Deloitte.

Evolve to a kinetic enterprise with SAP S/4HANA®

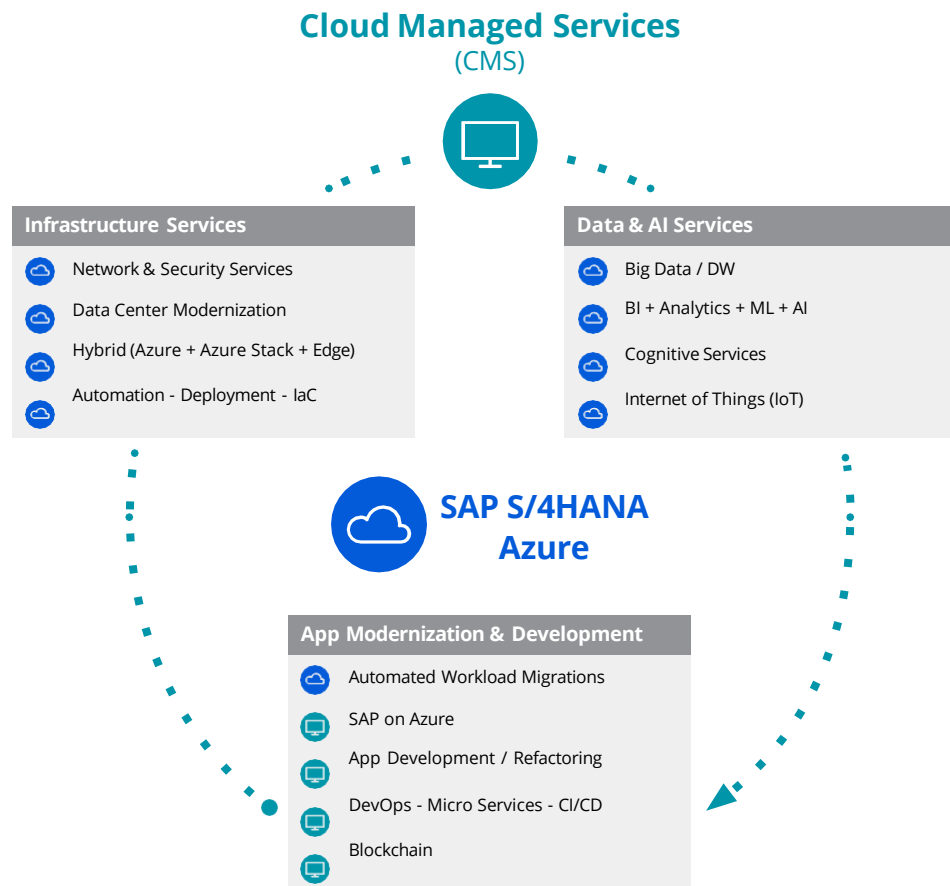## Your business and market aren't static. Your ERP can't be, either.

The "built to last" approach is no longer sufficient to meet the current demands of rapidly changing markets and technology, nor is it sufficient for unpredictable future changes. Think instead of a "built to evolve" approach. If you have decided to implement or move to SAP S/4HANA on the Azure cloud, Deloitte has the breadth and depth necessary to ensure that all of your ERP-related technology and talent resources have flexibility, innovation and adaptability coded into every facet.

Becoming kinetic demands end-to-end capabilities

Innovation, impact and value realization drive our approach.

We focus on "clean ERP" that is strategically designed for agility and efficiency to reduce and eliminate technology debt; and we focus on value creation by taking an analytics-first approach. We layer in industry-specific leading practices and SAP's model company services and digital twin capabilities to drive efficiency, quality and predictability. Our core "any platform, any cloud" approach gives you confidence that we target the best solutions for your business, tech and talent—today and tomorrow.

Cloud Managed Services
(CMS)

Infrastructure Services
- Network & Security Services
- Data Center Modernization
- Hybrid (Azure + Azure Stack + Edge)
- Automation - Deployment - IaC

Data & AI Services
- Big Data / DW
- BI + Analytics + ML + AI
- Cognitive Services
- Internet of Things (IoT)

SAP S/4HANA Azure

App Modernization & Development
- Automated Workload Migrations
- SAP on Azure
- App Development / Refactoring
- DevOps - Micro Services - CI/CD
- Blockchain

