



Managing cloud for you—with you

Unleashing the power of Google Cloud

Cloud transformation has become essential to supporting business and technology ambitions but embarking on any cloud journey can come with a lot of questions, complexity, and potential risk.

For some organizations, cloud experts may not be a part of the existing IT staff or have the credentials to properly manage a hyperscale cloud environment—leading to an over-budgeted and under-utilized cloud environment. This means that organizations are increasingly looking for information on how to guide and manage their unique cloud needs.

What to do? Managed service providers (MSPs), like Deloitte, can help achieve maximum reliability, scalability, and business impact with cloud environments. Costs can be kept under control as the proper governance, guardrails and visibility are put into place—allowing the process to be as efficient, effective, and strategic as possible. Focus can now return to the why of business and not the how of cloud. ➤



Starting the managed service provider journey

Deloitte is ready to work side by side with you to build, manage, operate, and nurture your environment as a managed service provider. Deloitte's systematic approach for cloud operating models means we can help you take the right steps in the right order—with security and cost optimization at the forefront. And it's all rooted in our managed services methodology—with a thorough, thoughtful, and flexible approach that is intended to help you define a Google Cloud journey specific to your business needs.



Discovery—to understand where you stand, where you want to go, and what is possible.



Design—to create an environment that aligns with your business goals, and with a clearly defined roadmap to help you get there.



Deploy—to deliver the technologies, services, and capabilities that allow your organization to thrive with Google Cloud, whether the project is contained in Deloitte's environment or yours.



Operate/Manage—to run, service, support, and augment the complete cloud environment.

Working with Deloitte as your Google Cloud MSP, you can approach cloud more strategically and let us do the heavy lifting—so you can focus more on activities that add value to your business.



Managing all the elements for you

Deloitte can work with you at every step in the cloud journey—from determining your vision, strategy, and first steps to providing ongoing maintenance, enhancement, and support of your extended Google Cloud ecosystem. Here are seven multi-disciplinary ways that Deloitte can provide as a Google Cloud MSP:



Infrastructure management

We do the provisioning work for you, to establish your cloud environment based on Deloitte and Google Cloud's leading practices and proactively manage all systems while adhering to defined service levels.



Service management

Our around-the-clock professionals review alerts and manage incidents—so you don't have to.



Application management services

We have your critical business applications covered—providing the application development, maintenance, and operational support that you need.



Automation & DevOps

We bring a flexible framework for rapidly deploying full-stack solutions—to help your business operate more efficiently and innovate more readily.



Cyber security

We accelerate deployment of security configurations, processes, and policies—so you can get up and running (and stay running) with full-cycle security.



Risk and compliance

Our end-to-end Compliance Risk Management framework standardizes design, assessment, implementation, and continuous improvement.



Optimization, analytics, and transparency

We provide a holistic view into your cloud landscape, backed by empirical data on usage and consumption, and designed to optimize solution footprints.



Big benefits in focus

Why make cloud-enabled transformation more complex than it needs to be? Working with Deloitte as your Google Cloud MSP, you can approach cloud more strategically and let us do the heavy lifting—so you can focus more on activities that add value to your business. And when you choose Deloitte, you have the potential to unlock powerful benefits for your organization.

Simplified engagement

Work with an experienced Google Cloud alliance—recognized as a Google Cloud Managed Services Provider, Deloitte shows deep cloud solution development and delivery experience through our dedicated global and certified resources. Our business insight, coupled with turnkey, on-demand cloud management offerings, helps shape the future of Google Cloud.

Savings and efficiencies

Avoid the challenges, costs, and complexity of buying, building, operating, and managing cloud capabilities on your own—supported by our years of experience with Google Cloud, insights on challenges, and leading practices.

Speed to market

Deploy cloud-enabled business capabilities and innovations sooner and more reliably—aided by Deloitte's visibility into the Google Cloud product roadmap, and options for clients to sign-up for early product releases, Alpha and Beta product availabilities.

Product engineering

Provide assistance in connecting with Google Cloud's technical subject matter experts (SMEs) about architecture and configuration matters. And opportunities for collaboration with Google Cloud's Core product engineering team, which can assist in the modification of core product functions—afforded to you due to our experience and forte with Google Cloud.

Service for multi- and hybrid-cloud

Leverage Deloitte's Cloud Managed Services (CMS) capabilities across the hyper-scale cloud service providers to have all your cloud platforms managed by a single source. Combine service management for faster troubleshooting, better dependability, and enhanced performance across all public and private cloud platforms.

Global support

With a network of member firms spanning more than 150 countries and territories, Deloitte has the resources, capabilities, and tools to support the needs of local markets. So, you can keep talent focused on growing your business, not managing cloud services.

When you choose Deloitte, you can begin to unlock powerful benefits for your organization.



Let's talk

For Deloitte, it's about more than deploying digital solutions and ongoing services through a best-of-approach. It's about bringing insights, ideas, and new capabilities that can help you realize continuous value from a cloud-enabled business. To do that, we bring years of Google Cloud experience and knowledge plus a deep understanding of business and technology trends, emerging tools, and industry-specific leading practices for managed services.

If Google Cloud is part of your vision for the enterprise, contact us to learn how Deloitte can unleash powerful Google Cloud MSP capabilities to help you achieve your business and technology vision.

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 Learn more about Deloitte's Google Cloud managed service offerings [here](#).



Named a Leader in the 2021 Gartner® Magic Quadrant™ for Public Cloud IT Transformation Services.¹



¹ Mark Ray, Tobi Bet, David Groombridge, Craig Lowery, DD Mishra, William Maurer, "Magic Quadrant for Public Cloud IT Transformation Services," Gartner, August 2, 2021.





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