

The Network

December - 2013

Colleagues for life



Welcome to *The Network*, our interactive, national newsletter dedicated to helping you keep in touch with what's happening at Deloitte, in business in general, as well as past and present Deloitte professionals. Explore our newsletter and find updates on former colleagues, the latest networking events and articles that help you navigate your career no matter which direction it's taken you. Also, don't forget to visit **AlumNet** to update your profile and discover more ways to connect with Deloitte.

Alumni Top Headlines

The Network - December 2013

Holiday Shopping? You can save this season through the Deloitte employee Marketplace and Alumni Perks Holiday Savings Fair!



We've combined the buying power of Deloitte professionals, alumni and families into a series of 3-day windows where hundreds of manufacturers, retailers and brands will compete for your business in every category. The goal is to bring you the best pricing and broadest selection for the holidays.

How does the 2013 Holiday Savings Fair work?

- Savings run through December 24
- Savings on top brands not available to general public
- Every 3 days will feature a specific category
- Includes an interactive shopping calendar so you can know when the best deals are

Visit Alumni and Retired Partner Perks today:

Alumni: <http://deloittealumni.corporateperks.com>

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Any questions? Please visit the Help Center for support.
<https://deloitte.net.corporateperks.com/loginhelp/username/uSource/ftuins>

Sign into the site to start saving!

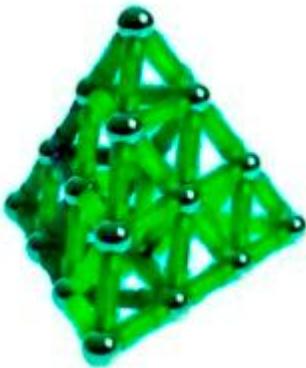
The 2014 Essential Tax and Wealth Planning Guide is here



The 2014 Essential Tax and Wealth Planning Guide discusses opportunities available through the final few months of 2013, and the planning environment beyond as policymakers continue a tax reform debate that could fundamentally change how individual taxpayers compute their taxes.

[Download full guide](#) [Select chapters to download](#)

Announcing Deloitte's annual Technology Fast 500™ winners which includes a full house of alumni



Deloitte alumni filling leadership roles in today's fastest growing companies

The Deloitte Technology Fast 500 is the pre-eminent technology awards program in United States and Canada. Combining technological innovation, entrepreneurship and rapid growth, Fast 500 companies – large, small, public and private – span a variety of industry sectors, and are leaders in hardware, software, telecom, semiconductors, life sciences and emerging areas, such as clean technology. These companies are on the cutting edge and are transforming the way we do business.

Of the 2013 Technology Fast 500™ recipients, 32 of our alumni hold executive level roles at the following winning companies. Congratulations on this great achievement!

Company Name	Executive Name	Title
Apprio, Inc.	Darryl F. Britt	CEO
Atlas RFID Solutions, LLC	Darrin Abernathy	CFO
Auxilium Pharmaceuticals, Inc.	James E. Fickenscher	CFO
Billhighway	Tom Bomberski	CFO
Blucora	Eric Emans	CFO
Bridgelux, Inc.	Brad Bullington	CEO
Carbonite, Inc.	Anthony Folger	CFO
Covario	Russ Mann	CEO
FiberLight, LLC	Kevin B. Coyne	CFO
Fortinet, Inc.	Ahmed Rubaie	CFO
GigOptix Inc.	Curt Sacks	CFO
Halozyme Therapeutics, Inc.	David A. Ramsay	CFO
Healthline Networks	Dean Stephens	CEO
IGNIFY	Sandeep Walia	CEO
K12 Inc.	James Rhyu	CFO
MediaMath	Jeannie Mun	CFO
Message Systems	James Elder	CFO
NetProspex	Thomas Rauker	CFO
Omeros Corporation	David R. Toll	Senior Director, Finance
OpenTable, Inc.	Duncan Robertson	CFO
Opsens inc.	Louis Laflamme	CEO
Peregrine Pharmaceuticals, Inc.	Paul J. Lytle	CFO
ReachLocal	Ross Landsbaum	CFO
RealD Inc.	Drew Skarupa	CFO
Recommind	Anne Kroger	CFO
Rubicon Project	Todd Tappin	CFO
Tenable Network Security, Inc.	Andrew Gabor	CFO
Ubiquiti Networks, Inc.	Craig Foster	CFO
Vasomedical, Inc.	Michael Beecher	CFO
VMware, Inc.	Jonathan Chadwick	CFO
Vocalocity	Patrick Clark	CFO
Workday, Inc.	Mark Peek	CFO

The official Deloitte alumni LinkedIn® group can help you and your business



The official Deloitte alumni LinkedIn® group can help you and your business. Join today!

