



Issue LX, November 2013

The Deloitte Corner Booth

A Deloitte Consulting Newsletter for the Chicago Booth Community

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Editors

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Greetings from the Editors

Thanksgiving holiday is right around the corner, and we hope everyone will relax and enjoy your time off. Here at Deloitte, we are finalizing our holiday plans as well and look forward to continuing to get to know 1st Years on campus.

In this edition of The Deloitte Corner Booth, the newsletter dedicated to keeping in touch with the Chicago Booth community, we ask Tom Siebert, Senior Consultant and former Summer Associate, to share his tips and experience interviewing for a Summer Associate position at Deloitte Consulting.

We would also like to recognize the winning team, the Case Crackers (Enrico Biasiolo, Raquel Gomez Sirera, Jason Wang, and Morgan Williams), from the 27th Annual Booth Case Competition. Please join us in congratulating them on campus and wish them luck at the National Case Competition January 9th through 12th.

As always, we want to hear from you! Submit a Virtual Coffee Chat question and your name to thedeloittecornerbooth@deloitte.com for a chance to be featured in an upcoming issue.

In this month's newsletter, we're featuring the following:

- **Deloitte at Booth** – Check out when we'll be on campus!
 - To learn more about careers at Deloitte Consulting, please visit [our website](#)
- **Virtual Coffee Chat** – Get the answers to frequently asked questions
 - Tom Siebert shares some insights on how to be successful in an interview with Deloitte Consulting.
- **“Strategy”** – Listen to the latest thoughtware from Deloitte Consulting
 - Learn about how keeping excess cash on the books may not be optimal for companies looking for further innovation and growth
- **Why Deloitte?** – Link to what others are saying about Deloitte

Thanks,

The Editors of the Deloitte Corner Booth

Deloitte at Booth

[Check out when we'll be on campus](#)

Key Dates

Monday, December 2nd; 11:45AM – 1:15PM
Technology Consulting 101
Harper Center - C03

Saturday, December 21st; 5:00PM CT
Summer Associate Resume Drop Deadline

Virtual Coffee Chat

[Get the answers to frequently asked questions](#)

Tom Siebert shares some insights on how to be successful in an interview with Deloitte Consulting.



What are some ways to leave a positive, lasting impression during an interview?

Be genuine. Despite all of the emphasis on case prep and mathematical computation, one of the most important parts of the interview is establishing a connection with the interviewer. Being positive and keeping composure when mistakes are made is often more important than how quickly you can do mental math. To the extent possible, make the case a two-way conversation and this will go a long way in differentiating yourself.

What are the “Do’s” and “Don’ts” that helped you be successful in your interview with Deloitte?

Do’s: Do prepare for Deloitte style cases, do be prepared to answer why you are a good fit for the firms’ culture, and do try to have some fun with the process.

Don’ts: Don’t forget about fit preparation. Deloitte places a very high weight on fit, which is why the first round interviews consist of one case and one behavioral interview. Be prepared to talk about yourself and why you think Deloitte is a good place for you.

What advice do you have for current Booth students preparing for interviews at Deloitte?

Relax! (at least a little bit). It’s easy to get caught up in the stress and competition that is inherent in preparing for interviews. Make sure to block off periods of time where you unplug from interview preparation and spend quality time with friends and family - keeping perspective is critical! Being at Booth, you have a lot of support from your classmates and second years and almost everybody ends up with a valuable summer experience.

“Strategy”

[Read the latest Thoughtware from Deloitte Consulting](#)

Need some insightful reading outside of class? Download the latest in Deloitte publications...

Marking Time: The Problem of Excess Cash



Read about how keeping excess cash on the books isn’t always the right answer for companies looking to further growth and innovation.

Check it out [online](#).

Why Deloitte?

[Link to what others are saying about Deloitte](#)

Learn about Deloitte’s new acquisition of Banyan Branch, a leading digital and social media agency

Read about it [online](#).

Also, check out the following links!

- [FORTUNE's 100 Best Companies to Work For 2013](#)
- [Top 50 Companies for Diversity](#)
- [CNNMoney.com's Top MBA Employer](#)
- [Consulting Magazine's Best Firms to Work For 2012](#)



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