Deloitte.
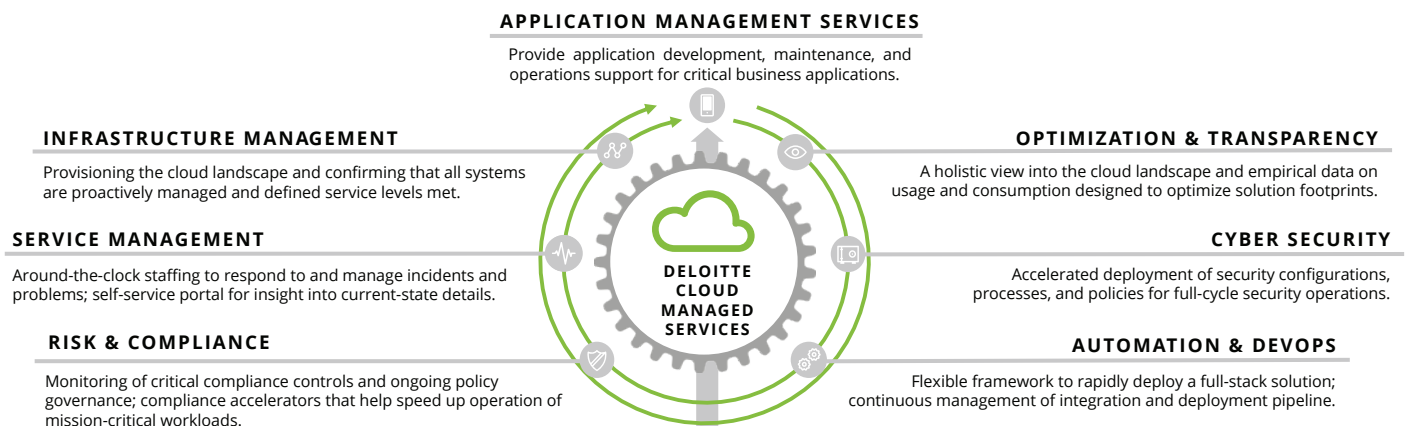

Cloud Managed Services can help Deloitte clients by simplifying the management of existing and new cloud footprints

As more and more companies move to the cloud, they're reaping the enormous benefits of always-on technology, rapid solution deployment, and flexible scaling. However, organizations are also coming up against a harsh reality: the journey to the cloud doesn't end when they go live with a new or migrated cloud application. In fact, enterprises are quickly discovering that cloud operations require a very different approach.

Before moving to the cloud, most companies were able to purchase supplementary services from their data providers that covered such critical tasks as controls management, security, patching, and monitoring. In contrast, cloud providers promote a shared responsibility model in which they offer the infrastructure, while their clients are responsible for the rest. That's a tall order. It calls for a close integration of people, process, and technology, and it can be extremely time-consuming.

But it doesn't have to be. Deloitte's Cloud Managed Services (CMS) can help you design, build, and operate end to end client solutions in addition to managing critical business applications running in the cloud. Deloitte has also built OpenCloud, a platform that automates and accelerates our best practices in seven multi-disciplinary areas that are designed and customized based on the client's needs.

> Deloitte's Cloud Managed Services works with each of the major cloud service providers to assist at each stage of the cloud lifecycle.

APPLICATION MANAGEMENT SERVICES
Provide application development, maintenance, and operations support for critical business applications.

INFRASTRUCTURE MANAGEMENT
Provisioning the cloud landscape and confirming that all systems are proactively managed and defined service levels met.

SERVICE MANAGEMENT
Around-the-clock staffing to respond to and manage incidents and problems; self-service portal for insight into current-state details.

RISK & COMPLIANCE
Monitoring of critical compliance controls and ongoing policy governance; compliance accelerators that help speed up operation of mission-critical workloads.

OPTIMIZATION & TRANSPARENCY
A holistic view into the cloud landscape and empirical data on usage and consumption designed to optimize solution footprints.

CYBER SECURITY
Accelerated deployment of security configurations, processes, and policies for full-cycle security operations.

AUTOMATION & DEVOPS
Flexible framework to rapidly deploy a full-stack solution; continuous management of integration and deployment pipeline.

DELOITTE CLOUD MANAGED SERVICES

Two flavors of Deloitte CMS

Deloitte CMS can be delivered in two different ways, giving our clients significant flexibility:

	Client cloud management platform	Deloitte OpenCloud platform
Root account	Owned by client	Owned by Deloitte; billed to client
Build	Longer build, configuration, and deployment time due to lack of pre-existing infrastructure and automated scripts	Library of automated playbooks built by Deloitte and available to help accelerate the time to build and configure new client's environments
Support and services	Customized set of managed and enterprise-grade security services delivered using client's own cloud management platform and support processes	Integrated suite of managed and security services available on demand and delivered using the Deloitte OpenCloud Platform and support processes
	Round-the-clock support and incident remediation from Deloitte's worldwide delivery team	Round-the-clock support and incident remediation from Deloitte's worldwide delivery team

How we can help

Deloitte CMS follows a holistic, integrated approach that supports all of the leading cloud providers. Our experienced resources have an in-depth understanding and strong track record of delivering cloud solutions to clients across a broad range of industries. We're uniquely positioned to build, execute, and manage a comprehensive strategy that puts cloud technology in service of your vision for the future.

Multi-cloud management	Flexible solutions and delivery approach	Integrated service team	Full stack support for infrastructure and applications	Security and compliance	Cost savings	Client guidance from strategy to operation

60+

clients receive Open Cloud + CMS

today **0** breaches

in **5** years

Why Deloitte

Guided by Deloitte's deep industry experience and knowledge, we have the team to help you navigate on your journey to the cloud. We can help you define a clear, efficient, and cost effective business strategy that can provide your organization with a stable, scalable platform designed to support continued growth in an increasingly competitive market. Let our experienced team of professionals guide you into the cloud today and show you how the right strategies, technology, and resources can lift your business to new heights.

Start the conversation. To learn more, visit www.deloitte.com/us/cloud

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