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News About You

The Network - December 2013

East

Coonor Behal, Rosslyn Consulting, got married on September 13 to Aaron Fickes in a private ceremony in Camden, ME. They held a reception celebration in Washington, DC on October 13. In addition, she launched her own independent consulting business.

Murat Bicak, New York Consulting, is now the CEO of International Film Factory LLC, a New York mobile technology and digital media company that he started in 2012. They are focused on changing the way people travel and experience a city using mobile phones for which we develop novel apps.

"We recently developed a patent pending mobile application called SoUL Istanbul for world travelers and explorers. SoUL is short for Sounds of Urban Life and we try to capture and convey the culture of key neighborhoods of a big city to the people who want to explore that city. We do that with a novel concept we developed called "Cinematic Walks". Cinematic Walks are neighborhood narratives that use sound, stories, characters, and cinematic sound effects and music. Our first app, SoUL Istanbul was launched over the summer with great success. Our next city will be New York, for which we just kicked off a Kickstarter campaign. We are looking for funders, investors, and any other connections our Deloitte colleagues might have to help us expand this amazing novel concept. Please check our campaign at <http://goo.gl/g3lo0T> and spread the word."

Thomas Bonney, Philadelphia AERS, Managing Director of CMF Associates, was named as a finalist for "SmartCEO's Circle of Excellence Awards" in the category of International Business. Bonney is being recognized for his success in managing his firm, CMF Associates - a leading provider of financial, operational, and human capital solutions to private equity, middle-market, and small cap public companies - over the past twelve years and positioning the company as a leader in serving middle market and private equity clients across the nation. In countries including Switzerland, China, Brazil, and Canada. "The Circle of Excellence finalists have shaped the Philadelphia business community in ways that have not gone unnoticed. They are distinguished leaders in their fields of business and have found unbelievable success," said Craig Burris, president and founder of *SmartCEO magazine*. "We are proud to recognize them for their achievements and excellence. They have set the bar high and are admirable role models for the Philadelphia community."

Anthony Borelli, Jericho Services, is a financial adviser and registered investment adviser with MML Investors Services/MassMutual Financial Group in Melville, Long Island, New York. Tony has been certified as a Continuing Professional Education (CPE) Instructor for the state of New York to deliver professional development and continuing education programs to Certified Public Accountants (CPAs). The available CPE courses closely parallel Tony's expertise and services in the areas of personal financial planning, business continuity and succession, executive benefit programs, life and disability insurance, retirement plans (401k, 403b, SIMPLE IRA, SEPs, etc.), planning for minimum required distributions and estate planning for business owners.

Mary Buletza, Boston Tax, was elected to a two-year term as President of the Boston University Alumni Council and the BU Alumni Association. She is a longtime BU advocate and volunteer, having graduated from the School of Management in 1980.

She is a partner at Raphael and Raphael LLP with offices in Boston and New Jersey and is also the treasurer of the Diocese of New York and New Jersey of the Orthodox Church in America. She and her husband, Rev. Gary Breton, live at the Jersey Shore. Their two children attend MIT in Cambridge, MA.

Amy Cordone, Arlington Consulting, "In March 2013 I had my beautiful boy/girl twins, Siena & Joshua Cordone. I'm enjoying the special time being home with them as a stay at home mom. We recently moved from Alexandria to

Vienna.”

Dennis Doll, Parsippany AERS, Chairman, President and CEO of Middlesex Water Company (Nasdaq:MSEX), a provider of water, wastewater and related utility services, was elected President of the National Association of Water Companies (NAWC), a national trade association representing all aspects of the private water service industry. Doll will serve a one-year term.

Doll, a Certified Public Accountant, has more than 25 years of experience in both regulated and non-regulated utility management with a diverse financial management background related to water and wastewater utilities, contract operations and capital management. He has served as President and CEO of Middlesex Water since January 2006. Under Doll's leadership the Company has built upon its traditional core business of providing regulated water service by adding new contract operations, acquisitions, turnkey renewable energy services and most recently, military base water system privatization to its suite of service offerings.

