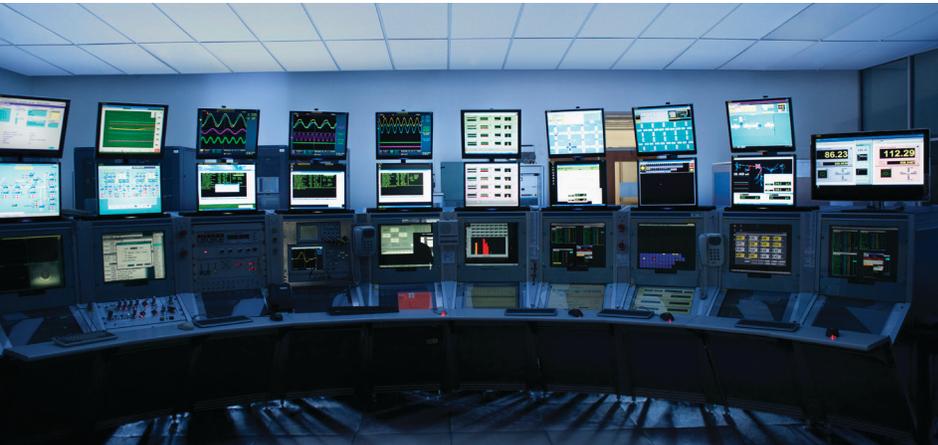


Deloitte's CA PPM Offerings

Enabling Enterprise Value with Project Portfolio Management



Driving value with Deloitte

Deloitte delivers high-value Project Portfolio Management (PPM) solutions for our clients with CA Technologies software. Deloitte has a distinctive approach to PPM strategy, design, and implementation activities designed to help organizations in their efforts to increase their payback and accelerate their time to value.

We leverage our multidisciplinary capabilities to help organizations align their strategic business drivers with their underlying Information Technology (IT) competencies, measured by an effective project management foundation and continuous governance. We believe PPM is not simply a technical approach, but that it is the intersection of several management disciplines, including business, programs, project, and people activities, all of which should align to the strategic direction.

Deloitte's holistic approach envelops these multiple disciplines to help organizations establish a path toward PPM maturity, including continuous governance and process evolution. Starting with deep industry knowledge, we bring leading industry business process transformation, application configuration, technology integration, security and controls, and human capital management to PPM projects.

Our focus on value realization is designed to help CXOs better understand how PPM can help them pull the levers that impact shareholder returns and how using CA PPM with an emphasis on Enterprise Value can help them more effectively use the software's capabilities.

Deloitte's Project Portfolio Management offerings

Deloitte has developed a set of PPM offerings that start with assessing a company's current PPM capabilities and diagnosing the effectiveness and strategic alignment of their current project portfolio. Whether a company is currently using CA PPM or some other PPM tool, we can provide valuable insights into performance improvements to be considered by leveraging our own highly acclaimed Enterprise Value toolset to help them drive PPM benefit realization. We believe the offerings described below can provide significant value to companies using CA PPM or planning to implement CA PPM as a PPM solution.

PPM maturity assessment. The assessment is performed by Deloitte with our own proprietary tool that compares PPM leading practices to a company's existing PPM business processes and systems and determines the maturity of their current PPM capabilities. Inputs from a company's executives, project managers, subject matter specialists, and project participants are gathered to arrive at a maturity score in each PPM category and subcategory. The output of the assessment is used to drive the creation of a pragmatic and actionable implementation road map to help the company advance along the PPM maturity continuum.

Project portfolio diagnostics. For organizations looking at the health of their project portfolio, Deloitte has built tools based on our proprietary framework, Enterprise Value Map. The Portfolio Landscape, a tool we have built upon CA PPM helps companies make the right investment decisions by balancing five key dimensions— Enterprise value alignment, process alignment, financial and people, risk and value, and investment type. Based on these key dimensions, we can help them plot their projects and perform a quick assessment of the alignment of corporate strategies and operational planning. The diagnostic facilitates a quick evaluation of each project's risk and value to its portfolio to better assess investment tradeoffs within their business objectives.

