

**Deloitte.**



**2023 Deloitte Cincinnati 100 Program**

November 14, 2023

Congratulations to the companies named to the 2023 Deloitte Cincinnati 100 and Mr. Daniel L. Baker of Baker Construction Enterprises Inc., the recipient of the Carl H. Lindner Award for Entrepreneurial and Civic Spirit.

**Deloitte.**



 **LocaliQ**

**Dear honorees and guests,**

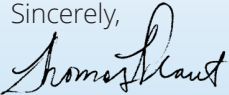
Welcome to the 40th anniversary of the Deloitte Cincinnati 100. It is with great pride that Deloitte, Great American Insurance Group, and the Enquirer continue to shine the spotlight on local private businesses for their contributions and commitment to the Greater Cincinnati region. Brightly featured is the recipient of the Carl H. Lindner Award for Entrepreneurial and Civic Spirit, a local business leader who exemplifies the late Mr. Lindner's leadership style—an inspiring blend of exceptional leadership, work ethic and civic responsibility.

Private companies are unique. Respondents of this year's survey indicate the top three benefits of being a private company include agile decision making, the ability to trade off short-term financial results for long-term outlook, and employee loyalty to their business.

Collectively, the respondents of the 2023 Deloitte Cincinnati 100 survey demonstrated portfolio revenue growth of 13% and headcount growth of 2%, continuing to fuel our local economy. The resiliency of Cincinnati's private company businesses is admirable and is represented in the history of this program.

The following pages highlight the companies named to the 2023 Deloitte Cincinnati 100 and provide additional insight into the collective metrics and strategic inclinations in the coming year.

For now, please enjoy the spotlight with your peers!

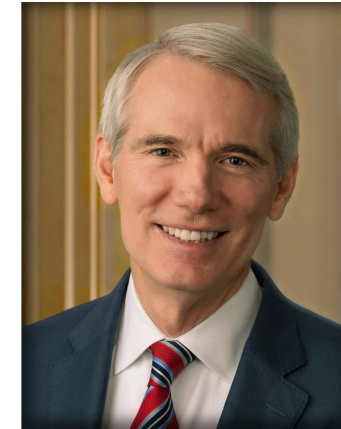
Sincerely,  


**Tom Plaut**  
Cincinnati Deloitte Private leader  
Deloitte Tax LLP  
+1 513 784 7143  
tplaut@deloitte.com

# Agenda

11:00 a.m.	<b>Registration and networking</b>
12:00 p.m.	<b>Welcome address and presentation of the 2023 Carl H. Lindner Award for Entrepreneurial and Civic Spirit</b> Jim Sowar, Cincinnati Managing Partner Deloitte Tax LLP
12:15 p.m.	<b>Lunch served</b>
12:30 p.m.	<b>Insights into the 100</b> Tom Plaut, Cincinnati Deloitte Private Leader and Partner Deloitte Tax LLP
12:40 p.m.	<b>Introduction of featured speaker</b> Beryl Love, Executive Editor and Vice President of News The Enquirer
12:45 p.m.	<b>Featured speaker</b> Senator Rob Portman
1:25 p.m.	<b>Concluding remarks</b> Tom Plaut
1:30 p.m.	<b>Adjourn</b>

# Guest speaker



## Senator Rob Portman

Rob Portman's career in public service spanned three decades and included service in three presidential administrations as well as two terms in the United States Senate and six terms in the United States House of Representatives.

In the George W. Bush administration he served in two cabinet-level jobs, as Director of the Office of Management and Budget as well as United States Trade Representative. Under President George H.W. Bush, he served as Associate Counsel to the President and Director, White House Office of Legislative Affairs.

Known for his civility, bipartisan policymaking, work ethic, and grasp of a broad range of complex issues, over 220 of Portman's bills were signed into law by Presidents Biden, Trump and Obama during his tenure in the Senate. He served as the lead Republican negotiator on the bipartisan infrastructure law that is making historic improvements to our nation's roads, ports, rails, bridges, broadband and more.

He played a key role in U.S. foreign policy through his seat on the Senate Foreign Relations Committee and as co-chair and founder of the Senate Ukraine Caucus. He made ten trips to Ukraine since the Revolution of Dignity in 2014 and is a key advocate for congressional support of Ukraine against Russia's unprovoked war of aggression.

Portman currently serves as the Founder of the Portman Center for Policy Solutions at the University of Cincinnati and a Distinguished Visiting Fellow in the Practice of Public Policy at the American Enterprise Institute.

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# Overview of the Deloitte Cincinnati 100

**\$62.3B**

combined company revenue

**\$1B**

18 companies report >\$1 billion in revenue

**41%**

plan to grow through acquisition

**73%**

report an increase in revenue over past fiscal year

## Companies



on the list for 30+ years



on the list for 10+ years



new to the list

**11** on the list since its inception in 1983

- Baker Construction Enterprises Inc.
- Belcan, LLC
- Columbia Sussex Corporation
- Corporex
- Hickman, Williams & Company
- Jeff Wyler Automotive
- Kenwood Dealer Group, Inc.
- Messer Construction Co.
- Standard Textile Co., Inc.
- totes Isotoner Corporation
- Towne Properties

## Top growth strategies

**ONE** Grow existing markets

**TWO** Increase productivity

**THREE** Develop new products and services

High risks to impede growth (over next 12 months)

