The RTPI Awards for Planning Excellence 2015

January 2015
## Contents

<table>
<thead>
<tr>
<th>Topic</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deloitte Real Estate</td>
<td>2</td>
</tr>
<tr>
<td>Our National Coverage</td>
<td>3</td>
</tr>
<tr>
<td>Our Breadth of Sectors</td>
<td>4</td>
</tr>
<tr>
<td>Our Approach and Expertise</td>
<td>5</td>
</tr>
<tr>
<td>Our Community Consultation and Stakeholder Engagement</td>
<td>7</td>
</tr>
<tr>
<td>Our Commitment to Innovation</td>
<td>8</td>
</tr>
<tr>
<td>Our People</td>
<td>9</td>
</tr>
<tr>
<td>Our Research and Insights</td>
<td>10</td>
</tr>
<tr>
<td>Our Impact Beyond Planning</td>
<td>11</td>
</tr>
<tr>
<td>Our Success</td>
<td>12</td>
</tr>
</tbody>
</table>
Entry form – Consultancy of the Year, Small Consultancy of the Year and Local Authority Team of the Year

Contact name: JOHN ADAMS

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Organisation: DELOITTE REAL ESTATE

Category: PLANNING CONSULTANCY OF THE YEAR

<table>
<thead>
<tr>
<th>Staffing as of 30 September 2014:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of staff employed in the planning team: 55</td>
</tr>
<tr>
<td>Number of chartered town planners (MRTPI or FRPI) employed, specifying whether these are full-time, part-time or advisory: 41 full time, 1 part time</td>
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</tbody>
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JUDGING CRITERIA

PLEASE NOTE: Address each of the criteria carefully. Use examples of specific projects on which significant planning input has been required during the 24 months ending 31 December 2014. The projects used in the submission should have been implemented or achieved planning consent by this date. Colour photography, plans or other illustrations should be incorporated into the submission, which should not exceed 15 sides.

1. Development and application of imaginative approaches and techniques to achieve high quality planning solutions. May include: the scale and scope of the issue/project that the organisation was engaged in and the challenges that were faced. What techniques or tools were used? How were problems overcome and decisions made? What actions were taken to ensure the successful outcome?

2. Client/applicant/partners satisfied with the service provided. May include: timeliness, flexibility, ability to respond imaginatively to a brief, quality of public engagement, presentation and communication. Consultation responses, and feedback from the local authority to the planning agent or developer, and vice versa could also be relevant.

3. Ability of chartered town planners to manage multi-disciplinary projects or to work within a multi-disciplinary environment. May include: how practitioners influenced or led a project to conclusion, evidence of effective partnership working and mediation, as well as providing a value for money service for clients.

4. Commitment to inclusive planning that enables everyone to participate equally, confidently and independently in everyday activities. May include: consultation with hard to reach groups, urban design that meets the needs of an ageing population, best practice in addressing equality and diversity issues.

5. Commitment to staff development, business improvements and active participation in professional and educational activities. May include: staff training and quality assurance certification, opportunity for volunteering, representation on official or professional bodies or RTPI Regions, and links with educational institutions.

Why should your organisation win Planning consultancy of the year, Small planning consultancy of the year or Local authority planning team of the year 2015? (maximum 500 words).

Deloitte Real Estate is the distinctive property firm in the UK and our planning work for high profile clients on complex tasks across the country confirms us as market leaders in our field. The biggest challenges need a long-term approach and their intricacy should not be underestimated.

These projects require total commitment to collaboration with other partners, wholesale consultation within the community and with stakeholder groups, disciplined project management and, crucially, a high level of technical skill to deliver for Clients. It’s our ability to deliver all of the above that sets us apart from the rest of the field.

We consistently deliver positive, long-lasting change on high profile jobs across the country. Our submission clearly demonstrates that we are the leading planning consultancy in the UK with a focus on our major cities. This is epitomised through our work on the Aylesbury Estate delivering London’s largest residential planning application in 2014 and through gaining permission for the nineteen storey 1 Spinningfields office building in Manchester amongst others projects covered in our submission.

The key to our success is threefold. Firstly, our commitment to responsible planning is central with a focus on widespread consultation, wholesale collaboration with our project team partners including local authorities and developers and detailed project management skills to ensure that we deliver on time and to budget. Within this submission our work on the Etihad Stadium expansion in East Manchester is a good example of how we bring these skills together on a project coordinating a widespread consultation event that included over 12,000 people and delivering a successful application that will allow Manchester City Football Club to grow its fanbase.

