



**Accelerate your transformation  
journey by leveraging Deloitte  
DLeaPS and Virtustream  
Enterprise Cloud for SAP<sup>®</sup>**

*End-to-end managed services in a secure, private cloud*

# Organizations continue to look to the cloud to revolutionize some of their toughest business and technology challenges.

From integrating new core technology to delivering streamlined efficiencies across the enterprise, moving to the cloud presents new opportunities to transform your business. To accelerate this transformation even further, cloud technology can now leverage the SAP S/4 HANA® platform, Virtustream Enterprise Cloud platform, and Deloitte's leading Practice Solutions (DLeaPS).

This approach helps address customer needs and market forces as they develop, makes for easier adoption of new and emerging technologies, and even provides pre-configured industry templates to jumpstart implementation. Bringing immediate scalability, flexibility, agile IT infrastructure, and enterprise-grade service level agreements (SLAs) to your operations.

## How we can help

Deloitte combines the DLeaPS offering with the strength and reliability of Virtustream's cloud infrastructure technology and the depth of business and technical capabilities of Deloitte's network of professionals. This pairing fused with specific SAP offerings is designed to deliver all-in-one SAP-driven solutions that meet modern connectivity necessities while providing a robust platform to grow with the enterprise.

The managed cloud for SAP offering includes a suite of services and infrastructure offerings—a secured network, worldwide data centers, SLA-based infrastructure, SAP subscription based licensing, and implementation services—with a critical set of managed services to meet operational needs. Offering SAP functionality and underlying administration, global operations support, and 24x7 monitoring and helpdesk support, these solutions have the ability to meet your infrastructure needs while providing effective groundwork and scalability to meet future needs as your business evolves.

## Our Managed Cloud for SAP offering covers all the vital core cloud application, platform, and infrastructure needs; including:

- SAP cloud advisory services
- SAP cloud infrastructure hosting
- SAP software licenses
- SAP implementation
- SAP migration
- SAP application management
- Managed cloud operations
- DLeaPS pre-configured industry SAP templates

## DLeaPS pre-configured industry SAP templates



**Aerospace & Defense**



**Power & Utilities**



**Food & Beverage**



**Consumer & Industrial Products**



**Retail & Wholesale Distribution**



**Retail, Apparel, & Merchandising**



**High-tech, Software, and Services**



**Manufacturing & Service Planning**



**Life Sciences**



**Media**





## Why Virtustream?

Virtustream, a Dell Technologies Business, is an enterprise-class cloud service and software provider trusted by enterprises worldwide to migrate and run their mission-critical applications in the cloud.

### Certified.

Virtustream is a certified SAP cloud provider of choice. Delivering SAP® HANA Enterprise Cloud solutions throughout every step of the SAP Business Suite® life cycle, Virtustream is designed to run complex business applications with greater agility and performance.

### Practical.

SAP leverages Virtustream innovation, namely Micro Virtual Machine (µVM™) technology, which serves as a fine-grained unit of measurement that can help you accurately measure and analyze your consumption of cloud resources—so your cloud expenses are billed more like a utility than a large-scale investment.

### Enabling.

The xStream® Cloud Management Platform provides essential tools and capabilities to help you empower your cloud journey. With foundational cloud architecture, security and compliance functionality, application automation, infrastructure orchestration, resource optimization, business services, and unified management through a self-service portal, this foundation offers the unparalleled flexibility and scalability to achieve true IT-as-a-Service.

## Why Deloitte?

Deloitte brings a blend of experience and insights to organizations seeking to understand and solve business and cloud computing challenges.

### Fast and focused.

Our detailed cloud computing Readiness Framework, methodology, and Cloud Computing playbook helps you accelerate your cloud journey. Also, we can assist in building business cases for migrating SAP and SAP HANA® on cloud—if needed.

### Knowledgeable.

We come to the cloud challenge with solutions and collaborators that have a deep understanding of vendor ecosystems and the ability to craft a tailored solution that fits your goals. As 2015's "SAP S/4HANA® Adoption Partner of the Year," Deloitte has already been recognized for its exceptional work with SAP and cloud. Deloitte continues to grow that reputation for excellence by attaining certification for SAP and SAP S/4 HANA® implementations and migrations. In addition, Deloitte's DLeaPS solution has recently qualified as an "S/4HANA Edition for Business All-in-One" solution—a nomination that has been realized by only 5 other American institutions.

### Comprehensive.

Our seasoned approach is supported by thousands of experienced Deloitte professionals working across a wide variety of industries and platforms to address complex IT challenges. By strategically guiding users through all the steps to assess, design, plan, provision, migrate, implement, and manage solutions, we bring industry-leading insights, experience, and leading practices to these enhanced new capabilities.

For customers who are beginning their SAP journey, or perhaps considering refreshing their existing SAP landscape with a new implementation of S/4, Deloitte provides industry templates for over 20 industries to help customers improve their time-to-value by providing configuration solutions for key business processes in each industry. These templates are captured in the Deloitte Leading Practices Solution (DLeaPS). DLeaPS can be rapidly deployed to demonstration environments at Virtustream for customers to evaluate solution options. Once decisions are made, the industry template configuration can be deployed to permanent customer environments as the starting point for their implementation effort.

## Potential benefits of managed cloud for SAP

For organizations that understand the potential of cloud, the enabling strength of SAP solutions, and the value of managed services, Managed Cloud for SAP can help unlock considerable value. Here are a few potential bottom-line benefits:

- Lower your total cost of IT ownership
- Shift from CAPEX to OPEX Model and accelerate the transformation of your enterprise
- Scale infrastructure readily to meet shifting demands
- Enhance security for your critical data and applications
- Simplified IT structure and maintenance
- On-demand setup of environments as needed
- Deeply qualified professionals to manage IT, security, and support SAP S4/HANA® and non-SAP applications

## Let's talk

Is your organization looking for ways to keep up with evolving digital demands and market forces? **We can help.**

Contact us to get the conversation started and explore new possibilities in SAP cloud era.

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