**56%**  
Inflation

**51%**  
Supply chain disruptions

**48%**  
Ability to hire and retain employees

Inflation expected to significantly impact business

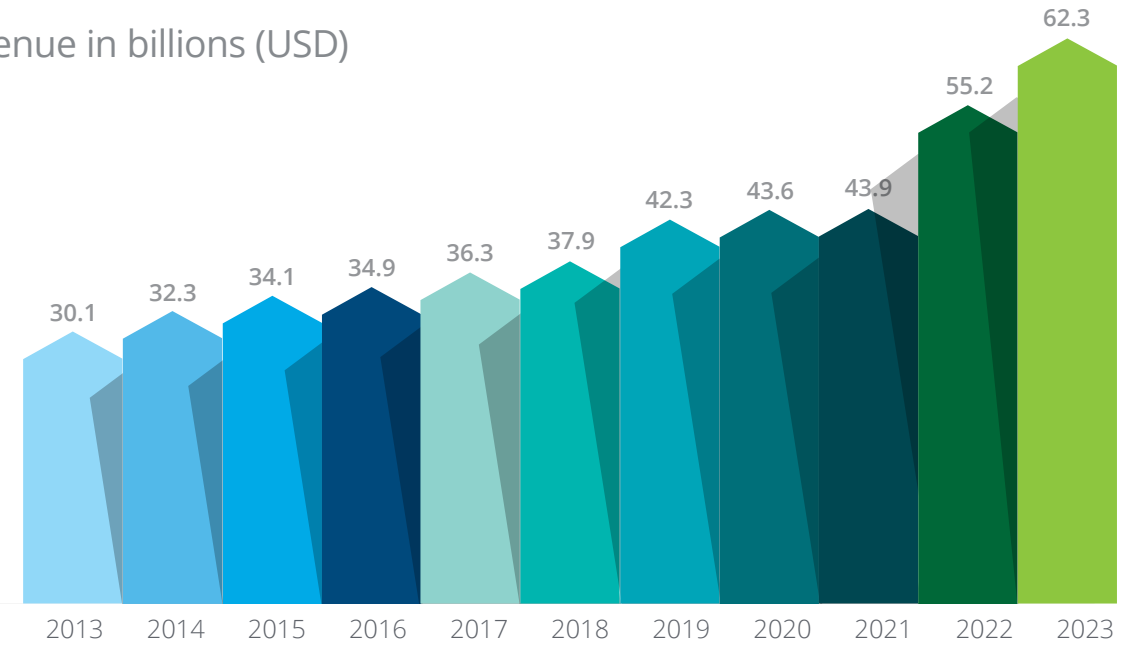
**44%**  
Cost of funds

**35%**  
Labor costs

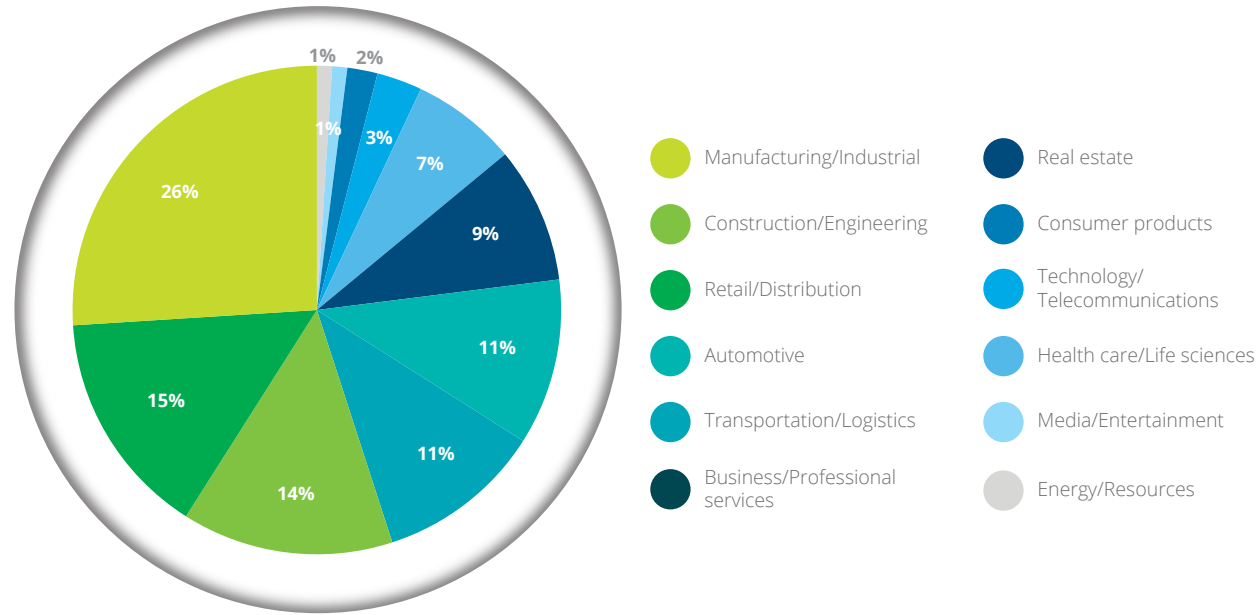
**33%**  
Demand

**23%**  
Profit margin

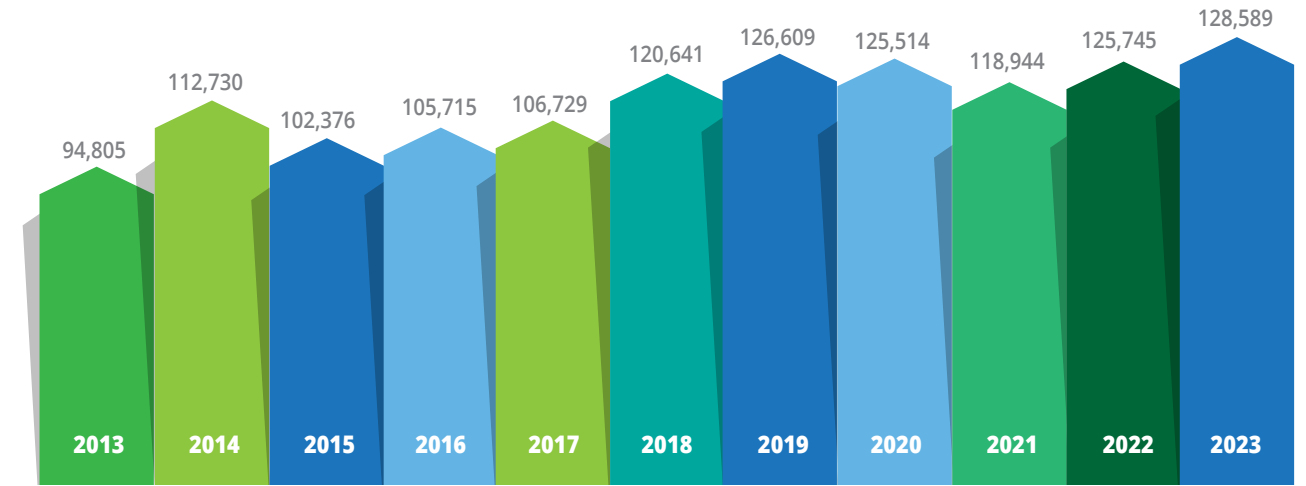
## Revenue in billions (USD)



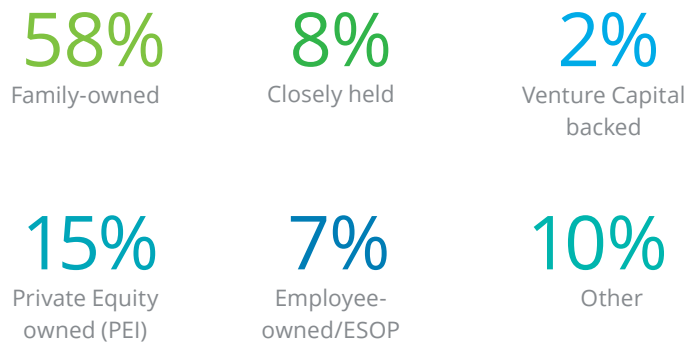
### Industry representation



### Headcount



### Ownership type



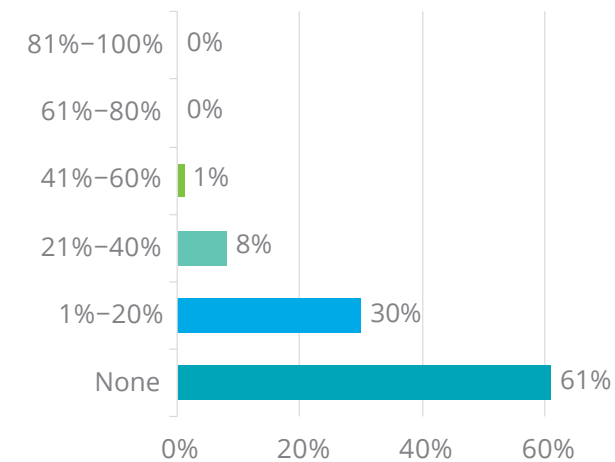
### Collective headcount



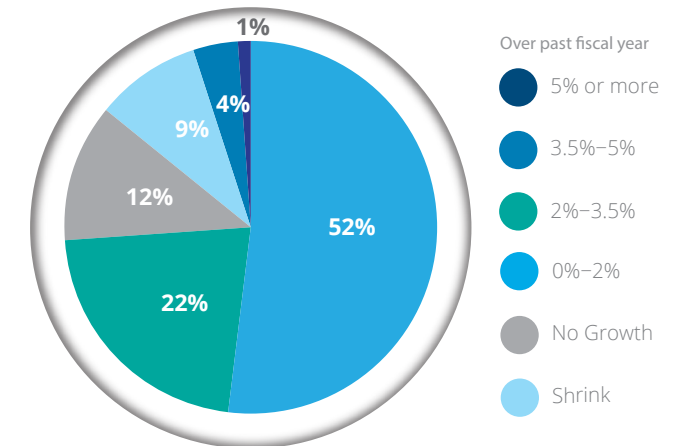
### Collective gross revenue



### Company revenues from outside the United States



### At what pace do you expect the US economy to grow over the next 12 months?



# 2023 Deloitte Cincinnati 100

The Deloitte Cincinnati 100 is an annual ranking of the area's largest privately held companies determined by self-reported revenue on a voluntary basis.

An alphabetical listing of the companies named to the 2023 list is below. The pages that follow include a listing by rank, including company description and top executive(s).