Secondly, our obligation to develop our team is crucial as they are called upon to deliver on every project. We are proud of our record in supporting our staff in their APC, their passion for being involved beyond the day-job and the training we can offer as part of Deloitte. Our team know that they have the ability to take control of their own careers and progress in the Firm with a number of our senior leadership having started as Graduates. Finally, our insistence on quality in all our deliverables gives our Clients assurance that when they instruct Deloitte Real Estate to deliver their scheme that they can put their trust in our performance. This trust has led to us becoming involved in some of the most innovative commercial property engagements at the forefront of the marketplace including a unique joint-venture between the Berkeley Group and National Grid to create St William, to deliver housing in London.

The combination of the above – our work on longstanding, important projects alongside our distinctive approach to planning and our team – makes us strong candidates to be considered Planning Consultancy of the Year.
Deloitte Real Estate
Where business meets real estate

“\[I\] am delighted to be submitting Deloitte Real Estate’s entry to the RTPI Awards for Planning Excellence 2015 in the Planning Consultancy of the Year category.

Deloitte Real Estate is the distinctive property firm in the UK and our planning work for high profile clients on complex tasks across the country confirms us as market leaders in our field.“

John Adams, National Head of Planning, Deloitte Real Estate

Deloitte Real Estate redefines the concept of a full-service real estate business, offering a breadth of capability and an innovative approach unequalled in the market.

Our team of over 1,000 surveyors, planners and real estate professionals, combines traditional property services with financial and business advisory expertise to deliver integrated solutions on the simplest assignments to the most complex. We apply a depth of insight drawn from our understanding of all industries and sectors to advise occupiers, lenders, investors and the public sector on every aspect of real estate in an increasingly complex world.

Our Planning team has more than 60 consultants located across the UK. We combine planning consultancy skills with the expertise of our Environmental Impact Assessment team, Development Consultancy, Neighbourly Matters, Affordable Housing, Sustainability, and Economic Assessment teams to provide integrated joined up planning solutions for our clients.

We prepare and manage planning applications for major commercial, retail, residential, institutional, cultural and infrastructure projects, and have extensive experience delivering planning permissions for complex schemes. Understanding and influencing national and local planning and environmental policy is at the heart of our work.

Our clients include a wide range of landowners, investors, developers, corporate occupiers, government departments, local authorities, retailers, third sector organisations, cultural institutions and infrastructure providers.
One of our primary strengths is our involvement in projects across the UK where we are heavily engaged in delivering positive change in collaboration with landowners, developers and occupiers in the public and private sectors. This map highlights some of our most recent experience nationwide:

**Manchester**
- First Street – ASK Developments
- NOMA Estate – Cooperative Group
- Ancoats and New Islington – Manchester City Council
- East Manchester – Manchester City Council and MCFC
- St Johns – Allied London
- Corn Exchange – Aviva
- Spinningfields Estate – Allied London
- AXIS – Property Alliance Group
- Greengate, Salford – ASK Developments

**Liverpool**
- Liverpool ONE – Grosvenor
- Lewis’s Department Store – Lewis’s Liverpool LLP

**Birmingham**
- Paradise Circus – Argent

**London and South East**
- Here East – iCity and Delancey
- Greenwich Hospital
- Thames Tower – Landiid/Brockton
- Aldgate Place – British Land and Barratt
- University of Greenwich
- Royal Mail, Croydon
- Tate Modern and Tate Britain
- Segro, various
- Metro Bank, various
- Bloomsbury Estate – UCL
- Hyde Park Estate – The Church Commissioners for England
- Aylesbury Estate – Notting Hill Housing Trust
- Canada Water – King’s College London
- Leegate Shopping Centre – St Modwen

**Sheffield**
- Meadowhall and River Don District – British Land

**Leeds**
- Leeds Dock – Allied London
- Trinity Leeds – Land Securities
- Merchandising Centre of Excellence – ASDA

This map is a visual representation of our national coverage, highlighting projects across various cities in the UK.
Our Breadth of Sectors

Residential
Supporting major landowners, such as National Grid and the Church Commissioners, and developers including Barratt and Notting Hill Housing Trust, in helping to meet the country’s housing needs.

City Centre Development
Facilitating investment in, and the growth of, the UK’s key cites. Our expertise in this field is clearly demonstrated through our high-profile, complex work for important clients.

Retail and Town Centres
Enabling the regeneration of town and city centres and delivering new stores for clients nationwide including ASDA and Metro Bank.

Education
 Advising the UK’s top universities including University College London, King’s College London, University of Manchester, University of Greenwich, Manchester Metropolitan University and University of Cumbria in achieving their ambitious plans for growth.

