

## Case study: Subscription services

Client streamlines systems, processes, and reporting with ExaLink subscription services



## Two technology solutions

### Context

Pharma company desires a custom government pricing solution to address limitations within its existing technology



Outdated systems that lack flexibility and have minimal analytical capabilities



Needs a flexible approach that enables growth and reduces dependence on customization



Desires better insight into contract performance and informative analytics

### Approach



Project managers, software engineers, and data integrators provide process and architecture design, integration, testing, and production assistance



Industry specialists provide training and methodology analysis and assistance



Vendor-agnostic technology platform leverages our pricing and contracts services

### Results



The client has consistent processes for its commercial operations, driven by state-of-the-art technology, data security, and risk controls



Access to an experienced team of software developers, integrators, and industry specialists committed to collaboration and continuous improvement



Improved user experience with streamlined processes, reporting, and meaningful business insights

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