Company name	2023 Rank
Al. Neyer	27
Baker Construction Enterprises Inc.	6
Beacon Orthopaedics and Sports Medicine	55
Beechmont Automotive Group	51
Belcan, LLC	18
BelFlex Staffing Network	93
BGR	72
BlueStar	3
BM2 Freight Services, Inc.	82
BMW Store, The	85
Bob Sumerel Tire Company	76
Castellini Company	22
CBT Company	52
Cincinnati Reds	47
Clarke Power Services, Inc.	44
Clubessential Holdings, LLC	63
Cohen Recycling	28
Cold Jet	87
Columbia Sussex Corporation	20
Corporex	48
Denier Electric Co., Inc.	97
Divisions Maintenance Group	29
Down-Lite International, Inc.	73
Drees Homes	10
DuBois Chemicals, Inc.	23

Company name	2023 Rank
Encore Technologies	65
F.D. Lawrence Electric Co., The	86
Fecon	74
Ferno-Washington, Inc.	78
Fischer Homes	12
G&J Pepsi-Cola Bottlers Inc.	30
Galerie Candy and Gifts	90
General Data Company, Inc.	88
Gold Medal Products Company	70
Graeter's Ice Cream Company	94
Gravity Diagnostics	100
Habegger Corporation, The	32
Hawkstone Associates, Inc.	35
HBH Holdings, Inc.	26
Health Carousel	24
Hickman, Williams & Company	39
Hightowers Petroleum Co.	37
Hills Properties	83
Holman Motors Inc.	80
Home City Ice Company, The	45
Huseman Group, The	61
Integrity Express Logistics, LLC	16
J.T.M. Food Group	42
Jeff Wyler Automotive Family	5
John R. Jurgensen Company	34

Company name	2023 Rank
Kenwood Dealer Group, Inc.	19
LaRosa's Inc.	69
Lithko Contracting, LLC	11
LOTH, Inc.	96
Luminex Home Decor & Fragrance	54
Mark Williams Auto Group	50
McCluskey Chevrolet Inc.	38
Messer Construction Co.	13
Meyer Tool, Inc.	57
Michelman, Inc.	56
Mike Castrucci Automotive	40
Monarch Construction Company	99
Neyer Properties	68
ODW Logistics & Transportation Services, LLC	71
Parsec	49
PatientPoint Health Technologies	59
Paul Hemmer Company	64
Penn Station, Inc.	53
Performance Automotive Network	7
Pilot Chemical	41
Planes Companies	77
ProAmpac	4
Prolink Staffing Services LLC	8
ProMach	9
RDI Corporation	81

Company name	2023 Rank
RelaDyne, Inc.	2
Republic Wire, Inc.	33
Richard Goettle Inc.	66
Ripple Junction Design Company	79
Rumpke Waste & Recycling	17
School Outfitters	67
Sheakley Group of Companies	75
Sibcy Cline, Inc.	92
Sims-Lohman, Inc.	58
Standard Textile Co., Inc.	25
Storopack North America	62
Sugar Creek Packing Co.	15
Thunderdome Restaurant Group	95
Tire Discounters	31
Topicz	36
Total Quality Logistics	1
totes Isotoner Corporation	46
Towne Properties	60
Triversity Construction Company	89
Trustaff	21
Ultimate Toys, Inc.	91
United Dairy Farmers, Inc.	14
Verst Group Logistics	43
West Point Optical Group, LLC	98
Xtek, Inc.	84



# 2023 Deloitte Cincinnati 100

1

YEARS IN THE 100: 20

## Total Quality Logistics

The second-largest freight brokerage firm in North America with a network of 160,000+ carriers and 3 million loads of freight moved annually. Each year, through TQL Cares and the TQL Foundation, TQL and its employees donate thousands of volunteer hours and millions of dollars to better the communities in which we live and work.  
[www.tql.com](http://www.tql.com)

### TOP EXECUTIVE(S):

Ken Oaks  
Kerry Byrne

2

YEARS IN THE 100: 8

## RelaDyne, Inc.

RelaDyne is the established leader in lubricant sales, distribution, equipment reliability services, and value-added services. Our core business, focused on lubrication excellence, is accomplished through offering unmatched products and services in which we improve the reliability and efficiency of our customer's equipment for increased profitability of their business.  
[www.reladyne.com](http://www.reladyne.com)

### TOP EXECUTIVE(S):

Larry Stoddard

3

YEARS IN THE 100: 21

## BlueStar

BlueStar is a global distributor of wholesale Automatic Identification and Data Capture solutions for the enterprise, as well as Point of Sale solutions for Retail, Hospitality and Self-Serve applications serving the global Value-Add Reseller channels.  
[www.bluestarinc.com](http://www.bluestarinc.com)

### TOP EXECUTIVE(S):

Steve Cuntz

4

YEARS IN THE 100: 23

## ProAmpac

ProAmpac is a US-based, privately held, manufacturer of flexible and paper packaging solutions with over 6,000 collaborative and self-motivated employees working in 46 manufacturing centers of excellence in eight countries. ProAmpac innovates, engineers and manufactures flexible, sustainable packaging and material science solutions for various consumer, healthcare, e-commerce, retail and industrial goods markets.  
[www.proampac.com](http://www.proampac.com)

### TOP EXECUTIVE(S):

Greg Tucker

5

YEARS IN THE 100: 40

## Jeff Wyler Automotive Family

Headquartered in Milford, a family-owned business offering retail automotive sales and service in the Cincinnati Tri-State area.  
[www.wyler.com](http://www.wyler.com)

### TOP EXECUTIVE(S):

Jeff Wyler  
Scott Bristow  
David Wyler

6

YEARS IN THE 100: 40

## Baker Construction Enterprises Inc.

Baker Construction Enterprises specializes in all types of cast-in-place concrete construction and related specialty solutions. BCE is the parent company to 11 diverse construction businesses totaling more than 7,000 co-workers with a presence across the U.S. and the Bahamas.  
[www.bakerconstruction.com](http://www.bakerconstruction.com)

### TOP EXECUTIVE(S):

Daniel L. Baker

7

YEARS IN THE 100: 38

## Performance Automotive Network

Since 1971, this family-owned company provides Retail Automotive Sales, Service and Collision Repair.  
[www.performanceautomotive.com](http://www.performanceautomotive.com)

### TOP EXECUTIVE(S):

Michael Dever

8

YEARS IN THE 100: 5

## Prolink Staffing Services LLC

A premier workforce solutions organization, fulfilling comprehensive staffing, technology, data, and talent experience needs throughout the US across multiple industries. Founded in 2011, Prolink has earned a reputation as a forward-thinking partner and is ranked in the top 10 fastest growing staffing firms in the US.  
[www.prolinkworks.com](http://www.prolinkworks.com)

### TOP EXECUTIVE(S):

Tony Munafa  
Mark Arnett  
Kris Cannon

9

YEARS IN THE 100: 19

## ProMach

A family of best-in-class processing and packaging solution brands serving manufacturers of all sizes and geographies in the food, beverage, pharmaceutical, personal care, and household and industrial goods industries. ProMach has manufacturing facilities and offices throughout North America, Europe, South America, and Asia.  
[www.promachbuilt.com](http://www.promachbuilt.com)

### TOP EXECUTIVE(S):

Mark Anderson

10

YEARS IN THE 100: 37

## Drees Homes

Family-owned and operated for 95 years, Drees Homes is ranked the 18th largest private builder in the country. Headquartered in Ft. Mitchell, Kentucky, Drees operates in Cincinnati and Northern Kentucky, Cleveland, Indianapolis, Jacksonville, Nashville, Raleigh, Washington D.C., Austin, Dallas and Houston. The company operates as Drees Custom Homes in Texas.  
[www.dreeshomes.com](http://www.dreeshomes.com)

### TOP EXECUTIVE(S):

David Drees



# 2023 Deloitte Cincinnati 100

11

YEARS IN THE 100: 8

## Lithko Contracting, LLC

Lithko Contracting is a full-service concrete contracting company with a town-based model. Focused on building strong local teams that keep coworkers close to home, create local jobs, support our communities, and foster career growth—this unique model creates an exceptional customer experience in each of the towns they serve, which allows their local teams to exceed expectations.

[www.lithko.com](http://www.lithko.com)

### TOP EXECUTIVE(S):

Rob Strobel

12

YEARS IN THE 100: 34

## Fischer Homes

Recognized as the nation's 30th largest builder, Fischer Homes is one of the largest and most reputable new home builders in the country. The privately-held company was founded in 1980 in Northern Kentucky with the philosophy of "Promise only what you can deliver and deliver what you promise."

[www.fischerhomes.com](http://www.fischerhomes.com)

### TOP EXECUTIVE(S):

Tim McMahon  
Robert Bosley  
Jay Smith

13

YEARS IN THE 100: 40

## Messer Construction Co.

Messer Construction Co. is a construction manager and general contractor that provides leadership for complex projects in the Aviation, Federal/Military, Health Care, Higher Education, Industrial, and Science and Technology market segments. As an employee-owned company, their purpose is to build better lives for their customers, communities, and one another.

[www.messer.com](http://www.messer.com)

### TOP EXECUTIVE(S):

Tim Steigerwald

14

YEARS IN THE 100: 39

## United Dairy Farmers, Inc.

Operator of convenience stores with ice cream parlors serving their own and UDF's Homemade Brand ice cream treats. Manufacturer of ice cream and donuts that operates frozen warehouse and distribution centers for its own products and third-party products.

[www.udfinc.com](http://www.udfinc.com)

### TOP EXECUTIVE(S):

Alan Bradford Lindner

15

YEARS IN THE 100: 8

## Sugar Creek Packing Co.

Sugar Creek is a food processing company specializing in bacon and cooked proteins.

