

Deloitte.

Analytics Answers

Inveritas by
Deloitte™
Enhance cash
flow. Improve
customer service

For many companies, juggling customer demand and cash flow targets is a lose-lose proposition. On the one hand, Operations, and Sales need adequate inventory to produce efficiently and meet fluctuating demand. On the other, Finance needs to free up working capital to improve cash flows. The result? Finance, Operations, and Sales are in a tug of war over how much inventory is really required. What if there was a way to predict the precise inventory levels that can improve customer service and free up working capital? Now it's possible.

Right-sized inventory

Deloitte's Inventory Analytics Solution, Inveritas by Deloitte™ (Inveritas), is designed to address both sides of the equation by uncovering the root cause of inventory problems. For many companies, excess inventory is a symptom of behavioral problems—perhaps manufacturing managers are rewarded for producing at the lowest per-item cost. Others may override supply chain applications to allow a higher buffer to meet perceived demand volatility. And for many companies, inventory excess or shortage may be due to poor supply chain capabilities or structural problems.

Inveritas is designed to provide clear visibility into the root cause—or causes—behind your inventory issues. We help companies tap insights by combining the power of visualization, advanced analytics, and enhanced decision flows. Instead of hard-to-decipher spreadsheets, managers access customized, intuitive dashboards that show actual versus target inventory by business unit, brand, and even SKU for each inventory component. Here are some of the questions the solution can help you answer:

Get inside your data

At Deloitte, analytics isn't just a good idea — it's a call to action. That's why we've launched the *Analytics Answers* series of solutions — practical, problem-specific tools that are ready to deploy today.



- How much excess or insufficient inventory do we carry and where is it located?
- Which brands or SKUs contribute most to excess or insufficient inventory?
- Are the root causes related to strategy, planning, or execution?
- What are the optimal inventory targets, by location and SKU?
- What actions need to be taken to manage inventory?
- Is actual performance of inventory components in line with target levels?
- What would result from changing desired target levels?
- Where do the changes need to be implemented?

Deloitte's professionals combine the analytic insights from the solution with their own deep understanding of supply chain capability gaps to help companies pinpoint and prioritize sources of inventory problems and develop effective strategies for resolving them. They know how to leverage strategies, processes, technology, cross-functional integration, and advanced analytics to help companies free up working capital while enhancing customer service.

Bottom-line benefits

Here are some of the benefits that Inveritas Solution may provide to companies:

- Gain an in-depth view of inventory across the organization
- Identify and address root causes leading to excess or insufficient inventory levels
- Improve cash flow while increasing customer satisfaction
- Improve asset efficiency and reduce working capital

Learn more and get connected



Deloitte Analytics



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Deloitte Real Analytics



www.deloitte.com/us/analyticsanswers

Contact us

Looking for new ways to resolve your inventory problems and free up working capital? With Inveritas, we can help--fast.

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