

# Shifting momentum

Regulation driving change in European loan portfolio markets



Combined with yet unannounced transactions it is expected that total **loan sales will exceed the record deal making of the previous two years**



Banks are experiencing **heavier regulatory loads** with the ECB's guidelines on **NPL recognition** and **disposal strategy** and the upcoming **IFRS 9**



Investor appetite for NPL trades remain exceptionally high, with buyers reportedly having over **\$300bn in funds available for distressed debt acquisitions** in Europe



**Southern Europe is likely to see high loan sale activity in the near future**

but investors are also starting to show interest in **emerging markets**, such as China, Indonesia, Thailand, India and Brazil