[www.sugarcreek.com](http://www.sugarcreek.com)

### TOP EXECUTIVE(S):

John Richardson  
Michael Richardson  
Jennifer Hutcheson

16

YEARS IN THE 100: 7

## Integrity Express Logistics, LLC

A third-party freight brokerage, shipping solution expert, and customized transportation carrier moving fresh produce, dry food, frozen food, refrigerated food, steel, lumber, and dry goods across the nation. IEL values innovative ideas, consistent growth, and 24/7/365 availability to customers. We uphold strong moral and ethical practices to develop long-term relationships.

[www.ielfreight.com](http://www.ielfreight.com)

### TOP EXECUTIVE(S):

James Steger  
Matt Ventura

17

YEARS IN THE 100: 26

## Rumpke Waste & Recycling

Committed to keeping neighborhoods and businesses clean and green since 1932 by providing environmentally friendly waste disposal solution, Rumpke is one of the nation's largest privately owned residential and commercial waste and recycling firms. With 13 recycling facilities, Rumpke is widely regarded as a regional recycling leader.

[www.rumpke.com](http://www.rumpke.com)

### TOP EXECUTIVE(S):

Bill Rumpke Jr.

18

YEARS IN THE 100: 40

## Belcan, LLC

Founded in 1958, Belcan has become a global technological leader. Today, Belcan has over 10,000 professionals serving hundreds of customers in over 60 locations worldwide. To better serve customers, Belcan created four business models designed to act as centers of excellence: Engineering Solutions, Workforce Solutions, Manufacturing & Supply Chain Solutions, and Government Solutions.

[www.belcan.com](http://www.belcan.com)

### TOP EXECUTIVE(S):

Lance Kwasniewski

19

YEARS IN THE 100: 40

## Kenwood Dealer Group, Inc.

Kenwood Dealer Group has been in business since 1975, and operates 14 dealerships and 4 Body Shops in southern Ohio. The company proudly states their employees are the energy for customer satisfaction.

[www.cincyautos.com](http://www.cincyautos.com)

### TOP EXECUTIVE(S):

Robert Reichert

20

YEARS IN THE 100: 40

## Columbia Sussex Corporation

A family-owned business formed in 1972 by its founder, William J. Yung III, President and Chief Executive Officer. The Company owns and operates over 40 upper upscale hotels throughout the US and timeshare units in St. Maarten.

[www.columbiasussex.com](http://www.columbiasussex.com)

### TOP EXECUTIVE(S):

William J. Yung III

# 2023 Deloitte Cincinnati 100

## 21

YEARS IN THE 100: 10

### Trustaff

Founded in 2002 and headquartered in Cincinnati, Ohio, Trustaff is one of the largest and most respected healthcare staffing companies in the industry. Trustaff is proud to represent the top nursing and allied healthcare professionals in the market and help place them at outstanding facilities across the country.

[www.trustaff.com](http://www.trustaff.com)

TOP EXECUTIVE(S):

**Bart Valdez**

## 22

YEARS IN THE 100: 24

### Castellini Company

As one of the largest distributors of fresh produce in the United States, Castellini brings generations of produce experience; a network of growers, customers, and facilities that are second-to-none; unparalleled merchandising expertise; customized supply chain solutions; and an unmatched passion for customer service, all with a singular focus: to be an indispensable value at every touch point in the supply chain and deliver simpler solutions for our customers and business partners.

[www.castellinicompany.com](http://www.castellinicompany.com)

TOP EXECUTIVE(S):

**Robert H. Castellini**

## 23

YEARS IN THE 100: 11

### DuBois Chemicals, Inc.

DuBois Chemicals is a leading provider of comprehensive, customized chemical and service solutions for mission-critical business applications, including process cleaning, water and wastewater treatment, surface finishing, heat treating, metalworking, transportation cleaning, natural resources, facility maintenance, and lubrication.

[www.duboischemicals.com](http://www.duboischemicals.com)

TOP EXECUTIVE(S):

**Jeff Welsh**

## 24

YEARS IN THE 100: 7

### Health Carousel

Health Carousel is a total talent management company with a leading portfolio of healthcare staffing solutions. By delivering the top international nurses, travel nurses, and allied health professionals across a range of in-demand healthcare specialties, they are working to ensure every patient in the US has access to qualified healthcare professionals, when and where they are needed.

[www.healthcarousel.com](http://www.healthcarousel.com)

TOP EXECUTIVE(S):

**John Sebastian**

## 25

YEARS IN THE 100: 40

### Standard Textile Co., Inc.

Developer and manufacturer of multiple use textiles and apparel for the healthcare, hospitality, interiors and institutional laundry and consumer markets worldwide.

[www.standardtextile.com](http://www.standardtextile.com)

TOP EXECUTIVE(S):

**Gary Heiman**

**Alex Heiman**

**Bradley Fry**

## 26

YEARS IN THE 100: 39

### HBH Holdings, Inc.

A privately held investment company that focuses its expertise on fabrication, maintenance and construction activities supporting the utility and industrial markets. HBH provides portfolio management, record keeping and legal services for the companies in which it invests. HBH works to create integrated companies built for the success of its customers, partners and employees.

[www.hbhholdingsinc.com](http://www.hbhholdingsinc.com)

TOP EXECUTIVE(S):

**Jeff Hock**

**Scott Anderson**

## 27

YEARS IN THE 100: 26

### Al. Neyer

Al. Neyer offers a full range of real estate development and design-build construction solutions for commercial clients. Established in 1894 and employee-owned since 2014, the company specializes in urban mixed-use developments and build-to-suit commercial spaces including corporate headquarters, medical office buildings, multi-unit residential, and industrial facilities.

[www.neyer.com](http://www.neyer.com)

TOP EXECUTIVE(S):

**Molly North**

## 28

YEARS IN THE 100: 21

### Cohen Recycling

Headquartered in Middletown, Cohen Recycling helps businesses and individuals recycle metal and electronics safely, responsibly, and conveniently. As one of the largest ferrous and non-ferrous scrap metal and electronic recyclers in the nation, Cohen's mission is to provide the communities they serve with a cleaner and more sustainable environment.

[www.cohenusa.com](http://www.cohenusa.com)

TOP EXECUTIVE(S):

**Ken Cohen**

**Andrew Cohen**

## 29

YEARS IN THE 100: 11

### Divisions Maintenance Group

Divisions Maintenance Group provides best-in-class facility maintenance services for commercial and residential multisite organizations nationwide.

[www.divisionsmg.com](http://www.divisionsmg.com)

TOP EXECUTIVE(S):

**Gary Mitchell**

## 30

YEARS IN THE 100: 39

### G&J Pepsi-Cola Bottlers Inc.

One of the largest family-owned and operated Pepsi franchise manufacturer and distributor of soft drinks.

[www.gjpepsi.com](http://www.gjpepsi.com)

TOP EXECUTIVE(S):

**Tim Trant**

# 2023 Deloitte Cincinnati 100

31

YEARS IN THE 100: 5

## Tire Discounters

Founded by Chip Wood in 1976, Tire Discounters is the nation's largest, 100% family-owned and operated independent tire provider. The company leads the way in providing unique and innovative customer benefits designed to make tires last longer and maximize the overall performance of a vehicle.

[www.tirediscounters.com](http://www.tirediscounters.com)

### TOP EXECUTIVE(S):

Chip Wood  
Jamie Ward

36

YEARS IN THE 100: 21

## Topicz

Topicz, located in Cincinnati, OH, is a premier distributor of full-line convenience store goods. Topicz currently operates in 6 states—Ohio, Kentucky, West Virginia, Indiana, Illinois & Tennessee. Topicz services over 900 customers with a line of 25 refrigerated/freezer trucks.

[www.topicz.com](http://www.topicz.com)

### TOP EXECUTIVE(S):

Adam Greenberg

32

YEARS IN THE 100: 36

## The Habegger Corporation

The Habegger Corporation is the 7th largest HVAC distributor in the U.S. and the largest independent Bryant distributor in North America, employing over 650 people with more than 14,000 cumulative years of HVAC expertise. In 2022, they celebrated their 70th anniversary of serving customers first.

[www.habeggercorp.com](http://www.habeggercorp.com)

### TOP EXECUTIVE(S):

Brian Habegger

37

YEARS IN THE 100: 14

## Hightowers Petroleum Co.

A Wholesale Fuel Distributor that provides energy solutions to customers that offer fuel discounts while promoting our fleet card program. The company also has a world-wide crude oil trading platform with producers and refineries and are a turnkey provider of EV solutions globally.

