

Deloitte.

Making an Impact
A practical guide
to Deloitte





What's inside...

As an academic professional you interact with students every day as they navigate their way from young freshman to mature and ready-for-the-work world adults. One of the most significant influences on college students is often faculty and career center professionals. This guide will help you educate students about [what Deloitte has to offer](#).

After reading this document you will understand and be able to share the following with students:

- [How Deloitte started and where we're going](#)
- [Why students should consider joining Deloitte](#)
- [What are our four competencies, and what differentiates us](#)
- [Who are ideal candidates to join Deloitte for employment and other leadership program opportunities](#)
- [How to engage with students as they solidify their career choice in professional services](#)
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As used in this document, "Deloitte" means Deloitte LLP and its subsidiaries. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

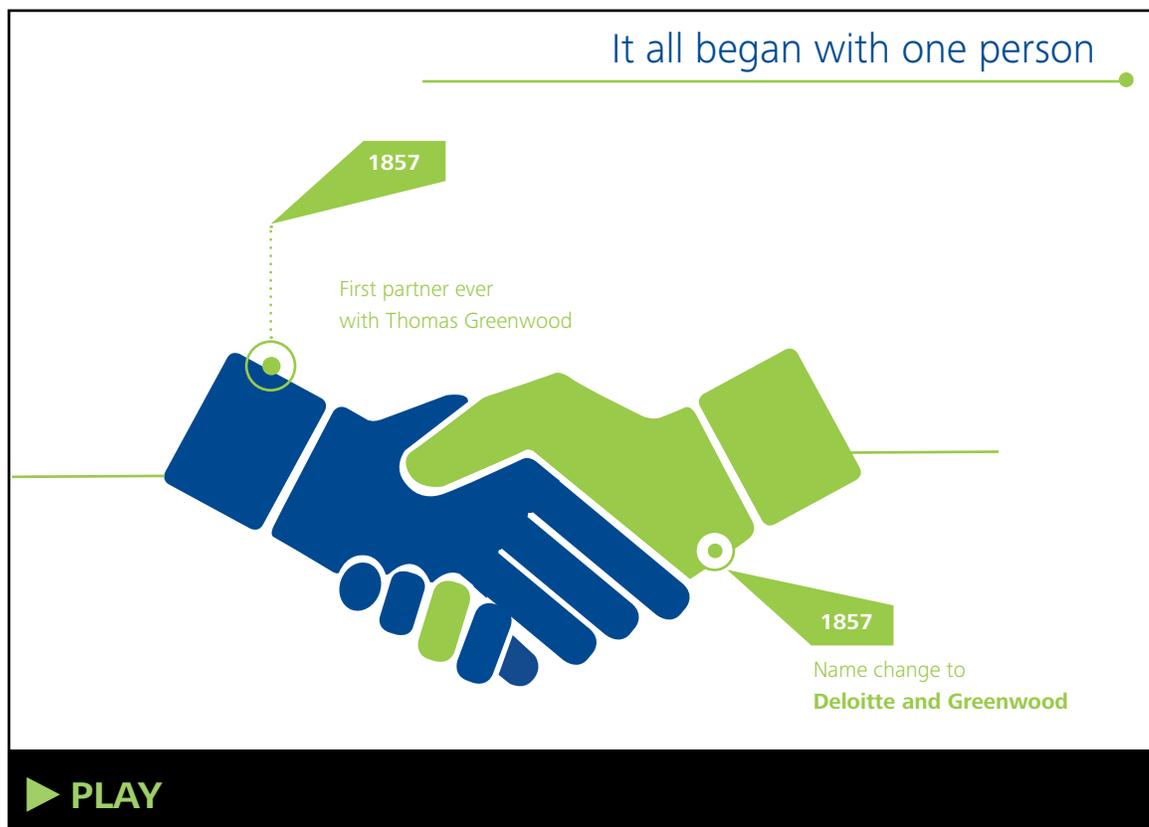


History of Deloitte—A century of exceeding high expectations

For more than 100 years, clients have looked to Deloitte to help organizations with solutions to their ever-changing needs. We are a national and global leader today because we have sustained our clients' trust and exceeded their expectations [throughout our history](#).

Great leaders, such as William Welch Deloitte, George A. Touche, Charles Haskins and Elijah Watt Sells helped define and expand the foundations of our profession and the value of our service. As we embark upon our second century of achievement, the story of our forebears and the clients they served continues to motivate and inspire us. These great clients, great leaders and great moments shaped the culture of client service that distinguishes the organization today.

We look forward to creating a legacy with you...



Why Deloitte?

Deloitte's multidisciplinary competencies—Audit, Consulting, Tax, and Advisory—enable the organization to deliver deep functional and industry capability across a broad spectrum of services.

Our more than 64,000 professionals deliver a measurable and enduring impact on behalf of our clients, communities and society. With a client portfolio that includes 70 percent of the Fortune 500 and 45 of Fortune's 50 Most Admired Companies, Deloitte is a leader among professional services organizations.

The marketplace is changing

- New regulations, competitors and clients are pressuring traditional business models
- Technology innovations are reshaping business, government, and society
- The impact of disruptive events is experienced locally and globally

Deloitte defines leadership, instills confidence and builds trust to help make America stronger

Leading professional services



\$14.91B in US revenues in fiscal year ending May 31, 2014



150 countries around the globe through the Deloitte Touche Tohmatsu Limited (DTTL) network of member firms



With 107 offices in 90 US cities



60 professorships endowed by Deloitte at US universities



16 years on Fortune's "100 Best Companies to Work For" list



210,000+ employees around the globe through the DTTL network of member firms



90% of Fortune 100 companies call on Deloitte for services



Named to DiversityInc. Top 50 Companies for Diversity

What's in it for students



1. Simply put, more companies (and therefore, more business) means more opportunities for our professionals, more choices for their career and where they want to take it, an introduction to different industries and different companies.
2. Wide breadth of services and capabilities means more choices for their career and where they want to take it.
3. People and culture make Deloitte a great place to work. Each person is unique and valued for that individuality. Our culture is about inclusion, collaboration, high performance, and opportunity.



