

“Deloitte’s reputation for enterprise transformation makes them an ideal teammate for us as we expand our cloud into new industries and with the world’s biggest customers.”

—Thomas Kurian, CEO,
Google Cloud

Reinvent the game.

Don’t keep playing the same old game; shape a new one, set the rules, and win. When you have the power of Deloitte + Google Cloud at your fingertips, you become the architect of your future. You get to reinvent the game.

Deloitte’s network of business-savvy professionals knows how to help your people connect the innovation of the Google Cloud ecosystem in ways that allow you to unlock outsized business value and new competitive opportunities. Working together, we help you not just change the rules of the game, but shape an entirely new one.

Deloitte helps you realize your possible fast—and at scale—no matter where you are on your cloud journey.

That means extended presence at the drop of a dime, agile capacity that can anticipate and react to business change quickly, and a future competitive landscape just waiting to be shaped by your organization.

Our capabilities and thorough understanding of your requirements can help drive real business outcomes from the powerful technology built into Google Cloud, which offers future-ready infrastructure; security at scale; hybrid and multi-cloud solutions; serverless, fully managed computing; and powerful analytics, AI, and machine learning capabilities—the tools you need to power your digital transformation.

Don’t fight to compete. Reinvent to lead. With Deloitte + Google Cloud

Google Cloud combines a globally-scaled footprint with a constantly expanding suite of core cloud assets. But in order to seize the transformative potential in those tools, you need a relentless focus on your strategic goals, industry context, and operational realities, all with an experienced eye. Deloitte’s Google Cloud practice helps you:

Grow and innovate

The paradox of global scale is that large organizations often struggle to keep pace with new opportunities for growth and innovation. We focus on understanding your industry, operating model, regulatory environment, and culture to help you accelerate along the path to market disruption.

Reduce risk and cost

Cloud can help generate cost savings, cost avoidance, and business opportunities. It can also introduce potential new financial models, service monitoring requirements, and security and compliance considerations. We focus our know-how and experience on helping you navigate both the opportunity and risk in your move to cloud.

Optimize operations and stability

We focus on holistic cloud transformation through both business and technology lenses, propelling your future forward with Google’s disruptive technology and our leading capabilities in: business strategy, technology product management, agile and security-focused DevOps services, and human capital and change management.

Recognized for our commitment to you



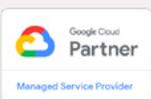
Four-time Global Services Partner of the Year

Deloitte has been recognized as Google Cloud's Global Services Partner of the Year in 2017, 2018, 2019, and 2020—a testament to our ability to provide exceptional service and help our global customers succeed by innovating, building, and delivering the right Google Cloud solutions.



Inaugural Public Sector Partner of the Year

Deloitte has been recognized as the first-ever Google Cloud Public Sector Partner of the year in 2020—underscoring the strength of the relationship and the breadth of solutions the two organizations offer public sector clients.



Managed Services Provider

Recognized as a Google Cloud Managed Services Provider (MSP), Deloitte shows deep cloud solution development and delivery experience through our dedicated global and certified resources. Our business insight, coupled with turnkey, on-demand cloud management offerings, help shape the future of Google Cloud.

"The Leader in Magic Quadrant for Public Cloud Infrastructure Professional & Managed Services, 2020"

- Gartner1

"The undisputed worldwide leader in Industry Cloud Professional Services"

- IDC2

Unlock your competitive advantage

Deloitte helps you shape the next competitive landscape through:

Infrastructure Modernization

With the right cloud solution, organizations can modernize and consolidate IT infrastructure, improve agility, and transform business operations—enabling you to run more affordably and with greater scalability. As a Kubernetes Certified Service Provider, we couple our services and automated tools with Google Cloud's serverless, microservices, and container solutions to help you go beyond traditional lift-and-shift implementation to execute on next-generation architectures.

Application Modernization

Deloitte's deep functional knowledge of client businesses and products, combined with our experience of Google Cloud's range of flexible and secure services, can help you plan and deploy a uniform hybrid or multi-cloud environment. We offer application modernization, cloud-native development, and enterprise application management that supports, accelerates, and scales your business innovation.

SAP® on Google Cloud

Deloitte and Google Cloud provide the people, tools, and experience to help companies reimagine what it means to be a responsive Kinetic Enterprise™. By leveraging a clean core, intelligent capabilities, and an inclusive technology ecosystem, we help you address continuous disruption to innovate and move at the pace of change with SAP on Google Cloud. Together, our integrated offerings and pre-configured solutions support your cloud journey from strategy to implementation to operations to activate a Kinetic Enterprise that is built to evolve.

