



Issue LIX, October 2013

## The Deloitte Corner Booth

*A Deloitte Consulting Newsletter for the Chicago Booth Community*

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### Editors

Matt Lackowski  
Nate Demmy  
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## Greetings from the Editors

We hope your fall quarter is off to a great start and we were pleased to meet so many of you on campus! **As always, we want to hear from you! Submit a Virtual Coffee Chat question and your name to [thedeloittecornerbooth@deloitte.com](mailto:thedeloittecornerbooth@deloitte.com) for a chance to be featured in an upcoming issue.**

In this edition of The Deloitte Corner Booth, the newsletter dedicated to keeping in touch with the Chicago Booth community, we introduce you to Dan Bowen, Deloitte's On Campus Representative. Also attached in this issue is a facebook of our 33 formers and summer associates that you can find on campus and seek out to learn about their experiences at Deloitte prior to business school or during their internship. A facebook of our Booth Recruiting Team here at Deloitte is also attached for all of you to enjoy!

Deloitte would also like to congratulate Professor Eugene Fama and Professor Lars Peter Hansen on being awarded the Nobel Prize for economics. They join a long list of Nobel laureates affiliated with the University of Chicago and are very deserving of this honor.

In this month's newsletter, we're featuring the following:

- **Deloitte at Booth** – Check out when we'll be on campus!
  - To learn more about careers at Deloitte Consulting, please visit [our website](#)
  - [Sign up](#) for Information Sessions with Dan Bowen, our On Campus Representative
- **Women's Leadership Launch** – Apply for the nationwide event!
  - Learn more about the Women's Leaders Launch, a unique opportunity to meet high caliber women from MBA Campuses nationwide
- **"Strategy"** – Listen to the latest thoughtware from Deloitte Consulting
  - Learn about how mobile and cloud platforms have helped mid-market companies in a variety of ways
- **Why Deloitte?** – Link to what others are saying about Deloitte

Thanks,

The Editors of the Deloitte Corner Booth

### Key Dates

Thursday, October 24<sup>th</sup>; 7:30AM – 6:30PM  
2Y Booth First Round Full Time Interviews

Friday, October 25<sup>th</sup>; 7:30AM – 6:30PM  
2Y Booth Second Round S&O Full Time Interviews

Monday, October 28<sup>th</sup>; 6:00PM – 7:00PM  
Booth 1Y Campus Presentation  
Harper Center - 104

Wednesday, October 30<sup>th</sup>; 4:45PM – 5:45PM  
Deloitte Case Competition Kick-off Information Session  
Harper Center - C02

Thursday and Friday, November 7<sup>th</sup> – 8<sup>th</sup>; 7:30AM – 6:30PM  
2Y Booth Second Round Technology Full Time Interviews (BTM Blitz)

Saturday, November 9<sup>th</sup>; 8:00AM – 4:00PM  
Chicago Booth Case Competition  
Deloitte Chicago Office, 111 South Wacker Drive

Please visit <http://mycareer.deloitte.com/us/en/students/oncampus/chicagoboothschoolofbusinessevents> for more important dates and events!

### Sign up for 1Y Information Sessions

#### We have a new On Campus Representative, Dan Bowen, to help answer your questions

To learn more about Deloitte, come and chat with Dan Bowen, a Senior Consultant from the Chicago office and class of 2012 Booth graduate. Prior to business school, Dan worked in the Private Equity industry in an internal financial planning & analysis role and at an investment bank, originating and structuring Asset Backed Securities.

Information sessions will be in the form of three-on-one conversations between students and our on-campus Deloitte Consulting representative. These 30-minute sessions are an excellent chance for you to learn more about the firm in an informal setting.

If you are interested in participating, please schedule a timeslot [here](#).