In addition to his role with NAWC, he is a member of the Board of Trustees of the Water Research Foundation, a member of the Advisory Committee of the New Jersey Climate Adaptation Alliance and a member of the Research Advisory Committee of the National Regulatory Research Institute. Doll also serves as a director and member of the executive committees of the New Jersey Utilities Association and Raritan Bay Medical Center in New Jersey.

Brian Healy, Philadelphia Consulting, recently earned his Master's Degree in Management Information Systems, from Temple University in Philadelphia, PA. He also has an MBA in Finance from the University of Delaware. He currently manages intranet projects at JPMorgan Chase in the Wilmington, DE area.

Chandra Jacobs, Rosslyn Consulting, “Love to travel but hate airports? Here at Tripchi we want to change that! That's why we've launched a fundraising campaign on Indiegogo for our airport app, tripchi, which needs your help to launch globally. Our goal is to help travelers worldwide have a better airport experience. Tripchi serves up personalized recommendations of things for you to do in the airport, including deals on food, drink, and shopping, and of course detailed content to explore and navigate the airport.”

John Johnsen, Parsippany Consulting, “In 2005, Deloitte acquired a company that I found with a partner. That company was TCI Consulting & Research. Deloitte was a great place to work and finish a long career in the insurance industry. “

“My wife and I celebrated our 50th wedding anniversary on October 12. We went on a two week Viking River Cruise in France to celebrate. We recently had our first great-grandchild, Brody, who is four months old. He joins our nine grandchildren.”

“I don't go kayaking in the Atlantic Ocean anymore but I do play golf three times a week. We live in a 55 years or older community in South Jersey and our house is on the 14th green. My wife and I spend eight to ten weeks a year vacationing in Cabo San Lucas, the Dominican Republic, Florida and South Carolina. We spend our summers at our condo on the Atlantic Ocean.”

Maria Kura, New York Consulting, manages the governance function at Moody's Investors Service. She is also president and chairman of the Board of Directors at St. Stanislaus Kostka Catholic Academy and welcomed a daughter, Isabella, at the beginning of 2013.

Katherine Martini, Philadelphia Consulting, and her husband Scott welcomed with joy Florence Caroline and Elliott Hudgins Miles on October 8. Older brothers Connor and Zachary are excited to have twins join the family. They reside in Malvern, Pennsylvania, where she works in Talent Management at Vanguard. She has enjoyed informal reunions with the Deloitte team currently on the ground at Vanguard and hopes to see more of her former colleagues in the New Year!

Rahul Mehendale, New York Consulting launched mySkin and the world's first mobile-connected acne management system for teens.

“I co-founded and lead mySkin Inc., a company focused on helping consumers understand their skin and find the right products for their skin. We recently announced the world's first smartphone connected acne management device that helps teens (or adults) control their acne. Based on a proprietary imaging technology, the device, ScanZ,

connects to your iPhone and tells you when a pimple will go away, what you can do to make it go away fastest, and predicts the risk of getting a pimple (so we are pimple free on any big day). In true disruptive fashion, ScanZ puts the power into the hands of the consumer, so they can finally use science to manage their acne, beyond just trialing various lotions and potions! Our goal is to help 23M teens and 40M adults in North America achieve great skin and more confidence!”

ScanZ is available for a special pre-order discount at <http://bit.ly/1bazPuu>. Our innovation received a huge reception at TechCrunch Europe and on BBC News, so sharing this special sneak peak with a community I hold in high regard. Spread the word to teens, parents, and your friends. Your support matters greatly for a company trying to do something unique that has never been done before. “

Eboni Moss, Atlanta Tax, has recently received her CPA license and was promoted to tax manager on October 1st. She is located in Atlanta.

Mitchell J. Smilowitz, CPA, New York Tax, is the Chief Executive Officer of The Joint Retirement Board for Conservative Judaism (JRB), the Plan Sponsor and Plan Administrator of the retirement program for the Conservative Movement. In addition, Mitch sits on the Board of Directors of the Church Benefits Association, an organization composed of over 50 denominational benefits programs serving clergy and the professional and administrative staffs of churches and synagogues and their affiliated institutions.

