



Deloitte's Technology Alliance Program

Advancing technology adoption through collaboration and solution development



At Deloitte, we operate with a single focus in mind: serving our clients to help them solve their toughest business challenges. Our strength stems from deep roots and acute consulting acumen in strategy, operations, and technology as well as unparalleled industry experience and knowledge. Our objective is to extend our reach, drive revenue and strengthen value for both the clients we serve and for the leading technology companies we align with around the world.

Deloitte's alliance portfolio contains some of the world's leading technology companies. These strategic alliances allow us to better serve our clients through new advances in technology and our joint solution development.

How our clients benefit

Through our alliance program, we are able to provide greater focused collaborations with accelerated delivery times. And, with our dedicated alliance teams, we are combining today's leading technologies with practical business wisdom, creating custom and industry specific solutions, accelerators and roadmaps to help our clients overcome their most pressing business challenges.

We also bring our best in class advisory and consulting services paired with our alliance's industry leading technology solutions to every engagement, helping our clients drive greater value from their technology investments, faster.

What this means to our current and future alliances

As a member of our alliance program, we complement each other's strengths; combining Deloitte's industry leading business acumen across all functions (consulting, financial advisory, tax and audit) with the market's cutting edge technology solutions in a way that allows us to extend our reach in market place.

Together we can provide unique synergy to help our clients respond to a wide range of complex business issues more quickly and more effectively. We do this through close and direct alignment of industry and product experts as well as access to Deloitte's proven methodologies, accelerators, preconfigured solutions, and unique access to the C-suite. From strategy to implementation, we are working with our clients to deliver true business value through rewarding technology solutions and business processes.

For a complete listing of Deloitte's Alliance relationships, please visit www.deloitte.com/us/alliances

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