



Chief Legal Officer Program

Converge

The world of the Chief Legal Officer (CLO) lies at the spot where the legal perspective and the business mindset intersect. The leader who masters both delivers value no one else can.

The career path that leads to the CLO's chair follows a complex trajectory. You need to demonstrate strong legal expertise, and you also are expected to understand the business strategy, its language, and how it makes money.

For you to provide demonstrable value to your organization—and for you to grow along that trajectory so that you can be an effective CLO when the opportunity comes—you don't just need to understand both worlds. You need to connect them in ways that create and protect value.

Legal mindset, business challenges

Deloitte's CLO Program connects legal executives with business leaders and innovators to help them master their complex leadership role atop the worlds of law and business. Every stage in an in-house attorney's career brings different challenges and demands. And at every stage, Deloitte is there to help.



We invite legal executives from select client organizations to participate in an interconnected series of professional development and networking programs. Whether you and your team experience only one program or progress through all of them, each offers valuable insight for the CLO and his or her law department.

Take the lead: Next Generation CLO Academy

Who are the future leaders on your team? Nominate them to join us at Deloitte University in Westlake, Texas, for our semiannual Academy—a multiday learning experience to prepare future CLOs for the shift from in-house legal executive to business leader. Our curriculum focuses on three pillars: leadership, influence, and competence. Each session also provides unparalleled peer networking opportunities.

Take charge: CLO Labs

For newly appointed CLOs, we offer a customized Transition Lab designed to help you be more efficient and effective, with an action plan for the first 180 days in your new role. The agenda generally focuses on the three most important resources a leader must manage—time,

talent, and stakeholder relationships—while focusing on aligning your priorities with those of the business. We also offer a CLO Leadership Lab for CLOs who have been in a leadership role for some time, and legal team labs to address key legal and business challenges, including developing legal strategy, aligning the legal function with the business, and improving team behavioral dynamics and stakeholder relationships.

Take stock: CLO Peer-to-Peer Forums

CLO Peer-to-Peer Forums bring CLOs together for robust discussions on top-of-mind issues, challenges, and best practices in an open, collaborative, and confidential setting. You and your peers drive the agenda, based on the common challenges and interests you share, whether from diverse industries or within a specific sector. Offered in several locations across the country, CLO Forums also provide ample opportunity for networking and connecting with peers.

Take action: CLO Learning Center

You went to law school. You may not have gone to business school. Now you're in the C-suite, and many of you have told us that having the capability to understand business and financial concepts is a real advantage. Deloitte provides business and leadership training to you and members of your team aimed at elevating the stature of the CLO and the law department within your organization. The training curriculum can be tailor-made to suit specific topics and industries upon request.

A continuous immersion

Neither the legal field nor the world of business stands still for long. The decision you're called upon to guide tomorrow may depend on wisdom that you didn't have yesterday. Our CLO Program also helps you Take Note with insights on a broad spectrum of topics through publications, research and benchmarking reports, Dbriefs webcasts, and roundtable discussions.

Contact us

For more information on these and other offerings under Deloitte's CLO Program, please contact:

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