A former contributing editor to *The CPA Journal*, he has authored several articles on retirement planning and pension administration. He also lectures frequently on developing investment strategies for retirement plan assets. Mitch is an active member of the NY State Society of CPAs and serves on the Society's Employee Benefits and Personal Financial Planning Committees.

Cheryl Vijjeswarapu, New York Consulting, recently accepted the opportunity to lead Business Development at Excelsior Capital Partners, a distressed debt private equity firm based out of Southern California.

Kenneth Young, Charlotte Consulting, assumed the role of Global Customer Care Manager in July at KaMin Performance Minerals in Macon, Georgia.

Central

Bradley Barks, Minneapolis Consulting, joined RGA in St. Louis as SVP, head of ALM in Global Risk.

Kevin Chenoweth, Denver Consulting, and his wife celebrated their third wedding anniversary along with their son's first birthday in October. Kevin recently joined PriceWaterhouse Coopers as a senior Oracle consultant.

Harsh Chheda, Detroit Consulting, launched a logistics business in India after leaving Deloitte in 2011. “When I left Deloitte...little did I know that very soon I would be playing with boxes weighing tens of tons! I run a business in India (Hirji Logicon) that secures and packages over-dimensional project cargo.”

In 2012, Harsh was nominated by the India Ministry of Shipping to participate in a two week port and shipping seminar in Antwerp, fully sponsored by the Flemish government. He was very proud to be one of the first ever Indians from the private sector to be nominated, Following is the link to the news report:

<http://eximin.net/NewsDetails.aspx?name=71545>.

Earlier this year, Harsh attended the annual meeting of International Packing & Routing Organization (INPRO) in Lyon, France where Hirji Logicon was officially announced as INPRO's exclusive Indian partner. INPRO now has partners in over 20 European and American countries and access to cutting edge technology.

Joseph Cruitt, Detroit AERS, has been appointed to serve on the AICPA Expert Panel for the Not-For-Profit industry for the 2013-14 term. He is currently the Vice President for Finance/CFO for the National Board of Osteopathic Medical Examiners located in Chicago.

Edmond Foley, Chicago, is a partner at Foley and Small, a law firm specializing in personal injury litigation. He and his wife Babs have five children and one grandson. Edmond lives in South Bend, Indiana and is an avid Notre Dame fan.

Hugo Hernandez, Pittsburgh AERS, is an alumnus of Deloitte Chile as well Deloitte U.S. He is married to Lamia Hares also an alumna of Deloitte Chile and Deloitte U.S. He promotes Deloitte at every given opportunity.

Laura Holmes, Houston Tax, is now back at work as a Principal of State Income Taxes with UHY Advisors TX, LLC in Houston after battling back from stage two breast cancer. Her story is one of incredible courage. Laura was diagnosed in February, "I immediately had a double mastectomy and reconstructive surgery in the beginning of March and started chemotherapy in April. My friends and family nicknamed me Wonder Woman because of how I had handled four surgeries and numerous chemotherapy treatments."

Towards the end of her chemo, several of Laura's triathlete friends created Team Wonder Woman for the Tour de Pink scheduled in September in Houston, the annual bicycle ride that supports The Pink Ribbons Project for women with breast cancer. An astounding 58 ladies joined Team Wonder Woman and raised over \$52,000. "Here I was just six months after surgery riding with close to 60 ladies in the Tour de Pink. I ended up riding 81 miles which was the most I have ever ridden. What a special day that was!"

Robert Hood, Detroit, is currently practicing law as a sole practitioner (Robert L. Hood, PLLC).

Jackie (Cox) Jameson, Louisville AERS, celebrated her 30-year anniversary with Nationwide Mutual Insurance Company on June 27, 2013. Jackie has held various positions throughout the Nationwide organization, spending her first 23 years in the Finance Department. Her roles ranged from Accounting Specialist to Accounting Manager to Controller. For the past seven years, Jackie has served in the Corporate Real Estate Department, first as a Solutions Development Director and most recently as Senior Consultant for Business Program Management of Tax Incentives. Prior to Nationwide, she served four years in public accounting with Deloitte Haskins & Sells in their Lexington, KY office, predominantly in the Audit Department.