Culture and Heritage
 Trusted advisors to the Tate, Imperial War Museum, National History Museum, Palace of Westminster and Westminster Abbey.

Community Consultation
Devising and delivering comprehensive programmes of community and stakeholder engagement across all of our projects.

EIA
Preparing Environmental Impact Assessments to support major or sensitive development proposals and planning applications, including the demolition of Battersea and Fulham Gasholders.

Transport and Infrastructure
We continue to advise Bristow, Transport for London, Network Rail, HS2 and Crossrail on maximising returns from their assets.

Transport for London
Providing advice to maximise the use and value of assets across the Capital.
Our Approach and Expertise

Our success comes from a collaborative approach. Across our offices we are involved in important, long-term projects in our key cities which are delivering wholesale change. Our multidisciplinary approach to projects involves working closely in tandem with clients, project teams, and – crucially – Local Authorities and key stakeholders, meaning we are distinctive in delivering ‘best in class’ schemes that will stand the test of time.

The case studies below set out a number of our major projects; all of which have had milestone breakthroughs in 2013 and 2014 and notably are projects that we have been involved in over a long period of time. Deloitte Real Estate delivers responsible, long lasting positive change through a long-term approach, collaborative working and adopting best practice in everything we do.

In October 2013, Deloitte Real Estate led a team of 40 consultants in securing planning permission for Aldgate Place, a £250 million residential-led development for a joint venture between Barratt London and British Land in Central London.

The highly complex site is located within one of the Borough’s four Preferred Office Locations and one of London’s Strategic Viewing Corridors. To overcome these constraints we drew on evidence prepared by Deloitte Real Estate’s market-leading research team, led an extensive consultation process, and forged close working relationships with Tower Hamlets’ senior planning team.

Our approach proved critical to the success of the scheme which will deliver 463 new homes, a 160-bed hotel and 50,000 ft² offices for small and medium-sized enterprises.

"My sincerest thanks for all your excellent work on Aldgate Place. We have been extremely impressed with your team work and professionalism throughout the project from day one. We definitely made the right choice appointing you.”

Greg Tillotson, Regional Development Director, Barratt London

Our long-term involvement in Leeds Trinity culminated in its opening in March 2013. Our work gaining planning permission has helped revolutionise the retail scene in Leeds and reinforced its reputation as a key retail centre with Trinity boasting 1 million ft² of shopping and leisure development including 120 retail, restaurant/bar units. Our involvement included organising and participating in public exhibitions whilst securing approximately 30 planning permissions across the site and discharging conditions thereafter.

Leeds Trinity’s impact on the local community is significant with an estimated 622 equivalent full-time construction jobs created and with a further 1,144 equivalent full-time jobs in the wider economy.

“Thank you from me and the team here at Land Sec for finding the route through the planning challenges on this complex and changing inner city development - I think we went through over 30 individual applications that must be close to a record!”

Jonathan Levy, Development Director, Land Securities

We initially provided planning advice over the 18 month procurement process that led to the selection of our client, Notting Hill Housing Trust as the Council’s development partner for the regeneration of the Aylesbury Estate. In preparing and submitting the hybrid planning application seeking outline planning permission for 2,745 new homes and full planning permission for the first 800 dwellings we played an integral role in one of the most exciting projects the capital has seen.

The planning application was the largest planning application submitted in London in 2014 and the largest residential planning application submitted in the UK in 2014. We will continue to provide planning advice over the lifetime of the project which is due to be delivered over the next 15 – 20 years.

"This is a truly flagship residential-led regeneration project that will provide great jobs; new homes, and give the surrounding area including East Street Market a much needed boost.”