[www.hightowerspetroleum.com](http://www.hightowerspetroleum.com)

### TOP EXECUTIVE(S):

Stephen Hightower II  
Leslie Hollingsworth

33

YEARS IN THE 100: 18

## Republic Wire, Inc.

A national and international company that manufactures copper and aluminum building wire, selling to electrical wholesale distributors and industrial and utility distributors. 98% of products are manufactured in the US in West Chester. Their wire can be found in the Freedom Tower, Cape Canaveral, Walt Disney World® Resort, SoFi Stadium, and Paycor Stadium.

[www.republicwire.com](http://www.republicwire.com)

### TOP EXECUTIVE(S):

Ron Rosenbeck  
Jeremy Rosenbeck

38

YEARS IN THE 100: 31

## McCluskey Chevrolet Inc.

Recognized as the largest Chevrolet Dealership for the past few years, McCluskey sells new Chevrolet vehicles and all makes and models of used vehicles, provides Automotive Service, Parts and Body Shop operations and serves as an Independent Insurance Agency that provides home, auto, and full-service Insurance working with over 25 carriers. Online vehicles can be delivered.

[www.mccluskeychevrolet.com](http://www.mccluskeychevrolet.com)

### TOP EXECUTIVE(S):

Keith McCluskey

34

YEARS IN THE 100: 38

## John R. Jurgensen Company

John R. Jurgensen Company and its affiliated entities engage in road construction and paving, asphalt manufacturing, aggregates production and terminal operations.

[www.jrjnet.com](http://www.jrjnet.com)

### TOP EXECUTIVE(S):

James P. Jurgensen II

39

YEARS IN THE 100: 40

## Hickman, Williams & Company

Since 1890, 100% employee-owned Hickman, Williams & Company has been a supplier to the metals industry. The company serves the leaders in global metal production with a wide range of products including coke, ferroalloys, specialty metals, carbon additives, coal, pig iron, lime, scrap steel recycling, and fluorspar.

[www.hicwilco.com](http://www.hicwilco.com)

### TOP EXECUTIVE(S):

Robert E. Davis, Jr.

35

YEARS IN THE 100: 33

## Hawkstone Associates, Inc.

Founded in 1981, Hawkstone Associates, Inc. (dba Triumph Energy Corporation) is a petroleum wholesaler representing the Shell, BP, Sunoco and Marathon Brands with locations in Ohio, Kentucky, Indiana, Tennessee, West Virginia, Illinois and Missouri.

[www.triumphenergy.com](http://www.triumphenergy.com)

### TOP EXECUTIVE(S):

Jason R. Wittekind  
Ronald H. Wittekind

40

YEARS IN THE 100: 17

## Mike Castrucci Automotive

Franchised automotive dealer specializing in new vehicle as well as preowned vehicle sales, service, autobody repair and OEM parts distribution.

[www.mikecastrucci.com](http://www.mikecastrucci.com)

### TOP EXECUTIVE(S):

Michael A. Castrucci

# 2023 Deloitte Cincinnati 100

## 41

YEARS IN THE 100: 9

### Pilot Chemical

A privately owned and independent global specialty chemical company providing high quality products and services to the disinfecting, sanitizing and cleaning; metalworking and lubricants; oil field and emulsion polymerization industries.

[www.pilotchemical.com](http://www.pilotchemical.com)

#### TOP EXECUTIVE(S):

Mike Clark  
Christian Maclver  
Derek Houck

## 42

YEARS IN THE 100: 17

### J.T.M. Food Group

Family-owned and operated since 1980, J.T.M. Food Group produces kettle-cooked food products including many varieties of chilis, taco fillings, pasta & cheese and cheese sauces.

[www.jtmfoodgroup.com](http://www.jtmfoodgroup.com)

#### TOP EXECUTIVE(S):

Tony Maas

## 43

YEARS IN THE 100: 24

### Verst Group Logistics

As a leading third-party logistics provider, Verst Logistics specializes in a wide range of services including omnichannel fulfillment, shrink sleeve labeling, dedicated transportation, and brokerage with warehouses strategically located nationwide. With a legacy of over 55 years as a family-owned company headquartered in Walton, KY, Verst Logistics takes pride in employing over 2,200 professionals across all divisions.

[www.verstlogistics.com](http://www.verstlogistics.com)

#### TOP EXECUTIVE(S):

Paul T. Verst

## 44

YEARS IN THE 100: 32

### Clarke Power Services, Inc.

Provider of maintenance solutions for commercial vehicles and power-generation equipment and assembles diesel-powered drivers for fire protection systems. Founded in 1964, the company conducts business in a majority of the 50 states through Clarke Power Services, Clarke, Vehicare Fleet Solutions, Clarke Power Gen, Clarke Powered Solutions (inc. Perkins) and Clarke Heavy Duty.

[www.clarkepowerservices.com](http://www.clarkepowerservices.com)

#### TOP EXECUTIVE(S):

Mark M. Andreae

## 45

YEARS IN THE 100: 13

### The Home City Ice Company

An industry-leading manufacturer and distributor of packaged ice since 1893. Purchased and owned by one family since 1924.

[www.homecityice.com](http://www.homecityice.com)

#### TOP EXECUTIVE(S):

Ted Sedler  
Jay Stautberg  
Bill Poland

## 46

YEARS IN THE 100: 40

### totes Isotoner Corporation

International umbrella, footwear and cold weather accessory supplier.

[www.totes.com](http://www.totes.com)

#### TOP EXECUTIVE(S):

Dan Rajczak

## 47

YEARS IN THE 100: 24

### Cincinnati Reds

As baseball's oldest professional franchise and owners of five World Series championships, the Cincinnati Reds are a multifaceted organization that extends far beyond the baseball field. They help the community, inspire local youth, keep fans connected, celebrate history, and keep the passion for baseball alive among current and future generations.

[www.reds.com](http://www.reds.com)

#### TOP EXECUTIVE(S):

Robert H. Castellini

## 48

YEARS IN THE 100: 40

### Corporex

A national, privately held investment and development firm with a nearly 60-year history of developing world-class hotels, Class A offices, luxury residential and mixed-use developments in over 22 states across the US. Manages more than \$1B in assets, built over 25M square feet, and generously invested in communities with more than \$2.4M in corporate and foundation giving in 2022.

[www.corporex.com](http://www.corporex.com)

#### TOP EXECUTIVE(S):

W. P. Butler  
Nick Heekin

## 49

YEARS IN THE 100: 36

### Parsec

The leading provider of contracted terminal management services in the intermodal rail transportation industry. Currently operating in more than 30 locations throughout the United States and Canada.

[www.parsecinc.com](http://www.parsecinc.com)

#### TOP EXECUTIVE(S):

David H. Budig  
Melissa B. Collins

## 50

YEARS IN THE 100: 3

### Mark Williams Auto Group

In 1992, Mark Williams bought Beechmont Ford. Mark Williams Auto Group now includes Beechmont Ford, Mt Orab Ford, and Mt Orab CDJR.

[www.markwilliamsautogroup.com](http://www.markwilliamsautogroup.com)

#### TOP EXECUTIVE(S):

Mark Williams

# 2023 Deloitte Cincinnati 100

51

YEARS IN THE 100: 28

## Beechmont Automotive Group

An experienced automobile dealership group committed to superior service and honest customer satisfaction.

[www.theautomile.com](http://www.theautomile.com)

### TOP EXECUTIVE(S):

William Woeste  
Cindy MacConnell

52

YEARS IN THE 100: 24

## CBT Company

Distributor of industrial automation, electrical, mechanical power transmission, belting and pneumatic products and associated services to our customers in order to enable them to achieve intelligent, innovative, manufacturing modernization and process improvements solutions.

[www.cbtcompany.com](http://www.cbtcompany.com)

### TOP EXECUTIVE(S):

James (Jay) Stahl III

53

YEARS IN THE 100: 18

## Penn Station, Inc.

Penn Station serves a variety of grilled and cold deli sandwiches & wraps made to order with high-quality ingredients on freshly baked bread.

[www.penn-station.com](http://www.penn-station.com)

### TOP EXECUTIVE(S):

Jeff Osterfeld

54

YEARS IN THE 100: 7

## Luminex Home Decor & Fragrance

Through its two subsidiaries, Candle-lite and PartyLite, the company is the leading global omnichannel platform for the design, manufacture, and distribution of scented wax candles and complementary home fragrance solutions.