Jackie is married to Mark Jameson, Columbus (OH) police officer, and they have two grown children, Eric and Casie. Eric is 21 and is a junior at the University of Florida in Gainesville, FL, majoring in Economics. He is a National Merit Scholar and is in the University of FL Honors Program and the Lambda Chi Alpha Fraternity. Casie is 19 and is a sophomore at Miami University in Oxford, OH, majoring in Psychology & Strategic Communications. She is active in Campus Crusade for Christ, serves as a Resident Assistant and is in the Alpha Delta Pi Sorority.

David Keeney, Chicago AERS, celebrated the marriage of his daughter, Elizabeth, to Tim Granholm in April. Elizabeth recently attained her CPA license. David's son, Andrew, was married to Kristine in 2011 in Washington, DC, and works in IT industry sales.

Marla (Diener) Kyriakos, Dallas AERS, is happy to announce that her son, Max Diener, joined the Deloitte Dallas office in September 2013 after graduating from SMU. Max is a consultant in the Business Technology Services group.

Lowell Pethley, Hermitage Services (Tennessee), has been recognized by "Who's Who" for having been designated for the past ten years as "Who's Who in America" and has also received recognition for having been designated for the past five years as "Who's Who in the World".

Kenneth Sipiora, Dallas Consulting, retired from Deloitte Consulting in 2013 and is enjoying time with family, playing a lot more golf and is busy with community service. In September, Kenneth was appointed by the McKinney, Texas City Council to a Board seat on the McKinney Airport Development Corporation. This board oversees the operation of our city's general aviation facility, McKinney National Airport.

Max Smith, Grand Rapids AERS, has been elected as the chairman of the board of the Isaac Foundation, Stitching. The Foundation is located in Amsterdam and provides grants to various ministries in foreign countries.

Benjamin Walker, Chicago AERS, married Jessica Hinds in summer 2012. He was also promoted to manager of Internal Audit at Beam, Inc. (the largest spirits company in the United States and 4th largest globally). Ben recently earned became a Certified Information Systems Auditor (CISA).

Don Wilks, Dallas Financial Advisory, leads a nonprofit, The Global Community for Education (GCE), that will break ground on their fourth school in November 2013 in Khari, Nepal. GCE believes the solutions to the world's problems begin with education, and since 2005 has partnered with communities by investing in schools where no or

limited educational opportunities exist. Over 1000 children have attended a GCE school. Find out more at www.GlobalCommunityForEducation.org.

Dana Wobser, Cleveland AERS, is currently the manager, Corporate Training & Organizational Development at Myers Industries, Inc. in Akron, OH. Dana recently obtained her Senior Professional in Human Resources (SPHR) certification.

West

Robert (Bob) Alexander, Seattle AERS, Cezanne and Bob Alexander teach fly fishing in the pristine rivers of the Olympic Peninsula. To connect, hear more on their activities and all things related to fishing, please consult their blog: <http://www.blogger.com/profile/01893778683913216194>

David Best, Los Angeles AERS, returned to the UK in 1989 after living and working in the U.S. for thirteen years. His last role there was with Lockheed Martin where he worked in their corporate headquarters in a number of senior finance positions.

David has been a non-executive director of several quoted and a few private companies since leaving his last full-time role as Group Finance Director of Xansa plc, a software support business, in 1999. Currently, he is on the board of Senior plc., a FTSE 250 aerospace engineering company with two-thirds of its business in the U.S. In addition, he chairs the Dame Hilary Cropper Foundation in the UK – the Foundation supports disadvantaged young people in South Africa with an emphasis on education. He also chairs the Pinotage Youth Development Academy, based in Stellenbosch in the Western Cape of South Africa, where they have started a pilot programme for 25 students from local townships. They are learning the A – Z of winemaking together with skills in the hospitality and wine tourism sectors. The one year programme completes in May 2014 by which time we hope to double the student intake.

David lives in the UK and the south of France throughout the year as well as traveling extensively throughout the US and other parts of the world. He's been married to his wife Jilly for 30 years."

James Buresh, Los Angeles Tax, serves as a member of the board of directors of the Culver Legion, the alumni association of the academies from which he graduated. Last March he participated at the annual Ethics decision making weekend that the Legion sponsors. It is a two day event that highlights alumni and parents interacting with senior students on ethical decision making dilemmas. The alumni and parents are chosen from various backgrounds such as business, education, professional service firms and government.