Harriet Harman, MP for Camberwell and Peckham

Aldgate Place, Tower Hamlets

Trinity, Leeds

Aylesbury Estate, Southwark
**Our Approach and Expertise**

<table>
<thead>
<tr>
<th>First Street, Manchester</th>
<th>Here East, LLDC</th>
<th>Spinningfields, Manchester</th>
</tr>
</thead>
<tbody>
<tr>
<td>Historically a gas works, First Street has seen a remarkable change. Deloitte Real Estate has advised ASK Developments and Manchester City Council on this priority regeneration area for almost a decade. Throughout, the intention has been to create a distinctive new mixed-use neighbourhood. That vision is increasingly being realised – First Street North opens in April 2015, comprising a new cultural facility with theatre, cinema and exhibition space, a 280 bed hotel and major new public realm. Deloitte Real Estate secured consent for this important phase of First Street in 2012, but was involved throughout 2013 and 2014 in amending the consents as necessary and discharging the planning conditions to deliver the vision. In 2013 Deloitte secured planning permission for 279 studio apartments targeted at the student sector. That development opened in September 2014 and is fully sold and occupied.</td>
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<td>On behalf of iCITY London, Deloitte Real Estate secured planning permission for Here East in February 2014. Here East will transform the former Olympic Broadcast and Media Centres into a world-leading campus for London’s “future home for making” set in a 1,200,000 ft² innovation campus. The project will meet the requirements of the Host Boroughs’ Olympic Games Convergence agenda to provide wide-ranging local economic benefits and strong links with neighbouring communities. At the heart of Here East is the ability to provide a space for exchange between small and big businesses alike and the provision of managed and affordable workspace for independent businesses.</td>
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<td>Deloitte Real Estate is retained as adviser to Allied London in respect of Spinningfields, an international business district, legal centre, dining destination and modern residential quarter in Manchester City Centre. Our involvement started in the early 2000s with the preparation of the original masterplan and gaining permission for each building on the estate and has continued through to the present day. During 2014, Deloitte Real Estate secured Planning Permission for the Cotton Building, a 16,000 ft² 9 storey office building, and 1 Spinningfields, 370,000 ft² 20 storey landmark office building on the last major development plot in Spinningfields.</td>
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"Deloitte Real Estate has been working with us on the First Street masterplan from the very start and their planning services have been invaluable throughout the process. These have ranged from helping to shape the strategic vision for the neighbourhood, developing and directing policy to support that vision, through to dealing with the detailed planning applications, Environmental Impact Assessments and community stakeholder interaction."

John Hughes, Managing Director, ASK Property Developments

"Deloitte is a unique organisation. It combines the specific professional skills of a long established major commercial property, surveying and agency practice with the intellectual and organisational capacity of Deloitte."

Gavin Poole, CEO, iCITY London

"With No 1 Spinningfields we intend to create the most desirable office building in the UK. Inspired by buildings from around the world, it will be a powerful statement for us and for Manchester”

Michael Ingall, CEO, Allied London
Our Community Consultation and Stakeholder Engagement

As a business we have a commitment to high quality community consultation and recognise its important standing within the planning process. Our internal Consultation Centre of Excellence was set up during 2014 in recognition of this and comprises RTPI-accredited planners who actively engage in improving their knowledge of consultation techniques and best practice.

We currently have five staff members accredited by The Constitution Institute whose mission is to promote the highest standards of public, stakeholder and employee consultation by initiating research, publications and specialist events in order to disseminate best practice and improve subsequent decision-making. Our involvement with The Constitution Institute ensures that the consultations we’re involved in are conducted to the highest standards but also that information learnt is passed on to other staff members. Including a dedicated resource committed to consultation presents another unique selling point to the Deloitte Real Estate offering.

Drake Circus Leisure, Plymouth
In November 2014, Deloitte Real Estate organised the consultation exercise for the redevelopment of Bretonside Bus Station, a British Land scheme comprising an 11 screen cinema and 14 food and beverage units, with undercroft parking within an existing viaduct.

As a scheme of high public interest, approximately 1,200 people attended the public exhibition organised by Deloitte over three days, with over 250 responses received in person, by post and through the scheme website. Such strong interest was achieved through the breadth of promotion, including an online presence, public notices, press releases and social media posts. We worked collaboratively with the consultant team, actively engaging with members of the public and key stakeholders to respond to questions and concerns.

The project was also scrutinised by an independent Design Review Panel, providing positive but valuable feedback in the development of the scheme. Such inclusive consultation was supported with regular engagement with Plymouth City Council technical officers.

East Manchester
East Manchester is an area mid-way through major transformation. Historically it was one of the most deprived wards in the country. We have helped to deliver transformational change of the area working with MCFC and Manchester City Council. Our long history of involvement in the regeneration of East Manchester has included advising Manchester City FC on the Manchester City Football Academy which opened in December 2014 but also for the recent circa 14,000 seat Etihad Stadium expansion which we gained consent for in February 2014.

As with all of our work in East Manchester this included a comprehensive approach to community consultation. MCFC are an integral part of East Manchester and a consultation strategy was developed to ensure that the local community was able to view and comment on the proposed Stadium expansion. The strategy was based around a public exhibition held in a specially created interactive consultation room in situ at the stadium from October 2013 and through media sources with a particular focus on MCFC. The event was extensively promoted using various forms of media which resulted in 2,883 members of the public attending the public exhibition. A further 9,968 took part in the fan consultation undertaken earlier in the year.

