

## Recognition in the industry

Deloitte serves **97%** of the *Fortune 500* oil and gas companies.

Deloitte provides **86%** of the *Fortune 500* oil and gas companies with tax services.

Deloitte provides **81%** of the *Fortune 500* oil and gas companies with advisory services.

Deloitte provides **75%** of the *Fortune 500* oil and gas companies with consulting services.

Fortune statistics are from the 2016 Fortune report, covering 2015 data.

Deloitte named the global leader in **Analytics IT Consulting** based on capabilities by Kennedy

Source: Kennedy Consulting Research & Advisory; IT Consulting: Analytics 2014; Kennedy Consulting Research & Advisory estimates © 2014 Kennedy Information, LLC. Reproduced under license

Deloitte ranked **#1** among Big 4 in **thought leadership quality** by Source White Space

Source: Source White Space quality ratings of thought leadership for the second half of 2015, February 2016

Deloitte named a worldwide leader, ranked **#1** in **Finance and Accounting Consulting Services** based on capability and strategy by IDC

Source: IDC MarketScape: Worldwide Finance and Accounting Consulting Services 2014 Vendor Assessment by Cushing Anderson, July 2014, IDC #249540

Deloitte named a global leader in **SAP Implementation Services** based on ability to execute and completeness of vision by Gartner

Source: Gartner, Magic Quadrant for SAP Implementation Service Providers, Worldwide, Susan Tan, 23 July, 2015

Deloitte named an **IT Consulting Leader** to the Energy & Utilities Industries by Kennedy

Source: Kennedy Consulting Research & Advisory; Information Technology Consulting to the Energy and Utilities Industry 2014; Kennedy Consulting Research & Advisory estimates © 2014 Kennedy Information, LLC. Reproduced under license

Deloitte named a global leader in **Cyber Security Consulting** based on capabilities by Kennedy

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### US Oil & Gas leadership



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The Deloitte Center for Energy Solutions (the "Center") provides a forum for innovation, thought leadership, groundbreaking research, and industry collaboration to help companies solve the most complex energy challenges.

Through the Center, Deloitte's Energy & Resources group leads the debate on critical topics on the minds of executives—from the impact of legislative and regulatory policy, to operational efficiency, to sustainable and profitable growth. We provide comprehensive solutions through a global network of specialists and thought leaders.

With locations in Houston and Washington, DC, the Center offers interaction through seminars, roundtables, and other forms of engagement where established and growing companies can come together to learn, discuss, and debate.

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**Deloitte Oil & Gas**  
Helping a resilient industry  
rise to the challenge

Deloitte Center for  
**Energy Solutions**

## Global industry network



Deloitte's Oil & Gas practice has a presence in each major oil and gas region around the globe.

Our practice includes over 3,000 experienced professionals globally, with subject matter specialists in all oil and gas sectors.



The Deloitte Oil & Gas Centers of Excellence (CoEs) are located in Houston, Washington DC, Calgary, Rio de Janeiro, London, Johannesburg, Bergen, Rotterdam, Geneva, Moscow, Beijing, Hong Kong, and Perth. The CoEs provide a forum for innovation, groundbreaking research, and industry collaboration to help our clients solve the most complex business challenges.



### Services and capabilities

- **Audit:** Deloitte provides oil and gas companies with quality audits and reviews of financial statements and reporting on internal controls in accordance with applicable professional standards, backed with industry experience.
- **Consulting:** Deloitte Consulting's in-depth global experience serves as an integral resource for a significant proportion of the world's energy companies, providing broad capabilities and services spanning multiple areas within Human Capital, Strategy & Operations, and Technology.
- **Tax:** Deloitte's Tax practice is a leading tax advisor in the US and internationally, made up of field-experienced industry practitioners, with a deep bench of technical specialists.
- **Advisory:** Deloitte Advisory helps clients manage strategic, financial, operational, technological, and regulatory risk to maximize enterprise value, while our experience in mergers and acquisitions, fraud, litigation, and reorganizations helps clients move forward with confidence.

# We understand the dynamics of the oil and gas industry

### How we're helping companies succeed

Our services, groundbreaking research, and detailed reports cover timely material on the most relevant oil and gas topics:

- Accounting, Financial Reporting, and Tax Updates
- Capital Flows
- Capital Projects
- Complex Analytics
- Cyber Risk
- Global Inbound Investments
- LNG Developments
- Master Limited Partnerships
- Mergers & Acquisitions and Private Equity
- Operational Excellence
- Supply & Demand Analysis
- Tax Compliance
- Technology & Innovation

### Who we serve

Deloitte provides services across the complete oil and gas value chain:

- Downstream
- Drilling and Oilfield Services
- Integrated Oil Companies
- Midstream
- Upstream

### Bringing multidisciplinary capabilities

We understand the top issues facing the oil and gas industry:

- Audit Services
- Back Office Support
- Business Model Innovation
- Core Growth
- Cyber Risk
- Digital & Emerging Technology
- Emerging Markets & International Expansion
- Human Capital
- Joint Ventures
- Market Analysis & Price Forecasting
- Operating Performance
- Regulatory Services
- Restructuring
- Supply Chain & Vendors
- Tax Management Consulting

**"Technology advances are changing exactly what clients require, the services we offer, and how we interact with them. There is a premium on innovation. We have to be bold and fast."**

– Cathy Engelbert, CEO, Deloitte LLP