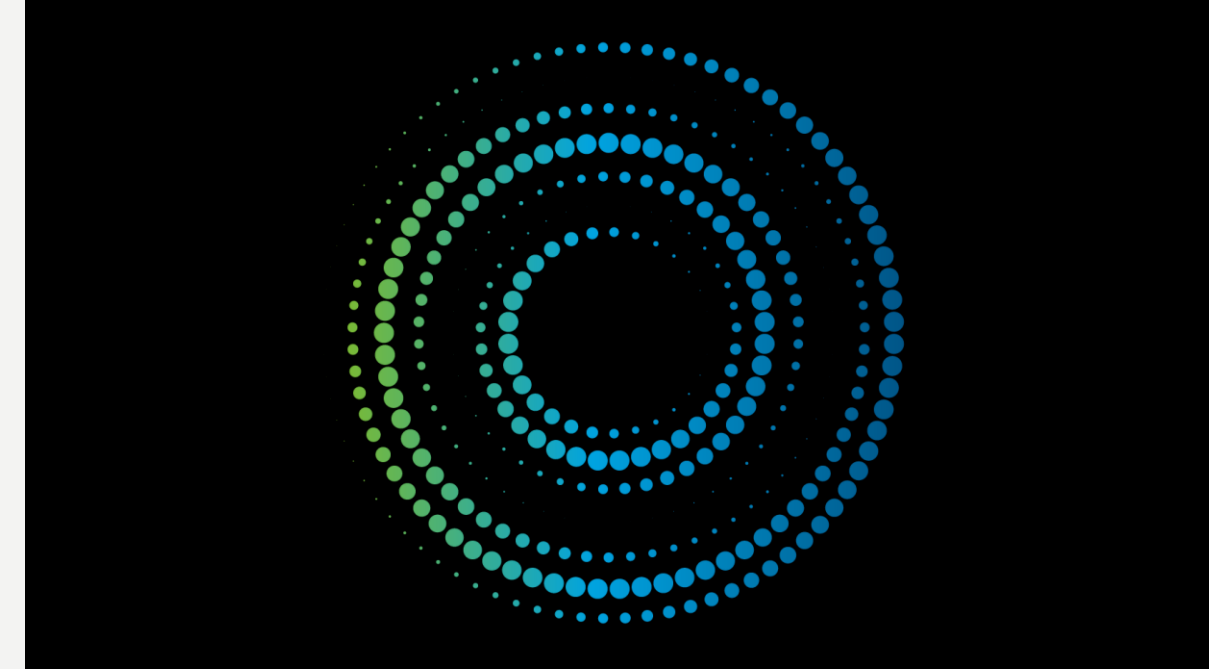




Sharpen your competitive advantage with Deloitte's Cloud Managed Services for Azure




With Deloitte managing your Azure workloads, you'll reduce costs, improve efficiency, and start realizing the transformative value of cloud more quickly and fully.

While migrating workloads to Azure cloud can help reduce your physical infrastructure and associated costs, the journey doesn't end there. If you're still self-managing your critical IT processes and business applications, it can hobble the speed and agility you sought with your move to cloud. With Deloitte's Cloud Managed Services (CMS), you can leave day-to-day management of cloud workloads to us and free up your internal resources to focus on strategic business initiatives.



The Deloitte CMS difference

Named the world leader in the Gartner 2020 Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services,¹ Deloitte offers end-to-end services, drawing on our ecosystem relationships and global resources to partner with you throughout every stage of your cloud journey.

-  **Build**
The accelerated deployment and configuration of client environments, possible by leveraging Deloitte's library of automation and runbook templates.
-  **Manage**
An integrated suite of cloud managed services including automation, cybersecurity and on-demand services, delivered using the Deloitte OpenCloud platform and support processes.
-  **Operate**
Around-the-clock support and incident remediation, from Deloitte's worldwide delivery team.

With our strategic insights into all aspects of business and cloud technologies, Deloitte is precisely positioned to design, execute, and manage a comprehensive strategy that puts cloud technologies in service of your vision for the future and improves how you serve your customers or constituencies.

Beyond the basics

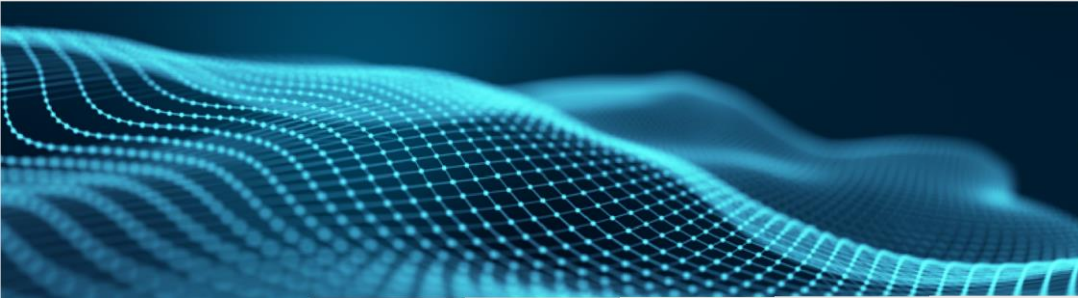
Deloitte CMS goes beyond virtual servers, networking, availability zones, and 24-hour cybersecurity. We bring the resources to handle complex management issues like cloud-native and serverless applications, encryption at rest and in transit, regulatory compliance, and disaster recovery. And not just for Azure but across multicloud as well.