University of Cumbria, Ambleside
Our ongoing involvement with the University of Cumbria is to support its ambition to improve its Ambleside campus through delivering modern facilities that would attract undergraduates in the increasingly competitive higher education market. Modern, flexible accommodation was seen as central to raising standards and improving the quality of the environment and it was decided a masterplan was necessary. The campus’ location within the Lake District National Park’s combined with its residential setting inside the touristic town of Ambleside brought a unique set of issues to consider and Deloitte Real Estate’s expertise in consultation proved invaluable to the Client in addition to our usual planning advice.

A widespread consultation effort was organised including advertising a public exhibition to local residents via a leaflet drop. Furthermore, a dedicated website was created to ensure that any interested person who was not able to attend the exhibition could have their views heard. There was a considerable response with over 300 people attending the drop in sessions and over 150 questionnaire responses received.
At Deloitte Real Estate we seek to adopt imaginative and innovative approaches to achieve high quality planning solutions for our clients. In the last 12 months alone we have helped create visions for major future developments, secured landmark planning permissions and brought organisations together to form high profile Joint Ventures:

### Olympicopolis

It was confirmed in December 2014 in the Government’s National Infrastructure Plan that £141m will be committed to help deliver the Mayor’s “Olympicopolis” vision at the Queen Elizabeth Olympic Park.

This £1.9 billion scheme will create a world class education and cultural district in bringing together outstanding organisations to showcase art, dance, history, craft, science, technology and cutting edge design. The ground-breaking scheme will include University College London and University of the Arts London at two new campuses, alongside the Victoria and Albert Museum and Sadler’s Wells at the core of a cultural district.

Over the last 8 months, Deloitte Real Estate, led by the Planning and Development team has been the lead real estate and financial advisor to the scheme’s promoter, the London Legacy Development Corporation.

### Fulham Gasworks, Hammersmith and Fulham

In November 2014 the London Borough of Hammersmith and Fulham (LBHF) Planning and Development Control Committee approved proposals for the demolition of five gasholders and associated structures at National Grid’s 16 acre Fulham Gasworks site. In securing approval our planning team set an important precedent for demolition within a Conservation Area without having planning permission for a replacement scheme. The approved demolition works include the demolition of a locally listed building of merit and will enable the future residential-led mixed-use redevelopment of National Grid’s most valuable site.

Our innovative and untested approach evolved over an 18 month period during which time we liaised closely and worked collaboratively with the Local Planning Authority, English Heritage, the local community and other members of the project team to bring this important site, which forms part of the South Fulham Riverside Regeneration Area forward.

### St William

In November, a new property Joint Venture (to be called “St William”) was established between National Grid and the Berkeley Group to develop major residential and mixed use schemes on National Grid’s surplus sites. It is estimated that this will deliver 14,000 new homes across London and the South East over the next 15 years. The first phase will deliver 7,000 new homes as well as generating 5,500 new jobs.

The JV will have funds available of up to £700m making it one of the UK’s top 10 house builders, by turnover. DRE were the lead advisor to National Grid on the transaction. Over an 8 month period, many of our service lines shared their expertise to advise National Grid, including:

- Planning
- Real Estate Tax
- Development
- Valuation Advisory
- Construction Advisory

### Shaping Visions

- **Olympicopolis**
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  - Over the last 8 months, Deloitte Real Estate, led by the Planning and Development team has been the lead real estate and financial advisor to the scheme’s promoter, the London Legacy Development Corporation.

- **St Johns, Manchester**
  - Due to our existing relationship with Allied London from our long-term involvement on Spinningfields we were instructed in 2014 to help deliver their vision for St Johns that aims to create a new neighbourhood in the heart of the city with a range and mix of uses that takes full advantage of the great heritage assets on site. In December 2014 we submitted a Strategic Regeneration Framework for St Johns to Manchester City Council which was endorsed for consultation.
  - However, in the interim prior to regeneration starting in earnest the site was going to lie vacant. Alongside the project team we were able to gain permission for a number of activities that represented an innovative approach to retaining activity on site. One of the key attractions was gaining permission in December 2013 for the use of the Coronation Street set for guided tours and is now one of Manchester’s most popular attractions.

### Connecting People

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- Planning
- Real Estate Tax
- Development
- Valuation Advisory
- Construction Advisory
As a business we are committed to the development of our team as they are the people who deliver the important work we do for our Clients. We encourage our team’s personal and professional development and access to the wide range of training available through being a part of Deloitte. In addition to our internal training provision we also encourage our staff to take advantage of the opportunities for training provided by the RTPI and other professional bodies.