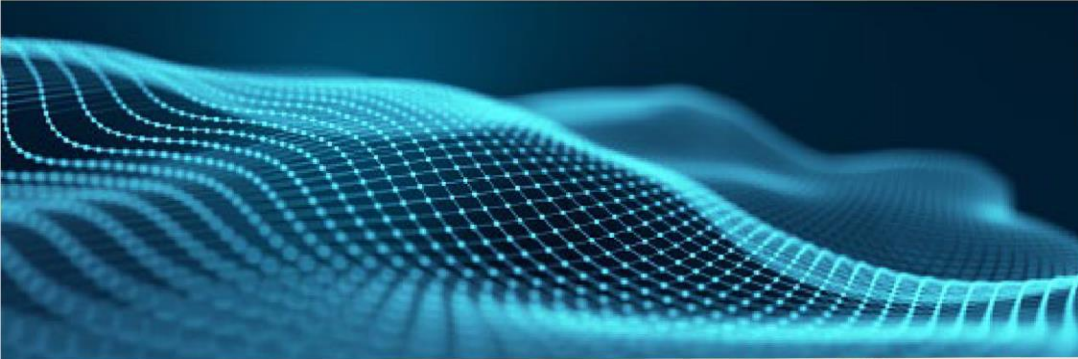## Two clients becoming kinetic

County water company reduces cost and enhances resilience on the road to being kinetic

This enterprise provides drinking water and wastewater services to over 75,000 households and wanted to move its technology systems from on-premise to cloud. The client had aging hardware, outdated platforms and apps, operational inefficiencies and high operating costs. Through Deloitte's Open Cloud Platform, we modernized apps and platforms for SAP on Azure and put in place a full managed services approach, based on service-level agreements, that reduced operating costs and enabled enhanced business continuity in the event of disaster.

Leading US retailer gains agility while reducing opex and streamlining app migration

A $20B enterprise with 800 apps, 7,000 instances and two legacy data centers saw the imperative to move away from its mainframe system, to modernize apps and to transform to a future-state operating model to reduce cost, improve agility and accelerate speed to market. After a portfolio analysis and business case development, we led the client through a cloud and data center migration factory and mainframe retirement program. Operating expense was reduced by 28% and 40% of applications were earmarked for the migration program.

Why Deloitte?

Deloitte's Microsoft Technology Services Practice connects your business ambitions to all that cloud makes possible, helping you create an innovative new reality and future.

Innovate with confidence
We help your cloud investment drive value quickly by understanding how to translate Azure's capabilities into your desired business outcomes.

Connect for impact
Deloitte builds on the technology you know and integrates a portfolio of industry- and domain-specific tech capabilities—optimized to deploy on any technology you choose—to accelerate and amplify cloud's impact for your business.

Realize your possible
Deloitte's advise, implement, and operate capabilities—built on decades of large-scale transformations and collaborations with tech organizations and complex ecosystems—are trusted to help you realize your possible and modernize your future.

Recognized leader

For the most up-to-date list of our analyst accolades, please see our website.

Cloud managed services

Become kinetic in the way that's best for you with Deloitte Cloud Managed Services.

- Design and build consulting services only

- Design, build and operate on a subscription basis that leverages open cloud (either on the SAP HANA® Enterprise Cloud with SAP-applications-only environment, or on Deloitte Open Cloud with both SAP and non-SAP applications in an IaaS arrangement)

- Fully managed, turnkey "SAP-as-a-Service"; Deloitte hosts on Azure, and provides the SAS S/4HANA application to you, the client

Software	Infrastructure	Managed Services
• SAP S/4HANA • SAP Cloud Platform • SAP Business Suite • SAP Customer Experience • SAP® Business Objects™ • *and others …*	• SLA based • Secured client network • 54 global regions (more than any provider) across 140 countries	• One-stop-shop support • SAP Operation and Basis administration including SAP HANA • Global operations support (onsite + offshore) • 24X7 management and help desk

Our integrated Azure consulting services

Deloitte's Microsoft Technology Services team brings the breadth of services and depth of resources that enable us to help you keep pace with change, regardless of your challenges and opportunities.

Analytics + AI
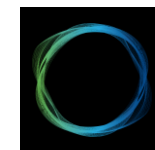Template-driven analytics to drive rapid business insights

Intelligent Edge + IoT
Industry-aligned use cases and best practices for leveraging turnkey IoT

Azure Hybrid Cloud
Predefined architectures, best practices and use cases for Azure Stack Hub, Azure VMWare services, and Azure Edge scenarios

SAP S/4HANA on Azure
Next-generation SAP platform leveraging the power of cloud

Application Modernization
Cloud native development and app modernization approaches to address app transformation

Deloitte Cloud Accelerator (DCA) for Azure
Predefined core services, automation and reference architecture components critical to operating in Azure at scale

Get in touch
Deloitte's Microsoft Technology Services Practice

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