

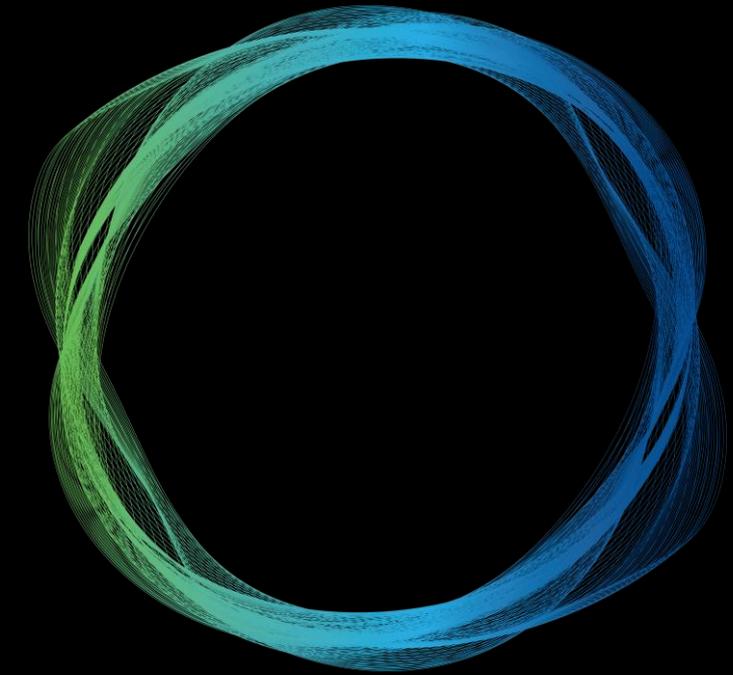
**Deloitte.**

## Reimagine what's possible for your enterprise and realize the full potential of Deloitte's Azure cloud services

Deloitte can help you determine the most effective way to innovate, unlock value streams and reduce cost.

App modernization and migration involves more than transitioning legacy technology and processes to cloud. It involves a strategic redirection—thinking about the evolution of your company and what cloud can ultimately enable for your business. How it can unlock new potential and deliver newfound competitive advantage.

Drawing from our deep domain knowledge and extensive experience helping organizations navigate digital transformation, Deloitte looks at the big picture first. We start by focusing on your desired business outcomes and how to leverage cloud native capabilities to form an innovation core at the center of your strategy. Then, our Azure cloud team prioritizes and sequences an approach to accelerate the realization of those value streams.



### An end-to-end, value-focused approach—on an accelerated path.

#### Discovery and assessment

Identify modernization scenarios based on business priorities and business cases.

#### Readiness planning

Build a road map around modernization and migration types and complexity estimates based on current-state criteria.

#### Modernization and migration

Leverage intelligent automation and tooling to modernize and migrate applications in waves according to priority and organizational value.

#### Test, cutover, and operate

Offer day-to-day support and operation of the application(s) to cost-effectively meet service-level objectives.

#### Decommissioning services

Reduce technical debt and costs, and reinforce cybersecurity posture.

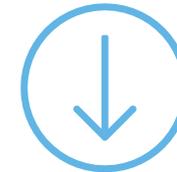
### Transform manual processes to cloud-first principles and drive insights and value across your organization



Advance innovation while preserving "the core of the business"



Establish automation and AI foundations



Reduce operating costs, technical debt, potential vulnerabilities, and risk



Accelerate M&A agility and increase overall ROI



Achieve scalability, interoperability, and greater responsiveness

## Deloitte is a global leader in Azure cloud services

Our Azure practice offers globally consistent, end-to-end capabilities on top of reliable hybrid cloud solutions to help you translate the power, agility and speed of cloud to your business innovation and impact on a large scale. We bring independent objectivity to our deep cloud skill set and to our extensive technology ecosystem to help you drive value quickly from your cloud investment.

### Innovate with confidence

Deloitte's team can help you understand how to translate Azure's capabilities into your desired business outcomes—knowledge, so you can benefit from your cloud investment sooner.

### Connect for impact

Deloitte builds on the technology you know and integrates a portfolio of industry- and domain-specific tech capabilities—optimized to deploy on Azure—to accelerate and amplify cloud's impact for your business.

### Realize your possible

Deloitte's advise, implement and operate capabilities—built on decades of large-scale transformations and collaborations with tech organizations and complex ecosystems—are trusted by clients to help them realize their possible and modernize their futures.

### Recognized leader

For the most up-to-date list of our analyst accolades, please see our [website](#).

