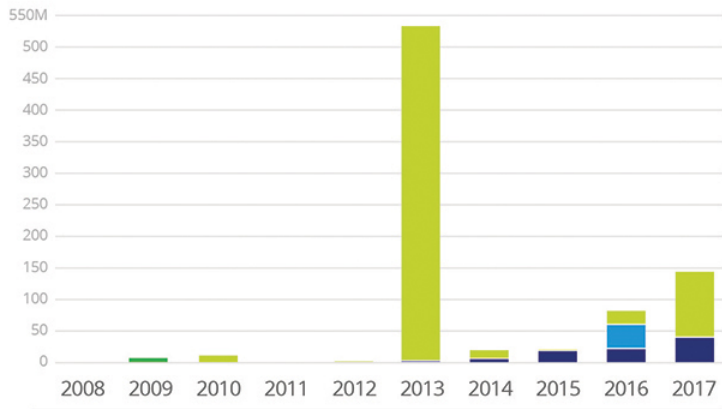


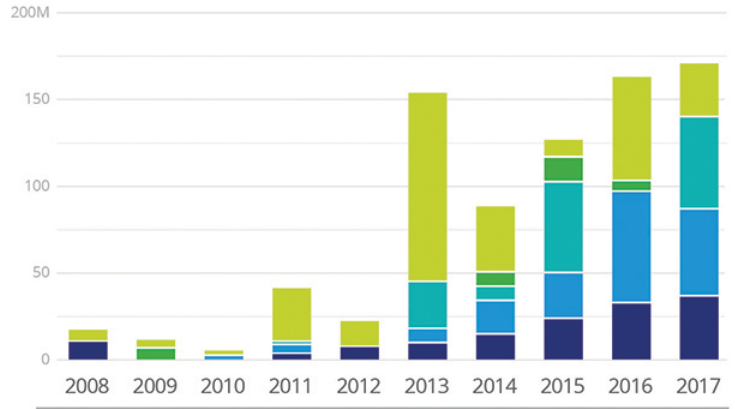
Figure 9: Funding by round, Insurance



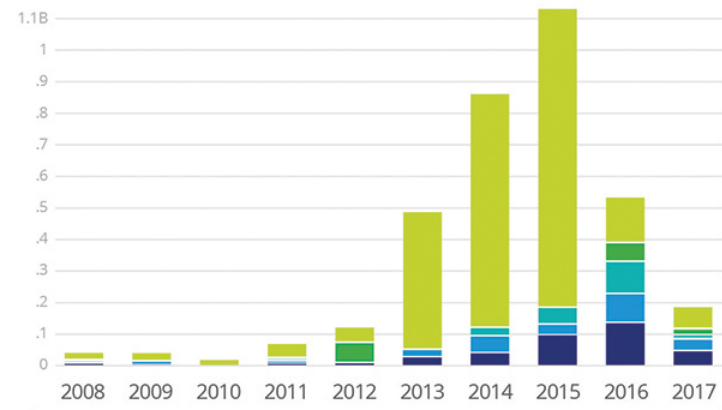
COMMERCIAL INSURANCE



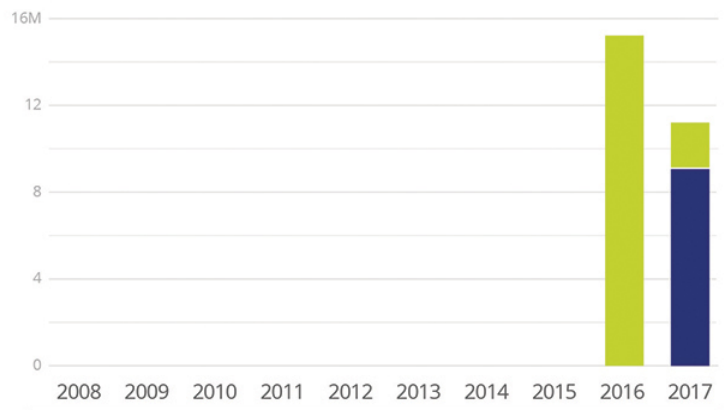
INSURANCE CUSTOMER ACQUISITION



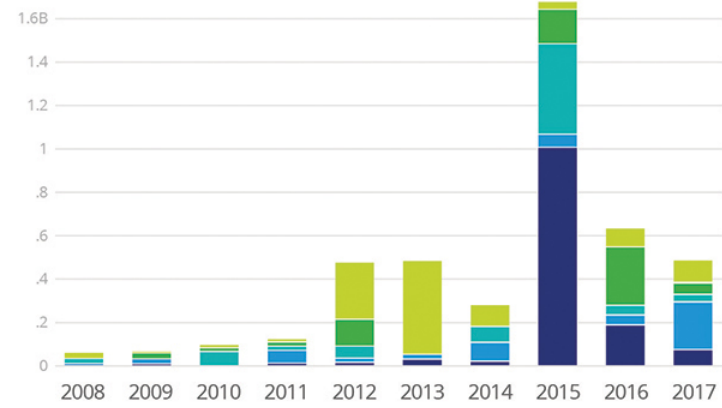
INSURANCE OPERATIONS



P2P INSURANCE



PERSONAL INSURANCE



- SERIES A
- SERIES B
- SERIES C
- LATE STAGE
- UNDISCLOSED

Source: Venture Scanner data, Deloitte Center for Financial Services analysis