[www.candle-lite.com](http://www.candle-lite.com)

[www.partylite.com](http://www.partylite.com)

### TOP EXECUTIVE(S):

Lori Gonzalez

55

YEARS IN THE 100: 2

## Beacon Orthopaedics and Sports Medicine

Beacon is one of the largest and fastest-growing orthopedic practices in the Cincinnati region. With 20+ locations across Ohio, Kentucky, and Indiana, our team has grown to 60+ expert physicians, specializing in surgical and non-surgical orthopedics, sports medicine, orthobiologics, total joint replacement, and spine care. They also provide physical therapy and imaging services.

[www.beaconortho.com](http://www.beaconortho.com)

### TOP EXECUTIVE(S):

Andy Blankemeyer

56

YEARS IN THE 100: 11

## Michelman, Inc.

A global developer and manufacturer of specialized sustainable chemistry used in agricultural and architectural coatings, digital printing, foodservice packaging, and advanced composites for automotive and aerospace.

[www.michelman.com](http://www.michelman.com)

### TOP EXECUTIVE(S):

Rick Michelman  
Andrew Michelman

57

YEARS IN THE 100: 12

## Meyer Tool, Inc.

Meyer Tool is a privately held, high-tech manufacturing company supplying a variety of precision components to the aerospace and gas turbine engine industries. The company began as Meyer Tool & Die in 1951, and has evolved over the years into an industry leader in turbine technologies, vertically integrated and offering all post casting processes as the trusted manufacturing partner.

[www.meyertool.com](http://www.meyertool.com)

### TOP EXECUTIVE(S):

Arlyn Easton  
Doug Lang

58

YEARS IN THE 100: 9

## Sims-Lohman, Inc.

Developer and manufacturer of multiple use textiles and apparel for the healthcare, hospitality, interiors and institutional laundry and consumer markets worldwide.

[www.sims-lohman.com](http://www.sims-lohman.com)

### TOP EXECUTIVE(S):

John Beiersdorfer

49

YEARS IN THE 100: 6

## PatientPoint Health Technologies

PatientPoint is the patient engagement platform more providers trust. The company's digital engagement solutions create more effective doctor-patient interactions across the entire care journey. PatientPoint helps drive better health outcomes, increased provider revenue and a superior patient experience.

[www.patientpoint.com](http://www.patientpoint.com)

### TOP EXECUTIVE(S):

Mike Collette

60

YEARS IN THE 100: 40

## Towne Properties

An integrated real estate company specializing in property management, association management, property development, and renovation. Since 1961, Towne Properties currently operate in 4 states and 6 metro areas in the Midwest.

[www.towneproperties.com](http://www.towneproperties.com)

### TOP EXECUTIVE(S):

Adam Bortz



# 2023 Deloitte Cincinnati 100

61

YEARS IN THE 100: 8

## The Huseman Group

Huseman Group includes HGC Construction, SSRG (Structural Systems Repair Group), Stanton Millworks, Stewart Iron Works, and Trade31. Together, the companies provide a wide range of construction services including general contracting and construction management, structural repair, custom millwork, architectural metal work, and superior quality general trades.

[www.husemangroup.com](http://www.husemangroup.com)

TOP EXECUTIVE(S):

Mike Huseman

62

YEARS IN THE 100: 29

## Storopack North America

Storopack strives to improve the productivity of our customers' protective packaging processes globally by providing world-class service, equipment and materials. North American headquarters and main production and service facilities are in Cincinnati.

[www.storopack.us](http://www.storopack.us)

TOP EXECUTIVE(S):

Fred Wehby

63

YEARS IN THE 100: 3

## Clubessential Holdings, LLC

Provider of full suite of membership and club management Software as a Service solutions. Across nine brands, the company offers a variety of progressive technology and services which help more than 12,000 customers attract, engage, and retain over 100 million club members, patrons, and sports fans for life.

[www.clubessentialholdings.com](http://www.clubessentialholdings.com)

TOP EXECUTIVE(S):

Randy Eckels

64

YEARS IN THE 100: 17

## Paul Hemmer Company

Hemmer has been a construction leader in the Greater Cincinnati region since 1921. Hemmer is a premier provider of construction services in the medical, distribution, manufacturing, office, retail, and institutional markets throughout the region.

[www.paulhemmer.com](http://www.paulhemmer.com)

TOP EXECUTIVE(S):

Paul W. Hemmer, Jr.

65

YEARS IN THE 100: 2

## Encore Technologies

Privately owned, full-service data center and comprehensive IT support provider, focused on solving business challenges with innovative solutions.

[www.encore.tech](http://www.encore.tech)

TOP EXECUTIVE(S):

John Burns

66

YEARS IN THE 100: 12

## Richard Goettle Inc.

A national, specialty design-build contractor, providing geotechnical services since 1956. Goettle's scope of work includes the design and construction of drilled and driven deep foundations, earth retention systems, marine construction, ground improvement and grouting services.

[www.goettle.com](http://www.goettle.com)

TOP EXECUTIVE(S):

Doug Keller

67

YEARS IN THE 100: 2

## School Outfitters

A leading retailer of school furniture and equipment. Celebrating 25 years in business, School Outfitters serves the country's largest school districts, hundreds of private schools and charter school networks. School Outfitters has been a Top Workplace for more than 10 years, and in 2022 proudly converted to 100% employee owned.

[www.schooloutfitters.com](http://www.schooloutfitters.com)

TOP EXECUTIVE(S):

Tom Brennan  
Betsy Neyer

68

YEARS IN THE 100: 9

## Neyer Properties

Neyer Properties takes pride in transforming the commercial real estate landscape with an ongoing dedication to building real estate value. The company has developed more than 3,500 acres of land, hundreds of projects totaling over \$2 billion in construction and development, and owns over 5 million square feet space in the markets they serve.

[www.neyer1.com](http://www.neyer1.com)

TOP EXECUTIVE(S):

Dan Neyer  
Chris Dobrozsi

69

YEARS IN THE 100: 39

## LaRosa's Inc.

LaRosa's 65 family pizzerias serve neighborhoods throughout Greater Cincinnati/Northern Kentucky, Dayton, suburban Columbus, and Lexington and Louisville, Kentucky. LaRosa's serves a full menu of over 40 selections for dine in, carry out and delivery.

[www.larosas.com](http://www.larosas.com)

TOP EXECUTIVE(S):

Michael LaRosa

70

YEARS IN THE 100: 29

## Gold Medal Products Company

Gold Medal puts the fun into foods and is the industry leader for concession equipment and supplies thanks to revolutionary advances and quality products. The company began in 1931 when David C. Evans purchased the Kings Ink Company, and quickly added a food line to be sold under the new label Gold Medal Products. The company continues to thrive with the third and fourth generations.

[www.gmpopcorn.com](http://www.gmpopcorn.com)

TOP EXECUTIVE(S):

James Adam Browning

# 2023 Deloitte Cincinnati 100

## 71

YEARS IN THE 100: 6

### ODW Logistics & Transportation Services, LLC

A third party logistics company with a focus on supply chain and transportation management. Our core competencies and differentiators are their technology, people and commitment to excellence. [www.odwlogistics.com](http://www.odwlogistics.com)

**TOP EXECUTIVE(S):**  
**John Guggenbiller**

## 72

YEARS IN THE 100: 9

### BGR

BGR is a packaging distributor that helps customers take back control by providing visibility and expertise at every step of their packaging supply chain. [www.packbgr.com](http://www.packbgr.com)

**TOP EXECUTIVE(S):**  
**Phil Schneider**

## 73

YEARS IN THE 100: 9

### Down-Lite International, Inc.

Down-lite is a leading provider of high-quality top of bed products for both the home and hospitality channels, along with natural fill insulation for the Outdoor Industry. [www.downlite.com](http://www.downlite.com)

**TOP EXECUTIVE(S):**  
**Joe Crawford**

## 74

YEARS IN THE 100: 1

### Fecon

By providing the highest value products and superior service, Fecon forges lasting relationships with customers. Fecon strives to be the foremost leader in the development and manufacture of vegetation management and natural resource recovery equipment through technology, innovation, operational efficiency, safety, and fully engaged the talents of its employees. [www.fecon.com](http://www.fecon.com)

**TOP EXECUTIVE(S):**  
**Bob Dieckman**

## 75

YEARS IN THE 100: 20

### Sheakley Group of Companies

A family-owned, outsourced business services firm dedicated to meeting the growing risk-management needs of employers. [www.sheakley.com](http://www.sheakley.com)