### Dedicated, integrated Azure practice

- Meets certified staff requirements for Microsoft Azure Expert Managed Services Provider Program
- Meets certified professional requirements for Microsoft Cloud Platform Gold Competency
- Provides the resources to accelerate your cloud journey with SAP on Azure reference architecture and playbooks
- Azure practice spanning 40+ countries
- Achieved competencies in migration, machine learning, data and analytics, SAP, security, DevOps and IoT\*

(\*As Microsoft's Independent Auditor, Deloitte is not a Microsoft partner and does not participate in the partner program or hold partner program designations, such as competencies.)

## Industry insights to help achieve what cloud makes possible—faster

We apply industry and business domain depth across six key sectors where Deloitte practitioners can drive particular advantage when a client uses Azure:

### Consumer

Combining Azure's capabilities with Deloitte's tested solutions across tech, human capital and strategy, manufacturing organizations enhance real-time supply chain and/or customer experience value.

### Energy, Resources & Industrials

Deloitte's specialists provide comprehensive, integrated solutions to all segments of sectors: oil, gas, and chemicals; power, utilities and renewables; and industrial products and construction.

### Financial Services

Deloitte is recognized as a leader in cloud professional services,<sup>7</sup> and organizational and technology transformation to financial and insurance organizations.

### Government & Public Services

Deloitte's team brings decades of experience, fresh perspectives and extensive technology resources to help government agencies and educational institutions fulfill their missions.

### Life Sciences & Health Care

Deloitte provides strategies and comprehensive solutions to help organizations respond to the opportunities and challenges in today's ever-evolving life sciences and health care industries.

### Technology, Media & Telecommunications

Deloitte's TMT practice has a wealth of experience in helping technology, media and entertainment, and telecom companies evaluate complex issues, develop fresh approaches to problems and implement practical solutions.

## Our integrated Azure consulting services

Deloitte's Azure team brings the breadth of services and depth of resources that enable us to help you keep pace with change, regardless of your challenges and opportunities.



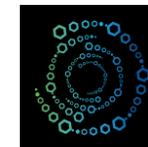
### Analytics + AI

Template-driven analytics to drive rapid business insights



### Intelligent Edge + IoT

Industry-aligned use cases and best practices for leveraging turnkey IoT



### Azure Hybrid Cloud

Predefined architectures, best practices and use cases for Azure Stack Hub, Azure VMWare services, and Azure Edge scenarios



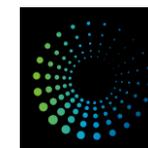
### SAP S/4HANA on Azure

Next-generation SAP platform leveraging the power of cloud



### Application modernization

Cloud native development and app modernization approaches to address app transformation



### Deloitte Cloud Accelerator (DCA) for Azure

Predefined core services, automation and reference architecture components critical to operating in Azure at scale

## Get in touch

### Azure practice

#### Bob Hersch

Global Microsoft Technology Practice Leader  
Deloitte Consulting LLP  
[bhersch@deloitte.com](mailto:bhersch@deloitte.com)

#### Scott Rodgers

Chief Architect, Global Microsoft Technology Practice  
Deloitte Consulting LLP  
[srodgers@deloitte.com](mailto:srodgers@deloitte.com)

### Technical solutions and delivery

#### Siva Muthu

Cloud Development Lead, Azure  
Deloitte Consulting LLP  
[smuthu@deloitte.com](mailto:smuthu@deloitte.com)

#### Naren Kunapareddy

Application Modernization Lead, Azure  
Deloitte Consulting LLP  
[nakunapareddy@deloitte.com](mailto:nakunapareddy@deloitte.com)

### Sales and opportunities

#### Mike Coleman

Sales Executive  
Deloitte Consulting LLP  
[micoleman@deloitte.com](mailto:micoleman@deloitte.com)

#### Thomas Hale

Sales Executive  
Deloitte Consulting LLP  
[thhale@deloitte.com](mailto:thhale@deloitte.com)

### About Deloitte

As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see [www.deloitte.com/us/about](http://www.deloitte.com/us/about) for a detailed description of our legal structure. Certain services may not be available to attest clients under the rules and regulations of public accounting.

This publication contains general information only and Deloitte is not, by means of this publication, rendering accounting, business, financial, investment, legal, tax, or other professional advice or services. This publication is not a substitute for such professional advice or services, nor should it be used as a basis for any decision or action that may affect your business. Before making any decision or taking any action that may affect your business, you should consult a qualified professional advisor. Deloitte shall not be responsible for any loss sustained by any person who relies on this publication.

Copyright © 2021 Deloitte Development LLC. All rights reserved.