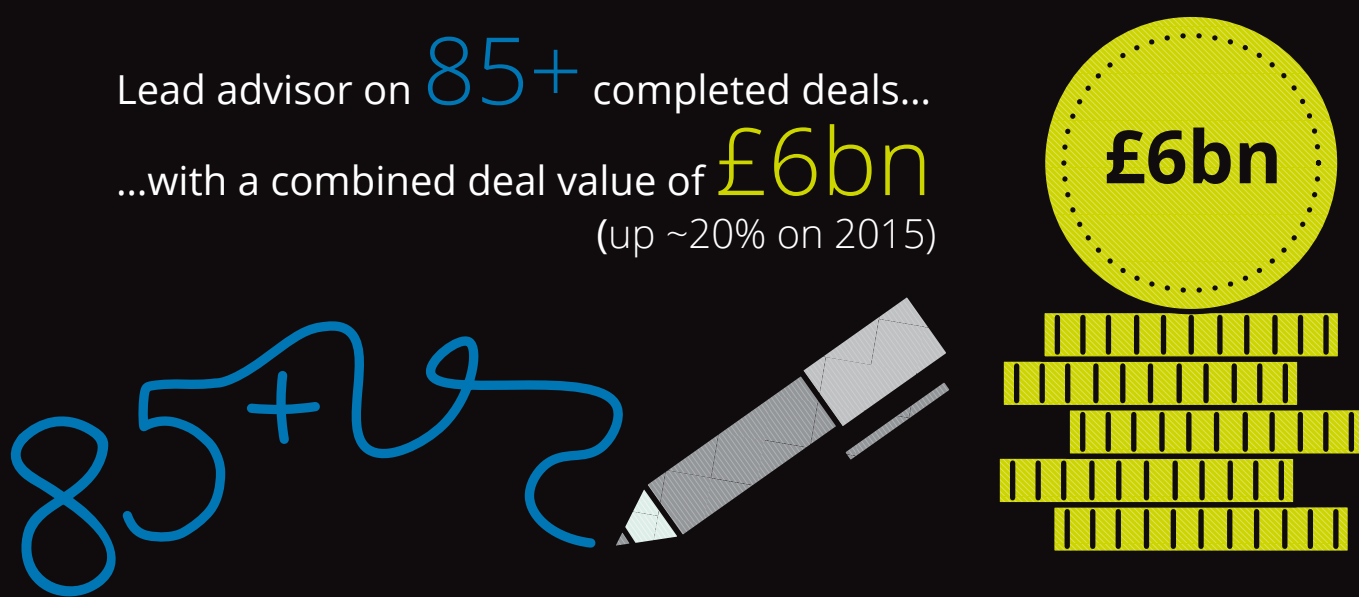


## Deloitte UK – Corporate Finance M&A Lead Advisory

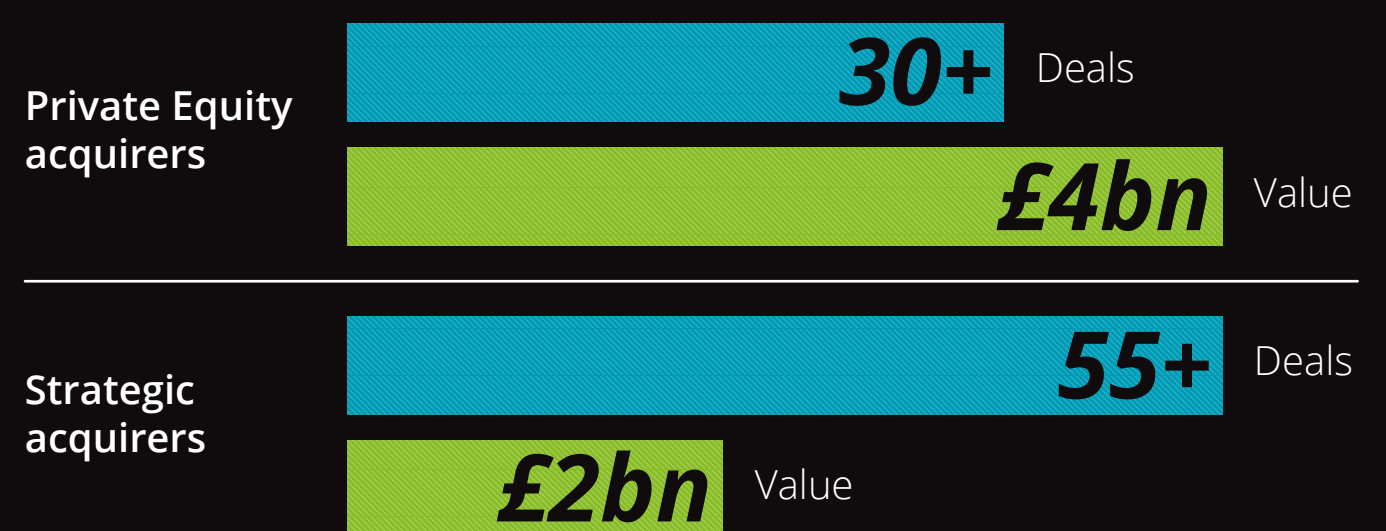
A look back on 2016 – a record breaking year

