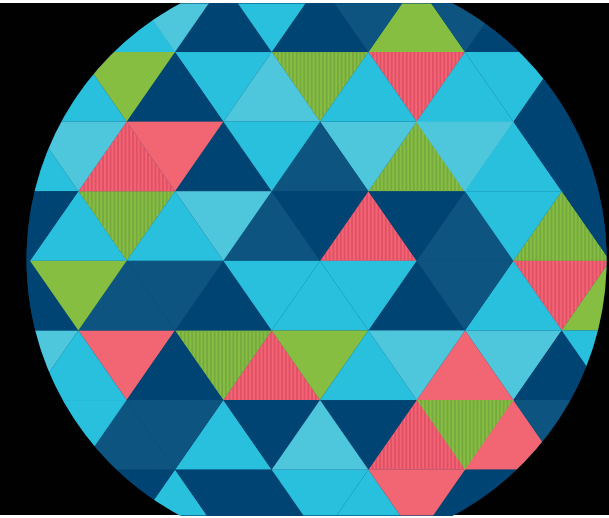


Deloitte / Genpact Alliance

Two leading service providers delivering end-to-end business transformation and ongoing innovation











The Deloitte / Genpact Alliance is a game changer enabling you to scale rapidly and efficiently. When we add our leading, integrated solutions, your business can transform into a superpower.

Deloitte's brand across advise, implement, and operate services dovetails impeccably with Genpact's technology-enabled BPO capabilities to offer an end-to-end solution for our clients. A world of opportunity awaits when you have the ability to **focus on your core business**. Let us provide deep domain expertise with the the latest automation to help you satisfy your stakeholders and achieve cost savings.

Challenges exist to be overcome

We give you advantage

-  **Technology.** It evolves quickly and requires time to build. Why reinvent the wheel when you can access solutions we've created?
-  **Scale.** Your organization needs to scale rapidly to be successful. With our best-in-class solutions, your operations can scale to handle more transactions faster, more efficiently and with lower costs.
-  **Talent.** We can help you win the war for talent with our vast global resources and technologies that drive greater productivity.
-  **Competition.** Your organization must evolve to stay ahead. Our alliance builds, enables and operates with the newest technologies to help boost your competitive position.

-  **Lasting value from business transformation.** Complementary services leverage the strengths of our two firms to deliver end-to-end solutions that will help transform your organization for the long term.
-  **Deep domain and industry expertise.** Our deep domain knowledge and expertise have driven successful outcomes.
-  **Right balance of people with automation.** We integrate modern digital platforms and technology like AI and cloud with the right mix of skilled individuals to manage and execute work that will help improve your operations.
-  **Robust governance.** Our strong governance structure—across both firms—drives beneficial outcomes for our shared clients.





Creating real value: 1+1=11

Many executives dream of taking the best of what different providers have to build a best-in-class solution. We've done it for you. Deloitte and Genpact bring compounded value in our respective areas of business transformation and business process outsourcing services.

Delivering at massive scale

In this fast-paced environment, successful enterprises need to scale—and scale quickly. Having that ability can help differentiate your organization. We can supplement your operations to handle massive transactions faster, more efficiently, and with less cost.

Bringing unique joint solutions to market

Together, we bring both custom and pre-defined solutions that accelerate our clients' transformation journey. Custom solutions are designed to fit client needs at scale. Examples of pre-defined solutions include GenOne™, a Finance as-a-service offering powered by Workday, and DEAL (Digitally Enabled Accelerating Lending), which helps accelerate and lower the cost of the commercial lending process.

Why work with us?

Top to top leadership alignment.

Our respective C-suites and business leaders are aligned on the value of the alliance and have made investments to drive successful outcomes for our clients.

Seasoned executives.

Deployment of senior-level professionals on every engagement means we speak the language of the business and can solve problems more quickly. Our business acumen also enables us to foresee risks and opportunities.



Industry and domain expertise.

Because each industry carries its own set of unique challenges, we place professionals with rich industry experience on each engagement—it's a Deloitte / Genpact advantage in the market.

A mirrored culture.

Both firms are results-focused with a collaborative style that enables us to deliver lasting and impactful change to our clients. Our similarly strong focus on our people leads to more satisfied employees and reduced turnover.

Marketplace recognition.

Leading analysts rank our firms as leaders in consulting, technology, business transformation, and outsourcing services.

The combination of our services and strengths can help transform your organization, enable meaningful customer engagement and improve your response to competitive threats and opportunities.

A world of opportunity awaits.

Let's start the conversation.

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