PPM Vendor Assessment. Deloitte has a methodology and toolset to evaluate the fit of PPM solutions to a company's business needs. It is based on a set of 450 PPM capabilities; we can identify best-fit solutions and provide comparative scoring that evaluates functional fit, technical fit, and vendor fit.

Bottom-line benefit opportunities

Our PPM service offerings are designed to help organizations in their efforts to:

- Reduce cost per project
- Decrease project duration
- Reduce project overruns
- Reduce project failure rates
- Decrease project redundancy
- Increase staff productivity

Deloitte's CA PPM implementation offerings

Value-driven CA PPM implementation services. Deloitte's practitioners use our proprietary Enterprise Value Delivery (EVD) method to help organizations implement CA PPM. It is a process-based, step-by-step, flexible approach with innovative business practices designed to enhance delivery, reduce costs, and control risks. EVD for CA PPM is a robust technology implementation framework unique in its multithreaded approach to help organizations realize value and adopt improved business processes enterprise wide.

CA PPM upgrade services. Deloitte's upgrade methodology is designed to help organizations migrate to the latest CA PPM release. Our experienced PPM team uses this field-tested methodology to rapidly advance to a more current release that includes improvements in client PPM processes.

Deloitte's CA PPM implementation accelerators

Deloitte's extensive experience in providing CA PPM implementation services drives our continual development of implementation accelerators. These accelerators help organizations realize a return on investment faster than traditional implementations.

Deloitte configuration acceleration tool (D.CAT).

Deloitte's proprietary CA PPM configuration tool helps significantly shorten the time it takes to execute tool configuration and data conversion. Our CA PPM trained professionals enter detailed business requirements into D.CAT, and the tool generates CA PPM configuration and conversion files.

Deloitte's integration and enhancement framework.

Deloitte's GateSuite provides a standard framework for CA PPM integration and enhancement development. It uses

standard CA PPM integration methods, taking advantage of Clarity's backward compatible integration technology, the Extensible Markup Language Open Gateway (XOG). Our custom built Financial Management Tool significantly extends the standard CA PPM financial module allowing for selective security, locking, mass updating, and mass copying of financial plans. Our technical specialists are well versed in these accelerators, including our team in India, allowing us to augment our team with high-quality, cost-efficient offshore resources.

Deloitte's change management and CA PPM training.

Deloitte believes change management, communications, and training are vital to managing the high organizational impact associated with implementing PPM and promoting faster user adoption. We have extensive experience helping clients develop tailored CA PPM training programs including instructor-led courses, Web-based training, job aids, and online help capability leveraging the CA Productivity Accelerator (CAPA) tool.

Our CA Technologies alliance

Deloitte's alliance with CA Technologies facilitates alignment of CA's PPM software with our professional services offering high-quality, cross-functional services and solutions. In recognition of performance and overall commitment, Deloitte Consulting LLP was selected as the "CA Clarity Partner of the Year" for 2013. Deloitte is recognized as setting the pace among professional services organizations and engages with strategic vendors to expand service offerings to provide greater value to our clients. We bring together many years of industry experience with the innovation and knowledge of professionals who deliver a full range of customizable services and solutions.

Contacts

Chris Garibaldi

Principal, PPM Practice Lead
Technology Strategy
Deloitte Consulting LLP
cgaribaldi@deloitte.com
+1 816 797 7135

Rob Garvey

Sales Executive Director
CA Alliance Leader
Deloitte Services LP
rgarvey@deloitte.com
+1 313 574 0598

Michael Ravin

Specialist Leader
Deloitte Consulting LLP
mravin@deloitte.com
+1 703 251 3689

Matt Ku

Senior Manager
Deloitte Consulting LLP
maku@deloitte.com
+1 816 802 7761

As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

This publication contains general information only and is based on the experiences and research of Deloitte practitioners. Deloitte is not, by means of this publication, rendering business, financial, investment, or other professional advice or services. This publication is not a substitute for such professional advice or services, nor should it be used as a basis for any decision or action that may affect your business. Before making any decision or taking any action that may affect your business, you should consult a qualified professional advisor. Deloitte, its affiliates, and related entities shall not be responsible for any loss sustained by any person who relies on this publication.