



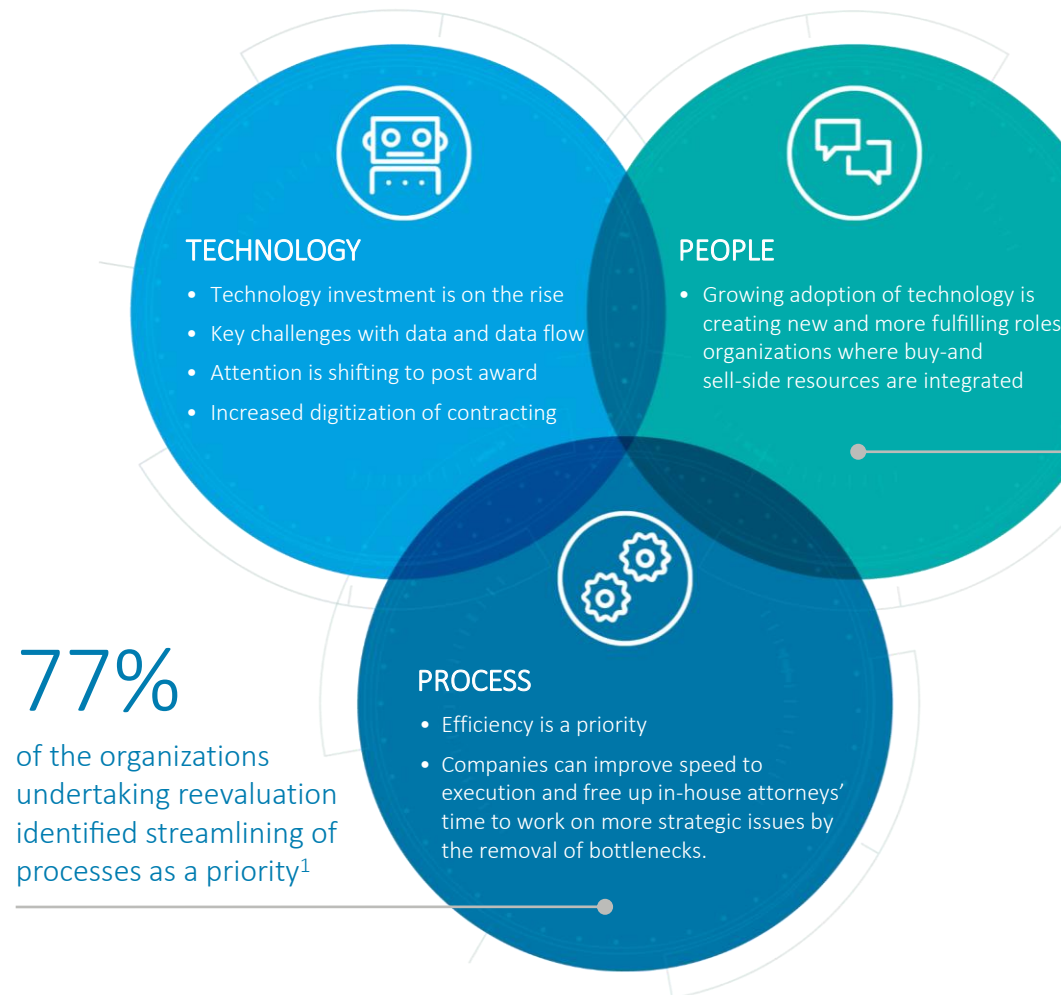
Deloitte + Icertis + SAP S/4HANA

Advance the value of leading class contract management

Deloitte + Icertis + SAP S/4HANA can help you rapidly transform your contracting processes into a strategic value driver

SAP S/4HANA and Icertis are helping companies that are looking to make their contracting processes an integral part of the source to pay cycle. As companies deal with rapidly changing environments around regulations, supply chain and the speed of business, bringing a sustainable program that integrates these two leading tools is critical.

Through its strategic alliances with both SAP and Icertis, Deloitte's market-leading experience can help organizations implement any sized program through technology accelerators, refined and industry specific contracting processes, and a global scale of resources. To further enhance our capabilities, Deloitte explored how the dramatic disruptions caused by COVID-19 continue to affect companies' contract life cycle management processes.¹ Transforming the contracting function requires proper investment not just in technology, but also in people, process, and content. Deloitte is well-positioned to guide your organization to the future of contract management.



