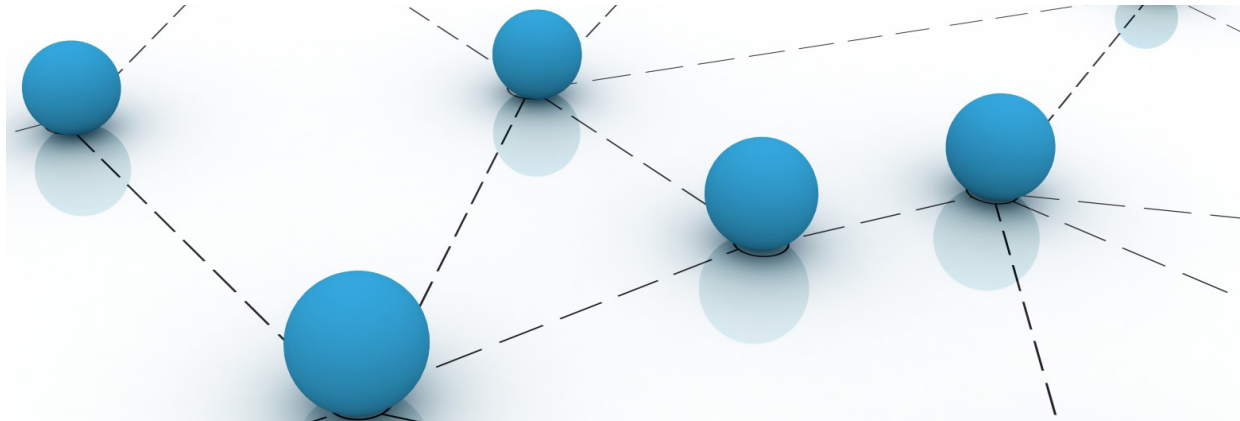


Business Intelligence Services



Who we are

The Business Intelligence Services (“BIS”) practice at Deloitte consists of highly trained investigators with extensive commercial and public sector experience in conducting in-depth investigations in the context of due diligence, fraud, asset searches, litigation support and other matters.

Our global team consists of over 300 analysts with fluency in over 85 languages and backgrounds including white collar investigators, attorneys, former law enforcement and intelligence officials, investigative reporters, academics, linguists, and political risk analysts.

What we do

We assist clients in identifying and addressing potential risks to help avoid costly mistakes, regulatory sanctions and reputational damage. We work with a wide range of clients including corporations, government agencies, financial services institutions, and law firms. We gather and analyze open source and other information on individuals, entities, and industries virtually anywhere in the world in a timely and efficient manner- including those jurisdictions where public records are sparse. Our investigations are always conducted with the highest degree of confidentiality and discretion. Our services are scalable and can be tailored to meet specific client needs.

Core Services

Pre-Transaction Due Diligence

Background investigations of executives and their companies have become an essential complement to traditional legal and financial due diligence. Our professionals access a broad range of open source information and public records and, if desired, our network of trusted human sources, to search for red flags, conflicts of interest, undisclosed business affiliations, financial difficulties, and links to sanctioned parties or other parties of interest. Obtaining objective and detailed information is a key component of any risk mitigation strategy, which can ultimately impact the decision as to whether to proceed with a transaction.

FCPA/Third Party Due Diligence

Recent government enforcement actions and FCPA guidelines which now hold companies responsible for the FCPA violations of their third parties have made it imperative for companies to consider FCPA exposure in their diligence process and take a proactive scalable approach to managing risk. Our third party due diligence offering integrates traditional investigative techniques with technology-driven analytics to provide a cost-effective and tailored solution for conducting due diligence on a high volume of relationships with third parties, such as vendors, suppliers, business partners, licensees, contractors, and service providers. We focus not only on the risk profile of individuals associated with the target, including key executives, owners, or agents, but also on whether these individuals are connected to government officials or hold government positions themselves. We can also assist in analyzing the risk profile of the countries and industries in which a target company operates.

Fraud Investigations

If fraud is suspected, companies often require in-depth background investigations to unravel the problem. Our team performs background investigations of parties suspected of wrongdoing, searches for conflicts of interest and undisclosed business affiliations, and examines whether parties are living beyond their means. We seek to uncover direct and circumstantial evidence of fraud, as well as any prior financial, legal, regulatory or criminal problems, or links to organized crime. Using advanced link analysis and state-of-the-art visualization tools, our practitioners help “connect the dots” to visually demonstrate the relationships between individuals and entities or the flow of misappropriated funds. In conjunction with our Geospatial Analytics practice, we can help pinpoint anomalous nodes of activity and map geographic trends in the business networks we examine. In addition, our resources can help reveal hidden business relationships in transactions through various data visualization techniques.

Asset Searching and Tracing

Our team of skilled public records analysts, paired with our forensic accountants, and experienced government intelligence and former law enforcement professionals, can help identify and locate assets around the

world. Deloitte has tracked assets to offshore and foreign havens in some of the most prominent commercial fraud investigations in the past 20 years. Using an array of commercial data sources, our team can trace back the ownership of assets to front companies and their facilitators.

Litigation Intelligence

As part of our litigation support services, we assist clients by investigating the backgrounds of opposing parties in order to help focus litigation strategy. Our team delves into finding facts relevant to claims and defenses, and identifying and locating witnesses. Such critical information can affect litigation strategy and the scope of the litigation.

Social Media Analytics

Using a variety of innovative tools, Deloitte incorporates social media analytics into all types of investigations, both proactive and reactive. This research allows us to algorithmically identify and analyze significant relationships maintained by individuals and entities on a variety of both mainstream and regional social platforms. In addition, we are able to efficiently search key words, phrases and topics to identify commentary and trends on areas of interest to our clients and their businesses. Our dark web research for clients focuses on the more illicit realm of social media activities that are discussed in difficult to navigate forums including theft of intellectual property, cyber hacking, identity theft, and extremist or terrorist activities, all of which may affect our clients’ organizations and business operations around the globe. This combination of social media analytics with our other business intelligence capabilities allows us to provide valuable insights that may not otherwise be uncovered through traditional investigative means.

Deloitte Difference

Our global team draws from the deep intellectual capital of the 172,000 professionals in 152 countries within the Deloitte Touche Tohmatsu Limited member firms. This includes forensic accounting, computer forensic, data analytics and industry specialists in countries around the world. Access to these professionals can help clients respond to issues rapidly wherever they may arise.

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