Cathryn Currier, San Francisco Services, Known as Cathryn Soon at the time, worked her way to become a recruiter and was with Burr, Pilger & Mayer LLP for three years. Cathryn decided to leave her beloved job to stay home with her kids. She has two children, Kyle four, Keira is three. She is married now for six years and currently living in Livermore, CA. Cathryn is on Twitter, Facebook, Instagram and LinkedIn.

Michael DePaoli, San Francisco Consulting, has transitioned to a new role at cPrime, based in Foster City, CA. Michael is now serving as the Agile Solutions Architect for cPrime. In his new role, Michael will be working on developing new offerings that integrate current thinking on Agile at scale and a new Agile Management Framework to enable true Enterprise level Agile solutions.

Gary Johnson, Los Angeles AERS, is now CFO of BNK Petroleum as of April 2013. BNK is headquartered in Camarillo, CA and has operations in the U.S., Poland, Spain, Germany and the Netherlands. He joined BNK in June 2011 as the International Controller.

Gary works with clients to create strategies and tactics that enable cultural and operational alignment with current thinking in Lean-Agile product development, systems thinking, social science and human performance. Through this alignment, the right value is delivered faster, with greater predictability and with higher quality. Employees become motivated partners in delighting the customer.

Ajay Raina, Sacramento Consulting, The career change made by him since January of 2013 after moving from Deloitte so far has proven to be the right move. He is engaged in thought leading and strategic client facing roles at his current position.

Suna Taymaz, San Francisco AERS, has moved into the role of Senior Manager, Smart Grid, Research and Development PMO at Pacific Gas and Electric. In this role she will oversee a \$30M/year R&D portfolio aimed at surfacing the next generation of clean energy technologies to advance California's energy policy goals including reducing carbon emissions and increasing renewable energy resources on the grid.

Deloitte in the News

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Check out Deloitte's Press Room and explore a sampling of major media coverage of the U.S. Firms

When it comes to making news, we aren't shy. From breakout ideas on emerging trends to practical guides for getting it done, Deloitte professionals have insights and stories that bring the world of business to life.

Here in our **Press Room**, you'll find a full range of resources, including press releases, business research and clear reports on innovations happening both inside and outside Deloitte. If you have questions or need more information, don't hesitate to **contact our media relations team**. They'll help you get access to resources you need — exactly when you need them.

Alumni Profiles

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Travis Swenson

Travis Swenson first connected with Deloitte at an on-campus recruiting event at the University of San Diego. "Starting out, I knew I wanted to work with one of the 'Big 4' firms," he said. "I also knew I wanted to be in financial services. A smaller market couldn't offer that."

Deloitte presented him with just that opportunity by offering him a position in the New York office, kicking off what would become a fourteen-year career with Deloitte. Travis now serves as Senior Managing Director and U.S. Leader of the Real Estate Accounting Services at **CBRE**, the world's largest commercial real estate services firm. We caught up with him recently to discuss his current role and to reflect on his Deloitte years, mentors and experiences.

Describe your current role at CBRE.

I am the Senior Managing Director and U.S. Leader of Real Estate Accounting Services, which provides property and fund accounting services for more than 700 clients. I oversee the accounting hub in Minneapolis and the satellite offices in Atlanta, Hawaii, Los Angeles, Philadelphia and Phoenix. In all, I have about 750 people report to me, and we are responsible for over 570 million square feet of real estate.

What drew you to Deloitte right out of college?

When I travelled to interview at the New York office, I was struck by the people, the culture and the size and scale of it all. It was an exciting opportunity for me. So, I started with Deloitte Tax LLP and spent three years in New York before transferring to Los Angeles, which allowed me to return to the West Coast to serve different types of clients.

What attracted you to the Capital Markets Advisory practice of Deloitte & Touche LLP?

I was working closely with an Audit Partner who introduced me to a principal in the Capital Markets Advisory practice. I was intrigued by the work, so I switched to that practice. I liked the variety of clients, issues and projects. Everything was different and it was not routine by any means. It gave me the opportunity to travel nationally and globally.

What advice would you give someone just starting out at Deloitte?

The path Deloitte sets out for you, might work out just fine. However, there will likely be times when you have to raise your hand and have frank conversations about your career. Maybe you want to explore something new and different? While those plans might not always align with the interests of your partners or directors, I think the leaders at Deloitte are very open to feedback and will help guide your career where you want it to go. Do what your role demands of you, but ensure you are also gaining experience you need for what you want to do five or ten years from now.