77%
of the organizations undertaking reevaluation identified streamlining of processes as a priority¹

45%
of teams are increasing headcount¹

8%
are reducing headcount¹

¹ Deloitte and World Commerce & Contracting. "When Technology Meets Humanity: The Future of Contract Management." February 2021. <https://www2.deloitte.com/us/en/pages/tax/articles/contract-and-commercial-management-survey.html>

Deloitte + Icertis + SAP S4/HANA =

Clients across the globe and industries have entrusted Deloitte to provide a broad range of technology-enabled contracting and sourcing processes

DELOITTE'S ICERTIS, SAP RELATIONSHIP

Deloitte's history of deep collaboration with Icertis and SAP is tried and tested through hundreds of implementations

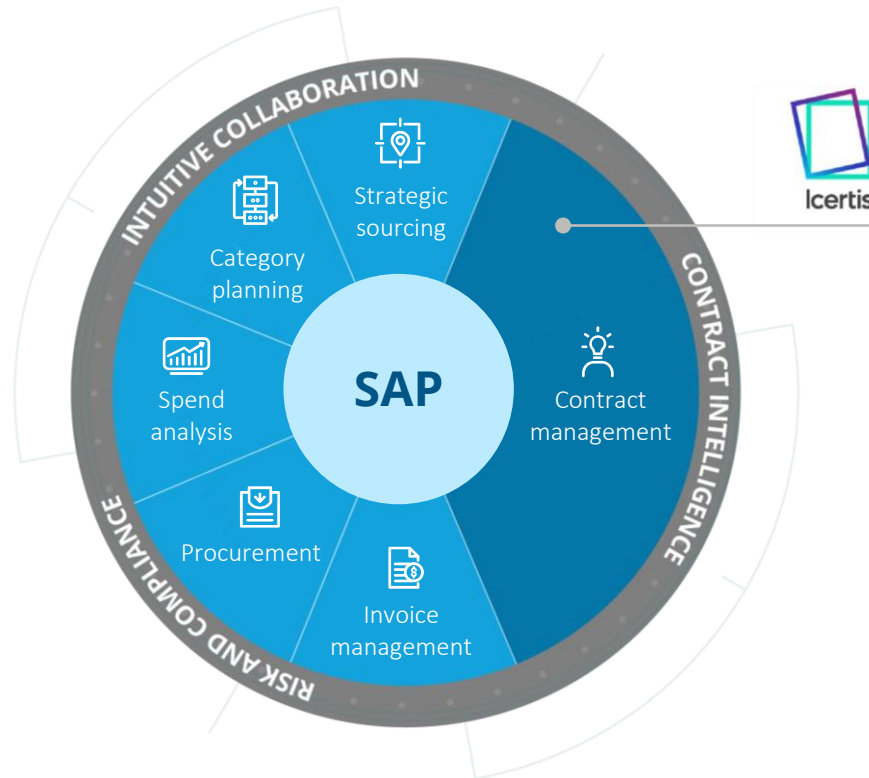
EXTENSIVE CLM EXPERIENCES AND ACCELERATORS

We have an extensive tool library, leveraging our industry leading practices gained through Deloitte's extensive implementation experience, to help you accelerate time to value

EXPERIENCE WITH CROSS FUNCTIONAL, COMPLEX PROGRAMS

Move forward quickly and confidently with a provider that's led hundreds of effective engagements to help clients transform CLM processes, operating models, and technology solutions.

Why Contract Intelligence?



- Self-service contracting along with leading class, rule-driven contract authoring for dynamic assembly of clauses and documents
- Powerful negotiation and collaboration capability
- Advanced AI capabilities – digitize contracts, AI-assisted negotiations, AI-enabled obligation management
- Highly intuitive and easy to use Icertis platform with ability to personalize – contextual experience with the full suite of office tools and mobile apps as well as integration experience with CRMs, in-tool guided help for enabling self-learning and adoption
- Highly configurable platform with full flexibility in defining contract types, attributes, workflows; differentiated support for contract relationships and hierarchy management; deep integrations with SAP S4/HANA solutions for seamless processes and experience for seamless processes and experience

Drive process efficiencies by accelerating contract turnaround times

Integration with SAP S4/HANA solutions helps companies to efficiently run sourcing events and quickly author and negotiate contracts closer to their clause positions.

At Deloitte, we are process transformation specialists and our proven methodology is replicable and customizable to any organization's environment. We work across multiple industries to help improve customer digital design, and we tailor our specialized skills to identify process efficiencies, inform optimized decision-making, and enable tangible process transformation processes. The power of our team lies in our process experience combined with our ability to synthesize data and create a roadmap for effective execution.

Improve visibility, minimize costs, and realize the full value of every contract

Efficient data integration between Icertis and SAP S4/HANA solutions to help clients understand whether negotiated commercial terms are enforced during the procurement and invoicing process, helping to increase the value of every contract.

Effectively manage legal and business risk

Preapproved legal templates, predefined corporate policies, AI-enabled negotiations, and constant monitoring of contractual obligations and service level agreements to help companies to effectively manage legal and business risks.

The Deloitte Difference

Have confidence in our expansive network of professionals who can draw on Deloitte's global network and breadth of technical, industry, and business experience to assist you in accelerating legal department strategy, transforming legal department processes, and reducing risk — all for enhanced business outcomes.

Let's advance the value of contracting and sourcing together



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