



National Multistate Tax State Restructuring Services



MULTISTATE RESTRUCTURING SERVICES

As companies emerge from the economic downturn, state income tax liabilities grow and demand more attention. With the ever-changing state tax landscape, businesses face a maze of differing state tax laws and regulations. Deloitte offers state restructuring services that are designed to complement a company's business activities, while enhancing potential state tax opportunities.

During the Strategic Analysis, Deloitte Tax professionals sit down with the organization to help understand operational and fiscal goals and obstacles by discussing future business plans, acquisitions and dispositions of businesses, proposed and completed transactions, and the status of federal and state tax examinations. Deloitte Tax then works with the organization to agree upon strategic priorities for the Multistate Restructuring Services. An understanding of the priorities and goals allows Deloitte Tax to analyze potential structural alternatives and estimate a range of possible state tax benefits for each alternative.

STRATEGIC ANALYSIS



DESIGN

Deloitte Tax works hand in hand with organizations to design an approach for the execution of a chosen structural alternative. This approach includes setting milestones and expectations for execution, as well as defining the steps necessary to implement the structural changes. The design phase deliverables will also include observations and tax-related recommendations to assist the organization as it addresses the operational and fiscal goals defined during strategic assessment.

Deloitte Tax will work diligently to help the organization in its execution of the steps identified during Design. A specific workplan will document the roles and expected timing of each step. This document creates accountability for the steps and defines the timetable to accomplish each task, which enables the execution of the structural change within the organization.

EXECUTION

For more information, contact

Greg Rottjakob

Partner, National Multistate Tax Services Leader
+ 1 314 342 1856
grottjakob@deloitte.com

Sarah Murray

Central Region
Senior Manager
+1 713 982 2547
sarmurray@deloitte.com

Paul Thomas

East Region
Director
+1 704 227 7942
pathomas@deloitte.com

Conrad Krol

West Region
Director
+1 714 436 7570
ckrol@deloitte.com

As used in this document, "Deloitte" means Deloitte Tax LLP, a subsidiary of Deloitte LLP. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.