Real results, real impact
Transforming supply management, procurement process, and supply chain strategy to deliver impactful results throughout the enterprise.

Imagine a future where predictive analytics can make your sourcing more strategic, where procurement operations are fully automated, and where supplier and category management happen proactively. Through digital procurement solutions, Deloitte and Coupa Software are making this vision a reality for business leaders around the world.

Realizing your procurement potential
For almost a decade, Deloitte and Coupa Software have been working together to support rapid design iterations and deployments, accelerate timelines, and bring clarity to complex operations across the globe. With Coupa, you get an industry-leading business spend management platform, a top rated procure-to-play cloud-native structure, and an end-to-end source-to-pay management tool. Combined with Deloitte's battle-tested best practices, industry-leading accelerators, and deep technical experience in cloud deployment, you get results that can scale and help grow your enterprise.

Together, we help you go beyond the technology, decreasing implementation time, reducing delivery risk, and driving technology adoption for increased visibility and control to make a real impact on your bottom line in a matter of months, not years.

TWO RECOGNIZED LEADERS, ONE POWERFUL SOLUTION

Deloitte
- Global leader in Supply Management Strategy Consulting based on breadth and depth of capabilities
- Global leader in Procurement Operations Consulting based on breadth and depth of capabilities
- Global Leader in Supply Chain Strategy Planning based on capabilities

Coupa
- Global leader in the Gartner 2018 Magic Quadrant for Procure-to-Pay Suites for three consecutive years
- Global leader in Sourcing Applications in IDC 2018 MarketScape Report

Results that matter: Deloitte and Coupa Software

A global pharmaceutical company increased user adoption by 40 percent and reduced purchase order and invoice cycle time by 50 percent through implementing a guided buying experience.

A leading manufacturer of industrial equipment recognized over $100 million in savings in the first 24 months and established a single compliant platform that can be leveraged by over 30,000 users in 40+ countries and 180+ facilities.
Why Deloitte?
Simply put, we’ve been there and done that.

Deloitte accelerators transform in months, not years

Deloitte’s Coupa accelerators benefit our clients with:

- A thoroughly vetted implementation design that provides flexibility and scalability, developed with Deloitte’s interactive, agile ‘workshop’ method to engage critical stakeholders
- A compressed implementation timeline by fast-tracking high-stakes decisions and reducing or eliminating the need for redesign/rework
- An end-to-end solution that can yield a successful technology deployment while incorporating relevant business processes to lay the foundation for lasting change

Coupa Design Accelerator:
Facilitates Coupa technology configuration and business process design decisions based on Deloitte’s IndustryPrint Source-to-Pay Process model and the functional technical specification library

Coupa Integrations Accelerator:
Leverages the full capability of the Coupa platform and incorporates best practices from other Coupa implementations and Source-to-Pay business processes

Coupa Supplier Enablement Accelerator:
Plans and executes a supplier enablement strategy to support communication, enablement, and testing activities

Coupa Compliant Invoicing Accelerator:
Designs and processes considerations when testing and enabling suppliers on the Coupa Compliant Invoicing tool

More than just procurement
As a recognized leader in both business transformation and digital procurement, Deloitte brings proven methodologies, accelerators, and an experienced team of accounting, procurement, tax, industry, and digital transformation professionals. We can help your organization rethink and redesign operating models to enhance experiences and financial outcomes. Deloitte and Coupa can work with you to take your project from beginning to completion using an approach customized to meet your unique priorities, challenges, and objectives.

Ready to get real with your results?
To learn more about how Deloitte and Coupa can help you transform your approach to digital procurement and achieve bottom-line impacts, please reach out to us.

Like no one else:
We combine the breadth of our industry-leading supply management experience with our knowledge of cloud-based technologies to deliver results quickly.

We do complex:
We’re a leader in delivering the largest, most complex Coupa Software deployments.

We do global:
We’re uniquely qualified to help your global business with our integrated, results-driven approach and localized team structure.

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