

## Understanding Common Reporting Standard Requirements

### An overview of the Common Reporting Standard (CRS)

#### What is it?

- The Common Reporting Standard (CRS) is the standard for automatic exchange of financial account information (AEOI) developed by the OECD
- Based upon the Foreign Account Tax Compliance Act (FATCA), CRS is a legal basis for exchange of tax data among participating jurisdictions
- Onboarding requirements for jurisdictions that are early adopters starts on January 1, 2016
- Reporting will be due between January and September of 2017 in early adopter jurisdictions
- 100+ participating jurisdiction to date

#### FATCA vs. UK-CDOT vs. CRS

	FATCA	UK-CDOT	CRS	Key Takeaways for CRS
<b>For Governing Authority</b>	United States	United Kingdom, Crown Dependencies and Overseas Territories (UK-CDOT)	100+ separate tax jurisdictions	Requires monitoring local jurisdictions enforcement provisions to determine compliance risk—jurisdictions subject to peer review by Global Forum
<b>Withholding</b>	30% withholding on non-compliant payees/Intermediaries	No withholding	No withholding	Enforcement by the tax authorities of the signatory jurisdictions. Specific requirement for signatory jurisdictions to establish a penalties scheme
<b>Account Scope</b>	US Individual Accounts, US Entity Accounts and Passive NFFE accounts held by substantial US owners	UK-CDOT Individual Accounts, UK-CDOT Entity accounts and Passive NFE accounts held by substantial UK-CDOT owners	Individual and Entity accounts held by tax residents of any CRS participating jurisdiction or Passive NFEs with controlling persons that are resident in any CRS participating jurisdiction	The number of CRS reportable accounts may be greater than reportable accounts under US FATCA and UK-CDOT
<b>Thresholds</b>	New Individual: \$50,000 New Entity: N/A Preexisting Individual: \$50,000 (generally) and \$250,000 (cash value insurance) Preexisting Entity: \$250,000	New Individual: \$50,000 New Entity: N/A Preexisting Individual: \$50,000 (generally) and \$250,000 (cash value insurance) Preexisting Entity: \$250,000	With the exception of preexisting entity accounts, no thresholds applicable	Potentially limited impact for financial institutions that did not apply thresholds
<b>Documentation Requirements</b>	Forms W-8/W-9 may be used to capture all tax data	US tax forms are not acceptable to capture all UK-CDOT data; UK-CDOT self-certifications must be developed	US tax forms are not acceptable to capture all CRS data. CRS self-certifications must be developed	Self-cert will be needed to capture CRS specific data such as multiple tax residency, CRS legal entity classification. Controlling persons generally required to provide their own self-certification including the type of Controlling Person under CRS

**Account scope of CRS may be significantly greater than US FATCA and UK-CDOT**

#### Countries to Implement CRS (101)

Sources:  
AEOI Commitments list as of 05/05/17  
MCAA Signatories as of 06/07/17

##### 2017 Signed (50) Signatories of the Multilateral Competent Authority Agreement

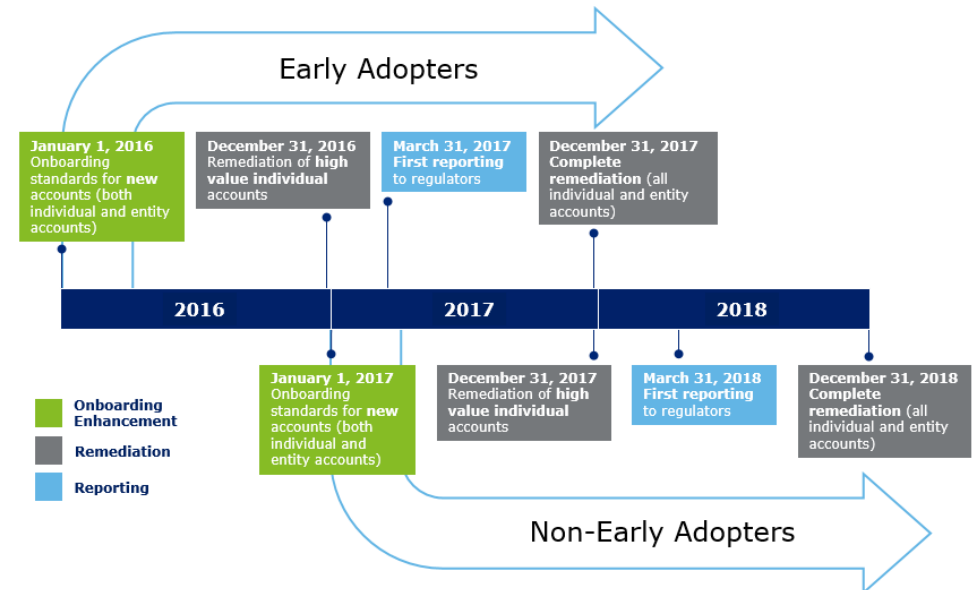
Anguilla	Croatia	Germany	Ireland	Luxembourg	Romania	Turks & Caicos Islands
Argentina	Cyprus	Gibraltar	Isle of Man	Malta	San Marino	United Kingdom
Belgium	Czech Republic	Greece	Italy	Mexico	Seychelles	
Bermuda	Denmark	Greenland	Jersey	Montserrat	Slovak Republic	
British Virgin Islands	Estonia	Guernsey	Korea	Netherlands	Slovenia	
Bulgaria	Faroe Islands	Hungary	Latvia	Norway	South Africa	
Cayman Islands	Finland	Iceland	Liechtenstein	Poland	Spain	
Colombia	France	India	Lithuania	Portugal	Sweden	

