



**LaborWise™**  
A powerful lens for analyzing  
labor spending



When it comes to labor costs, some executives are operating in a fog, by their own admission. While they may suspect that labor costs are taking a toll on the bottom line, it can be maddeningly difficult to pinpoint exactly how big an impact labor is having, and where the problems are most acute. That's where LaborWise™ comes in.

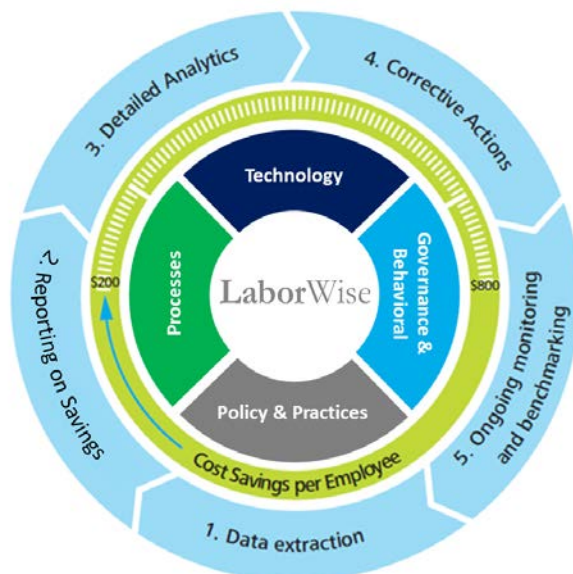
The Deloitte LaborWise solution identifies, quantifies, and helps resolve hidden sources of labor overspend, delivering sustainable hard-dollar labor savings.

### Turning Insight Into Action

Most organizations are swimming in a sea of labor-related data. They may have the information they need, but may not have the tools to make sense of it all and act on their insights.

LaborWise helps executives look at their data in new ways that can lead to real insights, enabled by deep business analytics capabilities and data visualization techniques. As a result, they're able to analyze their labor landscape where it matters most—labor spending, resource utilization, and missed revenue opportunities—to uncover the root causes of some of their most stubborn labor challenges. LaborWise is more than technology – once these insights are identified, understood and absorbed, the LaborWise team generates (and can help execute) a plan of action based on those findings.

*Based on Deloitte analysis, the average employer suffers from payroll leakage that results in excess labor cost equivalent to .5% to 2.5% of total payroll every year. If resolved, the average savings could be \$200 to \$800 per person annually.*



### Product Key Features

#### Technology

- Advanced analytics engine
- Intuitive user interface, including interactive visualizations
- Integration with wide range of data sources
- What-if analysis and scenario modeling

#### Methodology

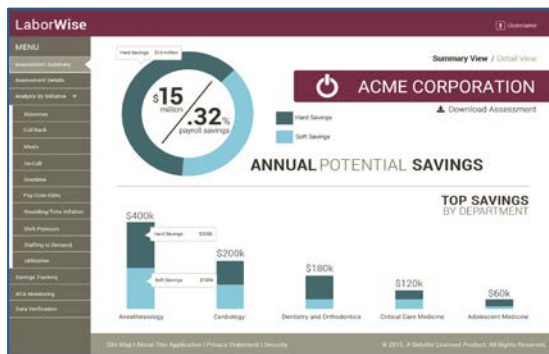
- End-to-end remediation, driven by data-based insights

#### Insights

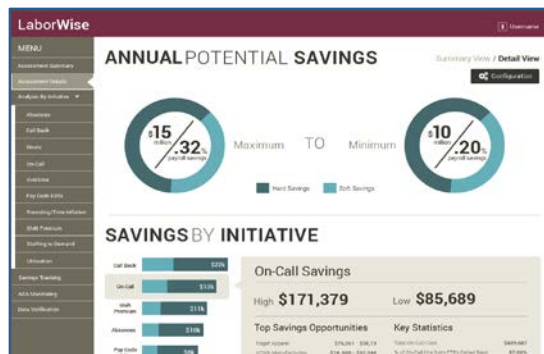
- Policy and process redesign
- Outcome management
- Benchmarking and ongoing monitoring

#### People

- Specialists in workforce management, workforce optimization, and labor cost analysis
- Technology leaders, including specialists in user experience, data visualization, and business analytics
- Noted thought leaders and published authors



Executive dashboard highlights your potential savings



Detailed analytics show the magnitude and location of your labor overspending

## Bottom-line Benefits

With a clear view into labor costs and related issues, LaborWise users are armed with the insights that can help them realize labor-related benefits, including ability to:

### Take action

LaborWise plays a central role in identifying specific labor-related challenges, and sparks a series of actions and processes to remedy those challenges.

### See exactly how you're doing

LaborWise can help diagnose the source and scope of persistent labor problems. What is the magnitude of your overspending on labor? Where are the problems arising, and which are most acute? How complex are they? How quickly are they changing? These are the types of questions LaborWise can help you answer.

### Make the case for change

Front line managers need facts to support changes and adjustments to their strategy. Executives need insights that support the business case for larger-scale changes in the organization. LaborWise can help supply both with the knowledge and insights they need to make the case, from savings potential to accountability for outcomes and beyond.

## How Deloitte Can Help

Labor is an issue that must be analyzed and understood within the context of the whole business. That's where Deloitte excels—we bring a full-spectrum understanding of business and labor issues to every engagement, filtered through an industry and sector-specific approach. We know how businesses work, how labor contributes to their success—and how to drive change on this issue from the finance organization. With LaborWise, we bring our leadership in technology and business analytics together to create sustainable value.

For more information, visit [www.deloitte.com/us/laborwise](http://www.deloitte.com/us/laborwise) or contact us:

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