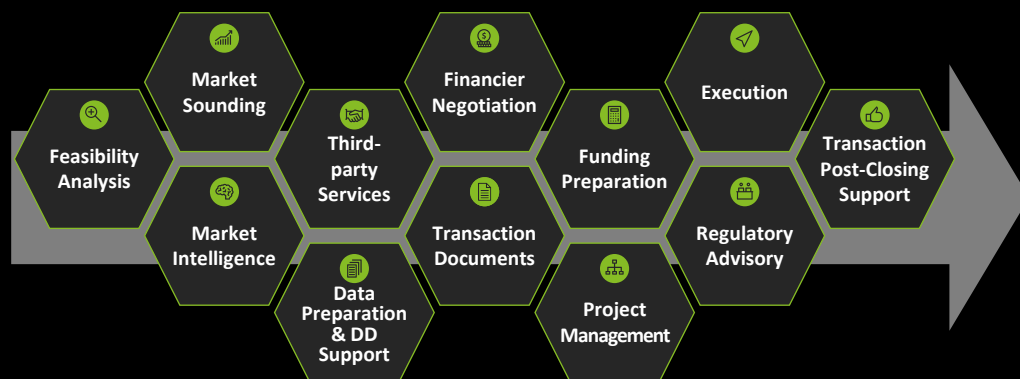


Leveraging our expertise and knowledge of the asset backed and securitisation market to provide high quality, independent, award-winning advice to support the successful execution of structured finance transactions

Securitisation and Asset-Backed Lending

- Game changing potential to support the growth and recovery of corporates, (non-) banks, neo-banks and fintech
- Supports risk management, funding and creates a platform for portfolio growth, utilising the assets held on balance sheets
- Opportunities across a wide range of different industries
- Leverages key disciplines such as data and analysis, regulatory requirements and ESG
- Strong synergies and a useful tool for PE and M&A activity
- A dedicated team with a wealth of experience and market credentials

Support Through The Process



Range of Services

Services

- Feasibility analysis
- Structuring advice
- Rating agency & STS advice
- Regulatory & reporting advice
- Data analysis & modelling
- Market intelligence
- Execution support
- Training & teach-ins
- Issue resolution

Data & Modelling

- Loan level data
- Dynamic performance data
- Static/Vintage data
- Transaction modelling
- Trigger analysis
- Stress testing
- Investor reporting

Experience

- Transaction structuring
- M&A
- Private Equity
- Corporate finance
- Rating agencies
- Central banking
- ESG
- Valuations
- Audit & Assurance

Transaction Engagement

- Identification of investor market
- Investor 'soft' testing
- Terms negotiation
- Due diligence support
- Transaction closing

Structures

- Warehousing
- Private & Public Transactions
- Asset Backed & Secured Lending
- Synthetics
- Secured Loans



Industries

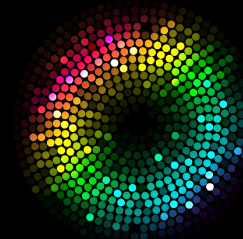
- Automotive
- Consumer goods & services
- Equipment leasing
- Manufacturing
- Pharmaceuticals
- Financial Services

Asset Classes

- Auto loans
- Consumer loans
- Leasing
- X-as-a-Service
- Buy-to-let
- Receivables/Payables
- Equipment
- SMEs

Regulations

- The Securitisation Regulations
- Simple Transparent & Standardised (STS) requirements
- Transparency requirements
- Central bank eligibility criteria



Our Experienced Cross-Border Leadership Team



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Deloitte has broad experience with **pan-European** projects, in which we lever our **global reach and local presence** bringing our proprietary skills, unique market knowledge and relationships directly to the table



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Transactions

Current Mandates

Deloitte Debt & Capital Advisory is advising

German equipment rental company

on the arrangement of the financing of their equipment portfolio

Deloitte Debt & Capital Advisory is advising

International auto lease provider

on the securitisation of their German auto lease portfolio

Deloitte Debt & Capital Advisory is advising

German device as a service company

on the arrangement of the financing of their international growth portfolio

Deloitte Debt & Capital Advisory is advising

UK SME & Corporate service provider

on the set-up of their inaugural private receivables securitisation

2021/2022 Transactions

Deloitte Debt and Capital Advisory advised



on the modelling of their inaugural securitisation

Deloitte Debt & Capital Advisory is advised



on the set-up of their asset-based fleet financing transaction

Deloitte Debt & Capital Advisory is advised

UK auto lease provider

on the set up of their first private securitisation

Deloitte Debt & Capital Advisory is advised



on the set-up of their inaugural German credit card securitisation