##### 2018 Signed (39) Signatories of the Multilateral Competent Authority Agreement

Andorra	Curacao	New Zealand
Antigua and Barbuda	Ghana	Niue
Aruba	Grenada	Pakistan
Australia	Indonesia	Russia
Austria	Israel	Saint Kitts and Nevis
Barbados	Japan	Saint Lucia
Belize	Kuwait	Saint Vincent and the Grenadines
Brazil	Lebanon	Samoa
Canada	Malaysia	Saudi Arabia
Chile	Marshall Islands	Sint Maarten
China	Mauritius	Switzerland
Cook Islands	Monaco	Turkey
Costa Rica	Nauru	Uruguay

##### Committed (12)

The Bahamas	Panama
Bahrain	Qatar
Brunei Darussalam	Singapore
Dominica	Trinidad and Tobago
Hong Kong (China)	United Arab Emirates
Macau (China)	Vanuatu

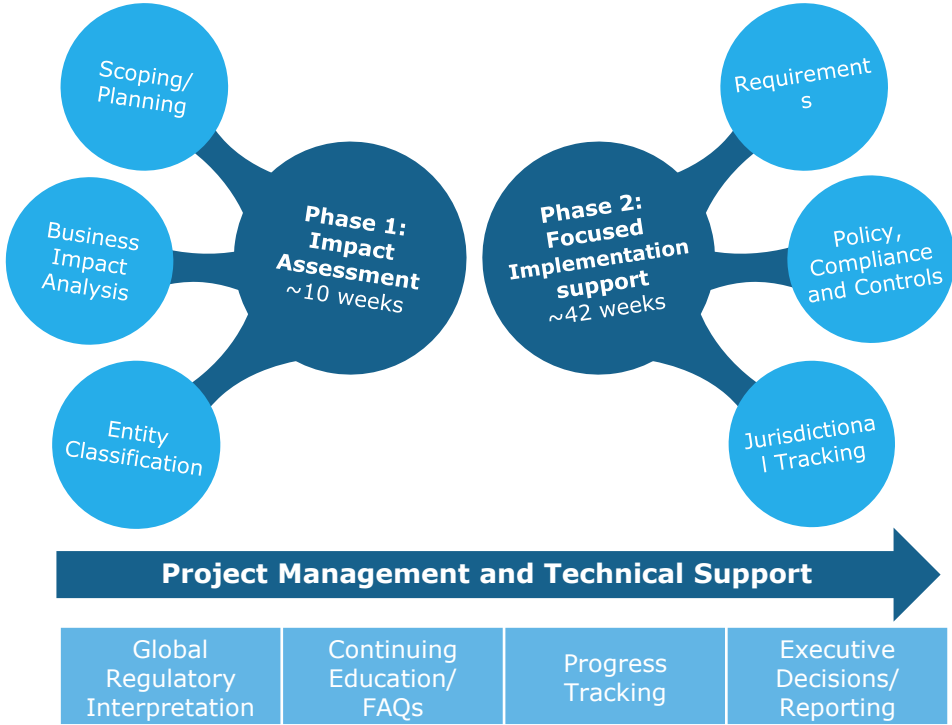


# Implementing Common Reporting Standard Solution

## Introducing Deloitte's Rapid Phased Approach

Our CRS approach leverages Deloitte's global tax reporting knowledge and experience and footprint to quickly and effectively identify impacted lines of business within the organization, consistently apply a global interpretive standard and jointly develop tested implementation processes within applicable timelines.

<b>Phase 1</b>	<p><b>Education and governance:</b> Inform and educate stakeholders of upcoming regulatory changes, form project team and institute governance structure</p> <p><b>Legal entity classification:</b> Classify organizational entities under CRS and implement guidelines proscribed per their classification</p> <p><b>Rapid understanding of business impact:</b> Determine how organization and Lines of Business (LOBs) are affected by CRS protocol</p>
<b>Phase 2</b>	<p><b>Joint development of business requirements and policies:</b> Provide consistent organizational guidance and develop high level CRS Business Requirement Documents and functional specifications</p> <p><b>Implementation of ongoing support model:</b> Develop processes and technical capabilities to monitor and implement ongoing country/jurisdiction CRS requirements support model</p>



<b>Output</b>	<ul style="list-style-type: none"> <li> Finalized Impact Assessment including Implementation Timeline with Key Milestones</li> <li> CRS product matrix</li> <li> CRS legal entity classification and key considerations by LOBs</li> <li> CRS Internal communications plan</li> </ul>
<b>Output</b>	<ul style="list-style-type: none"> <li> Business requirements per legal entity/ line of business</li> <li> Reviewed policies and procedures</li> <li> Country updates</li> </ul>

### Leaders



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