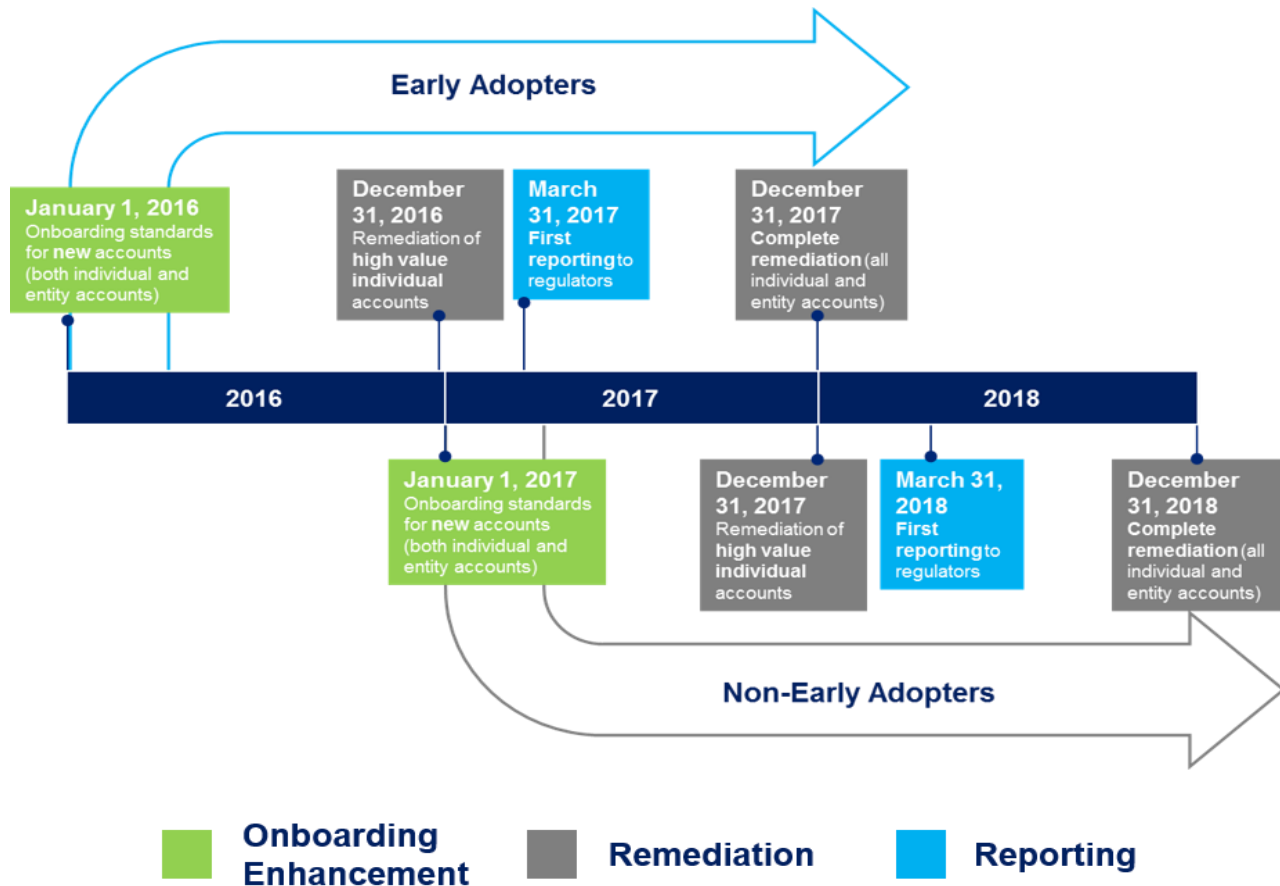


Understanding Common Reporting Standard Requirements

An overview of the Common Reporting Standard (CRS)