**TOP EXECUTIVE(S):**  
**Larry Sheakley**  
**Matt Sheakley**  
**Tom Pappas**

## 76

YEARS IN THE 100: 20

### Bob Sumerel Tire Company

Commercial tire dealer providing truck and car tires, parts, and services to the transportation industry. [www.bobsumereltire.com](http://www.bobsumereltire.com)

**TOP EXECUTIVE(S):**  
**Bob Sumerel**  
**Todd Sumerel**

## 77

YEARS IN THE 100: 27

### Planes Companies

Domestic and international relocation services household goods: commercial relocation with interior design and installation; asset management; asset recovery; distribution and delivery; special commodities and exhibit transportation; warehousing; portable container storage; office provisioning; multi-faceted workplace services including strategic workplace service consulting, project management and project delivery. [www.planescompanies.com](http://www.planescompanies.com)

**TOP EXECUTIVE(S):**  
**John J. Planes**  
**John Sabatalo**

## 78

YEARS IN THE 100: 17

### Ferno-Washington, Inc.

The global leader in pre-hospital emergency care solutions, serving emergency services, fire rescue, mortuary, industrial safety, police, and the US military. Serves more than 100 countries and has partnered with EMS customers, caregivers, safety and regulatory agencies, and customers globally to create a new vision for the delivery of emergency care. [www.ferno.com](http://www.ferno.com)

**TOP EXECUTIVE(S):**  
**Joseph G. Bourgraf**

## 79

YEARS IN THE 100: 3

### Ripple Junction Design Company

Creator of licensed pop culture apparel and accessories, holding licenses from Warner Bros., Disney, NBCUniversal and Sony Pictures. [www.ripplejunction.com](http://www.ripplejunction.com)

**TOP EXECUTIVE(S):**  
**Neil Hoynes**  
**Mark Wilson**  
**Scott Andersen**

## 80

YEARS IN THE 100: 11

### Holman Motors Inc.

A family-owned and operated Buick, GMC and recreational vehicle dealership that has proudly served the tri-state area since 1945. We offer sales, service, parts and body shop at one location. [www.holmanrv.com](http://www.holmanrv.com)  
[www.holmanbuickgmc.com](http://www.holmanbuickgmc.com)

**TOP EXECUTIVE(S):**  
**Greg Holman**  
**Eric Holman**  
**Mark Holman**  
**Luke Holman**



# 2023 Deloitte Cincinnati 100

81

YEARS IN THE 100: 2

## RDI Corporation

Founded in 1978 as a research analytics company, RDI has evolved into 11 domestic and near-shore sites which provide contact center support for its clients. In addition, RDI provides data analytics and Managed IT/Help Desk services across multiple industries including leading Fortune 500 client partners.

[www.rdicorp.com](http://www.rdicorp.com)

### TOP EXECUTIVE(S):

**Bronson Trebbi**

82

YEARS IN THE 100: 2

## BM2 Freight Services, Inc.

A full-service freight brokerage and shipping solutions provider that connects great shippers with great carriers. We offer full truckload—van, LTL, flatbed, refrigerated freight, and expedited services through our network of trusted carriers in 48 states and Canada.

[www.bm2freight.com](http://www.bm2freight.com)

### TOP EXECUTIVE(S):

**Matt Mason**  
**Jeff Mason**  
**Kevin Ball**

83

YEARS IN THE 100: 20

## Hills Properties

Hills Properties is an award winning, fully integrated real estate company specializing in the development, construction, ownership, financing, and management of multi-family apartment communities and commercial real estate.

[www.hillsproperties.com](http://www.hillsproperties.com)

### TOP EXECUTIVE(S):

**Louis Guttman**

84

YEARS IN THE 100: 39

## Xtek, Inc.

Designer and manufacturer of custom machined and heat treated parts and component assemblies for heavy duty industrial applications, as well as a provider of engineering and field services for heavy industrial plants.

[www.xtek.com](http://www.xtek.com)

### TOP EXECUTIVE(S):

**Roger Miller**

85

YEARS IN THE 100: 17

## The BMW Store

The BMW Store and Cincinnati MINI has been a leader in luxury sales and service for more than 40 years. Its employees are passionate about selling and servicing the company's great products and especially passionate about serving and meeting the needs of customers.

[www.bmwstore.com](http://www.bmwstore.com)

### TOP EXECUTIVE(S):

**Richard J. Winterman**

86

YEARS IN THE 100: 1

## The F.D. Lawrence Electric Co.

Since 1904, the F.D. Lawrence Electric Company has provided solutions, materials, and technical assistance to meet the growing needs of our customers. By combining the best products from top manufacturers with the best sales support, F.D. Lawrence is able to offer cost saving design assistance while leveraging new and energy saving technology.

[www.fdlawrence.com](http://www.fdlawrence.com)

### TOP EXECUTIVE(S):

**Tink O'Leary**  
**Jamie Beckett**

87

YEARS IN THE 100: 4

## Cold Jet

Cold Jet provides environmental cleaning, surface preparation and parts finishing systems to global manufacturing industries that utilize particles of dry ice as a blasting medium. In addition, the company produces systems for the production, metering, and packaging of dry ice for food transportation, cold chain management, and dry ice cleaning.

[www.coldjet.com](http://www.coldjet.com)

### TOP EXECUTIVE(S):

**Gene Cooke III**

88

YEARS IN THE 100: 1

## General Data Company, Inc.

Diversified Automatic ID company providing data collection, integration, label manufacturing, specialty coatings, software, service, and supplies for healthcare, manufacturing, logistics, food/beverage, cannabis and ecommerce industries.

[www.general-data.com](http://www.general-data.com)

### TOP EXECUTIVE(S):

**Peter M. Wenzel**

89

YEARS IN THE 100: 7

## Triversity Construction Company

A commercial construction company headquartered in the Walnut Hills neighborhood of Cincinnati, OH. Triversity serves construction clients who value relationships and have high expectations for safety, quality, collaboration and overall performance. Triversity's team of talented and diverse professionals are actively pursuing our purpose and living our values.

[www.trivc.com](http://www.trivc.com)

### TOP EXECUTIVE(S):

**Mel Gravely**  
**Jim Watkins**

90

YEARS IN THE 100: 2

## Galerie Candy and Gifts

Galerie was founded by Rick Ross, a creative entrepreneur with an unparalleled passion for candy and making people smile. Galerie's mission is to provide outstanding customer service while delivering fresh, innovative confectionery treats and gifts with a combination of quality and value.

[www.galeriecandy.com](http://www.galeriecandy.com)

### TOP EXECUTIVE(S):

**Rick Ross**

# 2023 Deloitte Cincinnati 100

91

YEARS IN THE 100: 1

## Ultimate Toys, Inc.

Ultimate Toys is one of America's largest distributors of luxury travel vehicles, specializing in Mercedes-Benz Sprinters and other lifestyle vehicles, offering best-in-class products and services. [www.ultimatetoys.com](http://www.ultimatetoys.com)

TOP EXECUTIVE(S):

Josh Green

92

YEARS IN THE 100: 27

## Sibcy Cline, Inc.

A regional, fourth generation family-owned real estate brokerage with complementary services including Relocation, Mortgage, Insurance, Title and Home Services. [www.sibcyclyne.com](http://www.sibcyclyne.com)

TOP EXECUTIVE(S):

Robin Sheakley

93

YEARS IN THE 100: 8

## BelFlex Staffing Network

Founded in 1989, BelFlex provides commercial staffing in the light industrial sector, strategic expertise and innovative solutions for consumer and food brands, and professional services including clerical and administrative positions, as well as direct hire opportunities. [www.belflex.com](http://www.belflex.com)

TOP EXECUTIVE(S):

Jason McCaw  
Bob Baer

94

YEARS IN THE 100: 2

## Graeter's Ice Cream Company

Since 1870, four generations of the Graeter family have remained committed to handcrafting only the most indulgent ice cream available. Graeter's uses the original French Pot process to freeze craft ice cream in small batch and also makes fine confections and baked goods. [www.graeters.com](http://www.graeters.com)

TOP EXECUTIVE(S):

Richard Graeter

95

YEARS IN THE 100: 1

## Thunderdome Restaurant Group

The company was created with a simple vision: create a memorable guest experience and positively impact our teams and guests every day. Today, Thunderdome has eight concepts in its portfolio across 48 locations nationwide. [www.thunderdomerestaurants.com](http://www.thunderdomerestaurants.com)

TOP EXECUTIVE(S):

Joe Lanni  
John Lanni  
Alex Blust

96

YEARS IN THE 100: 14

## LOTH, Inc.

Founded in 1891, LOTH creates smart and meaningful workplaces for corporate, education and healthcare markets by delivering solutions that come together with innovative design, office furnishings, architectural walls, flooring and technology. [www.lothinc.com](http://www.lothinc.com)

TOP EXECUTIVE(S):

J.B. Buse, Jr.

