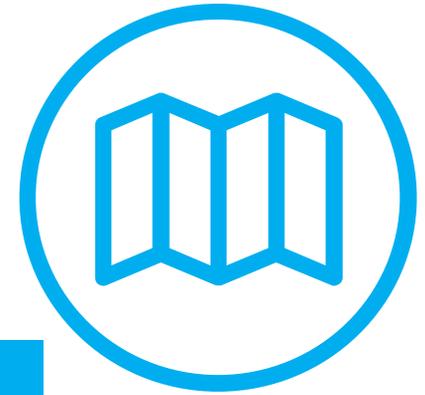




# Multistate tax controversy services

Over 900 multistate tax professionals.  
Recognized direct and indirect tax technical knowledge; extensive experience defending tax positions and proactively resolving tax disputes in most state and local tax jurisdictions.



## Value to your company

- Today's businesses must be efficient to thrive in a competitive environment.
- Company in-house tax departments are focused on enhancing productivity and efficiency.
- A state tax audit often leads to increased workloads for overburdened company tax department employees, and the state's audit timeline rarely coincides with the company's priorities.
- Obtaining assistance from a team of experienced Deloitte state controversy specialists can help ease the burden of a state tax audit and potentially produce a more favorable audit result.



## A "Yes" answer to any of the following suggests that your company may require assistance

- Has your company received a state tax audit notice?
- Are state taxing authorities burdening your tax team with detailed document requests?
- Does the timing of the state tax controversy conflict with your team's existing commitments and workload?
- Are your limited resources being spent in unproductive meetings with state taxing authorities or responding to audit notices or other state inquiries?
- Does your in-house tax department have little or no familiarity with the procedural rules or the common tax issues of the state that is auditing your company?
- Does your company have multiple over-aged audits?
- Are you currently considering whether to enter into a voluntary disclosure agreement or participate in a tax amnesty program?
- Is your company preparing to submit refund claims that you believe have a reasonable chance of being audited by the state taxing authority?than at appeals.



## Why Deloitte?

- Our national network of state tax specialists have in-depth knowledge of each jurisdiction's processes and procedures, which can vary significantly by state.
- Consultation with one of our tax specialists can help your company:
  - Leverage our knowledge and experience developed from working with state tax revenue departments and their tax auditors.
  - Gain insights in recent state tax audit practices and views on important tax issues for state tax departments.
- Deloitte can help you explore various alternative procedures for your company.
  - The normal audit process may not be appropriate for your company. Advanced rulings, audit escalation or administrative appeals may be more beneficial. Often there are multiple options for obtaining guidance. Deloitte can help your company review its alternatives.
- Our nationwide state tax practice, our familiarity with state revenue department processes and procedures, and our broad client base that has allowed us to develop diverse industry experience can complement your in-house state tax resources.



## Potential benefits

- Deloitte's state tax controversy team has extensive experience in a wide range of state tax controversy matters, including:
- Responding to state notices and information requests
  - Advising taxpayers regarding procedural options and developing approaches for addressing state income, franchise, and indirect tax disputes
  - Identifying offsets
  - Representing taxpayers in administrative hearings and before tax tribunals, where permissible
  - Negotiating settlements, and
  - Preparing applications for voluntary disclosure agreements and tax amnesty programs

## Contacts

### Valerie Dickerson

Managing Partner  
Washington National Tax-Multistate  
+1 202 879 5600  
vdickerson@deloitte.com

### Chris Campbell

Principal  
+1 213 553 3072  
cwcampbell@deloitte.com

### Brian Toman

Special Advisor  
+1 415 783 6137  
btoman@deloitte.com

### Jack Trachtenberg

Principal  
+1 212 436 4324  
jtrachtenberg@deloitte.com

### Mike Bryan

Managing Director  
+1 215 977 7564  
mibryan@deloitte.com

### About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as "Deloitte Global") does not provide services to clients. In the United States, Deloitte refers to one or more of the US member firms of DTTL, their related entities that operate using the "Deloitte" name in the United States and their respective affiliates. Certain services may not be available to attest clients under the rules and regulations of public accounting. Please see [www.deloitte.com/about](http://www.deloitte.com/about) to learn more about our global network of member firms.