When did your current career goals start to take shape?

When I went back to school for my MBA, in my heart, I knew I wanted to run a business and to own a P&L. I worked to identify my skill gaps, and then looked for projects to enhance those skill gaps, allowing me to be more valuable and marketable.

Did you have any mentors at Deloitte?

I had many great mentors. It is important to seek out those people you want as mentors and to have maybe five or so at any given time. That way, you can draw on different points of view. Even if you get thirty minutes of time with a particular leader once a year, it can be incredibly impactful.

What led you to CBRE and were the partners at Deloitte supportive of your move?

Interestingly, I had recently gone through a long interview process to be a divisional CFO at a bank in Minneapolis. I came in second place, which was a disappointment. A month later, I received a call about the opportunity at CBRE, which was a much more significant position. While contemplating it, I spoke with a Deloitte director with whom I had worked closely. His response was not, "I can't believe you're thinking about leaving us." Rather, it was "That's awesome. Put time on my calendar to discuss how I can help you be successful in your new role." That says a lot about Deloitte and about this director. He cared more about my career, than about what he might be losing in the short term.

How does it feel to be on the client side?

We have a number of consulting projects at CBRE. It is great to pick up the phone and navigate my way to the experts in any given field and to continue to leverage those Deloitte relationships.

Deloitte Resources

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Alumni Referral Program

Refer a friend, make a difference

You are eligible to participate in our referral program! We invite you to refer your friends to the many exciting job opportunities we have at Deloitte, and if we hire your candidate, we'll make a \$500 donation in your name towards a charitable organization of your choice within Deloitte's Community Involvement program. You'll be helping to make a difference not only for Deloitte, but for our local communities.

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Step 2: Click on 'Jobs' and 'Refer a Candidate'

Step 3: Search for a specific position and submit the referral by clicking 'Get Started'

If you have questions about the Alumni Referral Program or have difficulty accessing the site, please contact the US Talent Referral Program mailbox at ustalentreferralprogram@deloitte.com.

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Deloitte Debates: A library of frameworks for decision-making

Login to [AlumNet](#) every Wednesday to get an exclusive first look at the latest Deloitte Debate before it is publicly released the following day.

It's helpful to frame choices as debates – a healthy discussion of options, immediate impacts and long-term consequences. New Debates are added weekly that address today's pressing business issues from multiple perspectives.

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Staying on top of all the latest issues and strategies is a challenge. That's why Deloitte offers Dbriefs, live webcasts that give you valuable insights on important developments affecting your business. For a complete listing of webcasts please visit www.deloitte.com/us/dbriefs

Driving Enterprise Value

When it comes to creating enterprise value, what's needed is not more abstract analysis but pragmatic advice companies can use to transform what they know into value-creating action. Know what you have to do to succeed; align initiatives and processes with those goals; integrate that understanding into everything you do. Begin by subscribing to receive relevant thoughtware (articles and white papers), podcasts, and invitations to Deloitte events. Subscribe to newsletters and webcast series. [Click here](#) to subscribe.

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Step into a typical bookstore and you'll see hundreds of business books for sale, many of them trumpeting the latest elixir for your corporate ailments. Not here. The books to which we contribute are full of the same practical and insightful guidance that we deliver to our clients every day. View a complete list of [Books](#).

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Event Recaps

The Network - December 2013

East

Citigroup event - October 16

On October 16, 25 executives from Citigroup and Deloitte met at the Princeton Club to share an evening of education and networking. A presentation was made by Jeff Wordham, Principal, Doblin (Deloitte's design led innovation firm), who discussed the recently published book *Ten Types of Innovation*. Citigroup's Linda Descano, Managing Director and Head of Digital Partnerships, Content & Social, shared some exciting innovation initiatives underway at Citi.

New York WINning in the Kitchen - October 22

On Oct 22, for the first time in NY, our Alumnae - female executives, were invited to celebrate the 20th anniversary of Deloitte's WIN initiative. Deloitte Alumnae packed the test kitchen at ICE - Institute of Culinary Education and enjoyed Chef James Briscione, 2-time winner of the show Chopped, who shared some culinary tips. Our guests enjoyed Chef's striped bass and vegetable ragu, while networking and "paying it forward" ! One alum summed up the evening by simply saying "thanks for inviting us back home".