A little deeper dive into our four competencies

While this brochure includes a description of the services we offer, please visit our website, www.deloitte.com, to learn more about our thinking and approach to business issues. Deloitte's [operating model](#) and business structure enables sustained enhancement and innovations to service capability and delivery and talent development and deployment. Deloitte's depth of capability is impressive, but what differentiates us is a consistent ability to integrate service capability with deep industry specialization and insights. Our services fall into four broad competencies.



Campus candidates: What we look for



Both [graduates](#) fresh out of school and [experienced hires](#) with relevant experience are sought for jobs at Deloitte.

Deloitte's competencies are dependent upon skilled talent, which is why the organization invests so aggressively in talent programs, continuously looks to advance our thinking in talent management, and responds to new generational workforce demands.

Deloitte is a highly collaborative environment, so we look for people who are comfortable being individual contributors, but who are also comfortable leading and working on diverse teams.

While Deloitte has four different competencies under one umbrella, there are certain key attributes that hold us together. We look for technical experience, but more importantly, we look for leaders—we ask, "Can the person across the table contribute to our ability to grow and develop the next generation of leaders?" It's foundational to our strategy and fuels our ability to foster an environment [where leaders thrive](#). Deloitte is committed to growing leadership skill as every level of the organization. Deloitte University, The Leadership Center, officially opened in October 2011 in Weslake, Texas. Investment in this 700,000+ square foot campus is the embodiment of this commitment to provide enriching experiences for our people.

What's in it for students



So a student may look at this list and think: "My major is not represented here, therefore, I don't have a shot at working at Deloitte." While we do typically pursue these majors to help our clients address their most complex challenges, there are a lot of factors that result in a student getting an interview and subsequent job offer at Deloitte.

Are they motivated? Are they willing to work hard? Are they committed to life-long learning? Simply put, we look for candidates who share our values and can stretch themselves, thrive as leaders, and turn passion into reality.

Academic backgrounds



Audit

- Accounting
- Management Information Systems (MIS)
- Computer Science
- Finance
- CPA Eligible



Tax

- Tax
- Accounting
- Law
- Economics
- Science
- Technology/Information Systems
- Math
- Engineering



Consulting

- Business Administration
- Technology
- Engineering
- MPA/Management Information Systems (MIS)
- MHA
- Advanced Degree in Manufacturing and Supply Chain
- Finance



Advisory

- Accounting
- Business Administration
- Computer Science
- Data scientists
- Engineering
- Finance
- Information Systems
- Math and Statistics
- Risk Management
- Security & Risk Analysis

We look for confident, disciplined, thoughtful people, with strong ethics and values and who are willing to work hard, and be rewarded for doing so.

Leadership opportunities



We offer undergraduate students a variety of [opportunities](#) to get to know Deloitte. From internships and competitions to community service [programs and conferences](#), we look for today's best and brightest students who will become tomorrow's business leaders.

Opportunities for students*	Freshman	Sophomore	Junior	Senior
Conferences and leadership programs				
Alternative Spring Break	•	•	•	
Deloitte National Leadership Conference		•	•	
Envision Leadership Conference		•	•	•
NextGen Leaders National Conference	•			
NextGen Leaders Program	•	•	•	•
Deloitte Foundation and Deloitte-sponsored Competitions				
Audit and Advisory Case Competition		•	•	•
Audit National Student Case Study Seminar		•	•	•
Consulting National Case Competition	•	•	•	•
Cyber Threat Competition		•	•	•
FanTAXtic Case Study Competition		•	•	•
Internships		•	•	•
Full-time Positions				•

*Not all programs offered at all schools



Deloitte in the US

Deloitte LLP is the US member firm of DTTL. In the US, Deloitte has more than 64,000 people in 107 offices in 90 US cities serving thousands of publicly traded, privately held, non-profit and public sector clients through the Deloitte US Firms (Deloitte & Touche LLP, Deloitte Tax LLP, and Deloitte Consulting LLP).

Deloitte LLP recorded \$14.91B in US revenues in fiscal year ended May 31, 2014.

Deloitte LLP subsidiaries rank among the nation's leading professional services firms in audit, advisory, tax, and consulting across more than 20 industries. Known as an employer of choice for [innovative human resources programs](#), Deloitte is dedicated to helping clients and professionals excel.

[Click here](#) to use the map to find your campus and learn more about our recruiting activities and the programs for which we seek candidates at your school.

US Olympic Committee Sponsorship

Deloitte has been a proud sponsor of the US Olympic Committee (USOC) since 2009, providing professional services that help enable Team USA to successfully compete on the global stage.

Deloitte has the ability to make a tremendous impact because the USOC is much more than a sports organization. As the only National Olympic Committee in the Olympic Movement that doesn't receive government funding, the USOC is a multifaceted enterprise whose complexity rivals many global corporations. Its functions include:

- Athlete development
- Marketing
- Logistics
- Fundraising and sponsorships
- Legal and compliance
- Stakeholder coordination
- Facilities construction and management





Contact us

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Share your thoughts and connect with us on social media

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- Follow us on [Twitter](#)
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- Friend us on [Facebook](#)
- Circle us on [Google+](#)
- Follow us on [Slideshare](#)

Questions? Contact our [social media team](#).



All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, or veteran status, or any other legally protected basis, in accordance with applicable federal, state or local law.



Official Professional Services Sponsor

Professional Services means audit, tax, consulting and financial advisory services