



Future-proof your cloud strategy

Building tomorrow's business with SAP solutions running on AWS

Cloud has become transformational for business, and global industry leaders continue to work on evolving their cloud strategies. For many of them, the way forward involves the Amazon Web Services (AWS) cloud platform and SAP solutions such as SAP S/4HANA. Putting together all of the pieces can prove challenging. A winning, dedicated team can help.

Transformation trifecta

Working together, the powerful combination of AWS, Deloitte, and SAP brings organizations leading capabilities to help them transform their businesses with cloud. This team serves as a single source for all your cloud needs—from strategic design to streamlined execution to ongoing operations—supporting a complete cloud journey with the guidance to help you get from here to there.

Cloud platform by AWS

With millions of active customers in its global ecosystem,¹ AWS brings scalable technology, architecture, and the enterprise experience for helping you realize your cloud ambitions, no matter your organization's size. More than that, AWS cloud solutions provide built-in security and a steady flow of innovations that can help you keep up with ongoing disruption. Today, the AWS cloud platform offers more than 175 fully featured services.² AWS also is recognized as the worldwide leader in cloud infrastructure as a service, according to Gartner.³

Solutions by SAP

SAP is a major player when it comes to enterprise solutions today—with more than 400,000 customers in 180 countries.⁴ As cloud continues to transform business, SAP has embraced cloud with its integration-ready suite of cloud solutions for digital core operations, supply chain, workforce, customer experience, and beyond.

Transformation by Deloitte

As a recognized global leader in digital enterprise transformation and cloud enablement, Deloitte delivers a spectrum of capabilities that can help accelerate and strengthen your ability to operate and innovate with an SAP environment running securely on AWS.



Powerful.
Proven.
Possible.

A matter of *when*, not *if*

In 2027, SAP is expected to end mainstream maintenance for many ERP solutions⁵—as SAP increases its focus on the SAP S/4HANA. It's not a matter of if you need to make a move; it's a matter of when. Big digital transformation journeys lie ahead, and SAP solutions can be a part of those journeys.

As organizations transform their SAP workloads on SAP S/4HANA, those transformations can be achieved efficiently through the AWS platform. Such projects should not be rationalized through business value drivers alone, but through technology as well.

With SAP solutions running on AWS and supported by Deloitte, you can begin to innovate on any core—so you can achieve returns on your existing SAP® ECC, for example, even as you undertake a longer transformation journey with the SAP S/4HANA®.

Why Deloitte for SAP on AWS?

When it comes to bringing together SAP solutions and AWS, you have options for organizations that can help turn your vision into a reality. Why choose Deloitte? There are plenty of reasons.

Leading industry-specific experience and transformation accelerators	<ul style="list-style-type: none"> • Consumer Goods & Services • Technology, Media & Telecommunications • Energy, Resources & Industrials 	<ul style="list-style-type: none"> • Financial Services • Life Sciences & Health Care • Government & Public Services
End-to-end capabilities for SAP on cloud solutions	<ul style="list-style-type: none"> • Advise • Implement 	<ul style="list-style-type: none"> • Operate
Deep understanding of today's SAP solution	<ul style="list-style-type: none"> • 30 years of collaboration with SAP • 23,000+ professionals focused on SAP solutions across the globe 	<ul style="list-style-type: none"> • Winner of SAP® Pinnacle Award as Digital Partner of the Year (2019) Certified SAP global VAR alliance
Certified cloud managed service provider	<ul style="list-style-type: none"> • SAP HANA® Enterprise Cloud for hyperscale environments 	<ul style="list-style-type: none"> • Full range of services to help clients deploy, run, and manage SAP solutions
Leading cloud practice	<ul style="list-style-type: none"> • Global cloud transformation experience • Named a cloud leader in IDC MarketScape Worldwide Industry Cloud Professional Services Vendor Assessment (2019)⁶ 	<ul style="list-style-type: none"> • Named a cloud leader in Gartner Magic Quadrant for Public Cloud Infrastructure Managed and Professional Services Worldwide (2019)⁷
An AWS alliance	<ul style="list-style-type: none"> • Joint development efforts • Continuous training 	<ul style="list-style-type: none"> • Cloud transformation specialists
Achieved AWS competencies	<ul style="list-style-type: none"> • Government • Financial Services • Life Sciences • Migration • Data and Analytics • Machine Learning 	<ul style="list-style-type: none"> • Security • DevOps • IoT • SAP • Retail • Industrial Software
Achieved AWS designations	<ul style="list-style-type: none"> • Premier Consulting Partner • Authorized Commercial and Government Reseller Partner • Channel Reseller Partner • Managed Service Provider • Amazon Connect Service Delivery Partner • AWS GovCloud (US) • Amazon Connect 	<ul style="list-style-type: none"> • AWS Public Sector Partner • Amazon DynamoDB • Amazon EMR • Amazon Redshift • AWS Lambda Partner • AWS IoT Core • AWS IoT Analytics

Evolve confidently with cloud

By working with Deloitte to help you deploy and run SAP software on AWS solutions, you can begin to generate and sustain a host of potential benefits—so you can confidently respond to nonstop disruption and accelerate the growth of your business.



Define your cloud journey.

Deloitte helps you define a future-proof business strategy and align it with a cloud strategy—so you can get ahead of your competition and invest according to a schedule that makes sense for your business.



Build an ecosystem to drive new value.

We can help you navigate your technology options, choose the ones that fit your vision, and then integrate all the pieces into an AWS cloud ecosystem for driving business processes, costs savings, efficiencies, productivity, and the potential for growth.



Get insights that can transform your business.

Take insights and information transparency to a new level with SAP and AWS solutions. Deloitte helps clients make sense of their data, to derive critical insights and then put them to work in ways that can open up new value along the cloud journey—by intelligently automating processes, for example.



Innovate.

Our work helping industry-leading clients across the globe gives us a deep understanding of how emerging technologies—such as blockchain, machine intelligence, and IoT—can work with AWS and SAP cloud solutions to help drive new operating and business models.

Results that matter

Deloitte starts all cloud transformation projects by working to understand how your organization operates, how it can work more effectively, and what it takes to align your business processes with SAP solutions running on AWS.

We can help you:



Establish the business case for cloud



Implement the most effective SAP and AWS solutions



Map out a practical migration strategy



Keep it all secure during migration, operation, and beyond

Get up and running quickly

Our team can help you move fast, with a host of proprietary tools and preconfigured SAP solutions designed so you can start seeing results and value sooner. Some of our customers have:



up to
30%
Cost saved



up to
35%
Improved time to market

Let's talk

What's your plan for a cloud-driven future? How will you use cloud technologies to innovate, to thrive, and to lead? Learn how Deloitte, a leader in enabling SAP solutions on AWS, can help you reimagine your cloud future, your opportunities, the potential for new value, and everything.

Contact us to learn more about our capabilities with SAP on AWS. We can provide a demo, share additional insights, or discuss a specific challenge your organization is facing.

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2. <https://aws.amazon.com/what-is-aws/>
3. Gartner: Magic Quadrant for Cloud Infrastructure as a Service, Worldwide (2019)
4. <https://www.sap.com/corporate/en/company.html>
5. <https://support.sap.com/en/offerings-programs/strategy.html>
6. http://idcdocserv.com/US44483719e_Deloitte
7. <https://www.gartner.com/en/documents/3903065/magic-quadrant-for-public-cloud-infrastructure-professio>

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Powerful. Proven. Possible.