We are also committed to supporting our younger staff members through their APC submission with an excellent track record of guiding them towards their accreditation – in 2014 we achieved a 100% first-time success rate. We also believe in supporting the RTPI as Assessors with staff members involved in the process. Our commitment to support our young planners was highlighted when the RTPI announced their 2013 APC Outstanding Achievers which included two of our staff members out of a total of twelve.

As well as our planning services we also offer specialised Environmental Impact Assessment services and have 12 of our staff members accredited to the Institute of Environmental Management and Assessment (IEMA). Our dedicated team provides a full range of environmental and socio-economic impact assessment and assurance services to the real estate, energy, utilities and infrastructure sectors.

Advising on complex planning applications, we specialise in providing environmental advice that aligns with our Client’s aspirations. Major projects requiring Environmental Impact Assessment (EIA) often carry with them the risk of failure or legal challenge. Deloitte Real Estate’s experienced EIA coordinators focus on minimising such risks through careful specialist team selection, rigorous review of documentation and working closely with legal advisors.

In 2013 Deloitte Real Estate co-sponsored the Young Planners Conference in Leeds which was titled “Planning out of the Recession”. The conference featured high profile speakers from the private and public sectors, and politicians and senior civil servants from Westminster and Whitehall. In 2014 we sent five of our young planners to the Young Planners Conference in Bristol so that they had the chance to expand their knowledge on the key issues within our industry at this time.

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Our involvement engaging with Young Planners includes outreach with the University of Manchester who approached Deloitte Real Estate asking us to become involved in a module they run. Over the past eight months we have presented to groups of students on the life of a younger planner as well as offering mock interviews to give students vital exposure that will assist them in securing graduate jobs.

Deloitte Real Estate is proud of its staff and their willingness to interact with the wider property and planning industries. A number of our team members are engaged on committees of various bodies:

I am a member of the RTPI Young Planners Yorkshire Committee. My role is to facilitate the organisation of a mix of CPD and networking events focussed towards members of the Planning profession in the early stages of their career. This involves meeting new young planning professionals in Yorkshire, and Leeds in particular. The best part to this is meeting people who have different knowledge and experiences of the property industry which helps improves my understanding and practice of the planning profession.

Ellen Sanderson, Graduate Planner, Leeds

I am a member of the RTPI Young Planners Yorkshire Committee. My role is to facilitate the organisation of a mix of CPD and networking events focussed towards members of the Planning profession in the early stages of their career. This involves meeting new young planning professionals in Yorkshire, and Leeds in particular. The best part to this is meeting people who have different knowledge and experiences of the property industry which helps improves my understanding and practice of the planning profession.

Mark Underwood, Partner, London

I am a mentor to a University of Reading post-graduate land manager. Being involved in mentoring is a fulfilling activity that allows me to assist a young person at the start of their property career.

I am on the British Property Federation Committee and the London First Planning and Development Group. I joined both of these committees while in my previous client side roles, so have kept my membership going. They are very useful for keeping up to date with policy changes, influencing policy and networking with industry and political leaders.

Jeremy Castle, Director, London

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Mark Underwood, Partner, London

As part of the committee for the Forum for the Built Environment in Manchester I am part of a team organising monthly breakfast networking sessions within the city. Over the past ten months these talks have included high profile speakers including Sir Howard Bernstein, Chief Executive of Manchester City Council. I joined primarily as a tool to access the most senior players shaping the NW property market. The FBE is focussed on delivering the very highest quality speakers to its members. The onus is on us to approach the potential speakers and work with them in preparing the content of their presentations. This gives pretty unique access to some major players. I enjoy the role as it’s a real challenge. An event each month takes a huge amount of organisation and the focus on quality of speaker adds to the pressure. But when it works it’s hugely satisfying.

Michele Steel, Director, Manchester

I decided to join the RTPI North West Regional Activity Committee to play a part in organising events for members across the North West. I believe that providing opportunities for RTPI members to network with fellow professionals in the property industry has benefits for the work we do and also gives people a chance to discuss common issues relating to planning. This builds on my time spent as Chair of the RTPI Young Planners Committee in the West Midlands, the National Young Planners Group and on the RTPI West Midlands Regional Activities Committee, and whilst I am a relatively new addition to the North West Committee I’m looking forward to using my experience to assist in organising events and activities in the coming months.

Joanne Burnett, Assistant Director, Manchester

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I am a mentor to a University of Reading post-graduate land manager. Being involved in mentoring is a fulfilling activity that allows me to assist a young person at the start of their property career.

