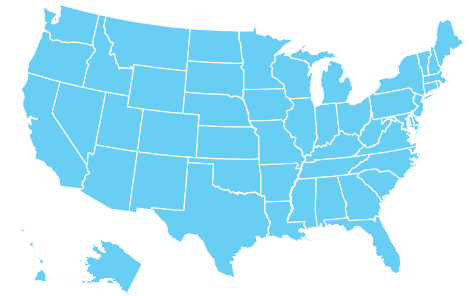




## Multistate tax controversy services

Over 900 multistate tax professionals.

Recognized direct and indirect tax technical knowledge; extensive experience defending tax positions and proactively resolving tax disputes in most state and local tax jurisdictions.



### Value to your company

- Today's businesses must be efficient to thrive in a competitive environment.
- Company in-house tax departments are focused on enhancing productivity and efficiency.
- An unanticipated state tax audit can lead to increased workloads for over-burdened company tax department employees, and the state's audit timetable rarely coincides with the company's priorities.
- Obtaining assistance from a team of experienced Deloitte state controversy specialists can help ease the burden of a state tax audit and potentially produce a more favorable audit result.



### Potential benefits

Deloitte's state tax controversy team has extensive experience in a wide range of state tax controversy matters, including:

- Responding to state notices
- Preparing applications for voluntary disclosure agreements and tax amnesty programs
- Advising taxpayers regarding procedural options and developing approaches for addressing state income, franchise, and indirect tax disputes
- Negotiating settlements, and
- Representing taxpayers in administrative hearings and before tax tribunals, where permissible



### Contacts



**Valerie Dickerson**  
Managing Partner  
Washington National Tax-Multistate  
+1 202 879 5600



### A "Yes" answer to any of the following suggests that your company may require assistance

- Has your company received a state tax audit notice?
- Are state taxing authorities burdening your tax team with detailed document requests?
- Does the timing of the state tax controversy conflict with your team's existing commitments and workload?
- Are your limited resources being spent in unproductive meetings with state taxing authorities or responding to audit notices or other state inquiries?
- Does your in-house tax department have little or no familiarity with the procedural rules or the common tax issues of the state that is auditing your company?
- Are you currently considering whether to enter into a voluntary disclosure agreement or participate in a tax amnesty program?
- Is your company preparing to submit refund claims that you believe have a reasonable chance of being audited by the state taxing authority?



### Why Deloitte?

- Our national network of state tax specialists have in-depth knowledge of each jurisdiction's processes and procedures, which can vary significantly by state.
- Your consultation with one of our tax specialists can help your company:
  - Leverage our knowledge and experience developed from working with state tax revenue departments and their tax auditors.
  - Gain insights in recent state tax audit practices and views on important tax issues for state tax departments.
- Deloitte can help you explore various alternative procedures for your company.
  - The normal audit process may not be appropriate for your company. Advanced rulings, audit escalation or administrative appeals may be more beneficial. Often there are multiple options for obtaining guidance. Deloitte can help your company review its alternatives.
- Our nationwide state tax practice, our familiarity with state revenue department processes and procedures, and our broad client base that has allowed us to develop diverse industry experience can complement your in-house state tax resources.

This service summary contains general information only and Deloitte is not, by means of this summary, rendering accounting, business, financial, investment, legal, tax, or other professional advice or services. This summary is not a substitute for such professional advice or services, nor should it be used as a basis for any decision or action that may affect your business. Before making any decision or taking any action that may affect your business, you should consult a qualified professional advisor. Deloitte shall not be responsible for any loss sustained by any person who relies on this summary.

As used in this document, "Deloitte" means Deloitte Tax LLP, a subsidiary of Deloitte LLP. Please see [www.deloitte.com/us/about](http://www.deloitte.com/us/about) for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

Copyright © 2014 Deloitte Development LLC. All rights reserved.  
Member of Deloitte Touche Tohmatsu Limited