You can also email Dan with any questions at [dabowen@deloitte.com](mailto:dabowen@deloitte.com)

#### Meet Dan Bowen



*What is your background and how did you come to Deloitte?*

My background before pursuing my MBA at Booth was primarily in finance roles in the financial services industry. After undergrad, I spent two years in investment banking underwriting Asset Backed Securities and then moved into an internal financial planning role at a Private Equity Company. I came to Deloitte in a rather untraditional manner for an MBA candidate. I was part of a team which represented Booth at the National Case Competition and given our excellent performance during that event, my team was all extended summer internship offers with Deloitte. My goal in moving into consulting is to broaden my business skills beyond the foundation I currently have in finance and the breadth of Deloitte will allow me to work across both industry and functional areas.

*How did your summer internship experience affect your decision to return to Deloitte?*

During my Summer Associate experience, I was really impacted by the people on my team and how interested they were in helping me develop as a consultant. One specific example that sticks out in my

mind was the idea of creating a “partnership”.

The most helpful piece of advice I received over my summer internship came from the Senior Manager on my project, Brad. I was struggling to obtain several pieces of data required from the client in order to move forward on my work stream. Given that consulting is a people based business, I needed to be sensitive about how I asked for the information in order to not damage the relationship I built up with the client. Brad’s advice to me was in true Deloitte fashion. He told me to create a “partnership” with the client by creating a project checklist for my deliverable. In this worksheet, I placed various milestones on a deliverable timeline and each event indicated the person responsible. Most of the milestones on the timeline were items I needed to take care of, but also included were the various points at which data was required from the client. I shared this timeline with the client in order to get their sign off on my work plan and deliverable date. This then provided me a venue to bring up data requirements on a regular basis during the project without appearing pushy to the client. I truly felt this advice on client management from Brad helped me make the most out of my project, produce an outstanding deliverable for my client and show me that Deloitte was a place where people would care about my development.

*Outside of recruiting for Deloitte at Booth, what do you do for fun?*

I am very passionate about cooking and especially for other people. Cooking allows me to express my creativity when I am away from the office and keep that part of my brain constantly working since I rarely follow recipes. Coincidentally, I also enjoy doing lots of exercise in order to burn off all the food I’m enjoying. I enjoy participating in Triathlons so you can frequently find me running on the lake shore path or at the pool in my gym. The last thing I really enjoy doing in my free time is spending time in the mountains skiing or hiking. Unfortunately being in Chicago there aren’t many hills around so I usually head west on my vacations.

## Women’s Leadership Launch

*Apply for the nationwide event!*

**Deloitte is currently accepting applications to the Women’s Leadership Launch to be held January 10-12 at Deloitte University in Dallas, TX. This is a unique opportunity to meet high caliber women from MBA Campuses nationwide.**

### **Attendees will have the opportunity to:**

- Network with and learn from Deloitte women leaders and thought-provoking keynote speakers
- Learn how she can be a successful female leader at her school and in her career
- Share best practices with other top women across MBA programs
- Hear insights from our practitioners’ years of experience focused on growing talented women

### **Eligible candidates must meet the following qualifications:**

- A member of the class of 2015 at a US MBA program
- 2-5 years of work experience preferred
- Solid history of superior personal achievement in school and work
- Strong interpersonal, communication and team building skills

Apply at the following link: <http://mycareer.deloitte.com/us/womensleadershiplaunch>

Note: All expenses will be covered for round trip travel to Deloitte University in Dallas

Applications close on **Sunday, October 27<sup>th</sup> at 11:59PM ET**

## “Strategy”

*Read the latest Thoughtware from Deloitte Consulting*

**Need some insightful reading outside of class? Download the latest in Deloitte publications...**



### **Perspectives on Technology: Mobility and the cloud in the mid-market**

Read about how new technology solutions tied to cloud and mobile platforms are allowing mid-market businesses to boost productivity, reach new customers, and reinforce their culture.

Check it out [online](#).

## Why Deloitte?

*Link to what others are saying about Deloitte*

Learn a new strategic partnership between Deloitte and 3D Systems, a leader in 3D printing

Read about it [online](#).

Also, check out the following links!

- [FORTUNE's 100 Best Companies to Work For 2013](#)
- [Top 50 Companies for Diversity](#)
- [CNNMoney.com's Top MBA Employer](#)
- [Consulting Magazine's Best Firms to Work For 2012](#)

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