



# Deloitte Digital and MuleSoft

## Accelerating business outcomes with application networks



### Solutions for the intuitive enterprise.

As the fundamental nature of every enterprise becomes fundamentally dependent on use of modern technologies, the need for rapid, seamless and flexible connectivity across these technologies becomes at top priority. Data and application integration are no longer backwater capabilities, but rather strategic priorities if enterprises truly wish to deliver effective customer, employee and partner experiences across digital ecosystems. The companies that deliver effective experiences are the companies that know how to assemble the proper network of data and applications quickly, and consistently. Deloitte and MuleSoft have been working together for over 7 years on harnessing Deloitte's experience across industry insights and knowledge, coupled with MuleSoft's technology and unique API-first approach to deliver value for our joint clients.

### Exponential connections. Scalable business models.

Deloitte Digital has both the deep business domain understanding and technical experience required to guide companies through the systematic and holistic re-orchestration of people, processes, and technology required to implement this API-driven landscape.

As the MuleSoft Partner of the Year, Deloitte Digital has teamed with MuleSoft to change the way IT organizations across industries such as Health Care, Financial Services, Government, and Retail address the problem of data disaggregation and accessibility. The combination of Deloitte Digital's industry experience, business advisory, and change management services, coupled with MuleSoft's unified, low friction, and future-proof connectivity platform can deliver a solution that solves the pressing IT challenges for today, and allows you to scale to greater heights.

The technology leaders of today, and of the future are thinking about their digital strategy through the lens of their corporate strategy - together Deloitte Digital and MuleSoft can help execute that vision.



## AWARDS

### 2021

MuleSoft Global Channels Partner of the Year  
MuleSoft AMER Partner of the Year  
MuleSoft EMEA Practice Development Partner of the Year

### 2020

MuleSoft Global Channels Partner of the Year  
MuleSoft Americas Channels Partner of the Year  
MuleSoft EMEA Channels Partner of the Year  
MuleSoft JAPAC Channels Partner of the Year

### 2019

MuleSoft Global SI and VAR Partner of the Year  
MuleSoft North America Theater SI and VAR Partner of the Year  
MuleSoft APAC Theater SI and VAR Partner of the Year  
MuleSoft EMEA Practice Development Partner of the Year

### 2018

MuleSoft Services Delivery Partner of the Year (Americas)  
MuleSoft Top Partner of the Year (APAC)  
MuleSoft Customer Success Partner of the Year (APAC)

### 2017

MuleSoft Global Partner of the Year  
MuleSoft Top Partner of the Year (Americas)

### 2016

MuleSoft Global Partner of the Year

### 2015

MuleSoft Global Partner of the Year

## Deloitte Digital and MuleSoft help customers across a number of strategic IT and business initiatives.



### IT INITIATIVES

- Mobile applications delivery
- Customer-centric initiatives  
Reimagining IT systems
- Cloud migration
- Merger & acquisition



### BUSINESS OUTCOMES

- New revenue channels
- Better customer, employee, partner experiences
- Operational effectiveness

"Running a connected business has never been more complicated. Mobile devices, fractured channels, exploding numbers of data sources and the massive growth of cloud applications have cluttered the landscape. **Together MuleSoft and Deloitte Digital are delivering transformational outcomes for our clients.** By making any data or device pluggable and reusable in an application network our customers are able to unlock new revenue channels, create better customer and employee experiences and drive operational efficiencies."

- **Ross Mason**, Founder & VP Product Strategy, MuleSoft

We offer solutions that **enable businesses to transform themselves** and take advantage of the opportunities for attracting, engaging, and securing customers in new ways. Deloitte Digital and MuleSoft are **working together** to make it easier for IT organizations to connect any application, data source, or API – whether in the cloud, on-premises, or hybrid – to resolve their business and integration issues and **address the overwhelming demand to increase productivity.**

The strength of this alliance is helping CIOs meet the continuously evolving demand to connect to data that can be used to take advantage of disruptors and create transformation opportunities for the business.

### FOR EXAMPLE:

#### Health Care/Life Sciences

Transforming the patient engagement experience

#### Government

Providing government agencies with a real-time platform to engage

#### Retail

Offering a consistent consumer experience across mobile, web, and retail stores

#### Banking

Driving a complete digital banking experience without branches and tellers

## KEY CONTACTS

### Chris Purpura

Global MuleSoft Alliance Leader  
Deloitte Consulting LLP  
cpurpura@deloitte.com

### Jami Dowling

MuleSoft Sales Executive  
Deloitte Consulting LLP  
jadowling@deloitte.com

### Erik Shafer

MuleSoft Sales Executive  
Deloitte Consulting LLP  
eshafer@deloitte.com

### Joe Trabant

MuleSoft Alliance Manager  
Deloitte Consulting LLP  
jtrabant@deloitte.com

This publication contains general information only, and none of the member firms of Deloitte Touche Tohmatsu Limited, its member firms, or their related entities (collective, the "Deloitte Network") is, by means of this publication, rendering professional advice or services. Before making any decision or taking any action that may affect your business, you should consult a qualified professional adviser. No entity in the Deloitte Network shall be responsible for any loss whatsoever sustained by any person who relies on this publication.

As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see [www.deloitte.com/us/about](http://www.deloitte.com/us/about) for a detailed description of the legal structure of Deloitte USA LLP, Deloitte LLP and their respective subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

Copyright © 2021 Deloitte Development LLC. All rights reserved.  
Member of Deloitte Touche Tohmatsu Limited