### Our most active year to date by volume and value

Lead advisor on **85+** completed deals...  
...with a combined deal value of **£6bn**  
(up ~20% on 2015)



### Extensive buyer reach, spanning both Strategic and Private Equity (PE) acquirers – completed:



### Impressive market share – completed:

**~17%** of UK lower-mid market PE buyouts  
**A quarter** of UK mid-market PE buyouts



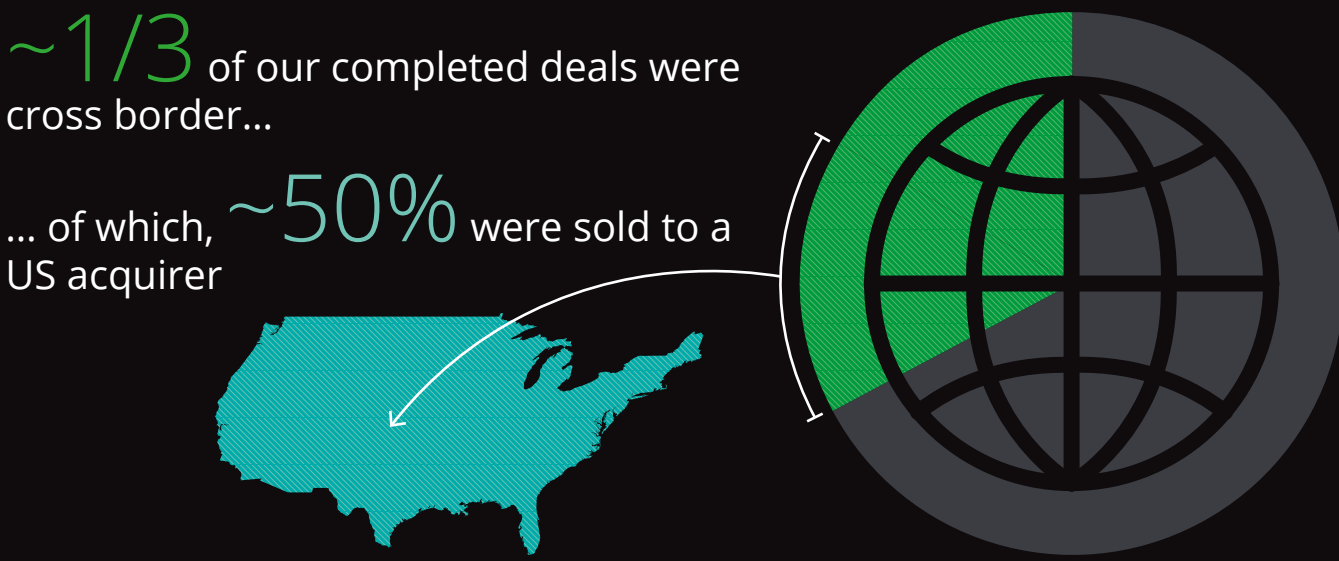
### Pre-eminent sell-side adviser to the UK mid-market