Mark Underwood, Partner, London

I’m involved in the social element of the RICS Matrics Committee for Yorkshire and Humberside – I oversee all events and cost budgets to ensure the event is not losing money. I originally joined the Matrics when I started at Deloitte Real Estate with the intention to expand my personal network within a mix of professional bodies and assist me and future colleagues through the APC process. I enjoy arranging social events that allow people to meet in new environments which helps to get people away from their desks for informal conversations with industry peers.

Steven Roberts, Senior Planner, Leeds

As part of the committee for the Forum for the Built Environment in Manchester I am part of a team organising monthly breakfast networking sessions within the city. Over the past ten months these talks have included high profile speakers including Sir Howard Bernstein, Chief Executive of Manchester City Council. I joined primarily as a tool to access the most senior players shaping the NW property market. The FBE is focussed on delivering the very highest quality speakers to its members. The onus is on us to approach the potential speakers and work with them in preparing the content of their presentations. This gives pretty unique access to some major players. I enjoy the role as it’s a real challenge. An event each month takes a huge amount of organisation and the focus on quality of speaker adds to the pressure. But when it works it’s hugely satisfying.

Michele Steel, Director, Manchester

I decided to join the RTPI North West Regional Activity Committee to play a part in organising events for members across the North West. I believe that providing opportunities for RTPI members to network with fellow professionals in the property industry has benefits for the work we do and also gives people a chance to discuss common issues relating to planning. This builds on my time spent as Chair of the RTPI Young Planners Committee in the West Midlands, the National Young Planners Group and on the RTPI West Midlands Regional Activities Committee, and whilst I am a relatively new addition to the North West Committee I’m looking forward to using my experience to assist in organising events and activities in the coming months.

Joanne Burnett, Assistant Director, Manchester

As part of the Association of Women in Property – a national organisation that seeks to enhance the profile of women in this sector my role is to help organise social and CPD events. I will be taking on the role as Membership Secretary within the next couple of months. I particularly enjoy meeting other property professionals I wouldn’t normally meet at planning events as our membership includes lawyers, architects and others.

Maria White, Graduate Planner, Leeds

There is no image here.
Market leading research informs the advice we give to clients and is central to the work we undertake each day. Our in house research team is second to none and produces a series of highly regarded and valuable publications each year. In addition to these publications, our DRE Blog went live in February 2014 and the New London Development website and app launched at MIPIM in March 2014.

The Crane Survey
The biannual update of our flagship report, the London Office Crane Survey, monitors the construction of all new office developments and encompasses the City, West End, Canary Wharf, Midtown, King’s Cross, Southwark and Paddington. It is the most accurate indicator of what is currently under construction and is a good measure of developers’ sentiment and future office supply which takes on particular significance at this stage of the economic cycle.

We also carry out Crane Surveys in our key regional locations. The most recent market leading Manchester Crane Survey event was held in October 2014 and reported that the preceding period had seen the highest number of new development starts in Manchester City Centre in five years. Our well respected commentary noted that over 300,000 sq. ft of office space had completed since the previous year’s survey as well as 212 residential units with a total of 1,426 units under construction.

The Leeds Crane Survey is due to be released in February 2015.

Shed of the Future
This report asked specifically how our changing shopping habits will impact the key characteristics of retail supply chains, and set out our view of how this will shape the warehouse of the future.

The report highlighted the challenges that retailers face in the digital era and how planning and real estate play a fundamental role in their response.

Other publications regularly produced by our in house research team include:

• Deloitte Property IQ
• UK Real Estate Predictions
• Student Housing Survey

New London Development
New London Development App and website is the single best resource for viewing all major developments in London. The New London Development App, has now received over 5,000 downloads in 40 countries, has over 620 projects now listed and has been listed as the ‘Best New App’ in the iTunes store.

Recently updated, various new functions have been introduced, including the launch of a “Deloitte Real Estate Layer” highlighting the projects that DRE have been or are currently involved in across the capital.

DRE Blog
The DRE Blog provides a forum for conversation on leading Real Estate topics, with insights, ideas and knowledge from our industry experts. Planning is an ever present subject with recent blog posts focusing on:

• EIA Screening Thresholds
• Vacant Building Credits
• Young Planners Conference
• Government “Direct Commissioning” of new homes
• DCLG Technical Consultation on Planning
Our Impact Beyond Planning

Deloitte Real Estate is committed to being a responsible firm with an impact that goes beyond our professional environment.

### Parasport Community Sportsday

Our recent Parasport Community Sportsday saw Planners help deliver a multi-sport festival at the Manchester Regional Arena. We had 120 school children and 8 local sports clubs in attendance at the Games.

