



## Delivering what matters—*differently*

Insurance industry transformation to keep you on the cutting edge

As digital technologies transform our everyday interactions and consumers seek more personalized experiences, property and casualty insurers face the pressure to reimagine services and operations to meet changing expectations. Whether your organization wants to launch new products with greater speed, expand its distribution networks, empower its agents, transform customer experience, improve operational efficiency, any combination of the above, or something else entirely, we know your goals go far beyond simply implementing technology. While many systems integrators can stand up a new software system for you, cookie-cutter implementations rarely help you realize the desired results. **That's why Deloitte's integrated approach to implementing Guidewire is different and so effective.**

## **WORK SMART, GROW FAST, DELIVER WHAT MATTERS**

As a certified Guidewire PartnerConnect Global Premier Consulting Partner, we leverage Guidewire's market-leading solutions—whether on premise or in the cloud—along with our extensive industry experience, unmatched delivery capabilities, and innovative approach to transformation to help you work smarter and grow faster. Our insurance-focused team creates and executes a distinct road map tailored to your organization's needs, customized to accelerate your transformation, and focused on what matters—bringing value to your business.

## OUR PROVEN APPROACH

Using demonstrated human-centered design methodologies and transformation experience, our teams are able to accelerate implementations and adapt quickly to developments as the project unfolds. The goal is to stay nimble—to bend, but not break, and to keep things moving.



### Putting people first

We turn the traditional approach to Guidewire enablement inside out by putting people first. Centering the perspectives of the people using your products and services—both policyholders and agents—allows us to design digital processes, agile systems, and a fully digitized core that elevate the human experience. And your bottom line.



### Experience that shows

A global insurance industry practice. Decades of business transformation experience. Guidewire-certified analysts and developers. Our deep knowledge, cross-functional teams, and robust, proven methodologies can help accelerate implementation and reduce cost and risk while emphasizing client ownership and quick decision-making.



### An ecosystem of value

To help you unlock the full value of your Guidewire investment, we offer a spectrum of actuarial, analytics, cloud, change management, assurance and advisory, enterprise risk, tax, regulatory, and consulting services. We even embed underwriters, data scientists, and actuaries on projects to help design profitable, refreshed, or new lines of business.

## GETTING YOU THERE, FASTER

Our comprehensive offerings include InsurCloud, a complete insurance core systems solution to increase speed-to-market and speed-to-value

while reducing cost and delivery risk. Pre-configured on Guidewire and powered by best-in-class technology, InsurCloud can help insurers rapidly adopt a cutting-edge, transformative experience with a focus on outcome.

To help increase agility, scale operations, accelerate innovation, and drive efficiencies, we work with well-established technology vendors and emerging InsurTechs to provide end-to-end system capabilities, including ongoing maintenance and support. Our operate services enable us to serve as an extension of your organization, including industry-centric and technology-centric capabilities.

Deloitte's Guidewire Upgrade Factory is a proven offering that has successfully delivered more upgrades in North America than any other systems Integrator. And that's only the beginning. Never before has there been such a convergence of market shifts in people, processes, and technology—driving the urgency for insurance companies to revolutionize and adapt quickly, and with confidence.

**To learn more about how Deloitte and Guidewire can help you transform your insurance business to keep you on the cutting edge, connect with:**

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