**60+** sell-side engagements...  
...with a combined deal value of nearly **£4bn**

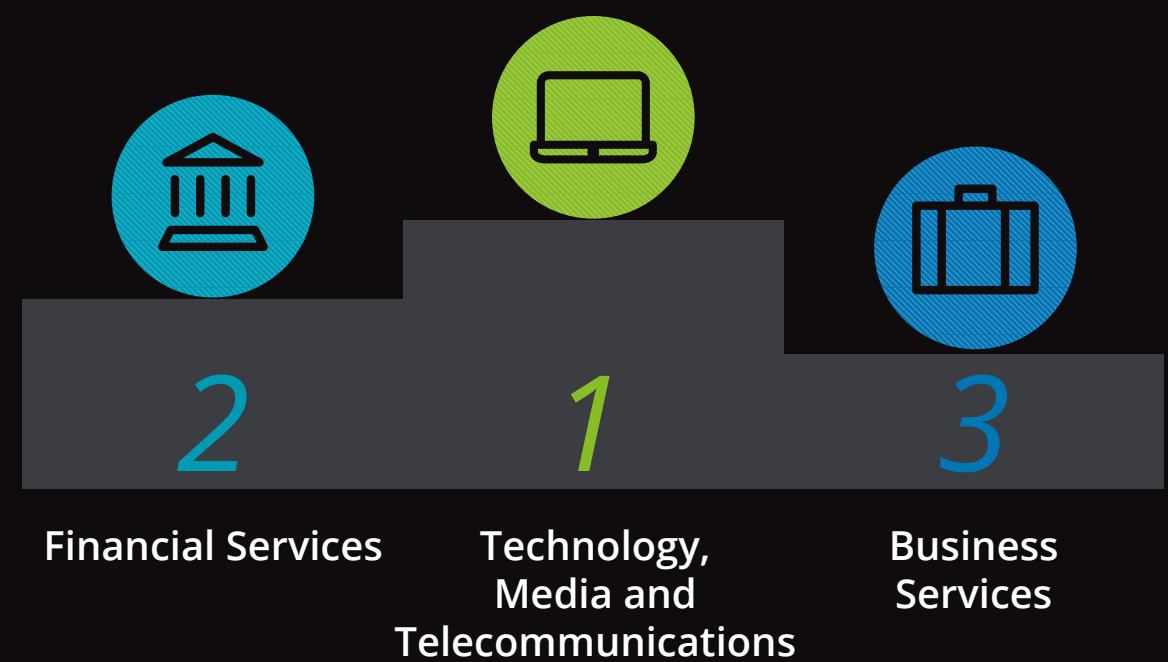


### UK/US cross-border corridor remains key:

**~1/3** of our completed deals were cross border...  
... of which, **~50%** were sold to a US acquirer



### Top three sectors trending by volume and value:



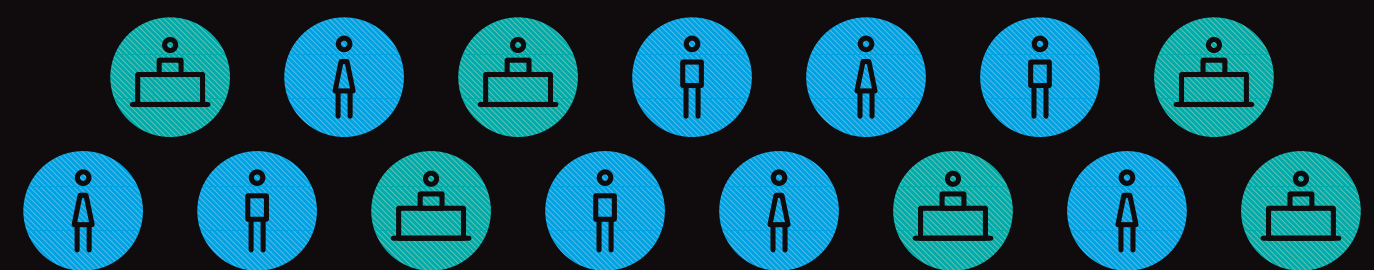
### Strong regional presence

**30+** deals completed by our regional teams spanning the whole of the UK



### Leading UK M&A advisory practice of scale

**175+** strong team of lead M&A advisors...



...including **60** Partners and Directors

### Deloitte – Corporate Finance M&A Lead Advisory

Providing financial advice and insight at every stage of a transaction – from consideration of the strategic options to transaction execution, be it an IPO, acquisition or divestment, restructuring or fast track disposal.

<https://www2.deloitte.com/uk/en/pages/financial-advisory/topics/corporate-finance-advisory.html>



#### Contact

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