Smart Analytics and AI

Recognized as a global leader in business analytics and strategy, Deloitte can help you unlock real-time insights that empower your decision-making and accelerate innovation. We harness Google Cloud's array of advanced data analytics and machine learning tools to enhance your applications' predictive insights while helping eliminate constraints of scale, performance, and cost.

Security

Moving to cloud requires an integrated approach to security and privacy that covers the core platform, applications, enterprise, and operations. Coupled with Google Cloud's security solutions, Deloitte leverages decades of experience to provide end-to-end cloud security solutions to support large scale digital transformation journeys, SOC modernization efforts, and implementation of zero trust security models to help organizations protect their data, users, and applications.

Productivity and Collaboration

Cloud fundamentally changes the way work is done, who does it, and what tools and processes are necessary for success. Deloitte's Cloud Workforce and Operating Model Transformation services meld Google Cloud technologies with human capital to help achieve greater business value. Together, we define the right operating model and integrate it with your workforce strategy to help you move to Google Cloud so you can work faster, smarter, and more collaboratively.

Google Cloud specializations

A Google Cloud Specialization indicates the strongest signal of proficiency and experience with Google Cloud. Deloitte has been awarded with six Specializations for demonstrating industry leading competencies to help clients:

 <p>Cloud Migration Google Cloud</p> <p>Make the journey to cloud easier</p>	 <p>Data Analytics Google Cloud</p> <p>Put data to work with Google Cloud's integrated big data products</p>	 <p>Data Management Google Cloud</p> <p>Translate the science of analytics into real results</p>	 <p>Infrastructure Google Cloud</p> <p>Move to Google Cloud's secure infrastructure</p>	 <p>Machine Learning Google Cloud</p> <p>Speed up and scale sophisticated machine learning models</p>	 <p>Marketing Analytics Google Cloud</p> <p>Make data-driven decisions that make an impact</p>	 <p>SAP Google Cloud</p> <p>Move at the pace of change with SAP on Google Cloud</p>	 <p>Security Google Cloud</p> <p>Keep your organization (and reputation) safe</p>
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Amplify value across your cloud journey

Turn the status quo of today into market-leading innovations for tomorrow. Deloitte's cloud-enabled integrated offerings and business innovation expertise help you.

Deloitte's cloud-enabled integrated offerings

Advise ←								→ Implement	
 <p>Tech powered business transformation and economics</p> <p>Rethink businesses to create sustainable competitive advantage through cloud and transformative technologies</p>	 <p>Cloud enabled workforce and operating model</p> <p>Define operating models, enhance operations, and build the workforce of the future to achieve business outcome and new capabilities</p>	 <p>Human centered design</p> <p>Use a design-led thinking methodology to unlock innovative customer growth in a digital world</p>	 <p>New app and product development</p> <p>Define operating models, enhance operations, and build the workforce of the future to achieve business outcome and new capabilities</p>	 <p>Cloud machine learning</p> <p>Combine the power of cloud analytics to accelerate business value through next generation capabilities</p>	 <p>Reimagine ERP everywhere</p> <p>Team with ERP players to reimagine next generation ERP core that can be deployed, scaled and delivered anywhere</p>	 <p>App modernization and migration</p> <p>Re-envision, build and deliver app analysis, design and modification leading our clients' app transition to cloud</p>	 <p>Packaged cloud</p> <p>Plan and execute SaaS implementation across ERP, CRM, HR transformation, App security, and other SaaS domains</p>		
 <p>Cloud security and risk</p> <p>Provide end-to-end enterprise cyber security services including strategy, assessment, design, implementation, and ongoing operations</p>									
 <p>Emerging Solutions-as-a-Service</p> <p>Provide operations and management of our client's cloud-hosted platforms, workloads and business solutions</p>									
Operate									

Let's reinvent the game together

Tom Galizia

Principal

Alphabet Google
Global Chief Commercial Officer
Deloitte Consulting LLP
tgalizia@deloitte.com

Kashif Rahamatullah

Principal

Google Cloud Practice Leader and Lead Alliance Partner
Deloitte Consulting LLP
krahamatullah@deloitte.com

Carmelina Trimmeliti

Senior Manager

Google Cloud
Global Alliance Manager
Deloitte Consulting LLP
ctrimmeliti@deloitte.ca

Sean Kramer

Senior Manager

Google Cloud
US Alliance Manager
Deloitte Consulting LLP
sekramer@deloitte.com

1. Source: Gartner, Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide, Craig Lowery, To Chee Eng, Scot MacLellan, Ross Winsler, Brandon Medford, 4 May, 2020
2. Source: IDC MarketScape: Worldwide Industry Cloud Professional Services 2019 Vendor Assessment by Zachary Rabel, July 2019, IDC #US44483719

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