What's more, **our industry-leading OpenCloud management platform** is the integrated foundation of services and tools that enables acceleration and automation across the seven multidisciplinary areas show below—with tailored solutions that provide the scalability, agility, and rapid deployment capabilities you need to get the most operational and strategic value from cloud technology.



Benefits of Deloitte CMS and OpenCloud:

- Outcomes targeted to your business value and strategic objectives while enabling organizational agility.
- Multiple rapid-cloud deployments, each configured and managed to your specific requirements and budgetary objectives.
- Consumption-driven cost models help reduce costs while enabling scalability and agility.
- Enhanced performance enabled by freeing your internal resources to focus on value-added activities.
- Enhanced security and compliance capabilities integrated across the foundation for greater peace of mind.
- Ongoing guidance and support from strategy to deployment to continuous operations.



Deloitte is a global leader in Azure cloud services

Our Azure practice offers globally consistent, end-to-end capabilities on top of reliable hybrid cloud solutions to help you translate the power, agility and speed of cloud to your large-scale business innovation and impact. We connect independent objectivity with a deep cloud skill set and extensive technology ecosystems and relationships—all to help you drive value quickly from your cloud investment.

Connect for impact

Deloitte builds on the technology you know and integrates a portfolio of industry- and domain-specific tech capabilities—optimized to deploy on Azure—to accelerate and amplify cloud's impact for your business.

Realize your possible and innovate with confidence.

Deloitte's advise, implement and operate capabilities—built on decades of large-scale transformations and collaborations with tech organizations and complex ecosystems—have earned the trust of clients worldwide. We can help you harness the power of Azure cloud to achieve your desired outcomes and drive value quickly.

Recognized leader

For the most up-to-date list of our analyst accolades, please see our [website](#).

Dedicated, integrated Azure practice

- Meets certified staff requirements for Microsoft Azure Expert Managed Services Provider Program
- Meets certified professional requirements for Microsoft Cloud Platform Gold Competency
- Provides the resources to accelerate your cloud journey with SAP on Azure reference architecture and playbooks
- Azure practice spanning 40+ countries
- Achieved competencies in migration, machine learning, data and analytics, SAP, security, DevOps and IoT*

(*As Microsoft's Independent Auditor, Deloitte is not a Microsoft partner and does not participate in the partner program or hold partner program designations, such as competencies.)

Industry insights to help achieve what cloud makes possible—faster

We apply industry and business domain depth across six key sectors where Deloitte practitioners can drive particular advantage when a client uses Azure:

Consumer

Combining Azure's capabilities with Deloitte's tested solutions across tech, human capital and strategy, manufacturing organizations enhance real-time supply chain and/or customer experience value.

Energy, Resources & Industrials

Deloitte's specialists provide comprehensive, integrated solutions to all segments of sectors: oil, gas, and chemicals; power, utilities and renewables; and industrial products and construction.

Financial Services

Deloitte is recognized as a leader in cloud professional services,⁷ and organizational and technology transformation to financial and insurance organizations.

Government & Public Services

Deloitte's team brings decades of experience, fresh perspectives, and extensive technology resources to help government agencies and educational institutions fulfill their missions.

Life Sciences & Health Care

Deloitte provides strategies and comprehensive solutions to help organizations respond to the opportunities and challenges in today's ever-evolving life sciences and health care industries.

Technology, Media & Telecommunications

Deloitte's TMT practice has a wealth of experience in helping technology, media and entertainment, and telecom companies evaluate complex issues, develop fresh approaches to problems and implement practical solutions.

Our integrated Azure consulting services

Deloitte's Azure team brings the breadth of services and depth of resources that enable us to help you keep pace with change, regardless of your challenges and opportunities.



Analytics + AI

Template-driven analytics to drive rapid business insights



Intelligent Edge + IoT

Industry-aligned use cases and best practices for leveraging turnkey IoT



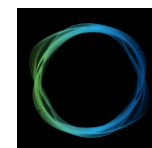
Azure Hybrid Cloud

Predefined architectures, best practices and use cases for Azure Stack Hub, Azure VMWare services, and Azure Edge scenarios



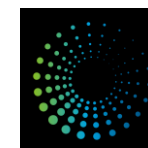
SAP S/4HANA on Azure

Next-generation SAP platform leveraging the power of cloud



Application modernization

Cloud native development and app modernization approaches to address app transformation



Deloitte Cloud Accelerator (DCA) for Azure

Predefined core services, automation and reference architecture components critical to operating in Azure at scale

Get in touch

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