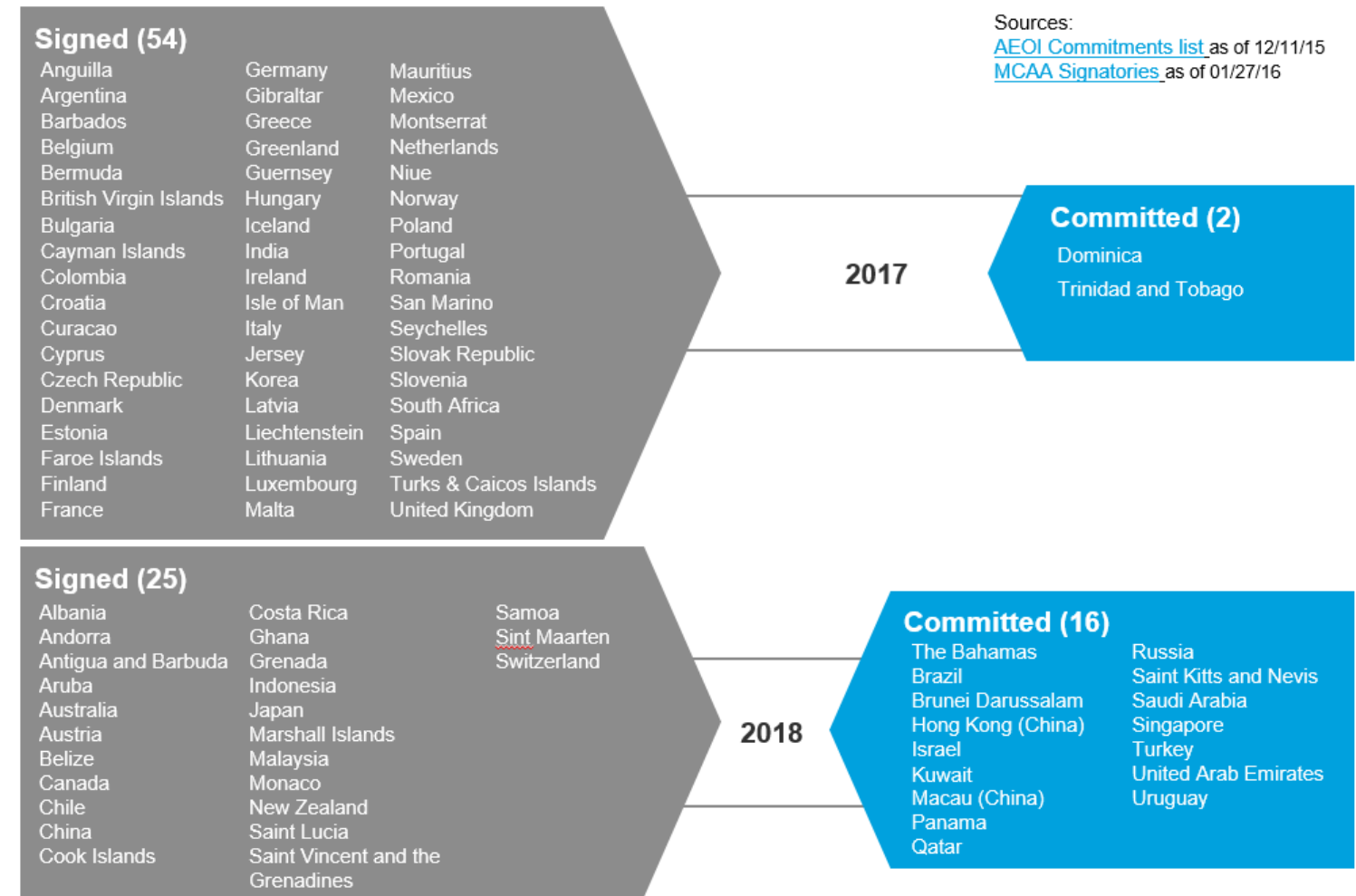
What is it?

- The Common Reporting Standard (CRS) is the standard for automatic exchange of financial account information (“AEOI”) developed by the OECD
- Based upon the Foreign Account Tax Compliance Act (FATCA), CRS is a legal basis for exchange of tax data among participating jurisdictions
- Onboarding requirements for jurisdictions that are early adopters starts on January 1, 2016
- Reporting requirements for these jurisdictions commences on March 31, 2017
- 90+ participating jurisdiction to date



Countries to Implement CRS (97)

Sources:
[AEOI Commitments list](#) as of 12/11/15
[MCAA Signatories](#) as of 01/27/16



FATCA vs. CRS

	FATCA	CRS
Governing Authority	• United States	• 96 separate tax jurisdictions
Withholding	• 30% withholding on Non-Compliant Persons	• No Withholding
Account Scope	• US Individual Accounts, US Entity accounts and Passive NFFE accounts held by substantial US owners	• Individual and Entity accounts held by tax residents of any CRS jurisdiction or Passive NFEs with controlling persons that are resident in a jurisdiction
Thresholds	• \$ 50,000 individuals • \$250,000 entities	• None, with the exception of preexisting entity accounts
Documentation requirements	• Forms W-8/ W-9 may be used to capture all tax data	• Must use self certifications

Key Points

- Requires monitoring of local jurisdictions requirements.
- Enforcement by the tax authorities of the signatory jurisdictions. – jurisdictions subject to peer review by Global Forum
- The number of CRS reportable accounts for a Reporting Financial Institution is likely to be greater
- Potentially limited impact for financial institutions that did not apply thresholds
- Must capture CRS specific data such as multiple tax residency, CRS legal entity classification.
- Controlling persons required to provide their own self-certification
- All Passive NFEs will ultimately have to identify Controlling Persons that are individuals

Implementing Common Reporting Standard Solution

Introducing Deloitte's Rapid Phased Approach

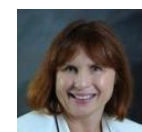
Our CRS approach leverages Deloitte's global tax reporting knowledge and experience and footprint to quickly and effectively identify impacted lines of business within the organization, consistently apply a global interpretive standard and jointly develop tested implementation processes within applicable timelines.

Phase 1	Education and governance: Inform and educate stakeholders of upcoming regulatory changes, form project team and institute governance structure
	Legal entity classification: Classify organizational entities under CRS and implement guidelines proscribed per their classification
	Rapid understanding of business impact: Determine how organization and Lines of Business (LOBs) are affected by CRS protocol
Phase 2	Joint development of business requirements and policies: Provide consistent organizational guidance and develop high level CRS Business Requirement Documents and functional specifications
	Implementation of ongoing support model: Develop processes and technical capabilities to monitor and implement ongoing country/jurisdiction CRS requirements support model



Output		Finalized Impact Assessment including Implementation Timeline with Key Milestones
		CRS product matrix
		CRS legal entity classification and key considerations by LOBs
Output		CRS Internal communications plan
		Business requirements per legal entity/ line of business
		Reviewed policies and procedures
		Country updates

Leaders



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