97

YEARS IN THE 100: 3

## Denier Electric Co., Inc.

A family-owned business with a rich history that goes back nearly eight decades. The business started as a small electrical contractor business and has grown into a multi-division business capable of meeting the needs of any construction project. [www.denier.com](http://www.denier.com)

TOP EXECUTIVE(S):

Jeff Heitker

98

YEARS IN THE 100: 2

## West Point Optical Group, LLC

A family-owned business with a personal goal to provide quality patient care by developing experienced, well-rounded vision health teams operating in each of our franchised Pearle Vision stores. In 2014, Bill Noble began the company when he bought 10 Pearle Vision stores in Ohio. Since then, WPOG has grown to oversee 82 stores. [www.westpointoptical.com](http://www.westpointoptical.com)

TOP EXECUTIVE(S):

Bill Noble

99

YEARS IN THE 100: 30

## Monarch Construction Company

Founded in 1963, Monarch is a full-service, leading General Contractor, Monarch specializes in the construction of commercial and industrial projects and design-build projects in the Cincinnati Tri-State area. [www.monarchconstruction.cc](http://www.monarchconstruction.cc)

TOP EXECUTIVE(S):

Martin A. Meisberger

100

YEARS IN THE 100: 2

## Gravity Diagnostics

Gravity Diagnostics is a state-of-the-art, CAP-accredited and CLIA-certified laboratory licensed in all 50 states, providing innovative diagnostic testing in the areas of toxicology, pharmacogenetics, infectious and upper respiratory diseases, blood hematology, and COVID-19. Clients include universities, public health organizations small private practices, Fortune 500 companies, and more. [www.gravitydiagnostics.com](http://www.gravitydiagnostics.com)

TOP EXECUTIVE(S):

Tony Remington  
Julie Brazil  
Henry Agent

# Carl H. Lindner Award for Entrepreneurial and Civic Spirit



Daniel L. Baker  
Baker Construction Enterprises

**Mr. Daniel L. Baker is the 2023 recipient of the Carl H. Lindner Award for Entrepreneurial and Civic Spirit, a local business leader who exemplifies the late Mr. Lindner's leadership style—an inspiring blend of exceptional leadership, work ethic and civic responsibility.**

## **Congratulations Dan!**

Dan L. Baker is the founder and board member of Baker Construction Enterprises, the country's largest concrete construction contractor.

Born and raised on a farm in Oxford, Ohio, Dan started learning the cement-finishing trade from his grandfather when he was just 15 years old. Five years later, while putting himself through Miami University (Ohio) as a cement finisher, Dan realized it was time to strike out on his own. He convinced his brothers to go into business with him and, in 1968, Baker Cement Contractors was born.

From the start, Dan was determined that the company focus on the principles he learned from his grandfather: excellence, hard work, service, and integrity. As a result, the company quickly built a reputation for quality work, and growth came fast. By the time Dan graduated college, Baker Cement was a full-time business that employed more than 100 co-workers. In the decades that followed, Dan's enthusiasm, drive, and people-first philosophy transformed that humble company into Baker Concrete Construction, the country's largest concrete construction firm. Dan went on to form Baker Construction Enterprises, the parent organization for 11 concrete construction companies with locations across the U.S. Combined, the companies focus on the full lifecycle of concrete structures, from construction and protection to renovation and restoration.

Dan's commitment to the construction industry is evident by his involvement with countless organizations — both in membership and leadership roles. He has served on the boards of Allied Construction Industries, American Concrete Institute, American Society of Concrete Contractors, Construction Business Review, and Construction Industry Round Table. In addition, he founded and continues to lead the Baker Golf Classic, which has raised more than \$1 million for the Make-A-Wish Foundation of Ohio, Kentucky, and Indiana since 1998.

In 2023, Dan's son, Dan T. Baker, became executive vice chair of the board and president of Baker Construction Enterprises, cementing the company's position as the top family-owned business in the industry.

# Thank you to our sponsors



Great American Insurance Group's roots go back to 1872 with the founding of its flagship company, Great American Insurance Company. The members of Great American Insurance Group are subsidiaries of American Financial Group, Inc., an insurance holding company with assets of approximately \$30 billion. As one of the largest specialty commercial property and casualty insurers in the United States, Great American's business is founded on an entrepreneurial approach that allows "local" decision-making for underwriting, claims, and policy servicing in each of our niche operations. Great American Insurance Group is engaged primarily in property and casualty insurance, focusing on specialty commercial products for businesses. Each business operation designs products, builds relationships, and creates distribution synergies in the markets it knows and serves.

Great American is honored to be a part of the 2023 Deloitte Cincinnati 100 program. Today, we salute the honorees and the contributions each has made to strengthen the Greater Cincinnati economic environment, exemplify community leadership, and motivate others to succeed. Through these efforts, Cincinnati is a great place to work and live.

For more information about Great American Insurance Group or its parent company, American Financial Group, please visit [www.greatamericaninsurancegroup.com](http://www.greatamericaninsurancegroup.com) or [AFGinc.com](http://AFGinc.com).



LOCALiQ is the marketing solution from the *Cincinnati Enquirer* and Cincinnati.com and is part of the USA TODAY NETWORK. We provide businesses the smart way to reach local customers. As local marketing becomes more complex, LOCALiQ empowers you with unique insights from 125 million consumers in our network of sites, apps, and experiences and learnings from millions of local leads delivered each year that help you engage more than 8 out of 10 local adults—nearly 1.5 million weekly readers throughout the region. We couple that with end-to-end service from our experts using local marketing best practices proven across the country to simplify local marketing and provide you the confidence of growing your business. LOCALiQ Cincinnati is honored to support the program. We salute the honorees and the contributions each has made to strengthen the tristate area business community.

For more information, please visit us at [www.cincinnati.com](http://www.cincinnati.com).

# Thank you to our distinguished award providers



As one of the first women-owned manufacturing companies in the United States, the Rookwood Pottery Company represents the impact private companies can have on their communities. The Rookwood Pottery Company continues to build upon its rich heritage and creates the highest-quality art pottery and architectural tile in the United States. With a team of just more than 70 employees, they are committed to providing patrons with a one-of-a-kind luxury experience and product. Rookwood cultivates a culture of artistic inspiration, balancing their history of quality and excellence with the forward-thinking momentum that is at the core of Rookwood's soul.

In 2006, Deloitte commissioned the Rookwood Pottery Company to create the unique award provided to the Deloitte Cincinnati100 companies. As an organization with a rich Cincinnati history, Rookwood was the clear-cut choice to provide a custom award that symbolizes the proud traditions and history of our city. This handcrafted piece of American ceramic art honors the private businesses and owners that so heavily contribute to our local economy and community by their mere existence.

*Thank you, Rookwood Pottery Company, for your continued support.*



Storopack is honored to provide each award associated with the Deloitte Cincinnati USA 100 with its very own custom and protective packaging. The company has been providing clients with many different types of protective packaging solutions consisting of air, paper, loose fill, and foam cushions since 1959. The packaging used to protect the Deloitte Cincinnati 100 program awards during transit is Storopack's FOAMplus® premolded cushion. All FOAMplus® premolded solutions are designed to assure product protection during transit so they will arrive damage-free. It's no wonder Storopack was a clear-cut choice in designing and producing a first-class protective packaging solution for the Deloitte Cincinnati 100 award.

*Thank you, Storopack, for your continued support.*

# Let's talk

## Local Deloitte Private contacts



**Tom Plaut**  
Deloitte Private leader  
**Tax partner**  
Deloitte Tax LLP  
[tplaut@deloitte.com](mailto:tplaut@deloitte.com)



**Aaron Zboril**  
Audit managing  
**director**  
Deloitte & Touche LLP  
[azboril@deloitte.com](mailto:azboril@deloitte.com)



**Courtney Reitman-Deinlein**  
Tax managing director  
Deloitte Tax LLP  
[creitmandeinlein@deloitte.com](mailto:creitmandeinlein@deloitte.com)



**James W. Sowar**  
Cincinnati managing  
**partner**  
Deloitte LLP  
[jsowar@deloitte.com](mailto:jsowar@deloitte.com)



**Denny Fox**  
Sales executive  
Deloitte Services LP  
[dfox@deloitte.com](mailto:dfox@deloitte.com)







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