



Deloitte + Icertis + SAP Ariba

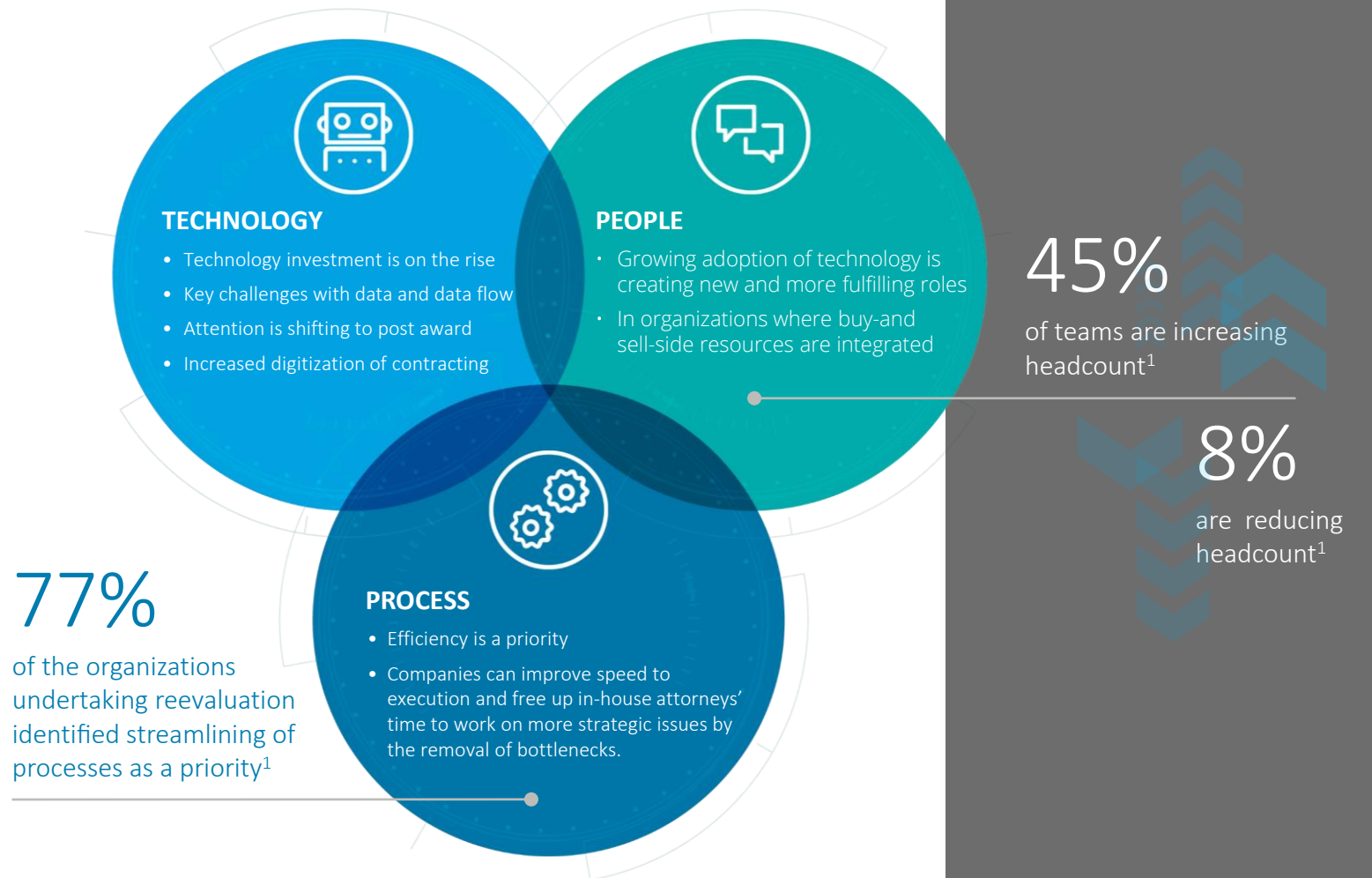
Advance the value of leading class contract management

Deloitte + Icertis + SAP Ariba can help you rapidly transform your contracting processes into a strategic value driver

SAP Ariba and Icertis are helping companies looking to make their contracting processes an integral part of their source to pay cycle. As companies deal with rapidly changing environments around regulations, supply chain and the speed of business, bringing a sustainable program that integrates these two leading tools is critical.

