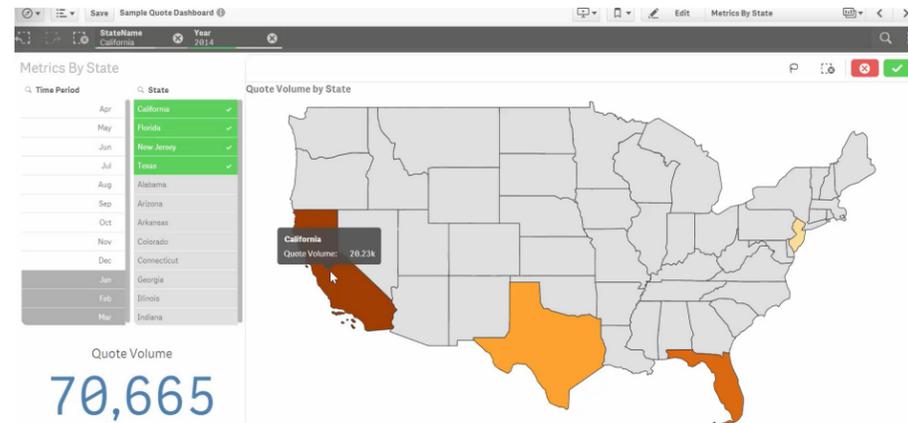
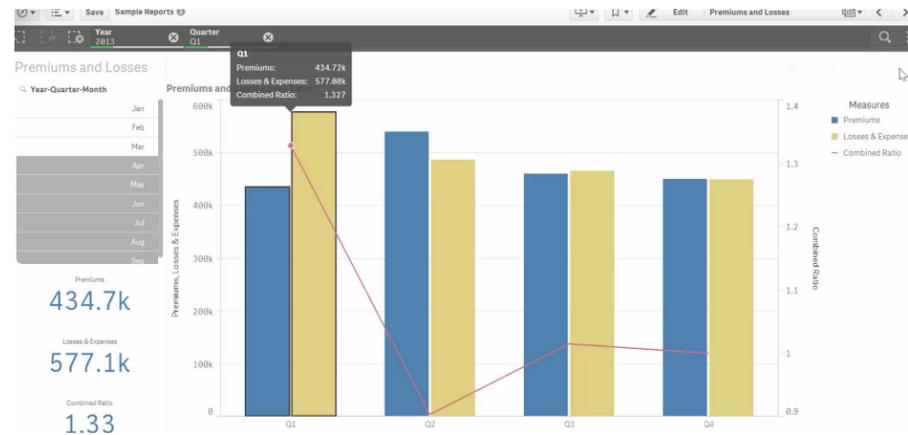


Example 2: Quote Volume by State sheet



Example 3: Premiums and Losses with Combined Ratio across Time sheet



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Deloitte Analytics Accelerator for Insurance (AAI), powered by Qlik

Together, Deloitte and Qlik help insurance companies design, build and run insight driven organizations by helping to maximize the potential value of analytics and information to deliver operational excellence, new products and services, competitive agility, and growth.

Speed time-to-value for self-service analytics

Insurance carriers thrive on the volume, variety, velocity, and value of data for decision making across the entire insurance value chain. The sudden explosive growth of data and of the analytics technologies and capabilities that can be used to transform that data into insights can be difficult to keep up with, even for the most sophisticated analytics-driven organizations.

Customer-centric evolution

Today, insurance carriers are making a significant shift from being "product-centric" to "customer-centric" organizations. This transition leaves many insurance companies with unanswered questions:

- How do I integrate core customer, product, policy and claims data from multiple legacy and modern core systems into a centralized data repository?
- What is the best approach for my company

in governing and delivering the enterprise wide Key Performance Indicators (KPIs)?

- How can I accelerate the implementation speed and roll out reporting and analytical solutions in an incremental manner to reduce risk?

Meeting the challenges of today's insurance marketplace

Anticipating the demands in the insurance analytics marketplace, Deloitte developed the Analytics Accelerator for Insurance (AAI) offering—an accelerator designed to