### Deloitte Ride Across Britain

We are committed to taking part in the Deloitte-wide Ride Across Britain with riders from 19 UK offices and from every service line each taking on the gruelling 696 mile task in just 9 days, raising funds for our charity partner, the British Paralympic Association (PBA). Since 2010, over 450 Deloitte people and clients have taken part, raising over £1.4m for the British Paralympic Association in the process.

### Women in Leadership

Deloitte Real Estate is proud that 45% of our Directors and Partners are female. Our vision is to be recognised by our people and the market to be a leading organisation in our commitment to Women in Leadership to differentiate us from our competitors and to make Deloitte Real Estate the place where women chose to build their careers.

### DRE Blind Football Tournament

In April 2014, we held the DRE Blind Football tournament supported by David Clarke – Captain of the British Blind Football Team. Teams were fielded by Grosvenor, Network Rail, Kames Capital (Aegon), AXA, Land Sec, St James, National Grid and we took the opportunity to raise money for Bushfire, a charity that provides shelter and support to Ugandan children who have been orphaned by Aids.

### Centrepoint Sleepout

In November 2014 a team from Deloitte Real Estate braved sleeping out at the Old Truman Brewery, East London to raise awareness for Centrepoint, which is the UK’s leading charity for homeless young people, supporting 16 – 25 years olds with housing, learning, health and life skills. We are committed to supporting Centrepoint and Sleepout has become an annual tradition for many of our team.
Deloitte Real Estate has advised UCL for many years now. It understands the Education sector and provides good, hard-nosed commercial property advice. It supports us on the strategic asset management of our Bloomsbury Estate and is now helping ensure UCL's position as one of the world's top Universities by helping us to determine and secure an additional location in London in which to continue to grow. Great client service, total commitment, nice people.

Andrew Grainger, Head of Property, UCL

Deloitte Real Estate has been heavily involved with a number of prominent schemes across Salford which will help to deliver the vision for Salford as an attractive place to live, work and visit. Their detailed and open approach means that the important factors behind a planning application are dealt with collaboratively throughout the planning process on behalf of their many developer clients.

Karen Hirst, Development Director, Salford City Council

Manchester City Council has worked with Deloitte Real Estate over a long period of time both as a Client and a Local Planning Authority. Their approach to creating a robust, thorough planning application ensure that our officers are aware of the approach taken on key issues and how schemes fit into the strategic vision for Manchester. As a consequence of this robust approach and detailed knowledge of the City we have instructed Deloitte Real Estate to prepare Strategic Regeneration Frameworks for the Council as a basis for creating Neighbourhoods of Choice across the City Centre’s strategically important northern fringe.

Ian Slater, Strategic Lead, Residential Development, Manchester City Council

Can I take this opportunity to thank you and the whole team at Deloitte Real Estate for your efforts on this successful application. Deloitte Real Estate, the ASK team and our design partners have put in an incredible amount of effort to get the outcome we hoped for. Great job! I am sure we will get to work together again at some point in the near future.

Jon Stemp, Chief Infrastructure Officer, Manchester City Football Club

We use Deloitte Real Estate as our Planning Consultants because they are a respected and reliable firm who have a proven track record of delivering on complex tasks with demanding timescales. Our involvement with Deloitte Real Estate over the past months has yielded Planning Permission for over 500 apartments in Manchester City Centre and we have welcomed their approach.

Daren Whitaker – Director, Renaker Build

Deloitte Real Estate (DRE) have been successful in securing permission for the demolition of the redundant gas holders at National Grid’s Fulham site. The planning application presented a number of challenges as the gas holders are located within the [gas works] conservation area and in close proximity to several statutorily listed structures. Leading a team of specialist technical consultants DRE ensured that the planning application and supporting Environmental Statement was progressed in a timely and efficient manner whilst addressing the concerns of key stakeholders.

Charlie Connolly, Senior Joint Venture Manager, National Grid Property

Allied London has been developing in Manchester since the 1990s and has worked with Deloitte Real Estate for the majority of this period. Our long-term approach to development and setting a vision for an area has led to the creation of one of Manchester’s most successful places; the commercial heart of Spinningfields. Deloitte Real Estate have been the planning agent for this scheme since its masterplanning stages through to gaining permission for the final major scheme in the estate – 1 Spinningfields – as well as on going advice on planning issues around the estate. Furthermore, this experience and our working relationship with them has meant that for our next major project in Manchester, St Johns, we came straight to Deloitte Real Estate. Their experience in long-term planning projects and with important schemes is invaluable to us.

Graham Skinner, Construction Director, Allied London