Through its strategic alliances with both SAP Ariba and Icertis, Deloitte's market-leading experience can help organizations implement any size program through technology accelerators, refined and industry specific contracting processes, and a global scale of resources. To further enhance our capabilities, Deloitte explored how the dramatic disruptions caused by COVID-19 continue to affect companies' contract life cycle management processes.¹ Transforming the contracting function requires proper investment not just in technology, but also in people, process, and content. Deloitte is well-positioned to bring your organization to the future of contract management.

¹Deloitte & Contract and Commercial Management Report



Deloitte + Icertis + SAP Ariba =

Clients across the globe and industries have entrusted Deloitte to provide a broad range of technology-enabled contracting and sourcing processes

DELOITTE'S ICERTIS, SAP ARIBA RELATIONSHIP

Deloitte's history of deep collaboration with Icertis and SAP Ariba is tried and tested through hundreds of implementations

EXTENSIVE CLM EXPERIENCES AND ACCELERATORS

We have an extensive tool library, leveraging our industry leading practices gained through Deloitte's extensive implementation experience, to help you accelerate time to value

EXPERIENCE WITH CROSS FUNCTIONAL, COMPLEX PROGRAMS

Move forward quickly and confidently with a provider that's led hundreds of effective engagements to help clients transform CLM processes, operating models, and technology solutions.

Why Icertis?



- Self-service contracting along with leading class, rule-driven contract authoring for dynamic assembly of clauses and documents
- Powerful negotiation and collaboration capability
- Advanced AI capabilities – digitize contracts, AI-assisted negotiations, AI-enabled obligation management
- Highly intuitive and easy to use Icertis platform with ability to personalize – contextual experience with the full suite of office tools and mobile apps as well as integration experience with CRMs, in-tool guided help for enabling self-learning and adoption
- Highly configurable platform with full flexibility in defining contract types, attributes, workflows; differentiated support for contract relationships and hierarchy management; deep integrations with SAP Ariba solutions for seamless processes and experience for seamless processes and experience

Drive process efficiencies by accelerating contract turnaround times

Integration with SAP Ariba solutions helps companies to efficiently run sourcing events and quickly author and negotiate contracts closer to their clause positions.

At Deloitte, we are process transformation specialists and our proven methodology is replicable and customizable to any organization's environment. We work across multiple industries to help improve customer digital design, and we tailor our specialized skills to identify process efficiencies, inform optimized decision-making, and enable tangible process transformation processes. The power of our team lies in our process expertise combined with our ability to synthesize data and create a roadmap for effective execution.

Improve visibility, minimize costs, and realize the full value of every contract

Efficient data integration between Icertis and SAP Ariba solutions to help clients understand whether negotiated commercial terms are enforced during the procurement and invoicing process, helping to increase the value of every contract.

Effectively manage legal and business risk

Preapproved legal templates, predefined corporate policies, AI-enabled negotiations, and constant monitoring of contractual obligations and service level agreements to help companies to effectively manage legal and business risks.

The Deloitte Difference

Have confidence in our expansive network of professionals who can draw on Deloitte's global network and breadth of technical, industry, and business experience to assist you in accelerating legal department strategy, transforming legal department processes, and reducing risk — all for enhanced business outcomes.

Let's advance the value of contracting and sourcing together



Scott Read

PRINCIPAL
Deloitte Transactions and Business Analytics LLP
sread@deloitte.com
+1 612 397 4702



Lewis Christian

MANAGING DIRECTOR
Deloitte Tax LLP
lchristian@deloitte.com
+1 801 366 2636



Ryan Flynn

PRINCIPAL
Deloitte Consulting LP
rflynn@deloitte.com
+1 404 631 2390



Salim Khoja

MANAGING DIRECTOR
Deloitte Consulting LP
skhoja@deloitte.com
+1 203 708 4712



AJ Kulkarni

SPECIALIST LEAD
Deloitte Consulting LP
ajakulkarni@deloitte.com
+1 469 417 2871



Angie Halderman

SENIOR MANAGER
Deloitte Services LP
ahalderman@deloitte.com
+1 650 823 7018

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