Boston - New England Alumni event - October 24

On October 24, Bill Bacic hosted the annual New England alumni event. Held at the lovely Woodlands Golf Club, we had over 225 alumni come to network with their former colleagues and friends. A great turnout - considering it was Game 2 of the World Series. Congratulations Red Sox !!!

Charlotte Alumni Networking Reception – November 7

More than 70 alumni and current professionals gathered at StrikeCity in downtown Charlotte to 'strike' up conversations with old friends and make new ones.

Atlanta Alumni CPE seminar – November 14

CPE credit and catching up with former colleagues was on the agenda as the Atlanta office hosted their annual CPE seminar. Alumni who attended were awarded 7 hours of CPE credit and enjoyed listening to the Deloitte presenters speak on Big Data, Big Questions, a lively M&A panel discussion, an A&A and Tax update, including a Washington legislative update.

Parsippany - Ethics CPE training and networking - November 19

The Parsippany office hosted the NJ State Society 4-hour mandatory ethics course. One of our retired Partners, Mike Polito, was one of the instructors. Mike provided interesting insights and antidotes, while delivering this course. About 150 alumni joined us and then enjoyed cocktails in the office.

Stamford / FEI CPE Alumni event - November 19

Over 175 alumni and friends met at the Marriott in Stamford for a 2 hour CPE program and a cocktail reception. Steve Gallucci welcomed the group and thanked them for the great relationship they have with Deloitte. The reception was a great networking event and a good time was had by all.

Central

Tulsa Ethics Seminar - November 20

It was all about ethics awareness as 30 alumni gathered at Oklahoma State University to listen to a 2-hour presentation by Andy Urich, Associate Professor of Management.

New Orleans Alumni Event - November 20

It was all about ambience and camaraderie as more than 70 alumni and current professionals gathered at Rosy's Jazz Hall for a networking reception.

Please keep your profile updated (email, company, title, physical address and industry) on [AlumNet](#) to ensure you're invited to Deloitte's alumni events

West

San Francisco Consulting Summer Social - October 17

San Francisco Consulting Managing Director Carlos Muniz and Consulting Alumni Champion Suzanne Kounkel welcomed over 100 attendees for our annual Consulting alumni and friends social at Radius. The weather was perfect for enjoying the locally sourced cuisine on the patio and the company was great too.

In Memoriam

The Network - December 2013

Gary Fogle

Dwight Mathews

Frank D. Nelson

Clyde E. Rettig

Tony Stupore

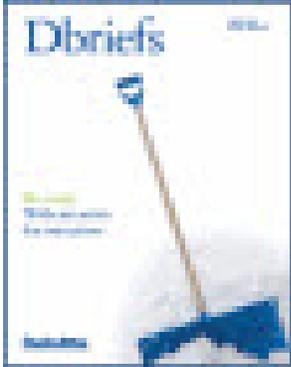
Robert Zettel

Webcasts

Deloitte offers valuable Webcast options for earning continuing education credits (CPE), enhancing your professional skill set and developing your career.

Dbriefs Webcasts

Anticipating tomorrow's complex issues and new strategies is a challenge. Be ready with Dbriefs – live webcasts that give you valuable insights on important developments affecting your business



Upcoming Events

The Network - December 2013

East

New York's Financial Services Event

Date: January 9, 2014

Time: 6:00 p.m. - 8:30 p.m.

Location: Rock Center Café, 20 West 50th Street, New York, NY 10020

RSVP to Sandy Viola, sviola@deloitte.com or Andrea Montelbano, amontelbano@deloitte.com

Please be on the lookout for these additional events. To ensure you're on the mailing list, be sure to log into **AlumNet** and update your: company, title, industry, and city of where you are located.

West

Annual Salt Lake City Alumni Jazz Game

Date: January 7, 2014

Time: 6:00 p.m. - 10:30 p.m.

Location: Energy Solutions Arena, Energy Solutions Arena, 301 W. South Temple, Salt Lake City, Utah 84101

Save the date to kick off the new year with some basketball and networking. Plan now to join us in cheering on the Salt Lake City Jazz against the Oklahoma City Thunder on January 7, 2014! Invitations for the seminar have not been sent yet. To ensure you're on the mailing list, be sure to log into **AlumNet** to confirm your email address, company, title, industry, and city of where you are located. Contact Lee Batson with any questions at +1 214 840 1254 or ibatson@deloitte.com.